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THE TIMES

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25p

No 10 fights back as rift widens

By Anthony Bevins, Political Correspondent

The divisions within the Conservative Party, publicly exposed on Sunday by Mr John Biffen, Leader of the Commons, widened yesterday as the Prime Minister, Downing Street and the whips attempted to counter the public impression of disarray.

Mrs Thatcher told the Commons that her "balanced team" had already won two elections and hoped for a "third return ticket" on present policies and the said of Mr Biffen's weekend television interview.

"He did in fact make many, many robust political points on Sunday with which I wholly agree."

But Downing Street sources said that she had been distressed by some of his remarks, presumably those made about the leadership.

Some Government whips accused Mr Biffen of saying nothing of substance and of simply attempting to stir up trouble.

That exercise, taken with Downing Street vilification of Mr Biffen on Monday, provoked some amazement in the Biffen camp yesterday.

One of his friends said that Mr Biffen had not attempted to attack the Prime Minister on Sunday, and "shooting from the lip" by Downing Street sources had only served to aggravate the party's difficulties.

Other backbenchers said they detected signs of Government alarm.

Downing Street will today be watching Mr Biffen with

some trepidation, as he is scheduled to make a speech to the Parliamentary Press Gallery and there were no signs last night that he intended to modify his criticism of Government strategy in the run-up to the election.

Certainly, it was said last night that Mrs Thatcher had not spoken to the Leader of the House since Sunday and although they sat next to each other during Commons questions yesterday, Labour MPs pointed to the physical gap between them on the Government front bench.

It was said last night that Mr Biffen would not "roll over" and change his views, and there was even a hint that he would resign rather than do so.

As for the suggestion that Mrs Thatcher might sack Mr Biffen from the Government, perhaps in the autumn reshuffle, Mr Michael Heseltine, a former Cabinet colleague, said yesterday:

"I was amazed, almost to the point of stupefaction, reading in *The Times* this morning that because he has continued to contribute his own individual contributions, his position in the Cabinet was at risk."

He said on the BBC radio *World at One* programme: "If John Biffen's Cabinet position was at risk, it would have untold consequences and I cannot believe the Prime Minister is being best served by those of her anonymous advisers who put out that sort of stuff whenever there's the slightest sort of contribution that doesn't conform to a hundred per cent to what they perceive to be the views of the Government."

Mr Francis Pym, another former Cabinet minister, said in an interview on Independent Television News that Mrs Thatcher should be much more caring and understanding, and he warned that if the Government did not change its policies on education, jobs and the health service it could lose the next election.

"Certainly, the sort of uncaring approach is not liked", he said.

But Mr Norman Tebbit, the party chairman, said on an independent radio phone-in: "We have a broad range of opinions in the Cabinet. I do not see any great need to change that."

And in a typically robust response to calls for a switch of policy emphasis, Mr Tebbit said that the Government should accelerate rather than change direction.

He said that the Government had built up a strong base with successes in industrial relations, inflation and interest rates.

"I would say we have to take these underlying policies and extend them forward."

As for his own style, he said: "I look forward to saying more exactly in the same style, in the moderate style which I have preserved."



Captain's call: David Gower after his appointment as England captain yesterday (Photograph: Ian Stewart)

Gower on trial as captain

By John Goodbody

David Gower is on a three-month trial as captain of the England cricket team. The Leicestershire batsman was yesterday reappointed to lead England, but only for this month's two Test one-day internationals and the first of the three Corhill Tests against India which begins on June 5.

The Test and County Cricket Board's insistence that Gower should captain with greater authority than he displayed against the West Indies, when England lost the series 5-0, or be replaced, probably by Mike Gatting of Middlesex, was fully demonstrated by their statement after yesterday's meeting at The Oval.

The selectors, chaired by Peter May, a former England captain, informed Gower that they "are determined to improve standards both on and off the field and have made it clear that they expect their players once again to show a real pride in playing."

Gower accepted he was on trial. "The ball is now firmly in my court. I know what I stand and what I have to do. People are disappointed with results in the Caribbean - not least myself - but now some people are wanting something to be seen to be done, a cosmetic treatment."

Two players, on whom Gower's future partly depends, both scored centuries in yesterday's Benson and Hedges matches. Gower, captaining Leicestershire, watched Alan Lamb equal his highest Benson and Hedges score by hitting 106 at Northampton while Ian Botham led Somerset's assault on the Glamorgan attack at Taunton. The England all-rounder plundered 126 not out from 95 balls. Leading article, page 13. John Woodcock, page 40.

Activists infiltrate pickets

By Michael Harswell

Evidence of increasing political infiltration of the Wapping dispute by groups of left-wing activists emerged yesterday as police disclosed that 332 officers have been injured in picket-line violence.

Most of the injuries have been to the head and legs below the knee, caused by missiles and kicks.

And containing the violence of pickets, who last Saturday attacked police horses used to clear the road with missiles, is expected to prove increasingly difficult for the union leaders.

This follows the decision last week by Ms Brenda Dean, general secretary of Soga '82, and her national executive, to purge the union's contempt of court in order to regain control of its sequestered assets.

Growing hostility to that decision - and to Soga's proposal to News International to form a joint negotiating committee which would determine pay and conditions of all four production unions if they were admitted to Wapping - threatens to undermine Ms Dean's hold on the dispute.

Soga branches in London have passed a series of resolutions attacking the national leadership for its handling of the dispute and, as frustration on the picket line grows, members are expected to give Ms Dean a rough reception next Monday at a mass meeting in Central Hall, Westminster.

Increased violence emanating from that frustration, nurtured by far-left activists, would not dispense groups such as the Socialist Workers' Party and the Revolutionary Communist Party.

These have sought to capture political advantage from the dispute by exploiting the difficulties of the unions, and the Communist Party has been admitted to Wapping - threatens to undermine Ms Dean's hold on the dispute.

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Moscow admits second disaster barely averted

From Christopher Walker, Moscow

Disturbing details of the narrowness with which the Soviet Union last week avoided a second nuclear disaster at the Chernobyl reactor much more serious than the original explosion on April 26 were provided yesterday by the Soviet scientist leading the clean-up operation.

Western experts said that his account confirmed that Soviet teams had been struggling to avert a meltdown of the stricken reactor which could have forced the molten core into contact with water below it, causing massive contamination risks for the Soviet Union and the world at large.

One danger which has been repeatedly mentioned by nuclear scientists in the West was that a meltdown at Chernobyl, leading to the so-called "China syndrome", could have threatened one or more of the other three reactors at the plant, and caused a huge nuclear explosion.

The dangers were alluded to in a *Pravda* report from the disaster zone which stated after receiving details from the scientist, Professor Evgeny Velikhov: "Ten days after the breakdown, there existed the threat that it could have gained in scope." That was interpreted as a Soviet admission that the possibility of a meltdown was greatest on or around May 5.

The official Communist Party daily added that although the worst case scenario of a reactor meltdown had been prevented, the damaged core was still leaking radiation, and the hazardous clean-up operation could continue for months.

Describing the struggle to prevent the nightmare possibility of a meltdown, Professor Velikhov, aged 41, explained: "How would the white-hot core of the reactor behave? Would it manage to keep it intact, or would it go down into the earth? No one in the world has ever been in

Sweden detects long-life fallout

Stockholm (Reuter) - Swedish scientists, who alerted the world to the Chernobyl nuclear disaster, said yesterday they had measured the first traces of plutonium, one of the longest lasting radioactive elements, in emissions from the plant.

Mr Jan-Olof Snihls of the Radiation Protection Institute said that tiny quantities of plutonium, which retains its maximum radioactivity for 24,000 years, had been found in rainwater on Sweden's east coast.

He said radiation from the plutonium - a by-product of nuclear power generation which is also used in atomic weapons - had been measured at up to 20 per cent above normal background levels but was not dangerous.

"We suspected there might be some plutonium but this is the first time we have been able to establish it," Mr Snihls said.

Mr Lars Hogberg, deputy director of the nuclear inspection board, said the composition of the substances made it virtually certain that Chernobyl was not producing weapons-grade plutonium.

But he added: "We cannot exclude that some fuel might be diverted for producing weapons."

The Radiation Protection Institute disclosed it had been receiving data from Moscow for the last four days on radiation levels at Chernobyl and monitoring stations in the European part of the Soviet Union.

The Soviet authorities had agreed to provide regular reports on radiation levels to other countries after talks last week with Mr Hans Blix, head of the International Atomic Energy Agency.

Mr Snihls said Sweden was scaling down its monitoring activities as overall radiation levels in the country had dropped sharply from their peak at the end of April.

Britain offers help Chernobyl aftermath

possibly contained water and no one knew how the reactor would have behaved if it had fallen in.

Pravda said that the "further development of events" had demonstrated that the correct method of combating the molten reactor in its precarious position had been chosen.

"The water from under it was pumped out, and holes were drilled, a cooling zone was established to take the heat away from the reactor," the paper said. "Preparation is now underway to bury it."

Pravda also reported that the authorities plan to launch a large-scale education programme to explain "the dangers of radiation and all its specific features" to the 84,000 evacuees from the immediate area of the plant now moved to makeshift accommodation in the Kiev region.

Mr Ivan Sinayev, a deputy prime minister, said that although the danger of a further explosion had now been averted, the reactor had not yet been made harmless.

In a separate interview, Mr Ivan Yemilianov, one of the chief designers of the crippled reactor, said that it would have to be sealed in concrete for centuries in order to become safe, but that the Chernobyl station would be reopened soon.

New health clamp on Kiev

From Christopher Walker, Moscow

Stringent new health warnings have been issued to more than two million Soviet residents of Kiev, the third largest Soviet city, after recent changes in wind direction increased radiation levels in the Ukrainian capital, which is still barred to Western diplomats and newsmen.

The first news of the new warnings reached Moscow only last night with the arrival here of a copy of the official Ukrainian daily, *Pravda Ukrainy*, dated Sunday, May 11 - the day that Soviet officials say that the danger of a catastrophic nuclear

medical advice printed in the paper urged all residents of the city and surrounding areas, which are now crowded with some 90,000 evacuees from the Chernobyl exclusion zone, to wash themselves and their homes regularly, to stop drinking alcohol, smoking and eating greens and to prevent their children from playing on the ground.

The far-reaching new instructions contrasted strongly with repeated attempts by the Soviet authorities to convince domestic and international opinion that the situation in Kiev has returned to normal.

Yesterday, senior Western diplomatic sources in Moscow complained about the continuing lack of detailed Soviet information about the disaster.

The latest complaints came after ten Western ambassadors had been called to a special two-hour briefing given by Mr Boris Shcherbina, head of the government inquiry team into the disaster.

The Western sources told *The Times* that the ambassadors, including Sir Bryan Cartledge of Britain, had still not been given adequate answers to a detailed series of written questions submitted formally to the Foreign Ministry in the first week

Labour left opens nuclear power rift

By Philip Webster, Political Reporter

A deep split in the Labour Party over the future of the nuclear power industry was exposed in a Commons debate yesterday as Mr John Cunningham, Labour's chief spokesman on the environment, called for a halt to the expansion of the industry but flatly opposed the demand of the left for it to be phased out under a Labour government.

Mr Cunningham was presenting a policy agreed by members of the Shadow Cabinet during the past few days in an attempt to heal party divisions as it responds to the Chernobyl disaster.

He attacked the arguments of the left-wingers led by Mr Tony Benn and Mr Eric Heffer who have proposed the progressive decommissioning of all stations, an end to reprocessing at Sellafield, and abandoning the Dounreay project.

Mr Cunningham, whose constituency includes the Sellafield plant, said: "We cannot deal with the difficult problems of environmental protection simply by deciding to close down industries. Nor should Socialists accept that we can protect the environment by undermining the economic and social well-being of our communities."

Mr Cunningham stated twice in his speech that "in the prevailing circumstances" Labour saw no case for proceeding with any expansion of civil nuclear power: with no pressurised water reactor at Sizewell or any other site.

Britain was self-sufficient in energy resources. It had time to plan for the future and carefully consider the complex issues involved, and he added that an important factor in that planning should be an enhanced role for the coal industry.

Earlier, Mr Kenneth Baker, the Secretary of State for the Environment, accepted that the case for nuclear power had to be reargued with complete openness because Chernobyl was a real danger.

Gower accepted he was on trial. "The ball is now firmly in my court. I know what I stand and what I have to do. People are disappointed with results in the Caribbean - not least myself - but now some people are wanting something to be seen to be done, a cosmetic treatment."

Two players, on whom Gower's future partly depends, both scored centuries in yesterday's Benson and Hedges matches. Gower, captaining Leicestershire, watched Alan Lamb equal his highest Benson and Hedges score by hitting 106 at Northampton while Ian Botham led Somerset's assault on the Glamorgan attack at Taunton. The England all-rounder plundered 126 not out from 95 balls. Leading article, page 13. John Woodcock, page 40.

Prison officers ready to lift strike threat

By Peter Evans, Home Affairs Correspondent

The Prison Officers' Association is recommending to its members that they formally remove the threat of industrial action, but the ballot will not be taken until after the annual conference next week and an important difference of interpretation remains between the Government and the officers.

The POA leadership was trying to convince the trade union that it has re-established that minimum levels are now clearly negotiable, the aim of the dispute.

But the Government maintains that it has not conceded the right to negotiate. What it had agreed was how a process of consultation should take place. Lord Glenarthur, the

junior minister at the Home Office, said yesterday.

The formula covering the difference is that 14 days' notice should be given by governors or branches when they seek to alter agreements. If there is disagreement either side can take it higher.

The POA executive said it viewed the Home Office concessions as "a considerable achievement". The annual conference takes on added importance now. In a press release the national executive said: "Our members have repeatedly said that this dispute was not about money. It was clearly about the maintenance of humane humane regimes and staff safety."

Shipyard jobs threat

British Shipbuilders last night refused to comment on reports that the firm is to make 3,500 workers redundant.

The redundancies would involve a third of the total workforce.

A spokesman said last night that company officials were meeting the unions tomorrow in Newcastle upon Tyne

Helicopter crash in Falklands

An airborne rescue operation was under way last night in the Falkland Islands after an RAF Chinook helicopter with sixteen people on board crashed in a remote part of the Falkland Islands.

The helicopter, from RAF Pleasant, was flying from Byron Heights to Mount Alice, East Falkland, when it crashed on Mount Young.

A Ministry of Defence spokesman said last night that there were casualties. It is believed at least two people have died and others are injured.

The Chinook helicopter was carrying soldiers from the Second Battalion the Second King Edward the Seventh's Own Gurkha Rifles who had been taking part in an exercise.

The crash occurred in a remote area and the only way to evacuate survivors is by helicopter. A medical team is dealing with the injuries.

"SAA certainly lived up to its reputation of efficient and pleasant cabin crew and excellent food."

writes a travel expert in one of many unsolicited letters received recently.

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Domenico - a boy born to live in fear of his life

From Peter Nichols, Rome

The fate of an 11-year-old boy who is not called Domenico has shocked opinion here with the harsh variant it provides on cruelty to children.

The name Domenico was given to this boy in the report made by a social worker at an international conference held at Castelgarden in the shadow of violence suffered by children. The subject of the false name was to conceal any

away from what remained of his family background after 36 relatives had been murdered in a long blood feud conducted in his native town somewhere in the Apennine area.

Three of the victims were brothers of Domenico. Another brother has survived and is concealed in the same orphanage or community or family wherever Domenico may be.

Violence struck at him even before he was born. His father and one of his brothers, then aged 4 and 5 were murdered by killers who entered their home by throwing himself under his desk when the door opened.

And so, at the age of 4, Domenico was spirited away with a group of children from the same area whose lives were felt to be in danger and he was placed elsewhere under a different name.

At first his mother visited him, but she was then sentenced to 17 years imprisonment for involvement in a kidnapping, another common crime in the Apennine area.

In fact, one of the explanations heard for the strong removal of family funds in

Tomorrow Charity cash flow

How the world's \$100 million raised by Bob Geldof and Band Aid is being spent

Portfolio Gold

- The Times Portfolio Gold daily competition prize of £4,000 was shared yesterday by two readers - details, page 3.
- There is another £4,000 to be won today, part of the £32,000 prize money available this week.
- Portfolio list, page 28; rules and how to play, information service, page 20.

Nurses review

Plans for a radical change in nurse training that would mean student nurses were no longer used to keep wards running were welcomed yesterday by the Royal College of Nursing.

Music feast

Robert Ponsbury, recently retired as the BBC's Controller, Music, introduces the 1986 Proms season.

FOCUS

The domestic TV set is at the centre of a social revolution already under way with electronic mail, video books and automatic shopping. A Special Report looks at the world of telecommunications

Pages 14-17

Home News	2-5	Law Report	26
Overseas	7-9	Letters	13
Arts	19	Obituary	18
Books	20	Parliament	22
Business	21-28	Style	34-35
Comment	29	Sport	36-39
Current Affairs	30-32	Television	40
Diary	12	TV & Radio	39
Events	10-11	Weather	28
Features	10-12		

Labour to put jobs as its top priority, says Hattersley

By Richard Evans, Lobby Reporter

A tough framework for public spending and borrowing will be produced by an incoming Labour government as part of a medium term economic strategy, Mr Roy Hattersley, the party's deputy leader, said yesterday.

It is the first time a senior Labour figure has been so specific about the management of the nation's public finances, and his comments could raise some eyebrows on the party's national executive where there has been criticism recently of policy making by the Shadow Cabinet without adequate consultation.

Mr Hattersley, who was addressing the conference of the Transport Salaried Staffs Association in Bournemouth, said the days had gone when Labour could hope to achieve all its ambitions in the lifetime of a single parliament and priority had to be given to the reduction of the debt and the creation of one million jobs in about two years.

"We will, as soon as we are elected, publish a White Paper - the Medium Term Economic Strategy.

"It will describe the way in which the one million jobs can be created. And it will nail our colours firmly to the mast. We will create a million jobs.

"We will outline a tough framework for public spending which sets out our priori-

ties for jobs, industry, health, education and housing.

"Extra spending will be specifically directed at projects which attract the least imports and create most jobs.

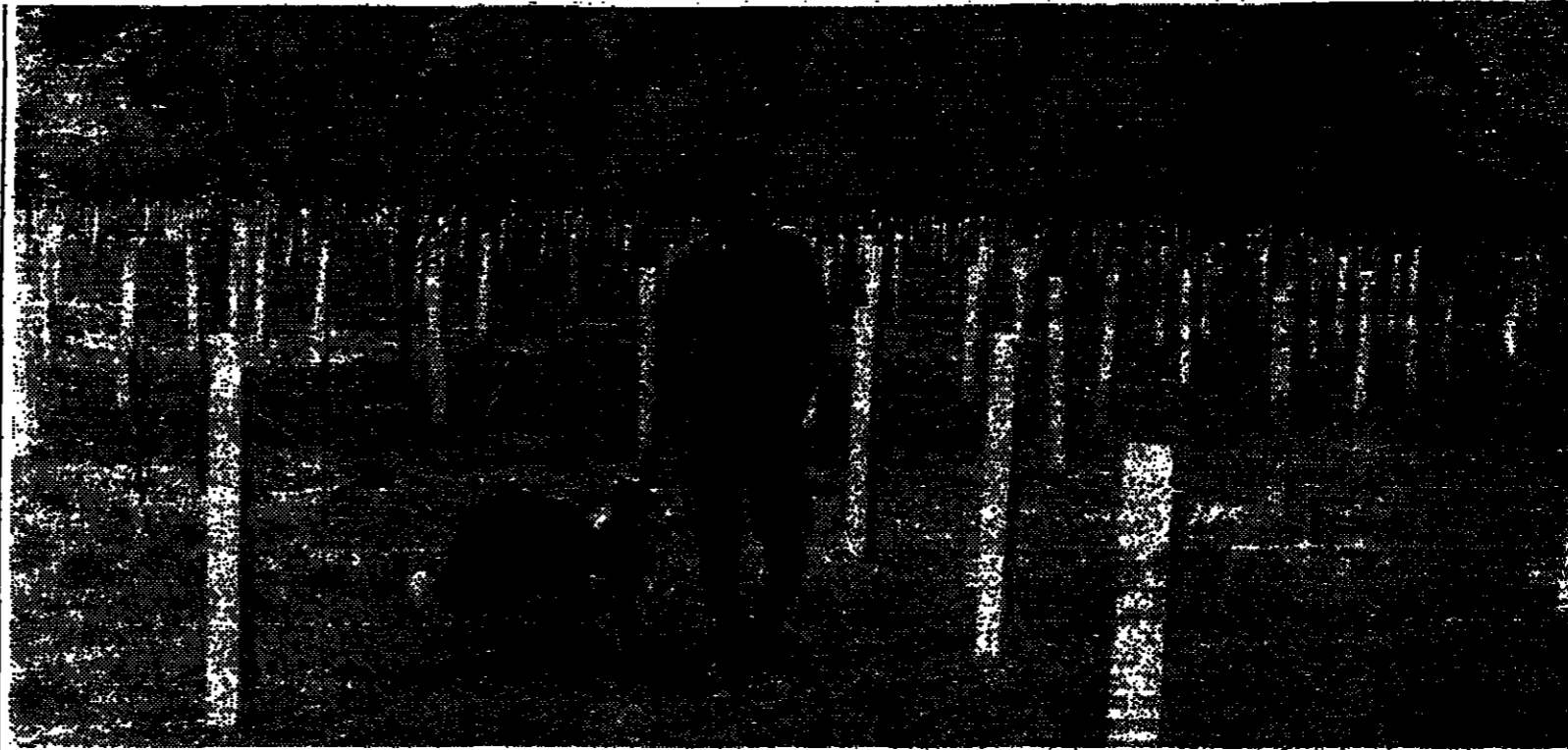
"We will set a rationally calculated ceiling to public borrowing.

He added: "We will insist that the public expenditure and borrowing targets are maintained and that nothing allows us to be deflected from our central task of putting Britain back to work."

Mr Hattersley's tone could upset some leading party figures, especially as Mr David Blunkett, leader of Sheffield City Council and a prominent soft left member of the NEC, circulated a paper recently warning about the lack of consultation over policy making.

"Individuals are dealing with aspects which are central to our policies in a way which reflects their own views without reference to the home policy committee of the NEC," he said.

Mr Blunkett wants the Shadow Cabinet and the NEC to work in partnership, otherwise "we will end up with constant friction with the denouncement of campaigning on the one hand and somewhat elitist detachment from or contempt for the party on the other hand."



Mr Rob Simpson, a farm worker, is a sipping plantation, protected against fallow deer and rabbits by PVC tree guards, on the estate of Lord Parker at Watlington, Oxfordshire. The appearance of the guards led to a letter of complaint from Lord Esher in *The Times* yesterday. (Photograph: Henry Kiss)

Adverts by BT bring complaints

The Advertising Standards Authority is concerned at the level of complaints against British Telecom and will now check some BT advertisements before they are published.

The authority has ruled on nine cases so far this year, a record for one company. It has upheld six complaints and partly upheld a further two. Last year there were 55 complaints against BT, of which six were upheld.

The authority's monthly report, published today, criticizes BT for advertising the "Livewire" service, which plays pop music in a teenagers' magazine without sufficient emphasis on the cost of the service.

An almost identical complaint about the "Talkabout" service, which provides a group line, was upheld and as a result BT was forced to introduce a cost monitoring system on "Talkabout" and an automatic cut-off after 10 minutes.

In both cases the authority ruled that it was wrong to promote these services to young people who would not be paying the bill.

A BT representative has told the authority that the company now intends to submit advertising proposals connected with "Livewire" and "Talkabout" to the authority before publication.

The authority report also criticizes BT for failing to mention the cost of a telephone in an advertisement for the Phone Handbook which stated that it contained "anything you want to know about choosing, changing, renting, buying or installing a phone... it tells you how much it all costs."

The report criticizes BT for advertising an accessory to the Telecom Jade telephone which was not yet available and for stating that the Phone Card was no more expensive than a Payphone, when some Payphones give change and charge at 2p a unit after the first unit while Phone Cards always charge at 10p a unit.

A spokesman for BT said that the company took the complaints and the authority rulings very seriously and did not wish to mislead anyone. The company did not feel that the number of complaints were particularly high.

British scientists offer help with Chernobyl clean-up

An offer to help the Soviet Union with the clean-up job at the Chernobyl nuclear power has been made by 14 British nuclear scientists and engineers.

Mr Peter Walker, the Energy Secretary, has agreed to put the offer to the Soviet Government.

The group all belong to the Pro-nuclear Group, at Caithness in Scotland. Twelve work for the Atomic Energy Authority at Dounreay, and two have retired but are still engaged in consultancy work.

Dr Eric Voice, who put the idea to his colleagues, believes they have special expertise to help with decontamination of the devastated area around Chernobyl.

The group of five nuclear chemists have experience in decontamination. Two of the group are instrument engineers and have devised equipment for looking inside reactors to measure conditions. A metallurgist and physicist have studied difficulties of handling fuel elements that have developed leaks.

But Dr Voice said they were prepared for jobs wherever the Russians had shortages of people trained to work in radiation conditions. They would be ready to go into areas where they might be exposed to up to 10 rems of radiation in a week or a fortnight.

That level of radiation is twice the maximum permitted limit for exposure in a year to power station workers in Britain.

Meanwhile, other tests carried out in Britain after the Chernobyl disaster show that vegetables and salads remain radioactive even when thoroughly washed.

Official advice is that vegetables exposed to radioactive rain can be made safer by rinsing them under a tap.

But tests carried out at St Bartholomew's Hospital, London, on spinach from an allotment in Ruislip, west London, last week suggest the advice may be incorrect.

But the hospital emphasized that the levels were extremely small and presented no danger. However, the conventional wisdom that washing removed radioactivity seemed to be wrong.

Three county councils have united in opposition to the Government's plans for a radioactive waste dump in one of their areas (Pearce Wright writes).

The local authorities covering Bedfordshire, Humberstone and Lincolnshire launched their collective action yesterday at a meeting in London.

The opposition groups have all-party support. A fourth county, Essex, with a possible disposal site at Bradwell on the river Blackwater estuary, has declined to join the coalition.

A London student who was evacuated from Kiev two weeks ago, after the Chernobyl

accident, plans to return to Russia next week to continue her language studies.

Miss Slobian, Bremer, aged 23, of Wimbledon, believes it is safe for her to go to Krasnodar, a town near the eastern coast of the Black Sea, an area which the Russian authorities claim is unaffected by any radiation from Chernobyl.

The Government was urged yesterday to release Cabinet papers on the Chernobyl disaster to reassure the public about radiation.

Mr Lomas, Eum-MP for London North East, said in Strasbourg: "We cannot afford to wait 30 years to find out exactly what risks we have been facing."

Britons staying in hotels in Poland should have a word with the hotel management about their diets in view of the risks of contamination, a Foreign Office spokesman suggested yesterday.

The Foreign Office has just issued revised advice to travellers in Eastern Europe after the Chernobyl disaster.

British citizens, the statement said, should continue to avoid travelling to Kiev and the Western Ukraine, and Minsk and Belorussia unless absolutely necessary.

Free milk to 1,000 primary school children in Winstford, Cheshire, was restored yesterday after supplies were given the all clear.

Chernobyl reports, page 6

Sir Keith lays blame on Jarvis

Sir Keith Joseph, Secretary of State for Education and Science, yesterday accused Mr Fred Jarvis, general secretary of the National Union of Teachers (NUT) of wrecking the chance of an early settlement of the teachers' pay dispute.

In probably his last statement to the Commons before he steps down in the expected Cabinet spring reshuffle, Sir Keith welcomed last week's interim agreement in a reply to an emergency Opposition question on the 13-month dispute.

However he accused Mr Jarvis of preventing an earlier settlement. "It was that particular individual and his executive that wrecked negotiations in 1984 and delayed them for months and months in 1985 and 1986."

Sir Keith told Mr Peter Hardy (Lab. Westworth): "The disruption in our schools is entirely due to the decisions of the executives of the larger teaching unions."

He said the interim settlement, which raises salaries by 5.5 per cent or £520, whichever is the greater, cleared the way for "constructive discussion and negotiation" on new machinery for deciding pay and conditions.

"Clearly an education secretary can commit government to an advance to the outcome of such an exercise. But I do wish the talks well," he said.

Parliament, page 4

US plan to save work on Nimrod aircraft

By Rodney Cowton, Defence Correspondent

An unexpected solution to the problems of the £1,000 million Nimrod Airborne Early Warning aircraft emerged yesterday.

It would involve replacing radar, computers and other equipment used by GEC Avionics with proven systems from the Grumman E-2C Hawkeye, which is in service with the US Navy.

The GEC equipment has so far failed to achieve the performance standards required by the Ministry of Defence, and the company has been given until September to produce firm proposals for meeting these standards.

Members of the institution of the airlines, three American companies, last week submitted proposals for replacing Nimrod with other airborne early warning aircraft. These are the Boeing EA AWACS, the Lockheed PC-3, and the Hawkeye.

Grumman, however, disclosed yesterday that it had also submitted an alternative proposal which would involve fitting the radar, computers and displays from the Hawkeye into the Nimrod. It is argued that under this solution the cost of the work done on Nimrod being wasted, much of it including the airframe, engines, and communications and navigation systems could continue to be used.

One of the changes which would be required, however, is that the bulky nose which at present accommodates radar on the Nimrod, would have to be removed, and replaced by a "rotodome", which is a large rotating disc, weighing 3,000 lbs, positioned above the fuselage.

This solution, it is said, would provide the Nimrod with a Mission System Avionics which met the RAF's requirements, while providing more range and endurance than the Hawkeye itself has. It is claimed that this would be the cheapest solution, perhaps costing about \$600 million (about £400 million).

Grumman hopes that if this solution were adopted British Aerospace would become prime contractor. The British company, however, was involved in designing the Nimrod airframe for GEC's project, and said yesterday that its main commitment was to support GEC in the development of the current system.

The Royal Fleet Auxiliary ship, *Reliant*, will return to Britain later this month after spending more than 18 months patrolling the waters around the Falkland Islands.

Including the journeys to and from the South Atlantic she will have covered about 400,000 miles in that time, which is roughly equivalent to sailing four times round the world.

When she docks at Devonport it is estimated that it will be 566 days after she left the United Kingdom.

Royal Navy boost, page 4

Disruption threat to electricity

By Peter Davenport

Power stations may be hit by selective strikes by members of the electricians' union if employers fail to improve on their pay offer.

The tactic would be to disrupt the most efficient stations, and force the Central Electricity Generating Board to make up supplies by bringing costly, obsolescent plant into operation.

But union leaders hope that the plan would avoid the public animosity experienced during the work-to-rule in 1971.

The selective stoppage tactic was outlined yesterday by Mr Derek Hammond, EETPU general secretary at the union's conference in Scarborough. He said members should act like the SAS of the trade union movement, taking selective, precise and effective action.

Further talks on the pay claim between the four industry unions and employers are to take place today. A 5.5 per cent offer has already been rejected and although management is understood to have improved it by 0.25 per cent it is not enough to satisfy union demands.

Shop stewards have been instructed to ban overtime from midnight on May 25, but Mr Hammond warned members against all-out industrial action.

The union conference also voted unanimously to oppose any plans to privatize the electricity supply industry.

WPC shot in leg by marksman

By Craig Seton

A police marksman on anti-terrorist duty at Birmingham international airport was suspended yesterday after he fired his revolver and hit a policewoman in the leg.

The woman officer suffered bruising when she was struck by a 38 Smith & Wesson bullet during "barrelplay" in a locker room on Monday. Mr Leslie Sharp, West Midlands deputy chief constable, said the marksman was on armed security duty and should have had live ammunition in his revolver.

A report is being prepared for the Director of Public Prosecutions. The marksman concerned, an un-named constable in his 20s, is a member of the tactical firearms unit.

It was the fourth controversial incident involving police marksmen in the West Midlands since 1984.

A constable from the force's tactical firearms unit is awaiting trial charged with the manslaughter last August of John Shorthouse, aged five, who was hit by a police bullet during a raid on his parents' home.

In 1980 Miss Gail Kinchin, a pregnant girl of 16, died after being hit by four police bullets during a siege in which her boyfriend was shot. In 1982, police fired a shot into the headboard of a bed containing two sleeping children during a raid.

Cash curbs blamed for V & A damage

By George Hill

Recent accidents causing damage to art treasures at the Victoria and Albert Museum would not have happened if the Government had fulfilled its responsibility to maintain the building, Sir Roy Strong, museum director, told MPs yesterday.

He said that without more assistance to meet a bill of £26 million for improvements, the museum could not eliminate the danger of accidents, such as the breaking of the Algard bust and the flooding of the museum basement.

Damage from the flooding had led to claims amounting to £250,000, Sir Roy told the Commons select committee on education, science and the arts.

He said: "We are all inhabiting a Victorian plant which is reaching the end of its life, and Government has not recognized that."

Later Mr Richard Luce, Minister for the Arts, told the committee that proposed changes in museum financing were not intended to impose changes against their will.

Divorce debate to reveal Irish split

By Richard Ford

Deep division in the Irish Republic on the issue of marital breakdown will be highlighted during an historic three-day debate starting in the Dail today on a Bill to allow a referendum to remove the constitutional ban on divorce.

A leading member of the coalition government's Cabinet has criticized the plan by Dr. Garret FitzGerald, the Prime Minister, to allow divorce on the ground of irretrievable breakdown after a five-year separation.

Mr Patrick Cooney, the Minister for Education and a member of Fine Gael's Conservative Catholic clique, provoked calls for his dismissal when he told a meeting of his Longford constituency party that it would "be difficult to vote for such a fundamental change without knowing whether it would be for better or for worse."

Mr Cooney said the proposals were the most radical and significant since the 1937 constitution was drafted. "The indissolubility of marriage has always been a feature of our society. Before this generation votes to change that position it should be satisfied that it will benefit society as a whole."

Mr Brian Murphy, Young Fine Gael chairman, said that while the Minister was entitled to his own views he was not entitled "to violate the principle of Cabinet responsibility and the Prime Minister should dismiss him."

Dr FitzGerald is to make an important speech on the third day outlining his support for the measures.

The latest opinion poll shows 49 per cent in favour of the amendment, 35 per cent opposed and 13 per cent undecided.

Ferry reprieve

By Richard Ford

Ferry services between Larne in Northern Ireland and Cairnryan, Scotland, will return to normal at 6pm today after a decision yesterday by 200 seamen to call off their strike.

The strike was called by the Seafarers' Union of Great Britain and Ireland (SUGBI) after a dispute over pay and conditions.

The services were suspended on May 13 after a 24-hour strike.

Report favours public access to common land

By John Young, Agriculture Correspondent

Public right of access to the 1.5 million acres of common land in England and Wales is recommended in a report by the Common Land Forum to be published next week.

A government decision to implement the report will end a long-standing conflict between land owners and recreation and amenity groups who maintain that the public is being excluded from its centuries-old inheritance.

The Common Land Forum, established by the Countryside Commission, also recommends that common land should be managed by a committee with powers to pay compensation for damage.

The compensation would be provided by the commission.

More than 80 per cent of all common land is in the upland areas of Wales and northern England, and is used mainly for grazing sheep or rearing game. Until now, public access has been restricted to footpaths and bridleways.

The National Farmers' Union yesterday welcomed the report in advance of publication, on condition that its members were assured of prompt and adequate compensation for livestock disturbances, damage to heather and fencing and land erosion caused by activities such as motor-cycle trail riding and hang gliding.

Tapes levy opposed

By Bill Johnstone, Technology Correspondent

Most consumers who purchase blank audio cassette tapes use them to record their own records and there is no justification for the Government to impose a 10 per cent levy on blank audio tapes, manufacturers of audio tapes conclude from a survey carried out on 5,000 people above the age of 15.

The survey showed that the most prolific buyers of blank tape are 15 to 19-year-olds, 51 per cent of blank tape is used recording the owners' bought records and albums and are not a prime source of lost sales or royalties, the survey, conducted by NOP Market Research, claims.

Four years old. Seriously underweight for her age. Scavenging for food where she can find it. And she's English.

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Report favours public access to common land

Tapes levy opposed

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'Revolutionary' plans to take 80,000 student nurses off the wards

By Nicholas Timmins, Social Services Correspondent

Plans for a revolution in nurse training were proposed yesterday by the United Kingdom Central Council for Nursing, Midwifery and Health Visiting.

The council will include taking 80,000 student nurses off the wards as "pairs of hands" to keep the health service running and training them to be flexible for the health needs of the year 2000.

The council, which is the statutory body responsible for standards of nurse training, says the case for change is "overwhelming".

The present system, where students make up a quarter of the nursing workforce, but provide three-quarters of the care on hospital wards so that many patients are directly cared for by unqualified staff, is "inefficient, unjust and in severe need of overhaul," the council said yesterday.

At present between 15 and 20 per cent of student nurses drop out during training, another 15 to 20 per cent fail to qualify and many nurses leave shortly after qualification.

With the number of 18-year-olds, who make up most of trainee nurses, due to fall in coming years, and some nursing schools already facing difficulties in finding recruits, changes are needed both to make nursing education more attractive to bring back those who have left, and to attract recruits of different ages, and possibly more men, it says.

To achieve the change the council proposes that the present range of 11 separate nursing, midwifery and health visiting qualifications, resulting from a myriad mix of courses that vary in length and content, should be replaced by a new structure.

should be created from a two-year common foundation course with nurses specializing in their third year in adult, child, mental illness, mental handicap, or midwifery. The existing 18-month post-registration course in midwifery would remain an option.

The registered nurse, who would be an independent responsible practitioner in her own right would be assisted by unqualified "aides", whose work would be allocated and directed by the registered specialists in intensive care, health visiting or district nursing, for example.

Student nurses would still do placements on hospital wards, but they would no longer be included on duty rosters or calculated as part of a health authority's service manpower.

Training would take place in hospitals, but also in the community in clinics and people's homes, to reflect the changing nature of health care. There are plans for far more community care, and more day-care and shorter stays making hospitals places where patients are sicker and more dependent and discharged earlier. Unlike the present system, newly-registered nurses would be qualified to work in either the hospital or community without further training.

In some cases nursing schools would have closer links than many do at present with colleges of education and polytechnics, and training syllabuses would place more emphasis on health promotion.

The council proposes that students should be paid a training grant by the NHS, from a separate central educational budget.

The grant would be above the level of the ordinary means-tested student grant but below the present payment to student nurses.

The proposals are out for consultation until October.

The council is planning to put firm plans to health ministers in November for changes in training that could begin in 1988 but would take a decade to phase in.

Training for the lower-grade enrolled nurses would cease, although existing enrolled nurses could continue in practice or take conversion courses for the new registered nurse qualification.

The council has yet to cost its proposals which would involve drawing back into nursing some of the 80,000 inactive enrolled nurses and tens of thousands of inactive SRNs and RGNs who no longer practice.

But the council argues that the huge wastage among student and qualified nurses, and the ending of the present system where those wishing to qualify as specialist nurses in mental illness, district nursing or health visiting, for example, often have to repeat part of their basic training to qualify, would contribute significantly to the extra costs.

There are suggestions that patients' recovery may be lengthened by the use of less qualified labour.

The council argues that while its proposals would involve "nothing less than a revolution in the usage of manpower in the NHS" the deficiencies in the present system, the crisis nursing faces in a reduction in potential recruits, and the changing nature of health care dictates change.



Britain's top Livewire award was won yesterday by Ginette Brogan, aged 17, from Rochdale, who trades as The Farm Shop, selling farm-fresh produce, vegetables and dairy products. The award encourages young people to create their own work. (Photograph: Peter Trivnor).

Appeal to public on child abuse

The NSPCC yesterday appealed to the public to maintain the "unprecedented campaign" against child abuse and cruelty, otherwise more children will become silent victims.

"Don't wait to read about a tragedy in the newspaper before acting to help a child you are concerned about," Dr Alan Gilmoor, the NSPCC's director, said.

Announcing the society's annual report, which will be released tonight, Dr Gilmoor said the NSPCC will spend nearly £11 million extra on improved child care services this year.

Half of the 60 child protection teams planned by the end of 1988, are already operating throughout England, Wales and Northern Ireland.

Between October 1984 to September last year, the society dealt with more than 14,000 cases involving more than 37,000 children.

"Many will remember 1985 as the year of child abuse deaths. Tyra Henry, Jasmine Beckford and Heidi Koseda," Dr Gilmoor said.

In Heidi's case, the society had accepted its failure to respond to a cry for help from a concerned neighbour and examined the case to find why it had failed.

"We have emerged from the year believing that despite the tragedy real progress in the fight against child abuse is being made," Dr Gilmoor added.

Closer teamwork by the NSPCC, local authority social workers, police and doctors, is proving more effective.

The National Children's Home will be able to launch its national Children In Danger campaign in September to trace Britain's missing children, because of a £50,000 donation by the British furniture retailing group, MFL.

Portfolio Gold

Mrs Teresa Schofield, a housewife from Macclesfield in Cheshire, has her son, Robert, to thank for her good fortune in sharing yesterday's £4,000 prize in the Portfolio Gold competition.

She was one of two winners who will receive £2,000 each. "We didn't begin reading The Times until my son went to university 10 years ago," she said.

"He is now a businessman in the Far East, and having persuaded us to buy the paper, he will be more than pleased to hear of the good news. However, I don't think I will actually inform him until I see the cheque in front of me."

Mrs Schofield is already planning a trip to Kuala Lumpur with her husband to visit her son at the end of the rain season.

The other winner was Mr Ian Watson from Throcking, Huntingford in Hertfordshire.

You will need the new Portfolio Gold card to play the game. If you have any difficulties obtaining one from your newspaper, send an s.a.e. to: Portfolio Gold, The Times, PO Box 40, Blackburn, BB1 6AJ.

Warning to shoppers on cheap chicken

Shoppers were warned yesterday to beware of buying cheap imported chickens which appear to be bargains, but which may contain more water than EEC rules allow.

Most of the chickens are believed to come from broiler plants in France and should have been shipped to the Middle East.

But last month the L & M food group was fined £1,000 for selling French chickens which contained 13.7 per cent excess water.

Magee palm print 'found at hotel'

A Scotland Yard fingerprint expert said yesterday that he had found the prints of Patrick Magee on a registration card at the Grand Hotel, Brighton, where five people were killed in a bomb explosion.

Mr David Tadd told the Central Criminal Court in London that Mr Magee had left a right palm print and the imprint of his left little finger on the card when he booked in on September 15, 1984, 24 days before the bomb went off during the Conservative Party conference.

Mr Tadd said tests of the card had shown several marks, two of which, when compared with Mr Magee's fingerprints, left him in no doubt that the marks belonged to the defendant. "I found more than the required standard of 16 characteristics in agreement," he said.

Mr Magee, aged 35, of Belfast, is accused of planting a time delay device in room 629 of the hotel, causing the explosion and the murders of Sir Anthony Berry, aged 59, MP for Enfield Southgate; Mrs Jeanne Shattock, aged 52, wife of the Conservative Party western area chairman; Mr Eric Taylor, aged 54, Conservative Party north-west area chairman; Mrs Anne Wakeham, aged 45, wife of Mr John Wakeham, the Chief Whip; and Mrs Muriel Maclean, aged 54, wife of the Scottish Conservative Party chairman.

Mr Magee and four others, Gerard McDonnell, aged 34, Peter Sherry, aged 30, Martina Anderson, aged 23, and Ella O'Dwyer, aged 26, have pleaded not guilty to conspiring to cause explosions in the United Kingdom last year.

Under questioning, Det Chief Supt John Rees conceded that people had been allowed to enter the hotel unchecked prior to the explosion. He also believed that sniffer dogs had been used to check the first floor, where the Prime Minister was staying, but not the rest of the hotel.

The case continues today.

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The case continues today.

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Actress loses drug appeal

Judy Carne, the comedy actress, lost her appeal yesterday against a three-month jail sentence for drug offences.

Sir Ralph Kilner Brown, the Court of Appeal judge, said the sentence on the former television star could not be limited in any way. He told the court in London that the law had to be vigorously applied whether the offender was a public figure or humble and unknown.

Miss Carne, aged 46, was sentenced at Northampton Crown Court three weeks ago for possession of cocaine, cannabis and amphetamines. She also admitted importing cocaine and cannabis at Heathrow Airport after a business trip to the United States.

Miss Carne, of Carne Lodge, Church Brampton, Northamptonshire, was in court for the hearing.

TV cricket loses West

Peter West, the voice of BBC television cricket for more than 30 years, is to retire from cricket commentary at the end of this season, it was announced yesterday.

Mr West, who did his first Test match commentary for BBC Television in 1952, has also covered 27 Wimbledon, six Olympics, and spent 15 years as presenter of *Come Dancing*.

£300,000 for injured boy

A boy yesterday received £300,000 damages in the High Court for brain damage suffered in a road accident.

The accident, three years ago, left Steven England, now aged 11, of Larkfield, Kent, practically mute and able to see very little.

40 years on

Bob Monkhouse, aged 57, the comedian, yesterday celebrated 40 years in show business at a lunch in London given by the Variety Club of Great Britain.

Paper on family court disappoints lawyers

The Government yesterday published its long awaited proposals on setting up a single family court for England and Wales, but with no firm promise to legislate.

It made clear that the court would not be set up, nor its form decided, before the end of next year. Legislation would not be possible before the 1988-1989 session, nor would proposals be implemented before 1990.

In a consultation paper produced by a committee of officials from the Lord Chancellor's Department, the Home Office and the Treasury, three possible models for a family court are set out.

But the paper, which has taken two and a half years to produce, provoked a disappointed reaction from the Law Society yesterday, which regretted that it fell short of a commitment to a family court.

The Law Society, and other organizations, had put forward detailed proposals, but there seemed to be no "sense

of urgency on the Government's part" to legislate.

The recently formed Family Courts Campaign attacked the paper as a negative response to "the almost universal demand for a family court".

But in a BBC Radio 4 interview yesterday, Lord Hailsham of St Marylebone, Lord Chancellor, said the present family jurisdictions, including magistrates' courts, cost £130 million and all the proposed options would cost more.

Yesterday's paper puts forward three options for reform of family jurisdictions, which at present straddle the magistrates' courts, the High Court and county courts, and invites comment by October.

The options are either to keep the existing court structure, but with revised distribution of jurisdiction to end duplication; or create a unified court by merging the High Court and county court structure; or set up a new court with its own distinct structure.

Gastronomes tick off Dairy Crest

Dairy Crest, the marketing and manufacturing arm of the Milk Marketing Board, was yesterday presented with a Wooden Spoon Award for the havoc it was alleged to have done to small producers of traditional British cheese.

The British Academy of Gastronomes, a campaigning group of academics, professional writers, and dairy Crest of misrepresentation in calling its mass-produced cheeses "heritage" or "traditional".

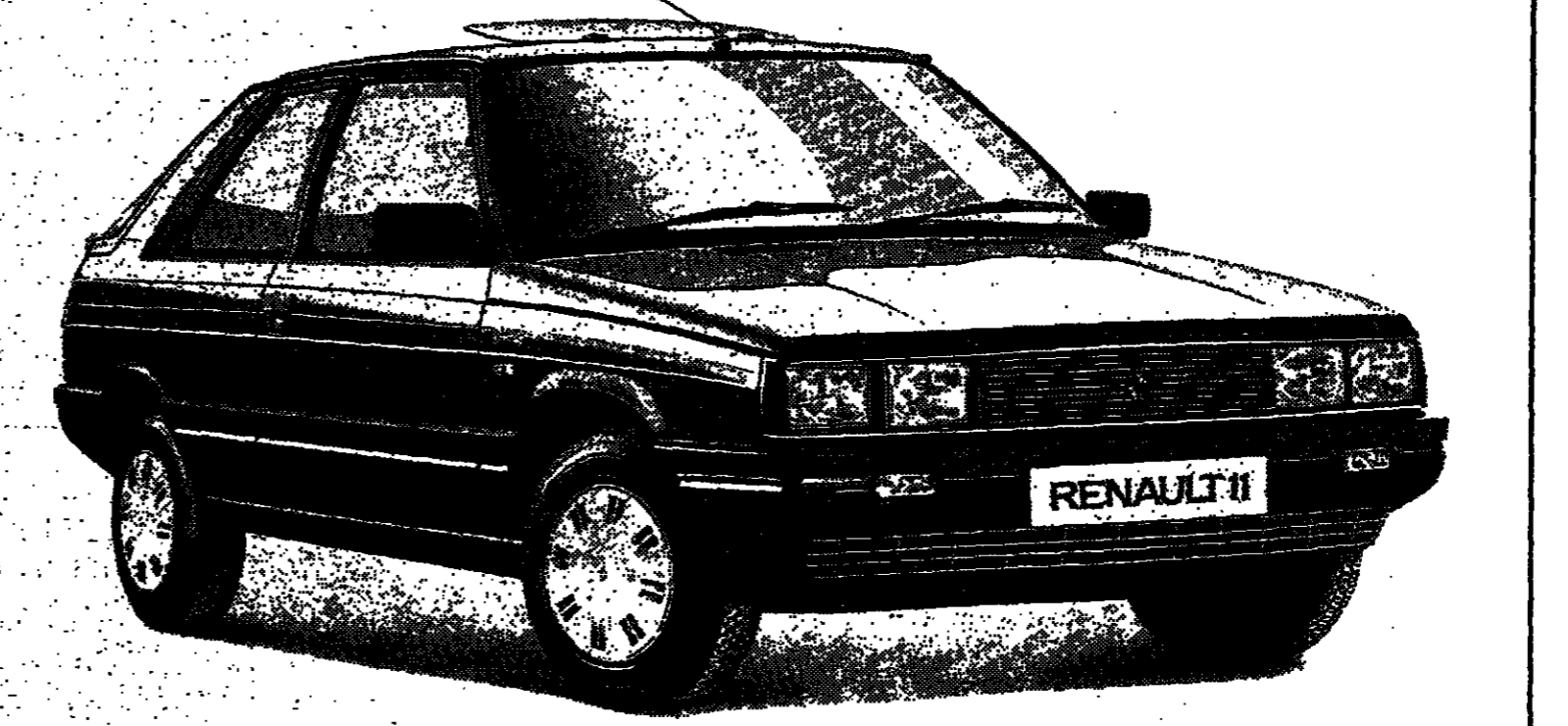
The academy also claimed there had been discrimination

to market their produce. At the gastronomes' annual lunch yesterday in London, Mr Egon Rosow, their president, said that the Ministry of Agriculture had discriminated against small cheesemakers by "dumbing them milk at manufacturers' prices, and had acquiesced in the reduction of some 1,600 small producers to fewer than 200."

The Riverside, Holwell, Cornwall. Mr Francis Coulson, of the Shoreway Hotel, Ulswater; Mr David Wilson, of the Fiat Inn, Fife; Mr John Tovey, of Miller Howe, Wiltshire; and Mr Nick Gill, of Haulstone Hall, Leicestershire, who at the age of 23 was chosen as the outstanding young British chef.

Lunch for the gastronomes was prepared by four leading London chefs, Michel Beaulin, of the Connaught Hotel; Pierre Koffmann, of La Tante Claire, Peter Krausberg,

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PARLIAMENT MAY 13 1986

Local elections • Nuclear power • Teachers' pay

COMMENTARY

PM says: We will win next time

ELECTIONS

Mrs Margaret Thatcher, the Prime Minister, told the Commons she believed the British people would vote for a Conservative Government at the next election.

The Government's policies had brought an increased standard of living, increased production, increased investment and ownership throughout the country, better trade union reform and respect abroad, she said.

The results of last Thursday's by-elections and the comments on television and Sunday of Mr John Biffen, Leader of the House, all figured in boisterous question time exchanges shortly before the two election witnesses, Mr Patrick McLoughlin (West Derbyshire, C) and Mrs Elizabeth Shields (Ryedale, L) took their seats.

There was laughter when the former Labour MP, Mr Michael Foot, asked whether "all this talk about a balanced team has reached her ears". Will she give us an assurance (he went on) that her particular idea of a balanced team was the incumbent of Conservative Central Office (Mr Norman Tabbitt) and Mr Jeffrey Archer (deputy chairman of the party)? Mrs Thatcher: The balance was not intended to be a balanced team, it was a team of Conservative Central Office (Mr Norman Tabbitt) and Mr Jeffrey Archer (deputy chairman of the party)? Mrs Thatcher: The balance was not intended to be a balanced team, it was a team of Conservative Central Office (Mr Norman Tabbitt) and Mr Jeffrey Archer (deputy chairman of the party)?

she contemplate handing over the job to someone else? Mrs Thatcher said the results showed a pretty shattering rejection of Labour policies. (Labour laughter)

Mr David Steel, Leader of the Liberal Party, asked if Mrs Thatcher would acknowledge that she was not the most significant lady in the House that afternoon. (Conservative protest)

Will she cease to listen (he asked) to those of her colleagues, some detached or otherwise, who tell her that Government policies are not getting through? They are getting through — on unemployment, education and transport — they are being widely rejected.

Mrs Thatcher said she remembered a similar question after the Crosby by-election. It had been 18 months before the Conservatives had a splendid win in the following General Election. (Conservative cheers)

There was loud and prolonged cheering and shouting from all parts of the House when Mrs Elizabeth Peacock (Bailey and West, C) was called. She asked the Prime Minister to congratulate a Conservative in the Bailey and West area who had won an election against all the odds. (Labour interruptions)

Mrs Thatcher said she congratulated all the Conservative winners in the local elections — and the electors of team spirit — and in 1983 and hopes to gain a third term.

Former Labour minister, Mr Roy Mason, wondered what punishment Mrs Thatcher intended to meet out to Mr Biffen who had portrayed her as a lame duck Prime Minister. Mrs Thatcher declared that Mr Biffen had made many robust points on Sunday with which she wholly agreed.

She also brushed aside the Liberal victory in the Ryedale by-election and rejected renewed claims that the Conservative did not have a mandate in Scotland.

There were loud Labour cheers when Mr John Fraser (Norwood, Lab) referred to what he called the Government's shattering rejection at the polls, not least in Lambeth and Finchley.

What changes did Mrs Thatcher intend to make in her policies, or ministers? Or did

of the last Labour Governments had no mandate to govern in England. (Conservative cheers and laughter)

Mr Timothy Smith (Beaconsfield, C) referred to the local election result in Wandssworth, where the Conservatives had retained control of the council with a combination of low rates and efficient public services offering value for money.

Will she continue to pursue such policies nationally designed to secure the same objectives?

Mrs Thatcher: Yes. Many ratepayers will be wishing as the months go by that they had followed Wandssworth.

Mr Neil Kinnock (Leader of the Opposition: When consultants in London and elsewhere report

Mr Terence Higgins (Worthing, C): It is wrong of Mr Kinnock to give the impression that there have been cuts in the health service when they have increased in constituencies like mine which benefits from the recession and my constituents welcome the change.

Mrs Thatcher: Mr Kinnock does not know that to go from £7.5 billion to £17.5 billion is an increase and not a decrease.

Mr Alan Howarth (Stratford-on-Avon, C): It remains just as much the case today as before last Thursday that living standards and social provision have to be paid for. There will always be politicians who offer free beer to large numbers of electors who are nursing a painful memory of the last barge and who in the next election will vote sensibly for policies of realism.

Mrs Thatcher: Yes, policies which increased the standard of living, increased the amount of property ownership and produced a record of the lowest unemployment rate in the last 100 years. Yes, I believe they will vote for us in a third election.

Mr Anthony Lloyd (Stratford, Lab): There are reports that there are 13 million people in Britain in poverty. Is this a record of which Mrs Thatcher is proud? Her Government has impoverished millions by her policies.

Mrs Thatcher: The standard of living of those in work and those in receipt of social services is higher than ever.

There was loud Labour laughter when, on a point of order immediately after Prime Minister's question time, Mr Denis Healey (Baker, Lab) suggested that what he called the Biffen and Thatcher factions on the Conservative benches should now be given equal treatment in the House, following Mr Biffen's TV interview on the radio.

The Speaker (Mr Bernard Weatherill): Mr Skinner should know I never watch television on Sundays. (Laughter)

Mr Kenneth Baker, Secretary of State for the Environment, announced in the Commons that within his department he had given instructions that ministers were to be told of all occurrences involving the release of radioactive activity, however small, so that the public could be kept informed and were sufficiently important to be made public.

Opening a debate on civil nuclear matters, including a report on the latest position in the United Kingdom arising out of the Chernobyl accident, Mr Baker, said it was better to be frank and open.

One thing that has become clear to me during the last two or three weeks (he said) is the considerable lack of knowledge generally in the House about nuclear power and radiation and radioactivity.

He added that if there was a general feeling in the House that reports of all incidents, however small, should be made public, he would respond to that reaction.

Mr Tony Benn (Chesterfield, Lab) intervened to say that when he was Secretary of State for Energy, following a leak at Windscale (now Sellafield) which was reported to him, he had laid it down that every incident, however small, should be reported not just to ministers but to the public as well.

This Government had changed that practice.

Mr Baker moved a motion welcoming the steps taken by the Government to keep the House and public informed of the consequences for the UK of the accident at the Chernobyl nuclear plant in the Soviet Union and endorsing the Government's commitment to the safety of the complete nuclear fuel cycle.

It called on the House to approve the Government's first stage response to the Environment Committee's report on

Joseph hoping for a return to peace in schools

EDUCATION

Assurances now given about an immediate return to peace and resolution among the teachers' union and the Government must be welcomed by all, Sir Keith Joseph, Secretary of State for Education and Science, said when making a statement on the interim settlement of the teachers' pay dispute.

He was replying to a private notice question from Mr Giles Radice, chief Opposition spokesman on education, who claimed the settlement was not clear for constructive discussion and negotiation under the leadership of the panel appointed by Acas.

It does not (he said) prejudice the outcome of the Acas process and it is to that exercise that teachers, employers and the Government must look for a satisfactory longer-term outcome to the complex of issues raised by the recent dispute.

I wish the talks well and hope that they can result in a satisfactory resolution of the fundamental problems arising from the present pay structure, the lack of definition about teachers' professional obligations, and performance appraisal and career development.

Mr Radice: For a long-term settlement to be achieved and for peace to be guaranteed in the future, as he hopes, the Government has to recognize the need for additional resources.

I hope that his successor will be more successful in persuading the Treasury than he has been.

Sir Keith Joseph: I am very glad that the NUT has agreed to cooperate fully in the negotiations, therefore accepting that teachers' pay and teachers' duties must be considered in the same forum.

I hope that Mr Radice accepts what he has flinched from

before, namely that what teachers are paid and teachers' duties should be considered together.

Mr Patrick Thompson (North, C): Will he look again at the suggestion for a professional teachers council to help raise standards and morale in the teaching profession? Sir Keith Joseph: Yes, if enough teachers approach me with willingness to see their set up subject to the satisfaction of the Government that such a council would serve the interests of the children as well as the teachers.

Mr Clement Freud (North East Cambridgeshire, L): While we warmly welcome the return of the NUT to the Acas talks on sensible terms, on-going talks need an on-going minister.

If we are to have constructive policies in education we must have faith in the continuity of the head of the department. It is useless to education in general to have the death of policies coming from the department he nominally heads.

Sir Keith Joseph: The last thing I have been accused of in recent years is a dearth of policy.

Geoffrey Smith

If the Government now caught in a trap where it has to choose between its convictions and its chances of electoral survival? Can it hope to win a third term only by abandoning the economic rigour and control of public spending that it came to office to impose?

Some Conservative MPs believe that this is the dilemma they now face. They attribute their electoral misfortunes last week to a softening of public opinion, and they do not see how the Government can respond to this new mood and be true to itself.

No party can hold office for ever, they remind themselves, so might it not be the proper course now to soldier on consistently to an honourable defeat?

If public opinion could now be satisfied only by a general election, without regard to the cost, that reasoning would seem to be justified. But I do not believe that this is what the electorate is demanding.

It is not a spending spree for which I have heard the voters calling. In recent by-election campaigns, he for improvement in certain specific public services.

They are especially concerned about schools and hospitals. Roads need to be kept on the agenda, and in those circumstances rural bus services are a particular anxiety.

These requirements seem to me rational and not inconsistent with the basic principles of Thatcherism, unless ministers are to become the precursors of their more extravagant rhetoric.

What we are seeing is not a surge of compassion but a considered preference as to how people would like their money spent.

When parents decide to economise on pleasures so as to pay school fees for their children, all Conservatives tend to regard this as an exercise in family responsibility.

Why then should it be considered irresponsible for those who may not be able to afford private education nonetheless to pay for their children's schooling for their children rather than save a bit on taxes? The motivation in each case is the same.

Tory brings in new shops Bill

Mum of anomalies, while at the same time preserving Sunday as a special day, a day predominantly of rest, recreation and family life.

Mr Tony Baldry (Banbury, C), opposing the Bill, said Mr Stanbrook had suggested one could get round the present anomalies on Sunday trading by having a number of categories and saying they should be allowed to open on Sundays. Who was going to define a small shop? What was logical about allowing a person to buy a pot from a garden centre but not from a local hardware shop?

Did it mean clothing shops would be allowed to sell leisure wear on Sunday but not formal suits, chemists allowed to sell sunglasses and suntan lotion for the beach but not other bits of the kit?

This Bill was simply going to replace one set of anomalies with another and was not going to resolve what every MP agreed was a riddled piece of legislation now. Still the best way forward was total de-regulation with adequate and proper safeguards for those who might be employed on a Sunday.

Talks this summer on profits

The proposed workers profit-sharing scheme announced by the Chancellor of the Exchequer, Mr Nigel Lawson, ought to be extended to employees in the public sector, Lord Westbury (L) said during question time in the Lords.

If the Government went ahead with the scheme, he said, it had an obligation to do something comparable for nurses, firemen, prison officers and others in the public sector where there was no way of making profits to share.

Lord Young of Grafham, Secretary of the Employers' Association, said: We are looking at two entirely separate matters. The aim is to find a way in which workers and managers in industry can share future profits, perhaps to end the spiral of the pay-earnings race.

Of all industrial countries we have the worst record of paying ourselves above the going rate of inflation. I hope this will bring an end to 80 years in which the spirit of industry has been confrontation not cooperation. That is something all would like to see.

Lord Sandys (C) had raised the question of extending the scheme to the public sector.

Lord Young of Grafham: The preliminary discussions with employers and others foregrounded in the Chancellor of the Exchequer's speech should be completed this summer.

If reactions are sufficiently encouraging as to the practicalities and potential benefits to the economy, the intention would be to stage a consultation document before the summer recess containing detailed proposals for a scheme of tax relief to encourage profit sharing.

Reporting radioactive leaks

radioactive waste, setting out as it did the principles against which current proposals to dispose of low-level radioactive waste could be considered.

Mr Baker continued, saying that if comparison techniques were used and the whole Drigg site could be developed, it would be full by about 2010. Given the time needed to investigate, consult and develop any subsequent site, it was only prudent to press ahead as quickly as possible with investigation of another site.

He hoped soon to visit the Swedish deep sea disposal facility.

Dr John Campling, chief Opposition spokesman on the environment, moved an amendment stating that safety, health and environmental protection must be of paramount importance and demanding that the Government should not proceed with any expansion of civil nuclear power until there had been a comprehensive safety review.

He said the level of misunderstanding between those responsible for remaining the industry and the public was appalling. It had been bedevilled by secrecy, obfuscation and the deliberate withholding of information which the public had a legitimate right to receive, not by the workings of the Official Secrets Act.

He had always believed that civil nuclear power had a legitimate role in any rational energy policy.

It might be argued that the British nuclear industry had an outstanding safety record, but that alone was not enough. Nuclear power by its very nature involved intractable hazards. It frightened people and that had to be recognized.

Chernobyl showed that the British Government was incapable of responding satisfactorily to an emergency and there was a need for a comprehensive review of contingency plans and of existing procedures for dealing with such incidents.

Government defeat on housing

The Government suffered a defeat during the report stage in the House of Lords of the Housing (Scotland) Bill amendment moved by Lord Carmichael, of Kelvingrove (Lab), exempting tenants of housing associations with less than 250 dwellings from the right to buy, was carried by 112 votes to 57 — majority against the Government, 15.

Bill through

The Industrial Training Bill, which enables industrial training boards to provide training and advice outside Great Britain for employment in and outside Great Britain, was read the third time in the House of Lords and passed.

Preferences on public spending

Public opinion now requires selective increases in certain forms of public expenditure. For such distinctions to be drawn accords both with Thatcherite theory and with the practice of this Government.

A spending priorities have changed over the past seven years. In the current financial year extra funds have been devoted to the health service and capital expenditure on roads among other things.

In the coming review of public spending, more money should be found for education and perhaps for hospitals. Tax cuts will have to be given a lower priority.

The message has been coming from various ministers that when Mr Nigel Lawson, Chancellor of the Exchequer, referred to a 25p basic rate for income tax in his budget speech he was making no commitment. He was certainly not promising to introduce it next year.

That is true. He was confirming an aspiration. But he would not, I believe, have mentioned that figure on such an occasion unless he wished to signal to his Cabinet colleagues that it would be a high priority to take a step towards that target in his next budget.

I have much sympathy for Mr Lawson's belief that lower rates of income tax would be in the economic interest of this country. But such a reduction could only have a gradual effect through changing social attitudes. The political priority for the Government here and now must be to demonstrate that it is not necessary to throw the Conservatives out of office in order to improve the standards of public services.

This will not be achieved, it is true, simply by throwing money at them. More professionalism is required from teachers and more efficient management in the health service. But more money, judiciously used, could be a trigger to bring about such improvements.

There remains the difficulty for the Government of finding credit for the money that it is spending. It has failed conspicuously to get the political benefit for the higher spending in real terms or the health service. But that is a problem of politics, not of principles.

No government that falls to

Government boost for Navy spending

This year the Government will spend more than at any time for the past 20 years on the production of ships and equipment for the Royal Navy, while production of land and air equipment will fall.

These facts emerge from statistical tables published with the Statement on the Defence Estimates on Monday. The high level of spending on the ships is superficially at odds with the widespread belief that it is the Navy which is most at risk as Mr George Younger, Secretary of State for Defence, struggles with the need to adjust the defence programme to accommodate a slow decline in the real value of the defence budget.

Compared with 1985-86, the defence budget for the current financial year shows an increase of about 2.3 per cent to £18,479 million, but spending on the production of ships' hulls and equipment will rise by 6.5 per cent to £573 million, and that on naval weapons systems by 12.5 per cent to £938 million.

Overall, spending on sea equipment will increase by 6.2 per cent to £2.2 billion.

This level of spending reflects decisions mainly taken some time ago, such as the ordering of frigates to replace ships lost in the Falklands conflict in 1982, and more recently the ordering of first Type 23 Duke-class frig-

Watch fetches world record price

In Geneva yesterday Christie's claimed auction record prices for watches both old and new. The old was a gold enamelled and diamond set pocket watch with a movement dating from about 1650, by Jehan Cremfordff, a Parisian maker.

The record price for any watch had stood at Swiss francs 500,000 since 1978 but this one went to a European collector at Sw Fr 1,870,000 (£670,250).

The artist is thought to have been Hans Toutin, son of the reputed inventor of the technique of painting on enamel. The hinged cover was painted with the figure of Faith on the outside and the Three Graces within, and Hope was inside the back.

The price was no doubt boosted by the fact that the watch had been in the possession of the same Swedish family probably since the seventeenth century.

The new item was a wrist-watch made in 1955 by Patek Philippe, and the remarkable price of Sw Fr 286,000 (£105,000) was achieved.

Gold enamelled watch which fetched £670,250.

market that had seemed to be fading.

The watch is a complicated affair with a perpetual calendar showing the day, month, phase of the moon and giving other astral information. Only three of them were

Sale room

lips proved that the work of the Breughel family is still very much in demand.

The top price in the sale of Old Master pictures was £209,209 paid by De Jonckheere, the Paris dealer, for a Wedding Feast by the younger Pieter, (estimate £80,120,000). Several other versions of the composition are known but this one was apparently unrecorded. The sale produced a total of £773,953 with 17 per cent bought in.

The sale of a collection of Chinese ceramics which began at Christie's on Monday with a total for the day of £191,818 with 52 per cent failing to sell, continued yesterday.

The collectors, from Indonesia, had insisted on very high reserve prices, many of which could not be justified in the current market climate. Thus a rare underglaze red-pear-shaped vase of the fourteenth century, which had carried an estimate of between £50-80,000 was bought in at a mere £6,000.

One of the more successful lots was a Ming blue and white vase of the fifteenth century

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150

Study casts doubt on government proposals to reform the rates

By Colin Hughes

Government proposals to reform the rates would need huge safety nets to prevent unequal shifts in the amount householders pay, according to an independent study published yesterday.

The Chartered Institute of Public Finance and Accountancy calculates that, under some of the options outlined in the Government's rate reform Green Paper, about £3,500 million out of the present £11,800 million in government grant would need to be redistributed to cancel out the effects of change.

The institute also says that the proposal to introduce a national rate on business

premises, and pool the proceeds centrally, would mean central government having control of 75 per cent of local government funds. At present central grants make up 44 per cent of local spending.

The CIPFA analysis is certain to fuel criticism of the Government's claim that the Green Paper proposals would improve accountability.

The Green Paper suggested replacing domestic rates with a new "community charge" which would be the same for all adults in each local authority area. But even with large safety nets, and the needs of each council balanced across the whole country, people in

London would pay considerably more than those outside the capital.

For example, each adult living in 10 out of 13 inner London boroughs would pay between £250 and £400, with only Hammersmith and Fulham, Kensington and Chelsea, and Westminster coming out lower.

In outer London each adult would pay between £150 and £300 in most authorities, with those in Haringey paying £422 and £371 in Brent. Outside London most people would pay between £100 and £200.

Paying for Local Government. Beyond the Green Paper (CIPFA, 3 Robert Street, London WC2N 6BH; £25).

£50m plan for new fleet of lifeboats

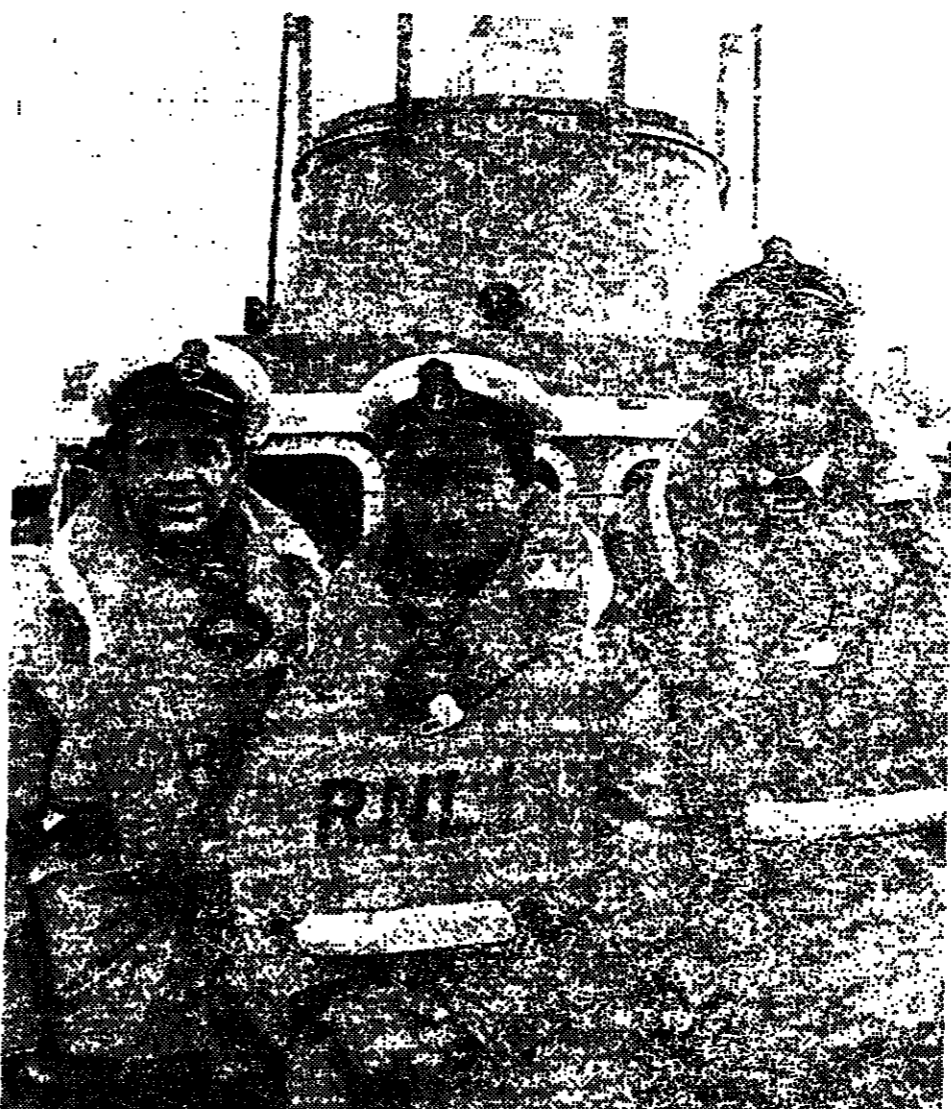
The Royal National Lifeboat Institution announced a £50 million scheme yesterday to replace entirely its fleet of ageing lifeboats with faster vessels by 1993.

The ambitious programme will mean phasing out the slower wooden-hull lifeboats, which have recently undergone costly repairs, with a series of swifter craft at all 200 RNLI stations.

"This is an ambitious goal and will involve doubling our normal rate of boat building," the Duke of Atholl, the RNLI's chairman, said at the organization's annual general meeting in London. "Already 20 new lifeboats are under construction with a similar number of inflatables and rigid inflatables on order for delivery this year. The organization is also developing a new vessel called the Fast Carriage Boat."

The cost of the new fleet is being met by a reserve fund, which has already covered 10 per cent of the spending. The rest of the money will be found by increased fund-raising and donations.

After the announcement, the Duke of Kent, president of the RNLI, presented bravery awards to Coxswain Ronald Cannon, of Ramsgate, Acting Coxswain Peter Bisson, of St Peter Port, and Helmsman Alan Clarke, of Hunstanton.



Honoured lifeboatmen are, (left) Acting Coxswain Peter Bisson, Bronze Medal; Coxswain Ronald Cannon, Silver Medal; and Helmsman Alan Clarke, Bronze Medal (Photograph: John Manning).

NUJ asks Biffen to halt Times action

The National Union of Journalists yesterday called on the House of Commons Committee of Privileges to reconsider its move to punish *The Times* and Mr Richard Evans, its lobby reporter, over a leaked report.

In a letter to Mr John Biffen, Leader of the House of Commons, Mr Jacob Eccleston, the union's deputy general secretary, said he believed such action would have "the most serious effect on relations between Parliament and the press".

The committee is recommending to MPs that Mr Evans be barred from the Commons for six months. It found that he had committed a serious contempt of Parliament by leaking a draft report of the environment select committee on nuclear waste.

The recommendation - for his suspension and also the withdrawal of one *Times* lobby pass - is likely to be voted on in the Commons before the Whitsun recess on May 23.

Mr Eccleston said that Parliament would come into some disrepute and democracy would suffer.

"It seems to me that the purposes and duties of Parliament and the press are constantly separate, generally independent and sometimes diametrically opposite."

Tower is the top attraction

The Tower of London and Madame Tussaud's waxworks in London were at the top of Britain's paid-for attractions again last year.

Between them they had 4,742,000 visitors - 2,430,000 at the Tower, and 2,312,000 at Tussaud's - according to the British Tourist Authority.

But where admission is free

the way was led by Blackpool's pleasure beach, with 6,500,000 visitors, the British Museum with 3,822,000 and the National Gallery in London with 3,156,000.

Overall visits to heritage and leisure attractions last year rose by 5 per cent over the previous year.

After the Tower and Madame Tussaud's came the Alton

Towers theme park in Staffordshire, the Jewel House in the Tower of London, London Zoo, Kew Gardens, Thorpe Park in Surrey, the tower at Blackpool, Bath's Roman Baths and Pump Room, and Edinburgh Castle. Where admission is free the London museums were followed by Bradgate Park in Leicestershire, the National Railway Museum in York, and the Burrell Collection in Glasgow.

Solicitors' historic day in High Court

By Frances Gibb, Legal Affairs Correspondent

Mr Leo Abse, Labour MP for Torfaen, was the first of three solicitors who made legal history yesterday when they appeared robed and in wing collars before a High Court judge in open court.

The solicitors' appearance, to announce a settlement in Mr Abse's now-celebrated libel action brought on behalf of 25 MPs, marks the end of the barristers' traditional monopoly of rights of audience in the High Court.

Last Friday Lord Lane, Lord Chief Justice, announced on behalf of all High Court and Court of Appeal judges a change in the rules to allow solicitors to appear before them, albeit only in a limited number of cases.

Yesterday the courtroom was crowded to hear Mr Abse and two other solicitors read the terms of the settlement in the libel action against Mr Cyril Smith, Liberal MP for Rochdale, about remarks he made during the Falklands conflict.

The settlement of the case, started almost four years ago, has been held up because Mr Smith took up the cause of solicitors' rights to appear in the High Court. He wanted his own solicitor, Mr Alastair Brett, to read the libel settlement and not pay a barrister to do the job.

Sir John Donaldson, Master of the Rolls, refused permission, but referred the whole issue to the "college of judges" who announced their decision last week.

Outside the court, Mr Abse said he had fully supported the test case by Mr Smith and his solicitor.

But he added that there was a "long haul ahead" in the campaign for solicitors' rights to appear in the higher courts.

The cost to the public would undoubtedly be reduced, he said, if, as in the present case, they did not have to pay both for a solicitor and a barrister.

And Mr Brett, attired in the robe and collar bands hired for the hearing, said he looked forward to the day when it would be left to the client to say whether he wanted his solicitor or his barrister to appear for him in court.

The case ended the libel proceedings with Mr Smith and Radio Trent, which broadcast the MP's remarks, accepting those remarks were "deeply offensive and hurtful" and "potentially defamatory if taken literally". They apologized, accepting that none of the 25 MPs was a "traitor" or "guilty of treason" as had been suggested, but had acted throughout the Falklands crisis with "Britain's best interests at heart".

But it is unlikely to be the end of the debate on rights of audience. Solicitors specializing in civil litigation have passed a resolution calling for a renewed campaign. The judges' direction, they say, does not go far enough and they will press for the door to be opened wider.



After making their historic appearance in the High Court, Mr Alastair Brett (left), Mr Leo Abse, and Mr David Masson (Photograph: Ros Drinkwater).

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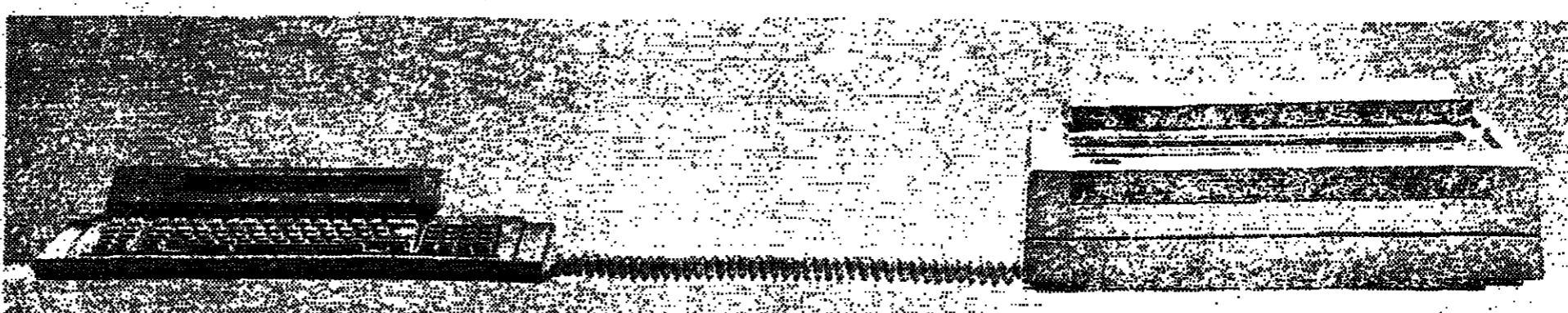
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Domestic Appliances

Washing Machines

Table listing washing machines with columns for brand, spin speed, and price.

With Built-in Tumble Dryer

Table listing washing machines with built-in tumble dryers.

Tumble & Spin Dryers

Table listing tumble and spin dryers.

Dish Washers

Table listing dish washers.

Vacuum Cleaners

Table listing vacuum cleaners.

Wet & Dry Cleaners

Table listing wet and dry cleaners.

Refrigeration

Table listing refrigerators.

Fridge Freezers

Table listing fridge freezers.

Electric Cookers

Table listing electric cookers.

Small Appliances

Table listing small appliances.

Cooking Appliances

Table listing cooking appliances.

Food Mixers

Table listing food mixers.

Food Processors

Table listing food processors.

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Table listing music centres.

Hi-Fi

Table listing hi-fi systems.

Hi-Fi Systems

Table listing hi-fi systems.

Stereo Amplifiers

Table listing stereo amplifiers.

Tuners

Table listing tuners.

Tuner/Amplifiers

Table listing tuner/amplifiers.

Hi-Fi Stereo Cassette Decks

Table listing hi-fi stereo cassette decks.

Compact Disc Players

Table listing compact disc players.

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Table listing turntables.

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Chernobyl aftermath: Europeans squabble as Russians clean up

Radiation haggling may threaten EEC food ban compromise

From Richard Owen, Brussels

A meeting today of EEC technical experts to decide permissible radiation levels for foodstuffs in Western Europe could undo a hard-won compromise reached by the Community's Foreign Ministers late on Monday night.

Officials said yesterday that Monday's agreement — on the application of common standards for the monitoring of food traded within the EEC — followed a week of disagreement and confusion and was only reached "pending the definition of values to be agreed on the basis of scientific data".

Some EEC officials claim the measures are becoming increasingly irrelevant, partly because radiation levels are falling and partly because member states have already taken their own precautions to protect consumers.

But they hope today's meeting will not re-open the debate and revive the clash of national interests that arose almost as soon as the Commission first mooted its proposals more than a week ago.

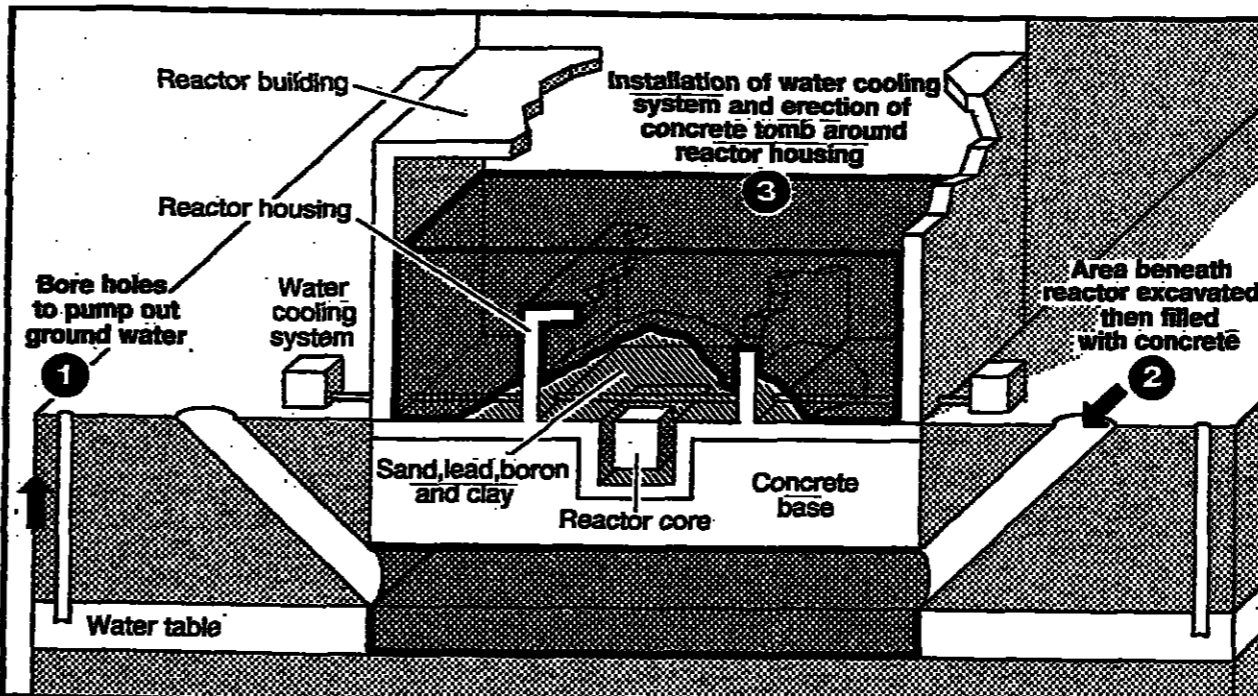
The EEC is conscious of the damage caused by its slow and fragmented reaction to Chernobyl. It claims the delay arose because of a linkage between the proposed ban on food imports from seven East European nations and the scale for the monitoring of radiation within the EEC.

The food ban is now in force following Monday's compromise, but Italy maintains that the internal EEC scale discriminates against vegetables — which form a large part of its food exports — while applying less strict standards to milk, which is important to West

Germany and other major dairy nations.

As the Foreign Ministers ended their two-day meeting yesterday, West German officials said they had given assurances that strict EEC standards would be applied by Bonn to East Germany, which was excluded from the list of East European nations whose foodstuffs were banned.

Meanwhile, Mrs Lynda Chalker, the British Minister of State at the Foreign Office, has defended Monday's agreement even though many EEC officials have been saying that the agreed formula — that member states "will not apply to products originating in other member states more restrictive maximum tolerances than those applied to national products" — is so vague that it leaves room for further acrimony.



The stages leading to the entombment of the reactor to protect future generations from the further spread of radiation.

Reactor comes off the critical list

By Pearce Wright
Science Editor

The acute phase of the disaster at the Chernobyl nuclear power station has ended. The reactor has come off the critical list and has begun a period of intensive care, before it is eventually entombed in concrete to protect future generations.

Outside the stricken plant, the cleaning up will include removal of top soil from the highly contaminated zones to some safe burial site.

But most relief must come from the Soviet technicians stopping the nuclear core from

burning through the concrete floor of the building into the ground.

An idea of how close the Soviet reactor came to that catastrophe was indicated by Professor Yevgeny Velikhov, a leading nuclear physicist of the Soviet Academy of Sciences, in charge of the clean-up operation.

He said there was an underground reservoir beneath the station, and it was impossible to say exactly what would have occurred if it was reached in a meltdown.

A series of steam explosions probably would have taken place, with contamination

seeping in to water supply systems covering immense areas.

Drinking water supplies would have become dangerous and the invasion of the food chain would have threatened many future generations.

The most urgent work on the reactor is to underpin the building with a new foundation of concrete.

Water-cooling pipes incorporated in the concrete will provide a heat sink, removing the excess thermal energy which will be given off by the core through radioactive decay over the next few months.

Immediately after the shutdown of the chain reaction in a nuclear reactor, the decay of radioactive materials created in the core is 7 per cent of the machine's capacity.

After a few hours, the decay heat settles down to less than 1 per cent of the reactor's capacity.

Entombment was already being studied as one way of decommissioning old reactors. But that was expected after spent fuel had been removed, and much of the associated pipework had been dismantled for disposal.

'Risk taken' in building plant

New York (NYT) — A month before the Chernobyl disaster a Ukrainian journal reported that there were managerial and labour problems at the nuclear power plant.

It also said that the head of construction at Chernobyl "took a risk" in 1984 in suggesting that work on the No 5 unit be speeded up to put

it into operation in 1986 instead of 1987. Unit 5 was under construction at the time of the accident, which involved Unit 4, in operation since 1983.

The description of conditions at Chernobyl, published in the literary monthly *Vichyryna*, was the second criticism of the plant to appear

in a Kiev publication in March. The literary newspaper *Liternturnaya Ukraina* reported on March 27 that substandard construction was threatening plant safety.

The *Vichyryna* article indicated that the construction chief's interest in an accelerated construction schedule was related to the shortage of fossil fuels in the Ukraine.

Israel fails in Syria talks offer

From Ian Murray
Jerusalem

There could be no negotiated peace with Syria while President Assad remained in power, Mr Shimon Peres, the Israeli Prime Minister, said yesterday.

Israel had made an indirect effort to start talks with Syria both at a local level and in the context of comprehensive negotiations, he said.

In an interview to mark the 38th anniversary of the foundation of the Jewish state, he said that there had been a negative response from Damascus on both. But there had been some hesitation before the refusal had come to talks of a limited nature.

Instead of agreeing to talks, according to Israeli defence sources, Syria has been building up military infrastructure in southern Lebanon in recent months, which could be used to attack Israel's northern border.

The Defence Ministry says that, although no Syrian troops have been deployed in the area, near Lake Karoun in south-eastern Lebanon at the southern end of the Bekaa Valley, fortifications, guns and tank emplacements have been constructed ready for immediate use.

The gun emplacements are close enough to the border for artillery to bombard northern Israel even without a Syrian advance, it is claimed.

TEL AVIV: President Herzog of Israel has freed two Jewish prisoners who belong to an anti-Arab underground group in honour of Israel's independence day, his spokesman said (Reuter reports).

Meanwhile three Israeli civilians were wounded when guerrillas in south Lebanon fired Katyusha rockets into Gafilee, military sources said.

Banquet farewell to Japan



The Princess of Wales and Emperor Hirohito of Japan on the way to a banquet at the Imperial Palace in Tokyo

From David Watts, Tokyo

The Prince and Princess of Wales bade farewell to Japan last night at a sumptuous palace banquet given by Emperor Hirohito with 18 other members of the Imperial family.

They sat at a flower-strewn table. The Princess, in a sapphire blue evening dress with a diamond and sapphire headband, was to the right of the Emperor with Prince Hiro to her left. Her dress was the work of a Japanese designer, Yuki, based in London. The Prince sat next to the heir to the throne, Crown Prince Akihito.

The dinner was the final event of their five-day tour.

The modern relationship between the two countries was well illustrated in a luncheon speech yesterday by the Prince of Wales to the leading Japanese economic organizations.

He said: "Britain must emulate the best practices of Japan in planning, management, resilience and innovation." He called for more Japanese investment in Britain, recalling his visits with the Princess to Japanese factories in Wales.

The royal couple's engagements yesterday began with a visit to the television studios of NHK, the Japanese equivalent of the BBC, where they watched filming of an historical drama series. While the Prince saw the new offices of the British Council, the Princess visited a Red Cross hospital where she saw orphans and sick children.

The question of the Princess's possible pregnancy dominated the day after a London newspaper reported that she was expecting a child in November. Mr Victor Chapman, the royal couple's press spokesman, said: "The Princess has authorized me to say here, and in Vancouver, that she is not pregnant."

He said he had not told the Princess of the latest story. "We don't report every speculative story. It is not a serious story as far as we are concerned."

Pressed further, he added: "The Princess has said she is not pregnant. A woman knows when she is pregnant."

Mediators aim for ANC deal

From Michael Hornsby
Johannesburg

Members of the Commonwealth Eminent Persons Group began crucial discussions in Cape Town yesterday aimed at promoting talks between black and white leaders.

As on previous visits, their movements were shrouded in secrecy, and there was no official word about who they would meet or how long they would stay. This silent diplomacy is by mutual agreement with Pretoria.

The group is understood to be trying to put together an agreement in which Pretoria would release Mr Nelson Mandela from jail and lift the ban on the African National Congress. In exchange the Congress would suspend its guerrilla activity.

Unofficial sources said the group began its talks with a call on Mr R. F. "Pik" Botha, the South African Foreign Minister, who is reckoned to be the Cabinet minister most favourably disposed towards the Commonwealth initiative.

Its members were also understood to have met Mr Ron Miller, the deputy Foreign Minister, and Mr Stoffel Botha, the Minister of Home Affairs.

Dr Allan Boesak, of the Coloured Dutch Reformed Church, who helped to found the United Democratic Front, a broad-based anti-apartheid organization, was due to meet group members last night.

Moves to end apartheid Bill to give blacks land-owning right

From Michael Hornsby, Johannesburg

A draft Bill providing for full ownership of land by blacks outside the tribal reserves was tabled in Parliament in Cape Town yesterday.

The Bill is the sequel to a pledge made by President Botha more than a year ago that blacks would be given the same property-owning rights as whites and other race groups.

It has been illegal for blacks — that is, in apartheid parlance, those of Bantu-speaking Negroid stock (as distinct from Indians and mixed-blood Coloureds) — to own land outside the reserves since the passage of the Native Lands Act in 1913. The reserves, or "homelands", occupy only 13 per cent of South Africa.

The Black Communities Development Amendment Bill would not give blacks the right to buy property anywhere outside the reserves. They would be restricted to "townships" set aside for

black occupation, and would not be able to buy houses in white residential areas.

At the end of the last decade, 99-year leasehold was introduced into black "townships", though relatively few blacks have been able to afford such property. The majority rent their homes. The draft Bill provides for conversion of 99-year leasehold into the equivalent of freehold.

Yesterday, Dr Andreas Van Wyk, the Director-General of Constitutional Development and Planning, said "any black who is a South African citizen, or who is legally resident in the republic, will be able to buy property".

Given the recent abolition of the pass laws, this appears to mean that most blacks who could afford to do so would be able to buy property in a township outside the reserves under the terms of the Bill.

The Bill would enable employers to buy township housing for their black employees.

Ministry paid for anti-Arab settler rallies

Israel's Interior Ministry has been supplying much of the money used to fund anti-Arab demonstrations on the occupied West Bank, to pay for the legal protection of Jewish settlers, and for spying on West Bank Arabs and their Jewish sympathizers (Ian Murray writes).

This emerges from the latest report of the State Comptroller, Mr Yitzhak Tumbak, who acts as the nation's watchdog.

He found that ministry subsidies have been making up nearly two-thirds of the budget of the militant settlement on Kfar Etzion in Hebron. In 1984 this amounted to 588,000 shekels (£250,000) out of a total of 874,000 shekels.

With this money the council allocated \$10,000 (£2,410) to hire a lawyer to defend residents accused of "reacting" to Arab attacks.

It had also paid \$5,000 to publicize a demonstration at a refugee camp and \$750 to a detective agency to collect information on the West Bank University at Bir Zeit.

Although generally the settlers benefited from a well-run council, it dumped all its rubbish on unsecured land close to Arab houses.

Ethiopians seize Band Aid cargo for rebels

By Richard Dowden

Ethiopian officials have seized a Band Aid consignment of hospital equipment, drugs and blankets destined for rebel-held areas of Eritrea and Eritrean refugees in Sudan, a spokesman for the organization said yesterday.

In retaliation the charity is withholding nearly £600,000 of aid allocated to the government relief programme.

The consignment was on board The Star, the Band Aid ship, which was also carrying a shipment of seed potatoes earmarked for the Ethiopian relief programme. While the potatoes were being unloaded at the port of Assab in Ethiopia, officials noticed the rest of the cargo.

The Band Aid crew told them the blankets and medical equipment were going to Eritreans and were to be unloaded at Port Sudan. The officials promptly confiscated them. A

Rise ends store strike

Johannesburg — The strike by black employees at South Africa's biggest supermarket chain, Pick 'n Pay, ended with agreement early yesterday on an across-the-board wage increase of 85 rand (£27) a month, back-dated to March 1 (Our Correspondent writes).

The company's personnel director, Mr Rens de Wet, said all of the 90 hypermarkets and supermarkets were back in business yesterday. He put the loss of sales revenue caused by the strike at 5.5 million rand.

The Commercial, Catering and Allied Workers' Union, had earlier demanded an increase of 90 rand a month, to which the company had responded by offering no more than 80 rand, or 60 new and another 30 from July 1.

Bhopal settlement brought closer

From Trevor Fishlock
New York

An out-of-court settlement of the Bhopal gas disaster case seems to have been brought closer by the ruling of an American judge that the victims' claims should be heard in India.

India is thought to want a settlement in the region of \$630 million (about £420 million). It rejected as inadequate an offer of \$350 million and the Union Carbide Corporation withdrew a later offer of \$400 million.

About 2,000 people died and 200,000 were injured when the Union Carbide plant in Bhopal leaked a cloud of gas in December 1984.

Union Carbide says cautiously it is pleased with

Murder blame

St George's, Grenada (Reuter) — Fabian Gabriel, a soldier and former defendant in the Maurice Bishop murder trial, turned state's evidence yesterday and laid the blame for the death of the former Prime Minister on his colleagues in the ruling New Jewel Movement.

3 die in crash

Cartagena (Reuter) — Three men died and a fourth was missing when a Spanish Navy helicopter crashed after carrying the mast of an aircraft carrier during night manoeuvres in port here.

Diplomat goes

Beirut (Reuter) — The veteran Soviet diplomat, Mr Alexander Soldatov, ambassador to Lebanon since 1974 and the longest serving head of mission there, has returned to Moscow and been replaced by Mr Vassili Ivanovich Kolotoucha, the Soviet Embassy said.

Original version vindicates Anne Frank's diary

From Robert Schmil
Amsterdam

Perhaps the most famous book to emerge from the Second World War is *The Diary of Anne Frank*, which is published today for the first time in its original, unexpurgated version.

A version of the diary has been translated into some 13 languages. This version, however, was not only edited by Anne's father, Otto Frank, but also compiled by him from two versions of the diary, the original written by Anne, and her partial revision of it.

August 1, 1944: Anne's final entry into her diary.

August 4, 1944: Hiding place is raided by German police.

August 8, 1944: Anne and her family are taken to Westerbork camp.

September 3, 1944: Anne and her family, deported to Auschwitz.

October 28, 1944: Anne and Margot sent to Bergen-Belsen.

January 6, 1945: Anne's

Anne revised parts of her diary because of her ambition to become a journalist and a writer. She hoped that her diary might be published after the war.

In the new 714-page book, published by the Netherlands Institute for War Documentation, all three versions are presented side by side.

From this it appears that whenever Anne revised her diary her father on the whole adhered faithfully to the revised version. Mr Frank always maintained that he had left intact the essence of his daughter's diary. Now that it is possible to compare, it would seem that this is at the same time true and false.

It is true in the sense that the original diary had little or no new facts about, for instance, the conditions under which Anne spent more than two years in hiding in a house on an Amsterdam canal before she and other Jews hiding there were arrested by the Germans.

And yet, in contrast with the newly-edited publication

in which an ordinary Jewish child, one of a million Jewish children who died in the Holocaust, was able to put the "ordinary" into words and bring into human perspective the monstrous incomprehensibility of the Holocaust.

This was one aspect which led the Institute for War Documentation to publish the complete diaries.

But other motives which played a key role were the allegations in certain neo-Nazi circles in Germany that the diary, like the Holocaust itself, was merely a fabrication.

The book contains a summary of the 270-page report by experts from the Dutch Justice Ministry who spent several years studying the manuscripts and who have confirmed their authenticity.

Apart from the fact that Anne's original diary, unrevised even by herself, is in every respect more authentic than the version edited by her father, the passages he deleted are on the whole of a personal nature.

Anne's remark of a hidden

hiding place with the Frank family). On March 24, 1944 Anne writes in her diary: "I wanted to ask him if he knows what a girl really looks like. A boy below is not, I think, as complicated as a girl."

Further on in the same entry, with her customary frankness, Anne goes on to describe — not to Peter, with whom she physically never went beyond the brushing together of lips, but to her diary — how complicated girls are "below".

A perhaps more regrettable deletion because of its poignancy is Anne's entry for March 2 of that same year, in which, underlined, she writes "Love, what is love? I believe love is something that cannot be expressed in words."

Love is understanding someone, loving someone, sharing happiness and sorrow with him. And that includes, in time, also physical love, having shared something, given something and received something, whether you are married or not or whether you get a child or not. Or whether

Monday's ruling by Judge John Keenan.

A spokesman at the Indian Consulate in New York said yesterday: "We have got substantially what we wanted."

Certainly the judge's ruling and the conditions he has imposed on Union Carbide would seem to put some pressure on the company to reach a settlement.

Judge orders Pope film cut

Rome — The fifth anniversary of the attempt on the Pope's life yesterday was marked by an unprecedented judicial decision to order not only cuts in a TV film on the event but also to change its conclusions (Peter Nichols writes).

State television here prepared an elaborate programme consisting of a full-length film, made with actors and based on the pre-trial investigation, followed by documentary material filmed during the trial.

The man who actually shot the Pope was Mehmet Ali Agca, a Turkish terrorist who accused seven other people — three Bulgarians and four fellow Turks — of involvement in the conspiracy. He is serving a life sentence here, but a Rome court has acquitted the rest for lack of evidence.

Musa Cerdar Celebi, one of the acquitted Turks, asked for judicial action to stop the film being shown in its present state.

The judge accepted his plea and ordered the cuts, as well as the addition at the beginning and end of the film of a statement pointing out the source of the script and that the people shown as accused had all been acquitted.

Bogota bombs blast airline

Bogota (Reuter) — Three bombs exploded at offices of British and American companies in Bogota during Monday night, causing extensive damage but no casualties.

The most powerful blast badly damaged the main offices of British Airways in a central area only 100 yards from the city's biggest hotel.

Treholt calls off appeal

Oslo — Arne Treholt, the Norwegian junior minister and diplomat jailed last year for espionage, called off his High Court appeal yesterday against his 20-year sentence.

In a letter to the court, Treholt, aged 43, said he was withdrawing his appeal because he did not believe he would be heard impartially.

Nato worries

Athens (Reuter) — The Greek Prime Minister, Mr Andreas Papandreu, met Nato's Secretary-General, Lord Carrington, to discuss problems between Athens and the Atlantic alliance.

Bribe scandal

West Berlin (Reuter) — A former senior Social Democratic city official, Herr Bernd Kaiser, was arrested in West Berlin on suspicion of bribery, the latest development in a planning scandal that is spreading through the city.

Sentence cut

Jakarta (Reuter) — General Harto Dharsono, aged 61, a leading Indonesian dissident and senior diplomat jailed in January for subversion, has had his sentence reduced from 11 to seven years.

Rough ride

Singapore (Reuter) — Mr Dipak Joga, a London businessman, hailed a taxi in Singapore but got into the wrong car and was robbed of diamonds worth £156,000.

Taste of West

Peking (Reuter) — Peking's first cocktail bar for local people is doing good business among young Chinese "teager" to sample some of the West's sophisticated tastes, the New China News Agency reported.

Name battle

Wellington (Reuter) — Restaurateur Henry Harrod says he is facing legal action from Harrod's, the famous British department store which wants

Leading Socialists back Mitterrand as race for presidency begins early

From Diana Geddes, Paris

Less than two months after the parliamentary elections the race for the presidency appears already to have started, though in theory President Mitterrand has another two years of his mandate left.

Last weekend, which marked the fifth anniversary of Mitterrand's election, saw a spate of declarations by leading Socialists insisting that Mitterrand, who will be 71 in 1988, was the only possible presidential candidate for their party.

It was left unclear as to whether this was an expression of Mitterrand's own desires — he has made no comment on the issue — or whether it was rather a combination of an anniversary tribute to the President and an effective way of silencing squabbling between other potential Socialist candidates.

The declarations in favour of Mitterrand have not changed the position of M Michel Rocard, however, who announced several months ago his intention to run whether or not Mitterrand stood again. M Rocard, a former Agriculture Minister in the last Socialist Government, originally intended to stand against Mitterrand in the 1981 presidential elections, but then withdrew.

On the right, supporters of M Raymond Barre, a Prime Minister under M Giscard d'Estaing, have announced that they are already preparing M Barre's candidacy for the presidential elections.

Meanwhile, M Barre, who has disappeared into a form of self-imposed political exile since his poor showing in the parliamentary elections, continues to say nothing.

Not to be outdone, the supporters of M Jacques Chirac, the Prime Minister, rushed in to say that they, too, were getting ready for M Chirac's candidacy. Like M Barre and M Mitterrand, M Chirac himself has said nothing on the matter.

Many commentators expect a declaration soon of a similar nature from the supporters of M Giscard d'Estaing, the third of the accepted three main leaders of the right. But while he is doing a lot of talking from his comfortable position of informed critic outside the Government, those close to him feel that he will wait a while longer in order to test the political waters before taking the plunge.

The only person who has already categorically ruled himself out of the race is M Georges Marchais, general

secretary of the Communist Party and the Communist candidate in the 1981 presidential elections when he won 15 per cent of the vote.

It is assumed that widespread criticism of the leadership after the party's disastrous showing in the parliamentary elections in March, when it obtained only 10 per cent of the vote, greatly influenced his decision.

While the presidential elections are not due until 1988, President Mitterrand is free to resign and thus provoke an early election.

At present "cohabitation" appears to be working well, largely no doubt because M Mitterrand has agreed to hand over almost total power to the new right-wing majority to get on with the task of governing. But a crisis, provoked deliberately or not by either side, could arise at any time.

If a presidential election were held tomorrow the latest polls suggest that only M Chirac would be in a position in a straight two-way fight to beat M Mitterrand or M Rocard, but only by a two-point margin. A large majority of people hope that the elections will not take place until the end of M Mitterrand's mandate, however.



Accused Libyans say they were tortured

Two Libyans — Ali al-Eceffi Ramadan (left) and Rejab Mochtar al-Rohoma Tarhoumi — asked to be medically examined for signs of torture when they appeared before a state security court in Ankara yesterday accused of

the attempted bombing of a US officers' club on April 18, but their request was rejected (Rasit Gurdik writes from Ankara). Instead they heard the prosecutor demand prison terms of between 12 and 20 years.

Mr Ramadan said he had been in Turkey "as a tourist" but admitted owning six Soviet-made grenades. Mr Tarhoumi claimed he was tortured "in an American interrogation centre". The case was adjourned.

Italy expels Gadaffi envoy

Rome (Reuters) Italy yesterday ordered the expulsion of a diplomat from the Libyan consulate in Palermo for engaging in activities incompatible with his status.

A Foreign Ministry spokesman said the expulsion should not be seen as a reprisal for Libya's expulsion of 36 Euro-

peans, including 25 Italians, announced on Monday.

The expulsions by Libya were in retaliation for an EEC decision to cut the number and activities of Libyan diplomats after the Community accused Libya of backing international guerrilla violence.

● Inquiry ordered: Senator Giovanni Spadolini, the Minister of Defence, has ordered an inquiry into allegations made by Ambrogio Viviani, a former head of the military intelligence service, to the magazine *Panorama*, of Italian aid given to Colonel Gadaffi (Peter Nichols writes):

Spy web intrigues Spanish

From Harry Debelias Madrid

A British undercover woman who identified Libyan diplomats controlling terrorists from the embassy in Madrid, and Spanish extremists who set bombs under the direction of a Syrian secret agent working for France, were part of a complex web of intrigue exposed here yesterday.

The liberal daily *Diario-16*, and its sister publication, Spain's leading news weekly, *Cambio-16*, both claimed that an unnamed MI5 agent, who lived with a Libyan student recently expelled from Spain, began reporting regularly from Madrid about Libya terrorist plans even before the murder of WPC Yvonne Fletcher outside the Libyan embassy in London in 1984.

The same publications reported that Mr Faried Jazani, who police say is the military chief for Spain of "The Call of Jesus Christ", was recruited by French intelligence services as a double agent last year after being caught in connection with an attempt to bomb a Paris synagogue.

The respected Madrid daily *El Pais* indicated yesterday that Colonel Gadaffi, the Libyan leader, may not have been entirely arbitrary in Monday's order expelling 36 European diplomats. One of the Spaniards, according to *El Pais*, is an agent for the Spanish Centre for Defence Intelligence Services.

The newspaper named him as Señor Juan Martínez Belda, the cultural attaché to Tripoli since 1979.

On the home front, an army colonel who was charged on Monday with absence without leave, in connection with his alleged visit to Tripoli and appeal to Colonel Gadaffi for funds for right-wing extremists, denied in a radio interview that he requested financing for illegal activities.

Colonel Carlos de Meer de Ribera said by telephone from his prison cell that he had really asked for "money to establish a big national newspaper, independent of all political forces, and above all of international political forces".

● BRUSSELS: The EEC should take decisive action to avert a conflict in the eastern Mediterranean by opening talks with all states involved, including Libya, Mr Milford Bonnici, the Prime Minister of Malta, said yesterday after talks with Community Foreign Ministers (Richard Owen writes).

German police in arms deal raid

From Our Correspondent Bonn

West German Federal Criminal Bureau agents yesterday raided and searched the offices of the Argentine Naval Commission in Hamburg on suspicion of illegal arms buying around Europe.

The Argentines are believed to have violated West German war weapons control laws through undercover arms deals.

The Commission was set up in Hamburg after being expelled from London on the outbreak of the Falklands War in April 1982.

Stern magazine, in its issue to be published tomorrow, says commission officers scoured Europe during and after the Falklands conflict to buy Exocet missiles, anti-aircraft ammunition, torpedoes, radar equipment and aircraft parts.

Stern's information, which it claims comes from secret Argentinean diplomatic courier mail, is believed to have triggered the early morning raid by agents of the Federal Criminal Bureau in Wiesbaden.

A spokesman for the Hamburg public prosecutor's office, which is in charge of the investigation, said the raid followed the issuing of a search warrant by a Hamburg court.

The Naval Commission enjoyed diplomatic status in London, but in West Germany is open to prosecution for breaking the law. Conviction on war weapons offences can be punished by up to 10 years in jail.

"No arrests have been made, nor are any expected in the immediate future," the spokesman said last yesterday. "But the search is still going on and many documents have been seized. That is all I can say at present."

The Argentine Navy had a small inspection team in Hamburg overseeing the building of four frigates for Buenos Aires at the Blohm and Voss shipyards when the Falklands war broke out.

Steele says the expelled commission in London saw this a golden opportunity to set up a new arms-buying base in Europe. It moved into a building overlooking Hamburg's free port, suddenly expanding the Argentine naval presence to 60 people.

Oslo may back Opec on oil price

From Tony Saunberg Oslo

Mrs Gro Harlem Brundtland, Norway's new Labour Prime Minister, yesterday indicated that she might reverse the policies of her predecessors and co-operate with the Organization of Petroleum Exporting Countries to strengthen oil prices.

She surprised her right-wing critics with a cautious and moderate speech to Parliament in which she reiterated Norway's commitment to Nato.

Turning to oil policies, she said: "If Opec countries agree on measures to stabilize oil prices to a reasonable level, the Government will contribute to such price stabilization."

Mrs Brundtland said she would seek close co-operation with non-socialist parties in coping with the country's "most serious economic crisis in many years".

Attention is focused now on Mrs Brundtland's proposed austerity package, intended to grapple with the problems caused by the loss in oil revenues.

Unita warns Zambia to stay out of Angola war

By Richard Dowden

Unita, the Angolan rebel movement, has issued a statement warning Zambia not to allow its territory to be used as a springboard for attacks by FAPLA (Angolan Army) or Cuban forces. It is understood that the Zambians have deployed several thousand troops along their western border to prevent the Angolan war from spilling over.

The Unita statement warns Zambia that it will "face full responsibility and the grave consequences of the response of our armed forces" if Unita forces are attacked from Zambian territory.

It says that Unita has evidence of "the provocative movement of enemy forces on the Zambian border".

President Kenneth Kaunda of Zambia was once a personal friend of Dr Jonas Savimbi, the Unita leader, and supported the movement until, and even after, the time the MPLA came to power at Angola's

ly adopted a strongly anti-Unita line.

The border between Angola and Zambia is ill-defined and one of the routes used by Unita forces travelling north from their base at Jamba crosses and recrosses it. Although it is a sparsely populated area, an increasing number of refugees fleeing from the civil war have been pouring across into Zambia.

Meanwhile, both sides in Angola are preparing for another round of fighting following the reported delivery of Stinger anti-aircraft missiles to the Unita forces by the United States.

President Dos Santos of Angola has recently returned from the Soviet Union, where he was warmly received, and it is understood to have purchased more arms.

Both the Americans and Unita have refused to admit publicly that the Stingers have been delivered, but American

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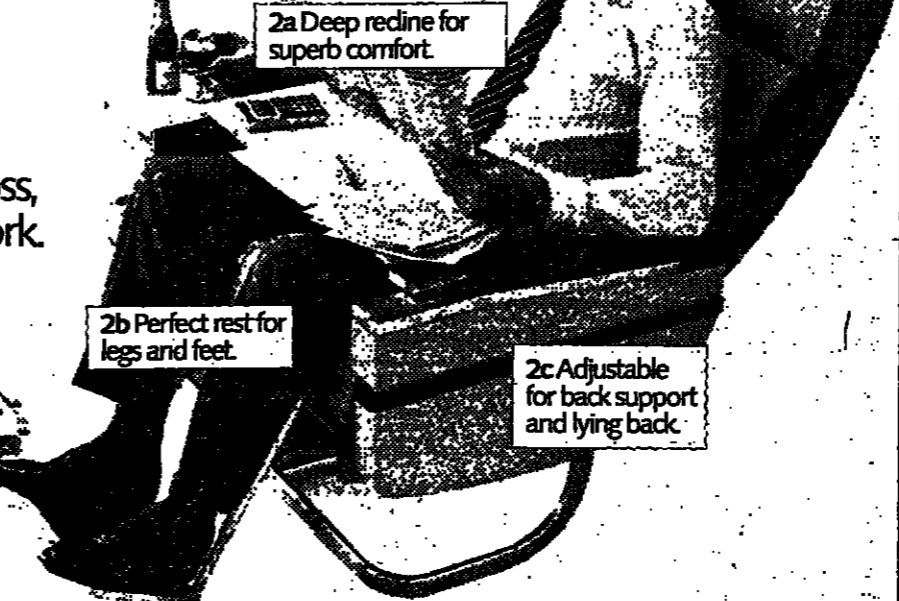
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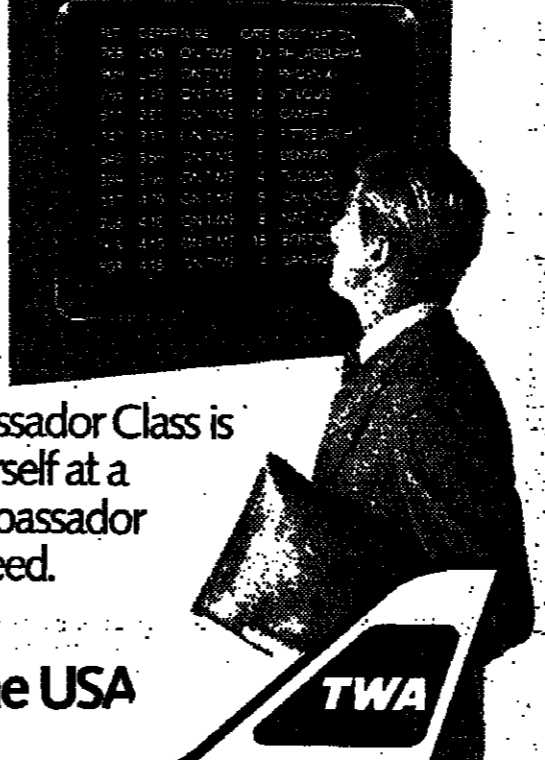
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Gurkha riot in Darjeeling as separatism drive begins

Delhi (AFP) — Gurkhas, the sturdy hill tribesmen of Nepalese stock, have launched a campaign for a separate homeland in India's north-east, domestic news agencies reported yesterday.

On Monday at least one person was killed and several were injured when Gurkha separatists in the West Bengal town of Darjeeling went on a rampage at the start of a three-day strike scheduled by the Gurkha National Liberation Front, an organization formed

to spearhead the campaign, for the moment restricted to the Darjeeling area.

Darjeeling, a town of 50,000 people, was paralysed by the strike yesterday.

The Gurkhas, originally from Nepal, allege discrimination in government jobs and in business and say they are treated as second-class citizens, a charge the Indian Government denies.

The separatist campaign was sparked by the eviction earlier this year of some 10,000 Nepalis from Meghalaya, one of the seven states in the north-east. Native residents of Meghalaya had feared they were becoming outnumbered by immigrants.

"We do not want to suffer the same fate as the Nepalis of Meghalaya. This campaign is to stop the West Bengal government from throwing us out tomorrow," Mr. Kishan Subba, a pro-homeland activist, told a local newspaper.

Coming originally from Nepal, which borders Darjeeling, Gurkhas have migrated in their tens of thousands to various parts of India in search of work. There are no travel restrictions between India and Nepal, so they are able to cross the border freely.

Gurkhas in India work as traders, mountain guides or factory hands. Known for their honesty, many of them work as bank guards or nightwatchmen. The Gurkhas are famed for their bravery and the Indian and British armies still have Gurkha regiments.

No official figures are available on how many Gurkhas are in India, a spokesman for the Nepalese Embassy here said, but unofficial estimates put their number at about one million.

Straddling a ridge in the Himalayan foothills and surrounded by tea plantations, Darjeeling has been a popular hill station since the British established it as a rest and recreation centre for troops in the mid-1800s.

Gurkhas invaded the territory in 1780 but their seizing of land brought them into conflict with the British East India Company. The Gurkhas were later forced to concede defeat, but it is this land they now claim as a homeland.



Demonstrators at the American University in Beirut, where no classes have been held for six days, holding a rally yesterday to demand the release of kidnapped staff and students.

Aquino hope on ending rebellion

From Keith Dalton Manila

President Aquino yesterday said progress had been made in efforts to end the 17-year-old insurgency in the Philippines but that top-level ceasefire negotiations still had not taken place.

Secret peace contacts are continuing at the "lower rank", and until the leaders of the underground Communist

Party and its military wing, the New People's Army, indicate where and when the two sides can meet, no formal ceasefire is possible, Mrs Aquino told foreign correspondents.

"I can handle the insurgent problem," she said, rejecting former President Marcos's offer to return from exile and help fight the rebels.

Since she took power more than 700 people have been killed in the communist rebellion, which Mrs Aquino called a "legacy" of the 20-year-long Marcos regime.

Heavy fighting is continuing in the northern province of Cagayan, and at the weekend the military Chief of Staff, General Fidel Ramos, announced that 250,000 members of the armed forces were now on the offensive.

Peasants brave torture, jail and death in fight for land

By Caroline Moorehead

Jesús Vicente Vázquez, a 30-year-old economics student and chief of the municipal police of Juchitán, in the southern state of Oaxaca, was on his way to an appointment with an official of the Ministry of the Interior in Mexico City early on the morning of December 15 1983 when he was seized by plain-clothes policemen in two unmarked cars.

A member of the Coalition of Workers, Peasants and Students of the Isthmus, a left-wing opposition movement, he was blindfolded and during interrogation repeatedly tortured.

Eighteen months later, Jesús Vicente Vázquez was sentenced to 10½ years' imprisonment on charges of plunder, obstruction, provocation of a crime and criminal association, offences against public servants and threatening behaviour. He was also accused of murder, in connection with a shooting in Juchitán in July 1983. He is now believed to be in a prison in Oaxaca.

The states of Oaxaca and Chiapas have been troubled for years by boundary disputes and conflicts between Indian communities (*ejidos*) and private landowners over rights to traditional Indian communal land.

Mexico: Human Rights in Rural Areas, an Amnesty International report published this week, says that scores of

PRISONERS OF CONSCIENCE Mexico

Mexican peasants and Indians have been killed in recent years as a result of these land conflicts, and that members of the coalition, of which Jesús Vicente Vázquez was a leading figure, have been repeated targets for violence. The Government, the report claims, has failed to stop the killings, prevent the false accusations, or bring those responsible to justice.

Amnesty International believes that the charges against Jesús Vicente Vázquez come from demands made by the coalition-led municipal council over rights to land, which brought it into conflict with local vested interests and prominent members of the ruling party, the Institutional Revolutionary Party (PRI).

The charges of violence and murder come from an incident during rival electoral rallies organized by the coalition and the PRI, in which two people were killed. The PRI has maintained that the coalition opened fire on a peaceful procession of its supporters.

But witnesses attest to having seen party leaders firing on the crowd from nearby roofs, and autopsy results confirmed that

both victims had been shot from above.

The Amnesty International report confines itself to the states of Oaxaca and Chiapas, but says that it believes that other states with similar land problems show the same pattern of abuses. Torture of detainees has apparently become commonplace, while armed civilians or gunmen, known locally as *pistoleros*, said to be in the pay of rural bosses, seem to be responsible for many of the killings.

Mexico: Human Rights in Rural Areas (AI, 5 Roberts Place, London EC1R 0EL, £3.95).



Jesús Vicente Vázquez led battle against landowners.

Delhi fury at terror accusation

From Kuldip Nayyar Delhi

In a vehement criticism of Sri Lanka's accusation that India was aiding Tamil terrorism, Mr P. Shiv Shankar, the Indian Foreign Minister, said yesterday that President Jayewardene had "lost nerve".

Mr Shiv Shankar was speaking in the Upper House of Parliament on President Jayewardene's interview with *The Sunday Times*. He regretted that the President had used "intemperate and irresponsible" language in the interview.

Mr Shiv Shankar said that more than 125,000 refugees had already migrated from Sri Lanka to India and it would be unrealistic on the part of Colombo not to realize its obligation towards them.

Opposition members in the house assailed the Indian Government for having "vacillated" on the problem.

Exodus as army hunts guerrillas

From Ahmed Fazl Dhaka

More than 20,000 troops and armed police were on alert yesterday in the Chittagong Hill Tracts region of south-east Bangladesh to flush out secessionist guerrillas as panic-stricken families continued to flee across the border.

Police at Rangamati, about 280 miles from Dhaka, said that a curfew was clamped on a dozen villages bordering the Indian state of Tripura to stop the exodus.

The flight of refugees began after a band of guerrillas belonging to the Marxist-led Shanti Bahini ("peace force") attacked three Bengali settlements in Khagrachari district, killing more than 40 people.

The Government appointed Major-General Nuruddin Khan head of a task force to deal with the insurgents, who want independence for the 500,000 Buddhist Chakma and Marna people.

Australian Opposition treads Thatcher path

From Stephen Taylor, Sydney

The Australian federal Opposition, often described as Thatcherite in its attitude towards union power, has unveiled an industrial relations policy that lives up to the label.

The Liberals claim their "charter for freedom" could restore competitiveness to Australian manufacturing, returning to small employers the right to settle wage claims outside the centralized wage-fixing system, which many see as the root of an industrial malaise. But they say they would not do away with the wage-fixing mechanism, the Arbitration Commission, but

prescribe new criteria for it. The Liberals would also strengthen the secret ballot, ban industrial action in support of closed-shop agreements, and pass legislation to protect essential services.

The main business groups, such as the New South Wales Employers' Federation, welcomed the document as a basis for reducing crippling wage costs.

The Hawke Labor Government has claimed that the Opposition's policy would cause running industrial confrontations like those characteristic of the 1970s.

Island kingdom bars reporter

Sydney — Australian journalism has again upset a neighbouring country, though a smaller one than Indonesia which was so outraged by an article in a Sydney paper last month that it cancelled a ministerial visit and expelled two journalists (Our Correspondent writes).

The island kingdom of Tonga has told Canberra that a reporter accompanying Mr Bill Hayden, the Foreign Minister, on a tour of the South Pacific will not be admitted next week.

It is believed that the Tongans were offended by an article by Mr Mark Baker in *The Age*, Melbourne, last year about the Tongan royal family.

Hell's Angels gang jailed in Hamburg

Hamburg (Reuter) — A West German court sentenced 10 members of a Hell's Angels motorcycle gang, including two Britons, to jail terms of up to seven years, and fined three others on convictions ranging from pimping to extortion and grievous bodily harm.

The judge said the gang had subjected barkeepers and prostitutes in Hamburg to a reign of terror.

The two Britons, brothers Andrew and Michael Brown, were jailed for 3½ years and for nine months for extortion and grievous bodily harm.

Taipei agrees to negotiate with Peking

Hong Kong — The consent of the Taiwan Government to deal directly with Peking for the return of a plane diverted recently to Canton, has aroused speculation that more such contacts will be made between the Chinese Nationalists and the authorities of the People's Republic of China (David Bonavia writes).


Contrary to its previous policy of not having any contact with the mainland, Taipei yesterday disclosed that it was prepared to take part in talks for the return of the 747 cargo plane diverted


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A suitable case for treatment?

The formula used to decide the destination of health service cash is under attack.

Nicholas Timmins concludes his series on our hospitals with a look at the alternatives



The health service does a poor job of selling change as being beneficial. The public sees almost any hospital closure as a cut. But closing tiny — and expensive — specialist hospitals and moving them into teaching centres is a positive move.

Closing under-used, though much-loved, larger hospitals such as the Dreadnought Seaman's Hospital or the South London Hospital for Women and transferring their services to teaching hospitals with better cover and facilities should lead to an improvement in care as well as saving money.

All London's health districts will point to significant improvements in their priority services for the old, mentally ill and handicapped as a result of the changes taking place. But increasingly the formula for redistributing health service money away from London, with its falling population and high level of health service spending per head, to poorer parts of the NHS is under fire — and not just from London.

The formula, known as RAWP after the working party which devised it, distributes NHS cash to the regions on the basis, broadly, of population, weighted for age and sex, and using standard death rates as a measure of health service need. It is not so much the principle behind the formula that is criticized, but the way the results from it are put into practice locally, and its implications for the future.

At present, on a national basis, it takes no account of social deprivation or the special problems of inner cities. Its allowance for the extra costs of teaching are widely regarded as inadequate. It repays districts for the patients treated from outside their boundaries two years in arrears and at the national average cost for the case. Teaching hospitals both inside and outside London claim they lose on both counts.

Individual regions treat the money they receive from RAWP in different ways. To put it crudely, some apply a fairly mechanistic version of the national formula to their districts, while others try to plan where they need the services and allocate the money accordingly.

But RAWP, while based on populations and death rates, takes no direct account of efficiency. The effects, it is claimed, are distorting.

Dr Ken Grant, general manager at the City and Hackney health authority in London's East End, where 26 hospitals will have been

reduced to five by 1994, says: "I would not justify keeping the smaller hospitals open on health care grounds. We can provide much better services in the bigger hospitals. Since 1974 this district has closed more than 400 beds, approaching 40 per cent of the total, and we are still treating virtually the same number of patients. But once we have closed the smaller hospitals it makes economic nonsense not to run us at full blast."

"We have the capacity here to do 700 coronary artery by-pass operations a year, but we are funded to do only 450. So we stop the surgeons operating. We literally encourage them to go skiing, and restrict the number of patients they see. Meanwhile the theatre is standing empty in a heated building. It costs us £2,800 for the first case, but that would come down to about £500 for the last few if we did an extra 300. But we haven't got the money to make that economy of scale. There is almost an incentive to be inefficient."

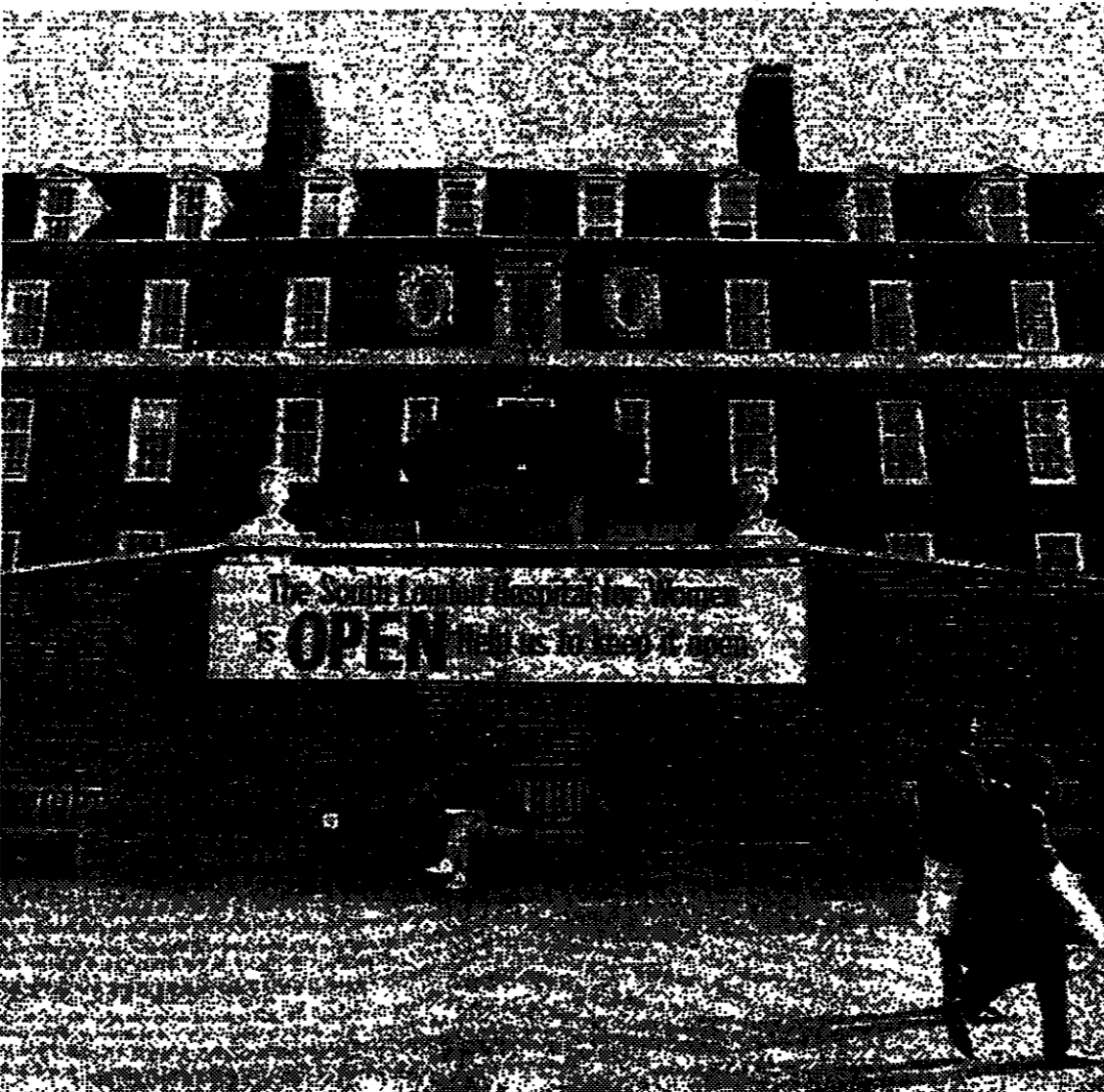
Similar tales are told around London's teaching hospitals. The solution some general managers are canvassing — at Barts, Guy's and elsewhere — is to let the teaching hospitals go into the market place and contract with other health authorities that are gaining money to provide services. Those that win the contracts would survive. Others would go to the wall.

On a far less dramatic scale this already happens. Bart's does 600 ear, nose and throat cases a year for Newham for £160,000. The Westminster is paid by Gloucestershire to do hip replacements. St Thomas's is negotiating with South

'We are talking about unlimited demands on finite resources'

Lincolnshire for orthopaedic work.

David Knowles, general manager at Riverside, which covers Westminster and Charing Cross, says that on a grand scale such a change would be disastrous. "It would be the opposite of rational health-care planning. It would pull money into London artificially. Those that failed to compete successfully would have to cut heavily, quite possibly leaving areas with completely inadequate services. It would be a denial of the aims of RAWP and money would go on marketing departments, not patient care."



Bitter pill: the 170-bed South London Hospital for Women waged a tough campaign but was closed in 1984

6 Within the next five years someone has to say that we cannot afford 12 teaching hospitals in London

As a short-term expedient to ease the pace of change in London such deals do have their attractions. But South Lincolnshire, for example, is interested in such an arrangement only for a couple of years until its capital spending allows it to do its own orthopaedic work. Then the pressure to cut spending will be back on St Thomas's.

London's general managers are almost universally gloomy about the long-term future, not least because of the shortage of capital available — even after land and building sales — to engineer the pace of change required.

Dr Emid Vincent is general manager in Wandsworth. It is planning the closure of the 440-bed St James Hospital when a new 370-bed extension to St George's teaching hospital opens in 1988. Even with that cut in beds, she believes greater efficiency in modern buildings will allow services to be maintained. But in the years to follow, another 150 beds will go. "That is when I think we shall be seriously reducing the amount of care", she says.

At Riverside, where in two years' time tough options such as closing St Stephen's or the Westminster teaching hospital are likely to be canvassed, David Knowles says: "We have taken and are taking up enormous slack in the system, which represents the inefficient way London teaching hospitals have been managed for the past 40 years. But in the longer term there is a lot of dishonesty about all this just being a rationalization of acute services. If all the plans are achieved on time, and a highly theoretical

reduction in the high rate at which people go into inner London's hospitals is achieved, and we manage to maintain significant increases in the speed with which patients are treated, and all the acute services are developed further out in the region on time, it is just possible that that statement might be true. But the likelihood of it all coming together is so remote as to be not worth considering.

"We are talking about unlimited demands on finite resources. We are talking about choices. Choosing one thing means choosing not to do another."

To some the answer lies in an even tougher approach to London, an option politicians of any party would find hard to stomach. Nick Cowan, until this month chairman of West Lambeth Health Authority, says: "At the moment ministers are saying 'We are not going to close a big teaching hospital, but we are not prepared to face up to the consequences of funding them properly', and they are bleeding them to death."

"With planning in London run by four separate regions, the city is being carved up in a largely uncoordinated way. Within the next five years someone has got to grasp the nettle and say that we cannot afford 12 teaching hospitals in London and we will have six or 10 or whatever and fund them and make sure they are first class. At the moment they are in danger of just spiralling down to mediocrity. I do not think ministers realize the consequences of what they are doing."

Tacitly, health ministers have

come to recognize London's problems. This year's allocation allowed the Thames regions broadly to stand still rather than face a further reduction in funds. That, coming at a time of falling oil prices, has temporarily eased their problems.

A review of the RAWP formula is also under way. But any change that lets London adapt more slowly will come at the expense of other parts of the country. John Newton, general manager in North Derbyshire, where the gains from RAWP can be seen, says: "I well understand London's problems. It is always more difficult to do without when you have had, than to do without when you have not. But we will be fighting hard to preserve what we have got and have been promised. We do start from a much lower base."

In the Oxford region, where a change in the RAWP capital formula has already delayed plans for a cardiac unit by a year and a second stage of the Milton Keynes hospital by six months, Dr Julian Pedley says: "I do not doubt London needs more help to get over the hump of change. But quite simply if they go on getting the money and we don't, we die."

And there is one final thought. Without the pressure of diminishing budgets, change that can and should be achieved in London would almost certainly slow down. As one of London's general managers succinctly put it: "There is nothing like a good cut to get people thinking about the changes that ought to be made." The question is, is it all happening too fast?

The drama that shook Australia

A new dimension is about to be added to Australia's image abroad. We have had the crude jollity of Barry Humphries and Paul Hogan, and bathed in the pastoral scenes of nostalgic Australian films. But on Monday, Australian playwright David Williamson will show us a side of contemporary Australia that is even less attractive than Barry Humphries' creation Sir Les Patterson.

David Williamson's play about drugs and corruption caused a stir down under. It opens in London on Monday

The theme of his new play, *Sons of Cain*, at Wyndham's Theatre (his seventh work), is London in a dozen years' time, is corruption, crooked politicians and crooked police caught up in the drug world. Within this he examines the plight of a newspaper that attempts to expose this. The paper's circulation drops as readers reject reality, advertising falls and the proprietor decides that if readers want a breakfast food ad with sun shining through the window, they must have it.

Williamson's play is not just a plea for freedom of the press, he says, it is a plea for people to wake up and realize that the only victim of corruption is society itself.

Sons of Cain is not a good commercial for Australia. The play has ruffled many powerful feathers there and quite a few people are not pleased to see it arriving in London. Williamson, aged 44, a former lecturer in thermodynamics and social psychology, has had a harrowing year since it opened in Melbourne before touring.

"I was not prepared for the strength of reaction. It made the right wing of the Labour Party very angry. I claimed Labour politicians among my friends, but not now."

The work is fiction, as Williamson has frequently emphasized; nevertheless, lawyers have crawled over the script and even attended rehearsals.

The play was born of fact. Williamson's wife, Kristina, writes for an Australian weekly newspaper with an excellent tradition of investigative journalism. One might be forgiven for thinking that she would be found her with colleagues, fuming because they felt their investigative function was under threat from a management who wanted more "apple" and "consumers appeal" — at a time when scandal after scandal involving organized crime was unfolding and royal commissions were being set up.

Williamson says he does not know where Australia ranks in the corruption league. "All I know is that the heroin trade exists only in a country where there is massive corruption. Two economists have estimated that the Australian drug trade has a billion dollar turnover with 70 per cent profit margins, and that some \$10 million dollars is given in cash bribes. And I know corruption within New South Wales police forces has been admitted, and serious

attempts are being made to clean it up."

Despite the difficulties, Williamson values *Sons of Cain* highly. "It is not cool, ironic and detached, like any other play. I feel strongly about the issues". And despite those serious issues, the play is not solemn. A play from the author of *The Club* and *Don's Party* could not be solemn.

"It is a satirical moral comedy. But if I said it was going to the soul of corruption in Australia, I'd be having myself on. And it is not a balanced play. The BA (Eng Lit) lot won't approve. *Cain* is not full of moral ambiguity with the good guys turning out to be bad guys and the bad guys turning out to be good guys. And I couldn't have the good guys winning because the bad guys are still winning, but not quite so easily."

One of the most intriguing features of the play is that the



David Williamson made enemies over the play

fictitious newspaper editor deliberately hires three women for his investigative team. Was this for dramatic effect? "Not at all. In Australia the best and toughest investigative reporters are women. They have a fierce moral commitment. The men are too cynical and world-weary."

In Australia, David Williamson directed *Sons of Cain* himself. But when the Australian Elizabethan Theatre Trust, an entrepreneurial arts organization, decided to bring the play to London, its chief executive, Kathleen Norris, replaced him. "She said I was not good enough; that the direction was too self-indulgent and needed tightening. Of course, I minded. But John Noble is excellent and we have ended up with a better production."

Williamson looked gleeful. As Australia's leading playwright, he has had so much success with plays, films and television that he can well afford to be generous.

Linda Christmas
© Times Newspapers Ltd, 1986

Silent sound of success

When Evelyn Glennie got top marks in her entrance exam for the Royal Academy of Music, the examiners were sceptical. They insisted that she took a second, more difficult examination. She came first in that as well.



Evelyn Glennie hearing music through watching musicians

The reason for their disbelief was not just that Glennie was, at 16, one of the youngest entrants ever. Nor was it that she was that rare creature, the female percussionist. It was because she was completely deaf. Like Beethoven, she hears music only in her head and her heart.

At the RAM, where she studied timpani/percussion and piano, she won the Queen's Commendation for Obedience, excellence, and was acclaimed as the outstanding percussion player of her generation. And since graduating less than a year ago Glennie,

now 20, has been in regular demand both as a soloist and orchestral player. Last night she made her central London debut at the Wigmore Hall.

The youngest of three children of an Aberdeen farming family, she began learning the piano at the age of eight. She picked it up quickly and passed all her exams, even

though she had started to lose her hearing through deterioration of the nerves. By the time she was 12 she had been classified as "profoundly" deaf, and switched to percussion. Within two years she was touring with the National Youth Orchestra of Scotland. She left school at 16 with six O and three A levels, determined to make music her life.

She dismisses her disability as irrelevant — a musical advantage, if anything. "The thing about hearing musicians is that they can only hear through their ears. But because I'm not influenced by listening to someone else playing the piece I can create my own interpretation of it."

She shuns off her achievements. "I've been blessed with a strong determination and faith in myself and what I can do. It doesn't boil down to having hearing or not. If you're prepared to work and you know where you are going, you'll get there."

Her self-taught skill at lip-reading extends to identifying different accents. "Music has helped me to keep my speech", she says, "because I'm so aware of the sounds I produce."

She synchronizes with an orchestra by following the score and looking at what is going on around her. With a piano accompanist she watches his facial movements, the foot pedal "anything I can get". Only when it comes to judging acoustics does she need help. "So I can decide which beaters to use."

She shares a north London flat with three friends who act as her telephone surrogate. She finds that the most frustrating thing of all, "because I can't always get them to say exactly what I want to say — even if it's only 'thank you'". Sally Brompton

CONCISE CROSSWORD NO 950

1	2	3	4	5	6	7	8	9	10
11	12	13	14	15	16	17	18	19	20
21	22	23	24	25	26	27	28	29	30
31	32	33	34	35	36	37	38	39	40

ACROSS
1 Defence (6)
4 Bubbly (6)
7 Temperate (4)
8 Grape plantation (8)
9 Idealistic (8)
13 Obtain (3)
16 Beethoven conductor (4,9)
17 Viscount's child title (3)
19 Clothes closet (8)
24 Scots barrister (8)
25 Thin (4)
26 Vicious (6)
27 Contemporary (6)

DOWN
1 Resemblant (4)
2 Obtained unlawfully (3,9)
3 Couch (5)
4 Spored plants (5)
5 Striped gemstone (4)
6 Mob (5)
10 Awry (5)

SOLUTION TO NO 949
ACROSS: 1 Tragic 5 Host 8 Irony 9 Yiddish 11 Ultimate 13 Chin 15 Double glazing 17 Zero 18 Partisan 21 Roguish 22 Plan 23 Suez 24 Kender
DOWN: 2 Rooks 3 Guy 4 Cryptographer 5 Hide 6 Scribb 7 Liquidizer 10 Homogenous 17 Mace 18 Mace 19 Mace 20 Mace

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WEDNESDAY PAGE

Coping with life at the top

Career success often puts a strain on personal relationships. Andrew Duncan concludes our series on Britain's business 'amazons' by looking at the compensations

DESIGNER

Name: Zandra Rhodes Age: 45 Job: Fashion designer Salary: Undisclosed. "I'd be worth a few million if I got knocked over by a bus."

"I was a horrible little snob as a child, ashamed of my father because he was a lorry driver. I thought he should go to evening classes. My mother was exotic - I don't know anyone else with a name like Zandra - and she was ambitious for me."

"I wanted to be a designer, but no one would buy my patterns, so I made dresses from them myself. It's sad and stupid that fashion is treated in a trivial way in this country, because it does matter how you present yourself to the rest of the world. Look at a royal wedding - what makes it so fabulous? The dressing up. Clothes give out the subconscious message that Britain is still a country to be reckoned with."

"I'm better known in America and Australia than in England. I represent the country at all sorts of grand occasions. I'm not well read enough, but I've learned to be totally honest... not to the point of saying, 'I'm a real dummy'."

"A woman still has to work harder than any man to succeed in business. Eleven years ago I was refused a loan by the bank - probably because I'm a woman - but now the manager always sees me. I dress the part, look feminine and gorgeous. I don't consider I'm outrageous - except for my hair which I dyed because I couldn't face the idea of going grey or wearing a wig. I'm just a business woman who dresses with panache. If there are 500 men in grey suits at a 10 Downing Street conference and I arrive in pink silk, they're going to remember me. Yes, I'm using sex."

FILM PRODUCER

Name: Verity Lambert Age: 50 Job: Independent film producer Salary: Undisclosed. Was £100,000 before she went independent last November

She became a television producer at 27, having started as a secretary, and was responsible for Dr Who, Edward and Mrs Simpson, Minder, the Naked Civil Servant and other successes. Was chief executive of Euston Films and director of production at Thorn-EMI.

"When I first became a producer there was a certain amount of metaphorical head-patting which I resented. I learned to get my own way without direct confrontation - it's best not to put someone on the defensive, particularly a man."

"There is an unspoken, Pavlovian prejudice against women because we were conditioned. At a time when men did the work and women stayed at home, I nearly married when I was 20, but at the last minute something stopped me jumping into it - maybe a subconscious knowledge that it wouldn't be the life for me."

"A woman has to be better than a man in order to get on because there is still a fight. It is difficult in the film industry for women to get away from being secretaries because there isn't a career structure for them."

"If you are successful the jackals sit around trying to find something unpleasant to say about you. When my marriage broke up two years ago (she was married for 11 years to film director Colin Bucksey) I was upset by a gossip column item which implied that because I was alone I must be unhappy."

"My marriage didn't founder on my success, but this is an all-consuming job and if I had another relationship I would have to organize my life. I suspect that success is a turn-off to some men."

"In my thirties, when I got around to thinking 'I could have a child now', I decided I really couldn't take on that responsibility. Perhaps when I'm 70 I'll regret not having any. But I have a good life."



Zandra Rhodes: I like the idea of being a little woman kept by a man, but I've never found anyone to keep me

Downing Street conference and I arrive in pink silk, they're going to remember me. Yes, I'm using sex. "I don't believe in Women's Lib. I like the idea of being a little woman kept by a man - but I've never found anyone to keep me. I've had several relationships, and most have suffered through my work. Most successful women were married before success - like Mrs Thatcher. If she had been unmarried at 45 I doubt she would have found a husband."

"I like the idea of falling in love enough to give up everything, but I'd probably be back at work in no time. That's really what props me up. I have an inferiority complex and I need to prove continually that I'm as good as anyone else. If I stopped working I wouldn't be anyone."

BANKER

Name: Kate Mortimer Age: 39 Job: Main board director of merchant bank N. M. Rothschild, on secondment as policy director to the Securities Investment Board Salary: £50,000

After gaining a first-class honours degree in philosophy, politics and economics at Somerville College, Oxford, she worked in Ghana for the World Bank. She then joined Lord Rothschild's Central Policy Review Staff (the "think tank"), helping to compile a report suggesting that the diplomatic service should be abolished. Last year she became the first woman to be appointed to the main board of N.M. Rothschild.

"Tokenism has its advantages for those who are made into tokens, provided they are not then kept on as mascots. I've benefited from being in the right place at the right time and when there has been a negative reaction I've found it difficult to work out whether it was to do with me being a woman or too young."

"There was no sexual prejudice in the think tank. I've been most aware of it in the City. It is patronizing rather than outright antipathy. But it's getting better, particularly as so many women at American banks in London are in high positions."

"Joining Rothschilds was a leap in the dark. I thought I would be put in a department closest to what I had done at the World Bank, which would involve talking to finance ministers in Third World countries, but I was given a safe bit of the investment division. I knew nothing about bonds or certificates of deposit."

"I suppose success was a factor in the break-up of my marriage (to a psychologist John Nicholson). I have a three-year-old son. That was an accident - whether 'on purpose' or not, I don't know. Ten years earlier I would have thought a lot harder about not having him."

"I try to be home to put him to bed. I haven't yet had this agonizing thought of 'I ought to be at home because he's going to have a breakdown'. It will be more difficult when he goes to school."

"Women are under-assertive, which is why they are an under-represented, under-influential, under-effective group. To some extent it is our fault, but it is also cultural. We don't have the competitive approach which comes so easily to men."

"Parental background plays a part. A lot of successful women have been encouraged as children. What really worries me are the girls born into working-class families who are still not encouraged to have aspirations. I wouldn't say that you have to sacrifice family life in order to have a career, although you have less time for it. Women tend not to stay in the Civil Service because they leave to have families, but during the past five years we have been taking them back into part-time jobs."

"I don't have children - that wasn't a conscious decision - so I have never had to face those choices. Would I like to live in a cosy suburban house with a husband and children? The picture you paint seems terribly dull."



Kate Mortimer

greater stringency. Too much, I think, it doesn't do the cause any good and isn't the British way.

"Women are under-assertive, which is why they are an under-represented, under-influential, under-effective group. To some extent it is our fault, but it is also cultural. We don't have the competitive approach which comes so easily to men."

"Parental background plays a part. A lot of successful women have been encouraged as children. What really worries me are the girls born into working-class families who are still not encouraged to have aspirations. I wouldn't say that you have to sacrifice family life in order to have a career, although you have less time for it. Women tend not to stay in the Civil Service because they leave to have families, but during the past five years we have been taking them back into part-time jobs."

"I don't have children - that wasn't a conscious decision - so I have never had to face those choices. Would I like to live in a cosy suburban house with a husband and children? The picture you paint seems terribly dull."

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PUBLISHER

Name: Philippa Harrison Age: 43 Job: Managing director of Macmillan Publishers Salary: £30,000 plus

She began her present job in January, after five years as editorial director of Michael Joseph. She previously worked at Jonathan Cape, Hutchinson, and Penguin.

"When I left Bristol University in 1964 I was offered a job in publishing for £630 a year. I thought I was going to be exploited, so I turned it down and went into market research for £1,000. After six months of organizing surveys I felt almost criminally lacking in the relevant knowledge and returned to the publisher who agreed to pay me £900."

"Women are perceived to be particularly successful in publishing and the talented ones tend to be promoted quickly into what might be called a creative ghetto, as editors or publicity managers. There is an instinctive belief that they listen better than men and are good at nurturing - but not at management."

"I used to think the feminist argument was wrong, and that if you behaved as a person you were treated as one. Then, at Penguin, during an unpleasant industrial dispute, I noticed that people who weren't used to women on boards - solicitors and chief accountants - couldn't hear what I was saying. I dealt with it pragmatically, asking my male co-editor to make points for me. Then they were discussed. It was irritating, rather than humiliating."

"It was never my ambition to run a company. I assumed I would have a family and two dogs and I married at 24 (to writer Frazer Harrison). I had a perfect ivory tower job, as an editor at Cape, which I loved. But when I stopped being married at the age of 30, I realized £2,000 a year wasn't enough to pay the mortgage, so I went into the market-place."

"I would like to have had a family, but life doesn't work like that. Now all my energy goes into making the company work."

"The one problem is that I work from 9.30am until midnight on three days out of five, and never less than seven hours at the weekend. It is not entirely healthy and I don't approve. It's easier for a man with a wife - everyone who works hard should have one."



Philippa Harrison

Abortion: merely the lesser agony



Most young women regard abortion as a necessary evil, reports Sally Brompton

Wendy was 19 when she decided to have an abortion. Her steady relationship had been going downhill for some time, and even though her boyfriend offered to marry her when she became pregnant, she knew that would not solve their problems.

"I didn't like the idea of abortion", admits Wendy. "It seems like murder to me. But it was preferable to destroying two grown people's lives."

Wendy's down-to-earth attitude is one which horrifies anti-abortionists, many of whom are still fighting for the repeal of the 1967 Abortion Act, which legalized abortion under certain circumstances.

Yet, according to a book published tomorrow, Wendy's view reflects a growing feeling among young women, who, much as they may dislike the idea of abortion, believe they are entitled to the choice of maintaining their education, career or personal freedom rather than having an unwanted child.

Basing her research on the personal experiences of 150 women, writer Angela Neustatter found that "the changing perspectives, the concern with women's rights throughout the past years, have had an impact on the thinking of the young of all classes."

Neustatter stresses that, contrary to the claims of anti-abortionists - who say that making abortion legal and available results in women using it as a form of contraception - terminating a pregnancy is still an unhappy and unpleasant choice.

She recalls her own distress and confusion she when she had to make such a decision. "For several months afterwards I experienced a curious upheaval of emotions, an unaccustomed sense of nihilism, a turbulence in my private life which I felt unable to control."

A major problem confronting many women contemplating abortion is their inability to talk it through and explore their feelings beforehand. Frequently they find it impossible to discuss such a delicate and painful subject with the friends, relations and lovers to whom they would normally turn; the result is additional and unnecessary suffering.

Senior counsellor Peggy Wakelin, a founder of the British Pregnancy Advice Service, believes counselling - whether done by a professional or by a friend - is for many women the only way of coming to terms with what must be done. "I don't think many women make the wrong decision about abortion", says Wakelin, "but that doesn't mean they won't suffer. I tend to stress that grief is a normal response to abortion, but that it is also possible to cope with it."

While Neustatter insists that her book is not a campaigning one, she does support the view that women should be allowed the right to choose for themselves whether or not to have an abortion.

The anti-abortionists - led by LIFE, which offers a counselling and housing service for pregnant women, and by the Society for the Protection of the Unborn Child (SPUC) - disagree fervently. It is wrong for anyone to have the freedom to choose to kill, which is what it boils down to, says Phyllis Bowman, national director of SPUC. She claims "a colossal change among young people due to a greater respect for human life" has brought about increasing support for the anti-abortion lobby. She cites a recent debate on embryo research at Oxford University in which her side won by 160 votes to 102, "for the first time in 18 years."

Bowman believes legalizing abortion has proved to be a "licence to print money for the shadier end of the medical profession". Neustatter acknowledges that this may be true of some private profit-making clinics, but she emphasizes that it is not fair criticism of either of the two leading advisory services, which are both registered charities.

In the words of one of their counsellors: "What the anti-abortion lobby seems not to realize is that none of us enjoys the idea of abortion, but we do see that it is necessary and we are trying to provide a humane and caring way of coping with that situation."

"Mixed Feelings. The Experience of Abortion, by Angela Neustatter with Gina Newsom (Pluto Press, £3.50).

On Friday Standing your ground: Should businesswomen train to be assertive in the office? SEEING IS A COLD WET NOSE Guide Dogs for the Blind have 6,000 wet noses. The Blind need thousands more!

Joys of a new morning FIRST PERSON Peter Brown I have to take car to garage. 8.00: Prepare more toast. Take running glance at paper. 8.10: Take baby, at arm's length, to bathroom. Change and begin to dress baby. 8.20: Baby dressed (readers who query this length of time do not understand the scale of the exercise). Ill son decides he is well enough for school. Sent off to dress himself. 8.25: Wash up. Transfer kids to nanny. Put on coat to get car to garage when... 8.30: Plumber arrives without warning to rearrange pipes in new extension. How would I like them? Make mental switch from baby language to builder's language; discover interesting similarities. Set to work moving furniture. 8.40: Phone call from chief builder to say plumber coming today. 8.45: Phone garage to say car just coming. Garage claims ignorance of booking. Can I bring it in Saturday? 8.48: Phone call from distraught neighbour, burgled in the night. Front door has been jemmied. Can I take her children to school? 8.51: Discover that six-year-old has taken his shoes off. Frantic search. Success as neighbour's children arrive. 8.55: Carry son to car, bearing shoes. 9.05: Five minutes late to school with four children. Looks of thinly-veiled contempt from those teachers. So

BUY TRADITIONAL QUALITY. DIRECT FROM THE MAKER. FURNISH your home in traditional country style. Completely removable loose covers are individually made to order and can be chosen from a range of 8000 fabrics. Or you can SAVE 25% when you buy our furniture by choosing your loose covers from a selected range of 400 fabrics from Warner, Baker, Sanderson, Liberty etc. etc. We can always supply additional or replacement sets of covers. Our interest free credit scheme is available for your convenience at all times. Our showrooms are open 7 days per week 10-5. Sundays for viewing. MULTIYORK Handmade in Suffolk. We also make beautifully designed made to measure curtains. And sell (in East Anglia only) traditional french polished period style furniture.

THE TIMES DIARY

Balancing act

Despite Britain's withdrawal from Unesco at the end of 1985 Whitehall remains keen to keep a close watch on what's going on inside the Paris-based organization.

Pressure

British parliamentary pressure is being increased on Kurt Waldheim as he limbers up for the final round of the Austrian presidential election.

Liberty bail

The passing of the GLC has taken its toll of those stout defenders of our rights, the National Council for Civil Liberties, which last year received almost £100,000 from Livingstones.

Ken and Kate

Apologies to the level-headed Labour councillors of Camden who, contrary to my story on Monday, have not elected Ken Livingstone's girl friend Kate Allen to be their leader.

Top of the froth

The Guinness Book of Records has defined a new category of the elite: people whose attainments are likely never to be surpassed.

Priscent

Journalist and publisher John Calmann, who was murdered by a hitch-hiker in France six years ago, wrote wiser than he knew in a 1959 letter, to be published next month as part of a collection.

Pressure

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Education: a lab for PR

by Robin Squire

The Inner London Education Authority, newly established as a single-purpose, directly elected educational body, is unique in Britain.

Table with 5 columns: Total Vote, Vote % Won, Seats, Seats %

Looking ahead, the next ILEA elections should be under a system of proportional representation.

but so should all democrats as well. Political extremism apart, the ILEA should not be the tool of any faction.

Whatever parents, voters and ratepayers may feel about an experiment in PR they would at least know their views would be fairly represented.

These constituencies were redrawn as recently as 1982, and are to be redrawn again for the 1990

representation has been found to be the fairest system. The New York School Board (probably the closest foreign equivalent of the new single-purpose ILEA) uses it in a country which otherwise relies upon the first-past-the-post system.

As for the prejudice against a multi-member system, most local government wards, indeed the current ILEA constituencies, already have more than one elected representative.

But the most impressive case for proportional representation for ILEA is the diversity of inner London's population itself, and the range of their views and educational needs.

In other countries with a number of co-existing racial or religious groups proportional

representation has been found to be the fairest system.

The New York School Board (probably the closest foreign equivalent of the new single-purpose ILEA) uses it in a country which otherwise relies upon the first-past-the-post system.

Many people hoped that the new directly-elected ILEA would encourage more independents to stand - people concerned about education but who have no party affiliation.

Education is the focus of attention at present, with the government and opposition seeking fresh initiatives to allay public anxiety.

The author is Conservative MP for Hornchurch.

Alex Henney

Too powerful by half

The Chernobyl disaster should stimulate a long overdue reassessment not merely of nuclear safety but of electricity generation in the widest context.

These policies have been designed to protect the interests of sectional interests - the coal and power unions, equipment supply companies and the ambitions of the Central Electricity Generating Board (CEGB).

With British coal costing a third more than imported, coal-fired stations have been used to subsidize the National Coal Board to the tune of £1 billion annually.

Decision making has been poor. In 1981 the Energy Committee criticized the CEGB for a "cavalier attitude to price comparisons".

Despite the higher costs, and the experience of Three Mile Island and Sellafield, the CEGB has single-mindedly thought nuclear.

Part of the apparent attractiveness of the board's figures for nuclear power is based on comparing it with generation from expensive British coal.

In America nuclear cost disasters have hit where it hurts: shareholders' pockets. A recent study estimates that electricity from US nuclear plants completed after 1982 will be 14 per cent dearer than from coal stations. To date

\$10 billion has been written off, and there is a further \$28 billion to write down. No nuclear power station has been ordered in the US since 1978.

Some American companies are renovating old power stations, a policy which the CEGB has rejected; some are promoting conservation, which is anathema to our industry.

The energy world has changed since 1979, and it is time for the CEGB and government to move with it.

The area distribution boards should be privatized with a clear interest in buying cheap power, and thus provide effective commercial countervailing power to the CEGB.

We should compel electricity boards to promote heat and power conservation schemes and, finally, we need to increase the scrutiny and public accountability of the industry by creating a forceful watchdog commission.

The author was chairman of the London Electricity Consultative Council and a member of the London Electricity Board, 1981-4.

Giorgio Frankel on the rise and fall of Italian appeasement of terror

A friendship gunned down

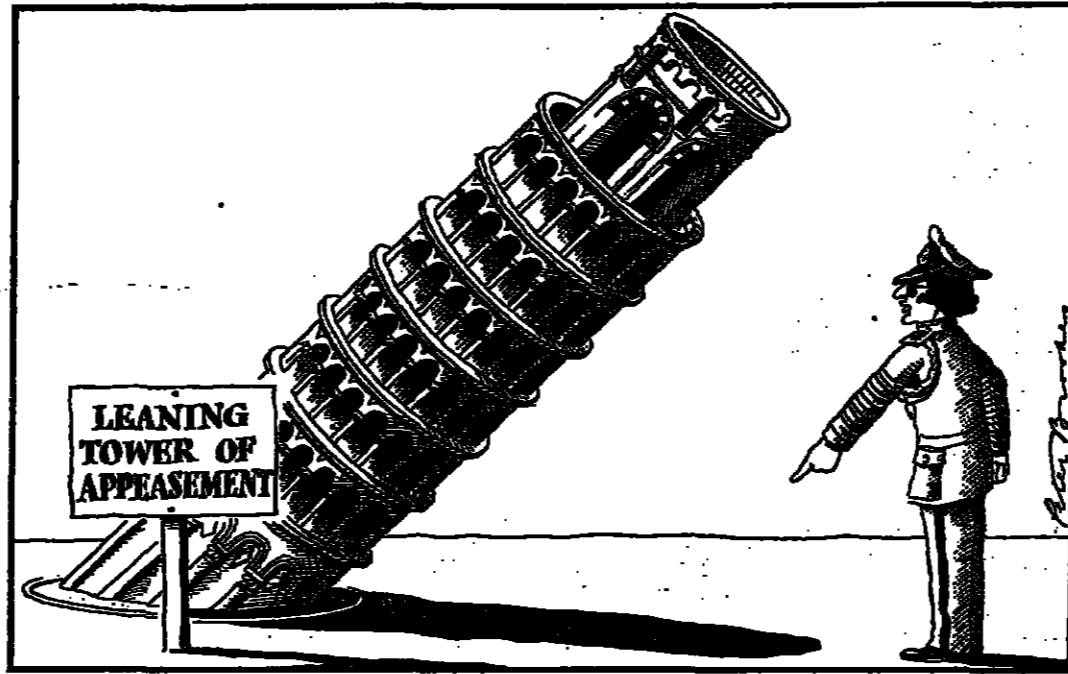
Rome The long and secretive love-hate affair between Gadafi's Libya and the Italian government was already crumbling when a former chief of Italian military counter-espionage, Brigada General Ambrogio Viviani, disclosed new and worrying aspects in a Panorama interview last weekend.

This relationship began, it seems, in January 1970 when the Italian secret services provided Gadafi with vital information about a plot to overthrow him.

The existence of such a deal was eventually admitted, albeit indirectly, by Moro himself in 1978 after his kidnapping by the Red Brigades.

According to various sources, Rome pledged to supply the PLO with arms and not to harass itsmen in Italy provided they abstained from terrorist actions on Italian soil.

Brigadier Viviani's latest disclosures have thrown more light on these obscure dealings. He confirmed that Moro was the chief architect of the informal pact with Yasser Arafat and that the release of Palestinian terrorists serving sentences in Italian jails was



decided "at the highest level." As for Gadafi, the Italian secret services not only provided him with vital help against his enemies, but also sent him arms and military advisors and taught the Libyans how to set up and operate a modern secret service.

But the event that most tragically symbolizes the collapse of the whole scheme was the murder of Moro himself. His efforts to achieve a compromise between the Christian Democrats and the Communists implied a foreign policy oriented to the Third World.

Nor did the secret deal with Gadafi work any better for Italian interests. He has continued to help Italian terrorists, to send his squads to kill Libyans living in Italy and to strengthen his links with the Sicilian Mafia.

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dad, the last Arab capital where a known agent of Libya or Syria would willingly go. On balance, then, the presumed secret deal which Italy made with Libya and the PLO in the 1970s failed to protect the country from international terrorism while both Gadafi and Arafat derived benefit from Rome's appeasement.

After initially denying the possibility of domestic Marxist terrorism and interpreting it as "fascist provocation" (i.e. fascists disguised as communists), the left eventually thought it wise to accept its existence.

The authorities' task has not been made easier by the reflex reaction of the left in condemning any use of force against terrorists - from the Israeli commando operation at Entebbe to the rescue by Italian police of the kidnapped American US General James Dozier in 1982, and most recently, the capture of the Achille Lauro hijackers by the Americans.

me, described Entebbe as "one of the worst violations of the international law in the last decades".

Gadafi has had a long affair with Italy. It may have begun even before he seized power, in 1969-69, when he is reported to have had secret meetings with fellow plotters at a hotel in Abano Terme, a thermal resort near Venice.

The attack on Lampedusa will intensify feuds within Italy's ruling five-party coalition. Last October the defence minister, Giovanni Spadolini, provoked a short-lived crisis because of Craxi's apparently anti-American and pro-PLO stance throughout the Achille Lauro affair.

Now Trolley Weekly puts that right! The first number is packed with bright, informative features on everything you ever wanted to know about trolley-driving, and a lot you didn't want to know. For instance, there's a piece by psychologist Ernest Campbell on trolleying's social implications.

"If you've ever watched a crowded Sainsbury's on a Saturday morning," he explains, "you'll know that the shoppers go up and down the aisles without a single collision in conditions which, on a motorway, would bring about a pile-up in five minutes."

There will be tips on better trolley driving from a motorist who has made a special study of cornering at speed with a heavy-laden trolley into the last, fast

moreover... Miles Kingston

Aisle-testing the Tesco Tornado

Moreover Publications proudly announce the appearance next week of a new periodical devoted to what is perhaps the most popular four-wheeled vehicle in Britain today.

Statistics show that more than 70 per cent of British adults drive or own one of these lively little machines every week, yet no magazine has ever been devoted to them.

There will be tips on better trolley driving from a motorist who has made a special study of cornering at speed with a heavy-laden trolley into the last, fast

There's bound to be a huge demand for this sizzling new publication, so place your order now. Out next Wednesday, only 75p. Buy Trolley Weekly, and get the trolley habit!

BT-ringing in an unwelcome change

British Telecom is approaching its yearly review of tariffs with more than usual nervousness. Since privatization tariff changes have been governed by the formula "RPI minus 3" - i.e. 3 per cent off the current retail price index.

But that does not preclude selective changes. Local calls and telephone rental will almost certainly cost considerably more; long-distance and international charges will come down and there are plans to offer BT's high-volume business customers big discounts in an effort to meet the challenge posed by its newly licenced competitor, Mercury Communications.

This was foreseen at the time of privatization and was in fact justified as part of an inevitable "rebalancing" of charges to reflect the real costs of the various parts of the network and of servicing differing types of customer.

Others suggest that discounts of between 15 and 20 per cent should

be offered to very large business customers in an effort to queer Mercury's marketing pitch. But this has already run into difficulties with the Office of Telecommunications. Its director general, Professor Bryan Carstberg, has written to BT expressing disquiet because, under the terms of its licence, it is required to charge the same rates to all regardless of size and location.

Supporters of the plan argue that discounts can be justified because large customers cost less to service. If some loopholes could be found in the licence to enable the discount scheme to go ahead, the implications for other subscribers could be quite dramatic. Equity would demand that proportionately lower discounts should be introduced for medium or small businesses whose servicing costs are also lower than those of domestic subscribers.

Price discrimination on the basis of volume would lead logically to geographical discrimination, which politically would be far more difficult to introduce. High-density town dwellers cost

less to service than those living in the country. These pricing problems are more the result of competition in the telecommunications industry than privatization. BT's problems have been aggravated by the antiquated, overmanned network which it inherited from the state-owned organization. Mercury, by contrast, is a greenfield system with the latest technologies and consequent lower costs.

Ironically, the BT experience, coupled with this government's success in bringing down inflation, could work against the privatization of gas and water. Ministers have proposed that something similar to "RPI minus 3" should be the model for price regulation in these two industries as well. But if BT's pricing structure is shown to be open to challenge, investors might think twice about putting their money into other monopolies whose price control structure is so weak that it remains a constant source of public debate and a possible target for political tampering.

Jeremy Warner

Handwritten signature/initials

THE TIMES WEDNESDAY MAY 14 1986

German police in arms deal



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

LETTERS TO THE EDITOR

SHARING THE PROFITS

Mr Nigel Lawson's outline sketch of a tax system designed to stimulate profit-sharing has the virtue of promptness. Despite Treasury pleas for extra time, it was presented to the National Economic Development Council a bare two months after the Budget. This gives real hope it will reach the statute book by next Summer. That may be too late to change the pay climate before the next general election. It should not be too late to influence the pre-election debate.

in favour of particular sources or uses. His latest Budget was a skilful exercise in making people do the work of pounds, but working real economic change costs real money. Mr Lawson has now provided a modest, but welcome, enhancement of his basic scheme for the creation of a share-owning democracy. Individuals creating their own Personal Equity Plans will be allowed to use the unit trust vehicle, providing an easy ride to a wider spread of risks than a modest individual portfolio of shares could give them. Yet PEPs offer only very modest tax advantages, far short of those offered, for example, in either France or Japan. It is essential that Mr Lawson's profit-sharing plans are not similarly diluted.

simplifier. A lower basic rate of tax remains a vital aim. It is also essential that profit-sharing should be launched effectively. The two objectives — profit-sharing and lower taxes — can be reconciled by focusing on the effective rate of tax actually paid by those in work, taking account of all the incentives that may be on offer by election day. The reception given by the NEDC meeting to Mr Lawson's ideas showed in addition that profit-sharing is perhaps the only reform of Britain's pay system certain of widespread political support. Naturally, caveats were expressed on all sides. Profit-sharing is not an income policy without tears. There are risks of undesirable side-effects, both on investment and on a company's freedom to expand its workforce. Its main effect, however, will be to introduce much-needed flexibility into the movement of wages in Britain.

People's verdict on the party line

From Mr Ernest L. Butler Sir, Political commentators have lost no time in diagnosing the causes of the Conservative losses in last week's elections, but have begged the question as to why the electorate has turned against the Government in such large numbers after returning it to power only three years ago with so large a majority. Perhaps the answer can be seen by looking at the reasons alleged to have been given by voters on the doorstep for not supporting Mrs Thatcher. For uppermost among their expressions of disapproval were said to have been, perhaps unsurprisingly, those very code words, "remote", "uncaring", "arrogant" and "domineering", which media commentators have been themselves so assiduously feeding into the public ear day in, day out, over the past two years. It is difficult to believe that the electorate have been so indoctrinated with such hostile characterisations of the Government that they were completely conditioned into giving back the same answer both on the doorstep and at the polls. It seems that the opposition parties, including the supposedly non-adversarial SDP, have succeeded in their long-stated efforts at the character assassination of the Thatcher Government. The intriguing question remains why have the Tories allowed it to happen? Yours etc, L. BUTLER, 1 Seaview Court, Broadlands Drive, Gosport, Hampshire.

Privilege issue and 'The Times'

From Viscount Rochdale Sir, I am obviously in no position whatever to judge whether Mr Richard Evans and The Times have behaved correctly or otherwise, nor would I attempt or wish to do so. But reading your first leading article of May 9, "Pride and privilege", and Mr Kenneth Morgan's statement on behalf of the Press Council in The Times today (May 10) I am left with some serious general misgivings. Surely by definition any unauthorised "leaked" information can only be regarded as the equivalent of stolen goods; to receive and harbour stolen goods and disseminate them is a crime, both legal and moral. Is there really any difference with "leaked" information? Can journalists claim any special moral dispensation? Yours faithfully, ROCHDALE, Lingham, Keswick, Cumbria, May 10.

GCSE standards

From Mr George R. G. Turnbull Sir, Mr Anderson (May 7) writes with what appears to be a certain amount of frustration about the apparent disregard of educationalists to acknowledge the needs of industry. As industrial liaison officer with one of the largest GCE examining boards, I can confirm that we are anxious to provide industry with the examinations they need. We have already made available nine tests which have been developed in conjunction with industrialists. Sixty-six thousand entries have been received for the tests in May of this year and major companies have now registered with our board to administer the tests, in addition to the 5,000 schools and colleges already registered. Yours faithfully, GEORGE R. G. TURNBULL, Industrial Liaison Officer, The Associated Examining Board, Stag Hill House, Guildford, Surrey.

Stamp of disfavour

From Mr J.M. Dutton Sir, Perish the thought that the dignity of British stamps should be compromised by use for propaganda purposes, however worthy, as recommended by Mr Allan (May 7). There would be no end of importunate candidates for a similar privilege, and faciliis descensus Averni. The Anguillian postal authorities, for instance, have by my reckoning already reached there, if ostensibly in the opposite direction; in 1983 they issued a set of stamps quoting each of the Ten Commandments. The postal rate to the UK was then 75c, whether by chance or design, the 75c stamp of the set (SG 355) contains the stark injunction, "Thou shalt not commit adultery". Yours sincerely, J.M. DUTTON, Cockerhurst, Tyrrells Wood, Leatherhead, Surrey.

Busy old bees

From Mr H. Stovin Sir, It is quite erroneous to suppose (letters, April 23 and May 3) that honey was the only form of sweetening known in the Middle Ages. There was also malt, and a very great deal of it too. Malt is produced by allowing grain, usually barley, to germinate and then roasting it. This causes the starch in the grain to be converted into sugar. By rinsing the malt in boiling water the sugar is dissolved out and the resultant liquid is known as malt liquor. This can be reduced to a syrup by gently simmering or it can be fermented to produce ale, and the ale can then be flavoured with hops to produce beer, or it can be distilled to produce whisky. Malt can be produced on a much larger scale and much more reliably than honey. The humans don't get stung and the bees don't get murdered. Judging by the huge quantities of ale recorded as being consumed in medieval monasteries, the amount of malt produced must have been satisfyingly prodigious. Yours faithfully, HUGH STOVIN, New Cottage, Harpendenbury, Redbourn, St Albans, Hertfordshire.

Architects' insurance

From Mr D. R. Culverwell Sir, Your correspondent, Mr Dutton, has good reason to express concern (May 3) about the Latent Damage Bill now finishing in the Lords, which seeks to reform the law governing the period within which a claim may be brought for negligence where the defect in the article of services provided is not immediately apparent. The present law is unfair to a claimant because the limitation period may elapse before he is aware that he has cause to claim and is unfair to a defendant because he may suddenly find himself, many years after the event, subject to a claim based on a defect of which he was unaware. The Bill is based upon the recommendations in 1984 of the Law Reform Committee. In principle, it seeks a compromise by relating the period within which a claim must be brought to the date when the claimant had knowledge of the defect and then provides a safeguard for the defendant by

CONFIDENCE IN THE CAPTAIN

The England selectors have, in the language of the game they control, got something of a thick edge. Faced with the job of picking a captain for new season, they have sent the ball skimming in the wrong direction. The Winter tour of the West Indies was disastrous on the field and off it. Although the England players lost to what is indisputably the best side in the world, there was precious little gallantry to be salvaged from their defeat. They retreated before the fearsome armoury of the West Indies attack in less than good order. There are those who will argue that David Gower should not shoulder the blame for the debacle. But as captain he must bear much of the responsibility. His record as captain during the past two years or so is by no means a bad one, with victories over India and the old enemy Australia to his credit. As captain he deserves the glory as well as the disgrace — and not all that many of his predecessors have led Ashes-winning sides. The record of Mike Brearley, whose captaincy if nothing else, won him a place in cricketing memory, was helped by the fact that

England was playing Australian eleven weakened by defections to the Packer circus. It has been suggested that the age of the traditional cricket captain is dead and that more powerful team managers — the those in football — are needed to discipline the new breed of money-making individualists that dominate our greatest team game. But a cricket captain, unlike his counterparts in other sports, has to wield tactical control over his side for long periods in the field. He also has a traditional responsibility for the team's general standard of conduct away from the field of play. While the existing system remains in place, the indications are that Mike Gatting of Middlesex would have been the better choice. A number of those who toured the West Indies said that the England side looked altogether stronger and more competitive when he was there — in between injuries. If a change was to be made, there was a strong case for making it now with a tour of Australia due next Winter and two years to go before the next series against the West Indies.

Matches against India and New Zealand this Summer would have given a new captain the opportunity to gain experience and maturity on home grounds against cricketing powers as opposed to superpowers. As it is the selectors have chosen Gower — but they have not done it with much conviction. To pick him as captain for the two one-day matches and the first of the three test matches against India, would seem to be a compromise of the most unfortunate kind. It is not even very fair on Gower. Have they confidence in his leadership or have they not? The answer to that, not entirely rhetorical question, must be that they are not quite sure. But if they are still unsure after he has led the side in 25 tests, one wonders if they ever will be. He must now lead out England in the knowledge that he has been given a half-hearted endorsement by the selectors and is still in the embarrassing position of having to prove himself to them. We can only wish him well in the crusade to win back some of the faded glory of English cricket this Summer. But the campaign has got off to an unfortunately hesitant start.

SMALL ARMS CONTROL

Arms imports by the Third World are reported to be in decline. Figures suggest they are already down to the level of 1976-77 — and continuing to fall. According to two researchers from the Stockholm International Peace Research Institute (Sipri), Mr Michael Brzoska and Mr Thomas Ohlson, falling oil income and burgeoning debt have contributed to this reverse. That is welcome news in a world of scarce resources and unmet human needs. It also suggests that — with certain glaring exceptions like the Iran-Iraq War — intra-Third World disputes are developing into open conflicts less frequently. Unfortunately, this development is accompanied by a less welcome trend. In recent years, there has been steady growth in the arms industries of the Third World itself. Between 1950 and 1984 they increased by 600 per cent, and by last year more than 50 countries had an indigenous source of weapons. Moreover, of these countries, a number have been moving into the export market to a significant extent, as their ability to

the developing countries themselves, the economic advantages and disadvantages are evenly balanced. Indigenous production avoids the loss of foreign exchange on purchases from abroad, but it also swallows other resources and expensively acquired skills which could be better used elsewhere. For the world at large, however, the concentration of arms production in the hands of the superpowers or even the medium-size powers at least had the advantage of enabling them to exercise some influence on their clients. The 1968 Non-Proliferation Treaty imposed a kind of order on the spread of nuclear weapons know-how. But the transfer of conventional technology has been relatively unrestricted except when it has been in the interests of the big powers. An argument in favour of introducing more formal constraints on the transfer of weapon technology is that the technology is growing, as the Americans might say, "smarter". Emergent Technology, better known as ET to Nato-watchers, is at present an expensive option. But the time is coming when the range,

To think in terms of a conventional non-proliferation treaty when proliferation is already so apparent would be no more than a pious and time-wasting exercise. To expect Third World countries to exercise more restraint than the East-West power blocs — which cannot even agree to reduce their own troops levels in Central Europe — would be no more helpful. But there is an argument for bringing together the major arms producers to consider a series of controls on the weapons which might be supplied and the regions into which they might be sold. Most of the Third World industries are limited in size and scope. They cannot easily produce the "smart" weapons which Third World countries will soon be demanding. And the bulk of all major weapons produced outside the United States, the Soviet Union and Europe come from fewer than 10 countries — which include the military powers of Israel and South Africa. Countries like Britain already try to impose unilateral constraints on the sale or re-sale of their equipment. Could these be extended by international agreement? The answer is — only with very

Battle of New River

From Mrs Valerie Carter Sir, Your report on the battle of the New River (Spectrum, April 28) was well timed. Two days later, on April 30, more than 20 widely different organisations in north London and Hertfordshire, including the London Wildlife Trust and the Greater London Industrial Archaeology Society met under the auspices of the Enfield Preservation Society and agreed to set up a New River Action Group. Its object is to ensure that the New River is preserved as a watercourse when

Thames Water no longer need it as a water supply

When the New River was completed in 1613 it was rightly hailed as an impressive feat of engineering. We consider that, together with some of the listed pumping stations and the cast iron bridges which span it at intervals, it merits being scheduled as a national monument. Yours, VALERIE CARTER (Chairman, Enfield Preservation Society), Sparrow Hall, Forty Hill, Enfield, Middlesex, May 6.

Chernobyl disaster

From Mr B. R. Hookway Sir, It is almost a pity to dissent from a letter written with such splendid self-assurance, but it is unfortunately Dr Russell Jones (May 9) who has asserted clearly that it is he who does not understand even the basic principles upon which the recommendations of the International Commission on Radiological Protection (ICRP) are made. The realisation that there is no threshold below which radiation is harmless has never been a fundamental tenet of radiobiology. Dr Russell Jones has misunderstood the philosophy of the ICRP, which is quite simply that where small doses are concerned, it is impossible to obtain evidence of any hazard. It is therefore regarded as prudent in the field of radiation protection to plan on the basis that a relationship exists between dose and risk even down to vanishingly small levels. But the ICRP warn against the danger of using this concept without consideration of all the implications. It is not only Dr Russell Jones who has fallen into this trap. Even more seriously, Mr John Dunster, director of the National Radiological Protection Board, has issued statements referring to several tens of deaths from cancer in this country as a result of the radiation from Chernobyl. This is at a time when the Secretary of State for the Environment was telling the House that there is no hazard to people here. Mr Dunster's figures were undoubtedly due to a simplistic correlation between a calculated population dose and the associated hazard.

Both gentlemen should return to the bible of all those involved in radiation protection, the recommendations of the ICRP as expanded, and stop frightening the rest of us. I particularly commend paragraph 30 to them; too long to be quoted in full perhaps but something of the flavour is suggested by its final words: "... radiation risk estimates should be used only with great caution and with explicit recognition of the possibility that the actual risk at low doses may be lower than that implied by a deliberately cautious assumption of proportionality. Yours faithfully, BRIAN HOOKWAY, 7 Pymers Mead, SE21.

From Mr Gordon H. F. Broad

Sir, In today's world of conflict and rivalries, we have suddenly been shattered, and then sobered, by the atomic disaster which has struck the people of Southern Russia — a disaster of such dimension as should transcend frontiers and ideologies. I believe that my wife and I, now retired, but with grown-up children and young grandchildren, cannot be alone in wanting to translate our sympathy into action, by offering a holiday home for two such children for two or three weeks, if their parents would entrust them to our care. Action of this type would surely be the best kind of help that Britons could give to the citizens of the Soviet Union. Yours faithfully, GORDON H. F. BROAD, Telarona, 11 Weaver's Ring, Angmering, West Sussex, May 9.

Architects' insurance

From Mr D. R. Culverwell Sir, Your correspondent, Mr Dutton, has good reason to express concern (May 3) about the Latent Damage Bill now finishing in the Lords, which seeks to reform the law governing the period within which a claim may be brought for negligence where the defect in the article of services provided is not immediately apparent. The present law is unfair to a claimant because the limitation period may elapse before he is aware that he has cause to claim and is unfair to a defendant because he may suddenly find himself, many years after the event, subject to a claim based on a defect of which he was unaware. The Bill is based upon the recommendations in 1984 of the Law Reform Committee. In principle, it seeks a compromise by relating the period within which a claim must be brought to the date when the claimant had knowledge of the defect and then provides a safeguard for the defendant by

The shortcomings of the Bill arise in giving effect to this compromise, perhaps because the committee was composed wholly of lawyers with no architect, engineer or business man to provide a more practical and commercial view. The Bill was strongly criticised in the Lords by peers experienced in construction, in insurance and in the law, but the Lord Chancellor resisted all change. There are three main features for concern. First is the complex series of tests that have to be applied to decide when a claimant has knowledge of a defect. These tests are likely to give rise to argument and it seems recourse to the courts may well be necessary just to decide this point. Second is the uncertainty in the starting date for the 15-year cut-off, which is defined as the date of the act or omission that led to the defect. Not only will this be difficult to determine 15 years after the event but "act or omission" in this context in construction work has different

A simpler and more certain method would be to make the period run from the completion date of the building, which is normally recorded as a matter of course. Third is that the cut-off period will not apply where there has been deliberate concealment of the defect. On the face of it, this seems reasonable but one then finds that the existing Limitation Act defines deliberate concealment in such a way that most latent defects in construction would fall into this category. Add to this the principle of vicarious liability, whereby an employer is liable for the wrongs of his employees, and it seems that the cut-off concept is unlikely to offer much benefit for architects, engineers and others in construction. It is to be hoped that the Bill will be suitably amended in the Commons. Yours faithfully, D. R. CULVERWELL, Shefford House, Redbourn, St Albans, Hertfordshire.



ON THIS DAY

MAY 14 1945 The Channel Islands, occupied by the Germans since June 30, 1940, were liberated on May 9 when the garrison surrendered to 30 British soldiers.

RELIEF OF CHANDEL ISLANDS

From our Special Correspondent ST HELIER, May 12 Channel Islanders recovered more than their ancient liberties under the Crown to-day, when the relief expedition arrived. Landings on the two main islands were made by new style infantry — coastal gunners specially trained for this role against the day of liberation in other circumstances. They formed part of a considerable British force — 7,000 in all — that included a comprehensive civil affairs unit which, in association with the military measures designed to rid the islands of all traces of German occupation and domination, hopes in three months' time to see won the first battle of order against industrial and economic chaos in which the islands have wilted and withered during nearly five years of occupation. The warmth of the welcome accorded the advance landing parties after the surrender was repeated to-day. C Day, as landing assault craft dashed towards the shingly beaches adjoining St Helier harbour from the converted passenger steamers and other more warlike and more mobile ships in the sizable convoy that entered St Aubin's Bay as a bright dawn broke. All the land approaches to the harbour were crowded with men, women and children cheering and waving their gratitude at this the first visible signs of the relief which they had so anxiously awaited. 2,000 TONS OF FOOD These ships and the others in the convoy which landed almost simultaneously at Guernsey had brought, among other essentials, 2,000 tons of food, sufficient to feed the entire population of all the islands for a fortnight; a year's ration of clothing, medical supplies; and coal, the total being 9,533 tons. The beaches round the island, littered by heavy defences, testified to the Germans' desire to keep what they held. With delight the crowds jockeyed for position in their anxiety to greet the somewhat embarrassed troops of the 614th and 620th Regiments Royal Artillery — the 618th had gone to Guernsey. These are the men who within the next fortnight will have rounded up and sent on their way to England the 30,000 or more troops of the German garrisons, about half of whom are in Jersey.

DRESSES FROM CURTAINS

Every effort had been made to dress for the occasion. Many women transformed curtains into gay summer dresses, while make-to-and-mend had been exercised to the last degree. The happy gala spirit reached its climax in Royal Square in the evening, where thousands gathered to hear the message of greeting from the King — still the Duke of Normandy to the islanders — and the proclamation read by the relief force commander, Brigadier A. R. Snow. To a draped dais surrounding the statue of King George II, which survived the Battle of Jersey in 1781 and where a military guard of honour was mounted, the commander was escorted from the Royal Court by the Bailiff, Mr. A. M. Coutanche, preceded by the banner of Normandy, a quartering of which the relief troops used as their flag, and the members of the States, all in their scarlet and black robes of office. The band of The Duke of Cornwall's Light Infantry played lively martial airs at the ceremony which, giving final proof of the speedy restoration of customary rights, laws, and institutions in the islands, was marked by scenes of unrestrained rejoicing. In allied liberation efforts this landing was unique in that the work of rehabilitation will be undertaken in fullest co-operation with the local administrative authorities rather than by any form of compulsion. To-day's supplies and those which will follow will, wherever possible, be distributed through the normal trade channels, though there is to be an immediate allocation by whatever means of "extras" of which the islanders have known little or nothing during occupation — tobacco and cigarettes for the men, chocolate for the children, and soap, toilet requisites, and advance supplies of tea for the women.

How long, O Lord?

From Mr Ian Curror Sir, While sympathising with David Selman (April 29) in having to endure 12 miles of organ music at one sitting, may I suggest he spare a kindly thought for the organist? About 10 years ago I found myself playing an organ voluntary for nine minutes during a live broadcast of choral evensong — the result of accidental mistiming of the Psalms and canticles. Having been advised to prepare for a mere three minutes I was surprised playing on my organ bench, as unamused as Mr Selman in his driving seat. Yours faithfully, IAN CURROR (Organist, Royal Holloway, Chelsea)

All systems go on the network

It is little more than 10 years ago when it was quite easy to tell the difference between a book, a telephone call, a newspaper and a television programme. First, they were all produced by what were effectively separate industries, using distinctive technologies for their preparation.

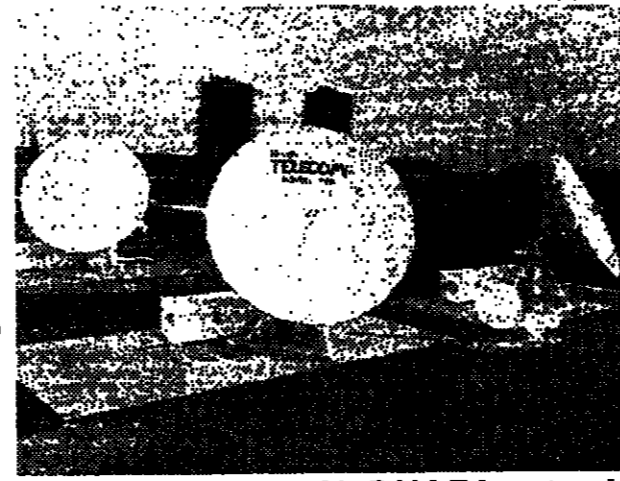
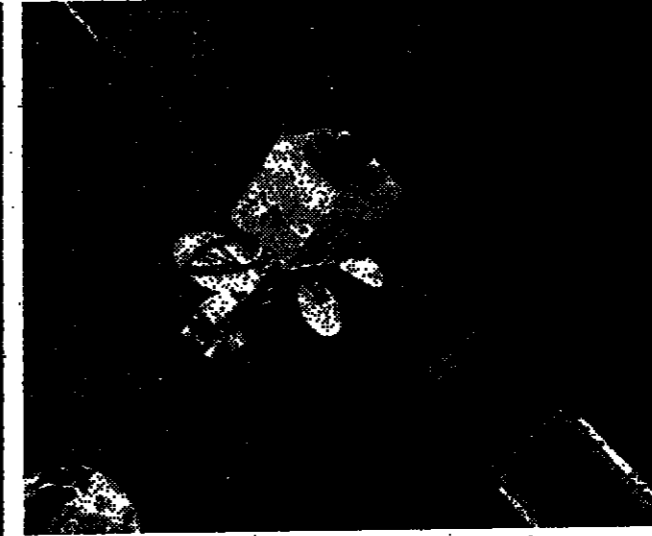
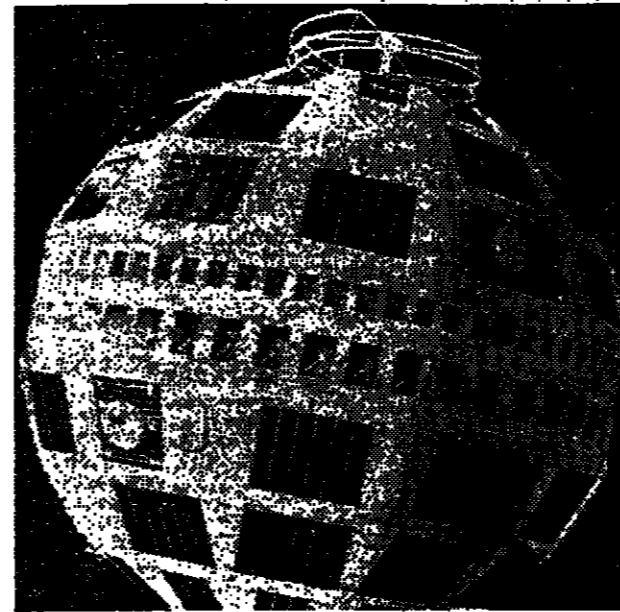
But now there are electronic mail systems and videobooks. The domestic TV set is the target for delivery of British Telecom's Prestel service. Automatic shopping and banking can be conducted from the home. And, no doubt, at election time a visit to the polling station will eventually be replaced by Dial-a-vote. The list is seemingly endless.

A device demonstrated last month allows pregnant women to record the heart of their developing baby on a cassette tape, and play it over the phone to their doctor's surgery, who ensures all is well by analysing the information on a microcomputer.

Police on patrol can obtain pictures of suspects or numbers of cars and descriptions of other stolen goods, on mobile facsimile receivers.

With computer control of modern telephone exchanges, subscribers on the public network can have calls transferred automatically to alternative numbers. The convenience and benefits that the airlines, banks and large oil companies have enjoyed through private digital networks are coming into operation for the domestic subscriber. It should include an itemized telephone account, if British Telecom is pressed sufficiently to introduce nationwide a method that it has proved in a demonstration scheme.

Another measure of the impact of the bewildering diversity of modern communications is the size of the market. One estimate of the total expenditure worldwide of terrestrial and space com-



World at our fingertips, from left, clockwise: The booths being used by British Telecom to replace the much-loved red boxes as part of its modernization; Telstar, the telecommunications satellite, and its modern counterpart, Intelsat V; cordless communication with Opal Cellnet, and BT's satellite earth station in Docklands, London, officially opened in October, 1984

munications equipment, for civilian and military applications, by the end of the decade is more than £500,000 million a year.

When the computer side of this information-technology explosion is included, the sums of money involved are gigantic. Though it comprises new electronic telephones of pushbutton and cordless vari-

eties, mobile radio-transceivers, digital telephone exchanges, optical fibres and space satellites — the catalyst in the micro-electronic silicon circuit, on which it became possible to squeeze hundreds, and now tens of thousands, of transistors forming the heart of a complete computer. When the microchip be-

came cheap enough, a fundamental change in approach was possible. The century-old method in telecommunications which was based on the processing of continuous analogue electrical signals, gave way to handling everything, whether voice, vision or data, in a different format. Information was coded into digital pulses.

In the process, it unlocked an enormous capacity of cheap global communications. Conversion to digital systems allowed far greater volumes of traffic to be piped via existing cables, radiowaves and satellite links.

In addition, the extra dimension provided by digital processing stimulated the application of existing discover-

ies like optical fibres and lasers to communications. They are replacing coaxial copper cables, multiplying several-fold the capacities of underground and submarine circuits.

The advances in optical fibre and digital technology in particular, when coupled with the "liberalization" process that allowed competition

against British Telecom, made the new network possible.

The idea of introducing a second national public telecommunications network to compete with the established BT system would have been viewed, say, 10 years ago, by people as technical and economic suicide, and a political

ly absurd dream.

INSIDE PAGES

- Digital systems Page 2
- Future phones Page 2
- Telex message Page 3
- Car calls Page 4

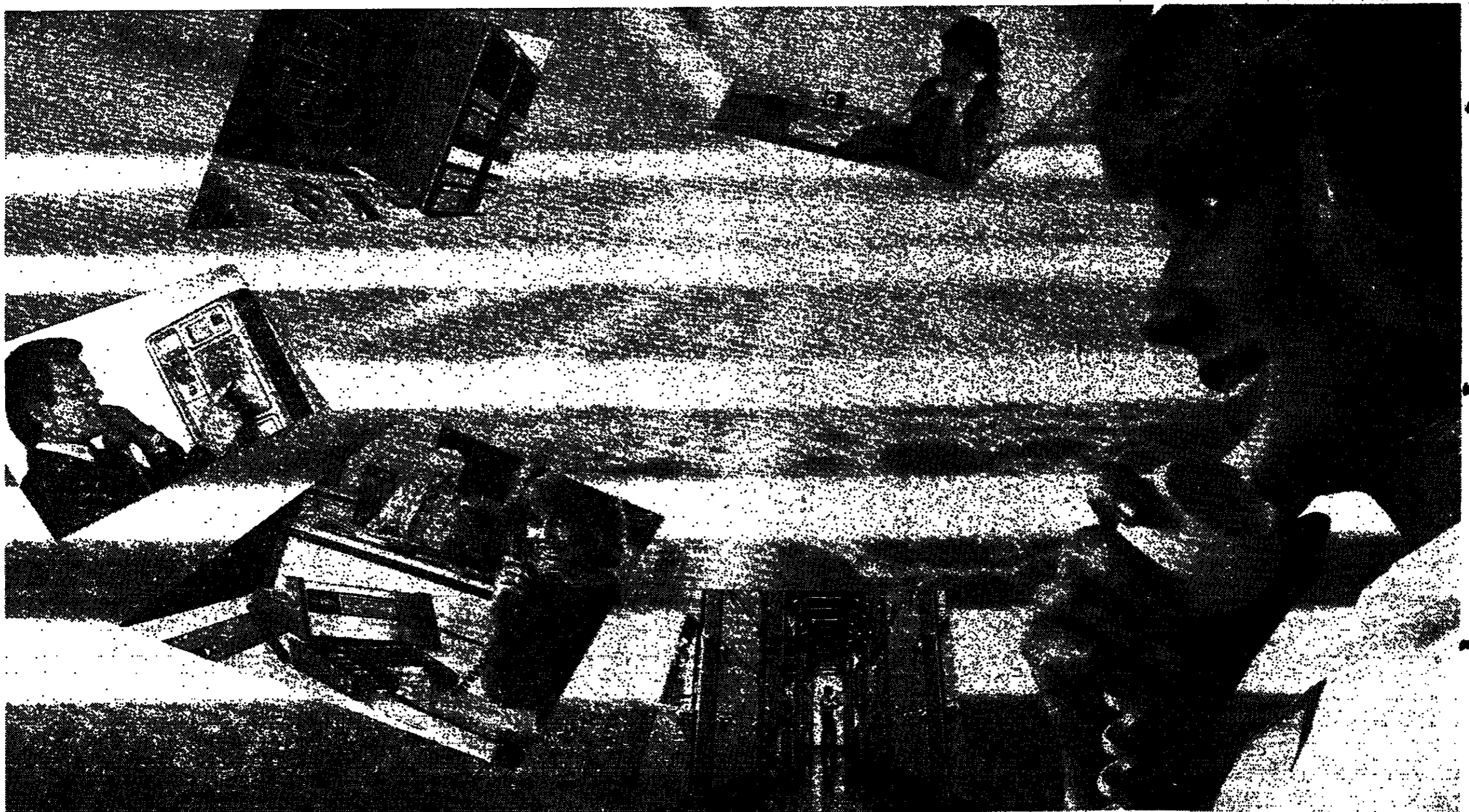
True to its promise, Mercury Communications (a subsidiary of Cable and Wireless) has until now only been able to offer leased-line facilities for business users between fixed points.

But its switched network has gone live, and it means just that. Subscribers can make phone calls to any BT, Mercury or overseas number. And though it is the exciting business customers who are expected to be the first to exploit the expansion of the services, the domestic subscriber is now well in Mercury's sights. A generally available alternative service needed a ruling from OfTel — the Office of Telecommunications — to resolve a deadlock under which BT was preventing Mercury to connect subscribers into the existing network on fair terms.

Two other elements in liberalization are providing catalysts for growth. One is the freedom for private companies to sell individual telephones, answering machines, mobile radiophones, switchboards and other equipment for attachment to the BT network. The other is the freedom of specialist companies to sell certain "value added network services".

The next surge in telecommunications comes in the autumn with the Big Bang in the City. It would have been madness to have contemplated the development of the 24-hour, international securities market without the facilities of the best terrestrial and space links, giving fast and secure communications which ignore territorial boundaries.

Pearce Wright
Science Editor



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سازمان مخابرات

What system

A model for the

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FOCUS

TELECOMMUNICATIONS/2

What a digital system can do

The term integrated services digital network (ISDN) has been promoted by some as the Holy Grail of telecommunications. According to this view, when it arrives all our problems will be solved. There will be a universal, multi-function means of communications.

That attitude is now tending towards better understanding of the potential advantages of ISDN and what it will bring. The idea of a network that will be all things to all men is Utopian and bears no relation to what is possible - or for that matter what is wanted. However, the name adopted by British Telecom for its ISDN service is integrated Digital Access (IDA).

This highlights the requirement for the connections to be digital all the way through to the subscribers premises and provide customer access to the benefits of digital systems.

Unfortunately, even though AT&T in the US is promoting its ISDN products as building blocks in a "graceful evolution" to Universal Information Services (UIS), the very use of this term is likely to perpetuate an ill-informed image of it being a panacea.

Digital transmission is already in widespread use to link the telephone exchanges

around the country. It also provides connections to satellite ground stations and submarine cables for the international services. Digital exchanges are replacing the existing older generation analogue and electro-mechanical exchanges, so that in due course, ISDN will replace the public switched telephone network (PSTN). This is a long process and will not happen overnight - especially in areas of low telephone traffic density where very old exchanges have recently been replaced by analogue ones.

In the UK, for example, when BT announced ITA, no agreement on ISDN standards had emerged from the deliberations of the international telecommunications committees. It is hardly surprising therefore that, while the standards did emerge they differed from those to which BT had previously committed itself. Nevertheless, BT went ahead with its pilot service which commenced mid-1984. It gained experience and has been able to provide limited demonstrations of ISDN type applications. Now that the ISDN recommendations have been agreed within CCITT (International Telegraph and Telephone Consultative Committee) the world body for



Digital future: Bill Jones, British Telecom's senior Faraday lecturer, explains the advantages of a network

telecommunications standards, work can commence. So from 1987-88, the telecommunications authorities around the world, including BT, will start the introduction of the ISDN service.

In the early days many people said that ISDN stood for Improvements that Subscribers Don't Need. While there may have been some truth in that view, it is no longer so. The key advantages are in the standard access methods that it provides and

the improved level of communication services that it will allow - so rather than a multiplicity of networks, just one will be employed for all these services.

Even today, one can see uses for the network that will include in addition to voice communications high speed data transmission; slow-scan TV for security and other applications; instant credit card validation; remote control of domestic and other appliances.

There are two standard access methods - ISDN basic access which provides a basic service for most locations and is implemented over a normal telephone circuit and ISDN primary access rate. This provides a service for the larger user site with higher volume communications requirements.

The former operates at a universally agreed data rate of 144kbit/s consisting of two 64kbit/s user (B) channels together with a 16kbit/s sig-

nalling and user packet data (D) channel. However there are two versions of the latter: 1.5Mbit/s in North America (Bell telephone standards) and 2Mbit/s in Europe (CCITT recommendations) to comply with the current digital transmission standards and so allows the use of existing equipment. At the primary access level, there are 23 or 30 of these 64kbit/s user (B) channels respectively in the US and European standards, with a single 64kbit/s signal-

ling and user packet data (D) channel respectively.

The 1.5 and 2Mbit/s data rates for the primary access are already widely used by the telecommunication carriers. They are used to link the private networks of digital PABXs that multi-site companies are increasingly implementing. Consequently, as PABX vendors throughout the world are upgrading their products to support ISDN and even, in some cases, being able to offer retrofits, the primary access rate will simplify the provision of ISDN services for the larger company locations.

In addition to these access data rates, the CCITT has defined signalling systems between the exchanges within the network and for signalling between the user's premises and his local exchange. This means that there will be a total framework to support new and innovative services as and when they arrive, without undue difficulty or cost overhead. This will increase network utilization and thus increase the carriers' revenues.

The more rapidly that the carriers digitalize their networks - which they are already doing to reduce their own costs - the sooner that ISDN can be implemented. The manufacturers of public telephone exchanges are developing ISDN capabilities for their switches and the carriers and PTTs are announcing trials.

Similarly, the major PABX suppliers are starting to offer ISDN capabilities on their

large machines. As in many other areas of electronics, custom integrated circuits are being developed by the semiconductor industry. This will enable the large quantities of subscriber terminating units to be manufactured cost-effectively.

The authors of the forthcoming report from Ovum Ltd entitled "ISDN: the Commercial Benefits" expect the use of ISDN to have penetrated the business market significantly by 1990. Their

New connections will run into thousands

projections indicate, for example, that by the end of that year the number of primary rate access connections will have grown to 16,000 in Europe and over 50,000 in the United States. This is a level equivalent to a 60 per cent penetration of the installed base of large PABXs of over 100 extensions. Then, once the fully digital facilities start to arrive, via the basic services, at the desk of the small businessman, telecommunications will have made the leap to a new level of utility.

* Ovum Ltd, 44 Russell Square, London, WC1B 4JP. 01-437 4661.

Adrian J. Morant
European Editor,
Telephone Engineer and
Management.

A model phone for the future

The telephone is a tool which we take very much for granted - even the elderly lady who has a telephone, not to be used because it is too expensive, but "in case of emergency" - expects it to work on demand any time day or night.

This is a formidable, if not impossible task for the Administrations throughout the world. They have enormous investments in networks of varying ages, which cannot just be replaced without due consideration of the economics.

The transition to digital systems is aimed at reducing costs and improving reliability. The latter, by reducing maintenance requirements, provides further long term cost benefits. In addition, the fibre optics now widely used in the telephone network increases the available capacity and so will allow the introduction of additional services.

The most radical development in the UK is the emergent switched service from Mercury Communications Ltd. This will provide the business user, and the domestic subscriber who makes many long distance or international calls with an alternative to British Telecom. While it will not be available to all subscribers in all parts of the country, it provides a model of what the future will bring. If it meets expectations, it will set new standards and will provide serious competition to BT.

As is well known, Mercury has been providing leased circuits to companies requiring telecommunication links between two or more separate sites. It uses the latest fibre optic and other techniques and, wherever possible, employs duplicate circuits travelling over different physical paths to minimize the risk of breakdown and increase reliability.

Now, having purchased a number of digital telephone exchanges from the Canadian company Northern Telecom, Mercury is starting to offer switched telephone services. Because these exchanges are some of the most sophisticated available, the Mercury network can offer very advanced end-to-end switched digital communications services.

So who will be able to take best advantage of this service? Those companies which are in close proximity to the path of the Mercury network. They will be able to have direct connections into this network, so that when a user dials a number it will be routed through the Mercury network to the access point with the British Telecom network closest to the called subscriber. The path will be completed using a portion of the BT network and the subscriber's connection to his local BT exchange.

Where, however, both calling and called parties are Mercury subscribers they will have the benefit of a fully digital end-to-end connection. This will provide faster call set-up times and higher quality voice than can be obtained at present. Business subscribers who cannot have direct connection to the Mercury network will be able to install a special access box. This will be installed adjacent to their PABX, provided by Mercury which will dial via the subscriber's authorization

and, in due course, will be offering a special telephone. This will cost between £30 and £40 and will incorporate these functions and so allow the small business and the domestic subscriber to make use of the service.

Even though Mercury will probably not even gain a 10 per cent share of the UK market, it is important because of the direct competition that it provides for BT. At the same time as the "alternative network" is having an influence, developments in digital technology are making their mark. Suppliers such as Plessey are now offering digital PABXs with features such as call diversion, ring-back when free and call pick-up. These aid business efficiency and simplify a user's day-to-day work.

In addition, a wide range of easy-to-use telephone instruments and feature-phones are now on the market. Some are intended for direct connection to lines while others can also be connected behind a PABX. Last number redial and, possibly ten or more memories can be incorporated in low-cost instruments. The units such as the ICL One-Per-Desk (BT's Tonto), with its full alphanumeric keyboard and micro-computer as well as telephone



BT says its new phone booths will be easier for the old and disabled to use

handset, is aimed at putting an appreciable amount of micro-computer power on the executive's desk. The aim is to let him quickly jump from task to task as well as just making telephone calls.

While many people will consider that units such as the OPD are very heavy "overkill", BT Business Systems has just announced its Quertyphone. This provides the user with an advanced feature-phone to which a printer can be connected. It incorporates loud speech facilities, ten function keys and nine "soft" keys associated with its LCD display.

At each stage of terminal operation, the function of each key is clearly indicated by the display. While this type of unit will probably find its place on the desk of the busy executive, its directory and call timer features are at least as valuable to the clerks who spend an appreciable amount of their work day on the phone. GEC has just demonstrated prototype telephone instruments type telephone instruments where all the electronic circuitry has been built onto the inner surface of the case, without a separate printed circuit board. This will have the effect of reducing manufacturing costs and, as the telephone is increasingly becoming a commodity product, ensure that users are not prevented from replacing existing old generation instruments by the high prices of the



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FOCUS

The message is that telex's reign may soon end

Despite encroaching technologies, such as electronic mail, telex is still the unchallenged king of rapid messaging worldwide. Next year, however, telex may face the first serious loss of traffic between its 1,500,000 users as many of the constraints on alternatives services are lifted. Telex owes much of its survival to the most obvious drawback of Email systems: the fact that users have so far been unable to talk to anyone outside their own network, unless they have a telex number. Major technical and administrative changes are underway to open up Email nationally and internationally, which may finally give Email the upper hand in Europe at least. Network suppliers have already decided to adopt the X.400 standard communication protocol, which will enable users to talk to each other across service boundaries. Discussions are continuing between European PTIs (Postal, Telegraph & Telephone authorities), who will have to provide gateways into their circuit or packet-switched national networks and agree on collective charging structures. Email has been tipped as a possible successor to telex because of its freer message format, use of standard tele-

phone lines and rapid penetration of the business sector. During the last two years, the number of mailboxes has grown at the rate of 50 per cent a year, reaching 600,000 worldwide in December 1985, according to the market research organization, IDC. These mailboxes exchange more than 11 million messages a month, generating global revenues of \$300 million in 1985. IDC predicts that collective Email turnover will top \$1.5 billion by 1990, not entirely at the expense of telex. Martin White, European director of Linked Resources, an IDC subsidiary, says: "Telex is not declining because what Email does now is give access to the telex network. Email is very good at going multi-point, or sending messages to many recipients, but there is no guarantee that people look at their box. So Email will continue to work side by side with telex." One of the main reasons for Email's success is the cost-saving it offers on telex charges, in terms of outlay on specialized equipment, leasing of lines and actual messages. Easylink, owned by the BT rival Mercury Communica-

tions, for example, offers messaging rates between the UK and the US at less than half the cost of telex. On a message of 1,200 characters, the telex charge would be £1.74 but Easylink cuts this to 82p, according to sales and marketing manager Tony Chamier. This kind of saving has brought Easylink 160,500 users in the US and 4,500 in the UK, many of which are banks. Email growth is slower in Europe (about 20 per cent a year) than in the US because of the technical and contractual difficulties of spanning national networks. Each country has a separate telephone network, plus either circuit or packet switched networks with different addressing and passwords for entry, and no means of reverse charging to foreign counterparts. Email services may be supported by any or all of these networks, complicating matters for both user and host country. BT's recent purchase of ITT Dialcom in Washington, licensor of Telecom Gold's Email software, may prove a catalyst in discussions, because some European countries, most of which are licensees of Dialcom, may decide to opt for alternatives to curb BT's growing power in Europe. Mr White commented:



"We're committed to the new system because we believe that more people will talk to each other. If you double the number of mailboxes, you square the number of messages, so it will increase revenues by connect fees."

users, while full X.400 is being implemented. The introduction of a message-handling service this summer will allow two-way transfer of mail by operating in the same way as Gold's "Eros" Valentine Day service, intercepting and forwarding messages. Peter Bury, Telecom Gold's managing director, said: "The charging has yet to be sorted out but we're committed to X.400 because we believe that more people will talk to each other. If you double the number of mailboxes, you square the number of messages, so it will increase revenues from connect charges." A further option for those without computer equipment is the Post Office's Intelpost service, advertised as a "new dimension in electronic mail". There is no subscription and customers can send messages from FAX or telex machines, small business computers, or simply from the counter of about 100 post offices throughout the UK. If the recipient - who may live in one of 27 different countries - does not have a receiving machine, Intelpost either phones, or sends a messenger to deliver the letter by the next day, according to a PO spokesman. The PO refuses to disclose any usage statistics, but insists that the ability to send graphics is a major attraction; something else Email suppliers are about to introduce. Geisco, operator of the Quik-Comm private interna-

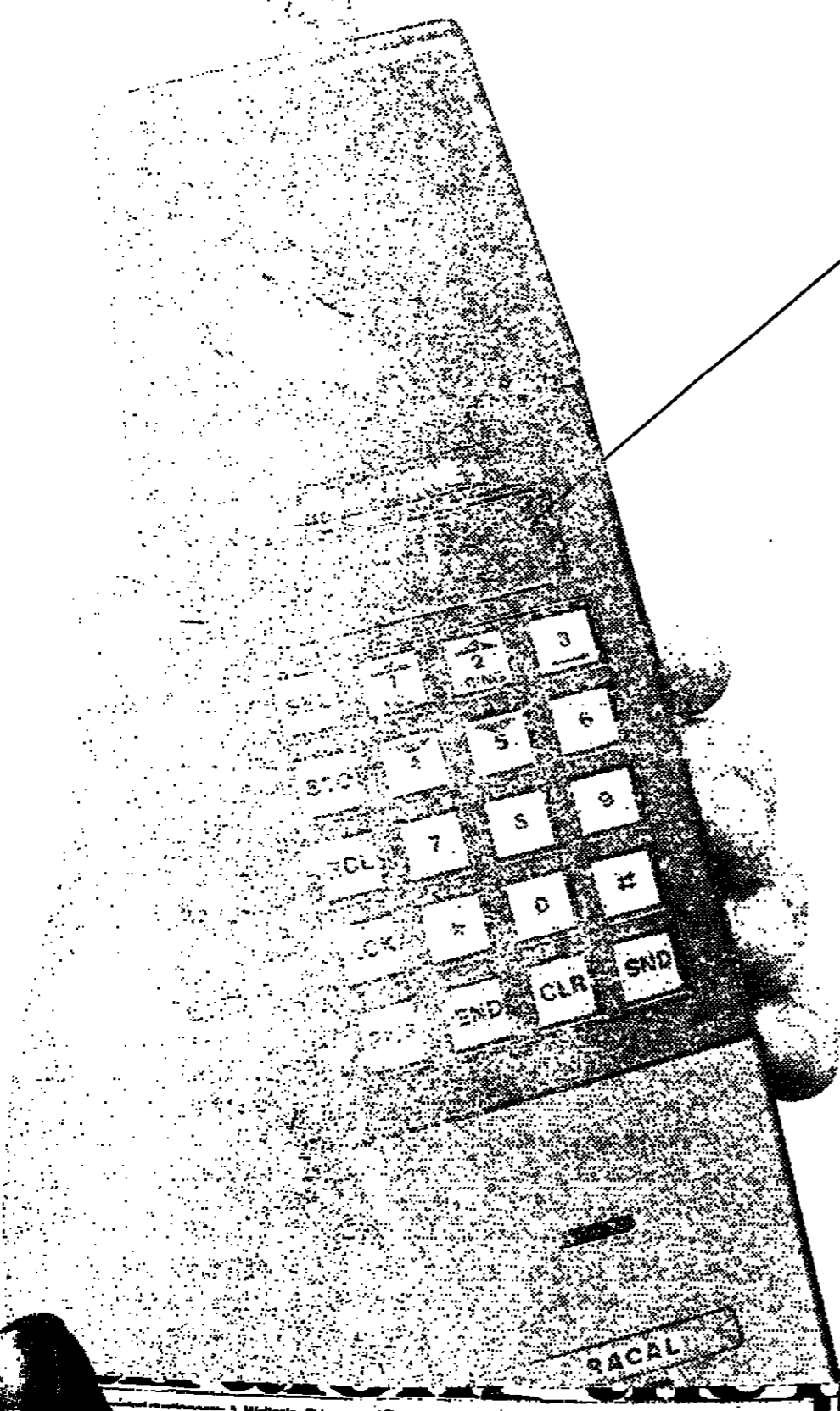
Email growth slower in Europe than in US

multi-point, or sending messages to many recipients, but there is no guarantee that people look at their box. So Email will continue to work side by side with telex. One of the main reasons for Email's success is the cost-saving it offers on telex charges, in terms of outlay on specialized equipment, leasing of lines and actual messages. Easylink, owned by the BT rival Mercury Communica-

According to Des Mills of the Telex marketing group, the main advantages of Telex over telex are a 309-character set with upper and lower case options, automatic error correction, direct point-to-point messaging (as opposed to mailbox storage for later collection) and cost. Though users save about £270 a year by using an ordinary phone instead of a telex line (the equivalent of about 800 Telex messages), they have to buy special Telex terminals from an approved supplier or adaptors for their existing equipment, with which they can as yet only reach other Telex users in the UK, relying on telex abroad. Mr Mills said: "We are trying to establish international connections and talking to CCITT and CEPT (Conference of European Post and Telegraph advisers). Earlier this year, discussions were held on international accounting rates, and we will be linking up internationally as soon as the political and accounting issues are settled." One to One, owned by ex-Bell operating company, US-based Pacific Telesis, has taken an initiative on standards on behalf of its 11,000 UK subscribers, calling for a European Electronic Mail Association (EEMA), which would speed up work on compatibility. Roger Dean, One to One's marketing manager, said: "No one has X.400 yet because the CCITT committee is only halfway through specifying it. Only the message-handling level has come out so far, so it will be at least nine months before there is anything to get to grips with." BT's Telecom Gold is implementing a halfway-house solution to provide outside access for its 44,000 Email

Illustration of a telex machine that stores up to 48 messages, each up to a minute long

RACAL'S NEW PORTABLE PHONE PUTS YOUR MONEY WHERE YOUR MOUTH IS.



Translation: "That'll be 50p, please."

Because expanding business means expanding bills, Racal have developed the Citifone. Every call that's made on it can be automatically measured in standard telephone units. So, by pressing three buttons, you know exactly how much your calls cost. And when your colleagues use it to call York, it shows whether they meant the old one or the New. Also, apart from doing everything that other 1000 channel cellular phones can do, it improves your memory. (It can store up to 40 often-used numbers.) The Racal Citifone. If you have to discuss your telephone bills, you won't have to be talking telephone numbers. For further information dial 100 and ask for Freefone Vodafone, or simply post your business card to Racal-Vodac Ltd., Freepost, Newbury RG13 1DR (no stamp needed).

RACAL-VODAC LIMITED

VODAFONE

national network, has been concentrating on technical enhancements to the service, rather than X.400, according to Geisco marketing consultant Clive Akerman. One of the advances is the ability to send mail "enclosures". Mr Akerman said: "IBM PC users can send attached files that do not travel as part of the message. It's really like sending a parcel: it can contain anything from graphics to programs, or a Lotus 1-2-3 spreadsheet." About 18 months ago, Geisco also introduced Wpexchange, a service which links incompatible word processors, so that their operators can transfer documents from, for example, an IBM Displaywriter to a Wang VS mini, and hold libraries of communal documents on Geisco's host computer. Maggie McLening

New operators in the vanguard

As part of the liberalization of the UK telecommunications market, Mercury Communications was launched to provide competition to the now-privatized British Telecom. Though competition between the carriers is a spur to the introduction of new facilities such as BT's KiloStream and MegaStream services, there are increasing opportunities to "add-value" and so provide saleable products to third parties. Known as value added network services (VANS), it requires equipment generally computerized, to be added to the telecommunications network. It will provide services other than just the conveyance of telecommunications messages. Obviously, suitable equipment is required at the subscribers' premises to access the service, whatever it may be. The scope of the VANS is therefore wide and can at their simplest, include such services as telex bureaux, which send the same message on behalf of a client to two or more destinations. The added-value is that the client is prepared to pay a charge to cover the message handling by the bureau. Even though simple resale of, say, spare capacity on a communications circuit is prohibited, virtually all activities that add value for the benefit of a third party are permitted. The Government announced in July 1981 that its policy would be to allow the UK telecommunications industry greater freedom to satisfy the growing demand for more sophisticated telecommunications services. This did not result in a large number of applications for VANS not already supplied by BT. Consequently, in 1982 the whole of the VANS industry, including those services already supplied by BT, was opened up to private supply. When announcing the VANS general licence for this purpose, John Butcher, Parliamentary Under Secretary of State for Trade and Industry, described it as a "major step forward in the Government's liberalization of UK telecommunications", making

There are four main categories within which a service can be either a teleconferencing service which allows three or more separate subscribers to have a conference call or voice mail services. In the latter case a caller records a message which is held in a "voice mailbox" for subsequent distribution-retrieval by other users who make a telephone call to the appropriate number and, where appropriate, input a password. Videoconferencing is the obvious form of image service. The text services include electronic mail services where a central computer stores messages in "mailboxes" that can be accessed by remote microcomputers or terminals via the telephone network. Similarly, messages can be input into the system to be read by other users. Telecom Gold and Easylink are two such services as is Prestel. The latter links microcomputers or adapted TVs to computers to access the more than 300,000 frames (or pages) or information. This can range from train timetables to stock market prices. In some cases the information is supplied free by the information provider while in others a charge is made to the user. On line databases where one dials into a remote computer to access and search information stored form a data service. The added value comes from the fact that there is a vast database that one can access, and one is provided with sophisticated "tools" for carrying out a search or sort. A problem often encountered is that even though today's technology is able to carry out a task, it is often not affordable. However, VANS provide the opportunity for a user to buy just the amount of time or resource that is needed. In a further stage of liberalization, the Government announced plans in March of this year to allow VAN operators to provide services with the minimum of regulation, and to enable all operators to compete on equitable terms. It will open up opportunities for services to be introduced that are tailored to needs of

1986 May 14

FOCUS

TELECOMMUNICATIONS/4

Global village comes into the TV picture at last

The concept of the global village, foreseen as the consequence of modern communications, was in evidence at a remarkable event last month.

It came with the use of international television as a forum to stage a conversation between an audience of thousands. Those taking part were at 200 theatres in universities and colleges in a dozen countries. The occasion could only be called a transnational colloquy, since it embraced Australia, Austria, Canada, Egypt, France, Israel, Italy, Japan, Sweden, Switzerland, the UK and the United States.

The object was to explore a range of pressing matters in world affairs with separate panels of experts, each one taking a special theme.

For instance, a team at the Ditchley Foundation, near Oxford, discussed terrorism and small wars. In Vienna the subject was the relationship between the superpowers, and a group in Japan, at Kyoto, examined the sharing of technology between countries and the understanding between nations of each.

The catalyst for this global talk-in, requiring six hours of world-wide TV time via the Intelsat network (and a host of mobile earth stations for temporary studios) came from the broadcasting unit of the Christian Science Monitor. It allowed the sharing of perceptions and ideas about the world in the culture of

exchange that is restricted usually to exclusive seminars of the elite.

Another far more functional application is under development, but also demonstrates the way modern telecommunications shrinks the planet.

Before long it will be possible to call home or to the office from a pay-phone during a flight. The technology has passed the proving trials, and a team working at British Airways and British Telecom are poring over studies of the economic viability of such a scheme.

Some technical innovation was needed to make two-way circuits between an ordinary civilian airliner and the ground.

The clever aspect is in the plane's antennae

a practical proposition. The pay-phone needs a credit card to unlock the instrument. The clever aspect is in special, and inconspicuous, antennae attached to the body of the plane for communications via a satellite.

On the ground an operator at a ground station exchange makes the connection to the rest of the link through the public telephone network.

The pleasing thing about these advances are the positive note they introduce into the evolution of communications systems including satellites. It

goes some way to redress the balance, which has been disturbed this year with the tragedy of the space shuttle Challenger in January, only to be followed the failure of the Titan rocket, last month, and the Delta rocket, earlier this one, from placing American satellites in orbit.

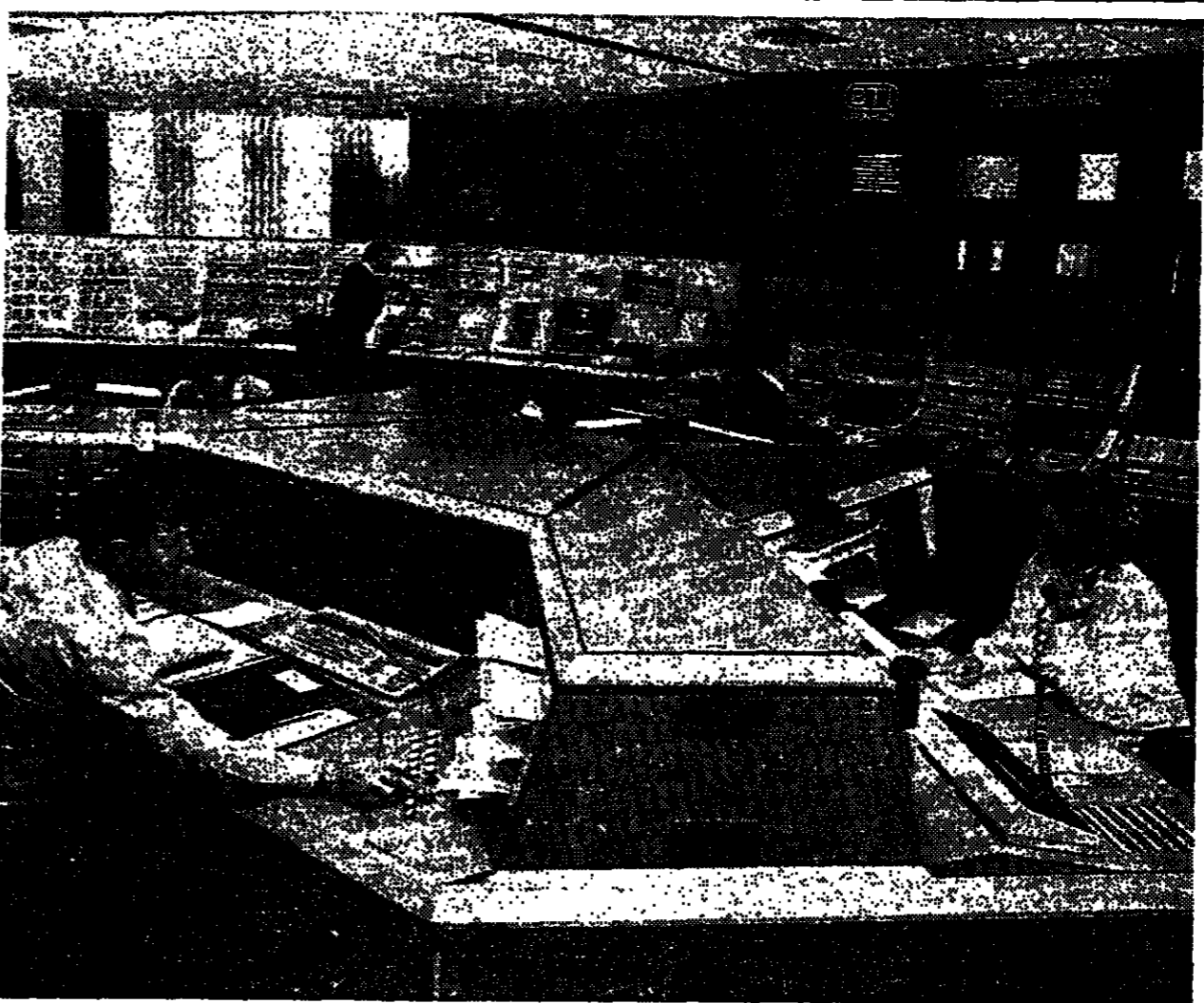
The Delta rocket, which like Titan originated as a vehicle for a ballistic missile, is well tried and tested. The workhorse of satellite launch vehicles, it has been used 178 times and failed only 12.

Forty-four successful flights were achieved before the flop on Saturday May 3.

In practice, there is no shortage of international communications links, and when the submarine optical fibre cables being laid across the North Sea by British Telecom, and across the Atlantic and Pacific are ready, the capacity will clearly multiply.

Yet the demand, particularly for data and management information for business and financial services, is about to accelerate. An indication is the proposal by the communications satellite company, Comsat, for Britain and her European neighbours to each create a domsat (Domestic Satellite) network that would be a public switched service. It would be like the existing switched network, but of high speed and quality for voice, FAX and data.

PW



Heart of the matter: The control centre at British Telecom's earth station at Goonhilly, Cornwall

The rush to use a car phone

The launch of the two competing cellular radio networks at the beginning of last year gave rise to a resurgence of interest in mobile communications which, while important from the standpoint of the users and the industry, had not been able to sustain dynamic growth.

It was in essence because of the limited number of available radio channels which in turn limited the number of subscribers that could be supported. This was especially noticeable in the London area where the waiting period for a mobile phone was in excess of one year.

The cellular phones soon mopped up that backlog and the enthusiasm continued so that there are now approaching 70,000 subscribers on the two networks. While this rapid and continued take-off has given the network operators, Vodafone and Cellnet, a warm glow in their wallets it has been accompanied by the networks having difficulty in coping, especially in the cen-

tral London area, with the number of calls being made at the busiest times of day.

So bad has it got that Cellnet, for example, has had to move to a cell "sectorization" plan in which sub-divided its existing cells into six 60 degree sectors (just like an orange) with each sector supporting a unique group of cells.

It commenced this operation over the Spring Bank Holiday weekend. Cellnet's view is that the traffic capacity of the system within the confines of the M25 motorway, when sectorization is complete, should be in excess of 50,000 mobiles. This is in respect of the current 300 radio channel spectrum allocation.



The car phone: More are rushing to plug in

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Thus the cellular radio can be seen to have fallen a victim of its own success. Nevertheless, it is fulfilling a major need and will, no doubt, continue to do so with this present generation analogue system.

Cellular provides access to (or from) the public switched telephone network (PSTN) from anywhere within the cellular service area which is rapidly rolling out across the country. However, many organizations require two-way communications with their own office or base station and do not really need PSTN connection. Their needs are met by private mobile radio (PMR). This is an area where cellular radio technology is being applied and, with the recent re-allocation of radio spectrum previously used for TV, is bringing added opportunities for users.

With traditional PMR a radio channel was allocated on an exclusive basis to a company or, sometimes, shared by a very limited number of companies. Hence, with this technology it is quite

very large in that it has been successful in its application for licences for London and three of the provincial networks.

The company carried out a PMR market survey as part of its preparatory work for the submission of its licence applications and was able to conclude that the requirements tend to fall into three categories: local users covering a radius of less than 25km; regional usage of between 25 and 50km and finally multi-regional or national coverage where the required radius of mobility is in excess of 50km.

Potential users who fall into the first of these three categories will be particularly price conscious and will be comparing costs with simple radiopaging which is the minimum service that they can use while on the move.

Larger users are more likely to need regional or wider coverage. However, with costs being roughly midway between paging and cellular radio, the new generation of PMR will have major growth potential.

It is expected that the first local services should open around the beginning of 1987 with the national services coming a little later. This delay being due to the more complex infrastructure needed.

The very positive climate towards liberalization by the present Government has contributed towards the introduction of modern technology in the UK. However, the administrations around Europe are looking towards the next decade. Their aim is to introduce a pan-European digital mobile communications system that will operate to common standards. In the same way that the Nordic Telephone System users are not constrained to using their phones in their

Mr Hardy compares the qualities of his tailor with those of his Merlin phone system.

BEING A BRIEF EXCURSION INTO THE MANNER IN WHICH MERLIN SYSTEMS ARE FASHIONED TO INDIVIDUAL REQUIREMENTS.

You'll find Mr Hardy a man of considerable intellect, impeccable taste and quite uncommon vision. Thus warned, an intrepid British Telecom communications consultant approached the near legendary Ernest Hardy.

consultant had written 'Merlin Octara', 'Group Pick Up' and 'Abbreviated Dialling'. Hardy

be able to see at a glance which extensions are busy, I need a telephone conferencing system...

CREATIVE COMMUNICATIONS

"There is no doubt," began Hardy, "that Merlin phone systems from British Telecom are perfect for my requirements. The consultant nodded sagely. "Just as a suit is the perfect attire for work." The consultant stopped in mid-nod. "Come," announced Hardy, "between us we will tailor a Merlin system to our exact size and structure which will save time, temper and money by being uniquely fashioned to our every foible."



HARDY'S FANTASY

Hardy came to an abrupt halt. "Take the sales department." The consultant took a step back at such unprecedented pertinence. "Here," continued Hardy, "we need the phones to be grouped, so that an unattended phone can be answered from any other extension."

was secretly impressed.

A quick-witted consultant, like an affordable tailor, was a rare and valuable commodity. It was time to put him through his paces.

"That phone", ordained Hardy "must never receive an outside call, they must always go through this extension. And these phones should not have access to international lines." The consultant scribbled 'Call Diversion' and 'Call Barring' on his list, and underlined 'Merlin Octara'.

KEEPING ABREAST OF THE TIMES

The consultant waited for Hardy to come to a halt before speaking. "Mr Hardy. You mentioned the range of Merlin phone systems from British Telecom. I suggest that a Merlin Octara will accommodate your rich and diverse requirements."

"Doubtless, Mr Hardy, there'll be additions for your system in the future", said the consultant. "A Merlin Call Management system would give you all the information you need to make adjustments to your phone system to ensure peak performance at all times."

Hardy was stunned. Here was a man of formidable intellect, a certain vision and perhaps... Hardy turned to the consultant, "Tell me, where do you have your suits made?"

Merlin is British Telecom's exclusive brand of highly compatible electronic business products and systems, supported by BT's outstanding service and technical back-up. For more information, call FREEPHONE MERLIN or send the coupon to Victor Brand, British Telecom Merlin, FREEPOST, London SW18 8BR. T C 5

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THE ARTS

Television
Parental problem

British attitudes to surrogate parenthood appeared feebly and sexist by comparison with those of American advocates contributing to *Society, Science and Sex (ITV)*, the second of three debates staged by Granada.

"Are you saying that motherhood is sacred and fatherhood is not?" demanded the moderator, the barrister Helena Kennedy, with a thump of belief in her voice. "Is the basis on which this child is at risk that the father is taking it home?" enquired an American lawyer in tones of shock. There was a choice moment when a well-known British infertility consultant argued with the hard-mosed Americans on the basis of the paid-for messengers of one surrogate mother, while the opposition, with admirable precision, claimed a data base of 137 happy cases.

The rambling hypothetical format had been tightened for this cycle of programmes so that, instead of exploring one make-believe situation, the panel of experts was called to account by a variety of questions, many of which confirmed simple matters of fact. The programme was most enthralling where it laid bare the entrenched attitudes to surrogate motherhood and artificial insemination on both sides of the Atlantic.

Ladies in Charge (ITV), the new series about three of the inbred women who returned from working alongside men during the First World War with a spirit of independence and distaste for domesticity, captured the viewers' attention through more classic devices. Sexist is not a charge which could be levelled at this series although certain aspects of the sociological period detail could be improved. When a stylish woman of a certain age demands that an employment agency find her a housekeeper who is a young virgin, the head of the firm, instead of showing her the door, sends one of the partners round to the house at once. When the house's master, a fabulous combination of Mr Rochester and Chopin, makes a pass at the girl, she allows him to continue the discussion in her bedroom.

Needless to say, the entire scenario proved to be a spider's web of deviousness from which the innocent fly struggled free in the nick of time.

Celia Brayfield

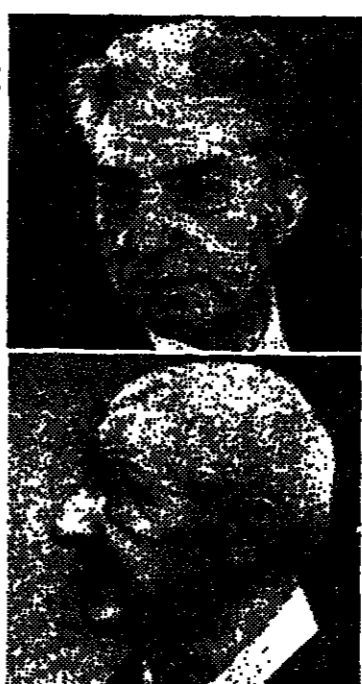


The BBC today officially unveils its plans for the 1986 season of Henry Wood Promenade Concerts; the architect of the season, until his recent retirement from the post of Controller, Music, was Robert Ponsonby, who here gives an insight into the pleasures and problems of organizing what is often called the world's greatest music festival

Unique responses to the unfamiliar challenge

Liszt (top), celebrated — unusually — on the hundredth anniversary of his death; and Henze, bringing an Italian accent of sorts, and the UK premiere of his Seventh Symphony

Dallapiccola (top), given three hearings, most notably his one-act opera *Il prigioniero*; and Bruckner, for the first time more strongly represented than Mahler



Isaac Stern's memorable dictum, "If nobody wants to come, nothing will stop them", applies less acutely to the Proms than to any other concert series I know of. But it applies, and whoever risks the programmes can run only so many risks. Assessing the number and size of them puts a sharp edge on the job.

This year there are plenty of risks and, I believe, some good programmes. Not every detail has fallen into place as I would have liked; certain problems were even more recalcitrant than usual and stubbornly resisted solution until after I had left the BBC. By and large, though, the overall scheme represents what I wanted, even if some cherished ideas and one cherished composer have perforce fallen by the way.

I chose Italian music to favour the series, at the same time beginning to regret my adoption, in 1982, of "national" themes: the Proms should not really need any artificial characterization. Opera apart, British promoters neglect the Italians and I am glad that Maderna, Nono and Berio are represented and overjoyed that Dallapiccola can be heard three times, most notably in his tremendous *Il prigioniero*. Verdi and Puccini are reasonably provided for, Rossini barely so (a projected *Petite Messe Solenne* collapsed). Respighi is revived. Alessandro Scarlatti, Carissimi, Monteverdi and the Florentine Intermedi lead back to the sixteenth century. And, among others, Wolf, Elgar, Stravinsky, Walton and Henze speak in Italian accents of varying authenticity.

But, of course, the Italian works are a tiny part of the whole — 17 out of nearly 180 — and in fact are fewer than the French. The German repertoire predominates and, for the first time, there is more Bruckner than Mahler. The Russian ingredient is strong and there are four Sibelius symphonies, but no Janáček, a fact I much regret. As to British music, 22 composers, 14 of them living, are present in 34 works. Who is to say if that is "fair"? There must be at least as many people who would prefer more Beethoven — this year's chief sufferer from other pressures — to more British music.

In the past I have made the point that the Proms could not play a big part in the celebration of anniversaries without distorting their own essential policy. This was certainly so in 1985 (Bach, Handel, Scarlatti and others) and in 1984 (Elgar, Debussy and

Holst) when other promoters were anyhow very active. Liszt seemed to me a different case and on the hundredth anniversary of his death there is what a mischievous colleague urged me to bill as a Lisztorama, while, later on, Peter Eötvös (countryman and champion of Liszt) offered his First Symphonic Poem. This was a case — all too rare — of a conductor proffering a substantial work well worth reviving and particularly apt.

Programmes are made in many different ways and consultation is essential if the needs of the planner are to be reconciled with the tastes of the conductor. But consultation sometimes veers towards disputation and no doubt there are conductors who carry the scars of flesh-wounds inflicted by me. I certainly carry some such scars myself. Sometimes — as with those wholly unimpaired and very important musicians Günter Wand, Claudio Abbado and Simon Rattle — discretion has sooner or later seemed the better part of valour. Sometimes a particular annual struggle goes one way, sometimes the other; this year that endearing eccentric and brilliant trainer, Jerzy Maksymiuk, was the winner. Oliver Knussen did not need to win; he took some ill-digested ideas of mine and transformed them into a formal mosaic of dazzling ingenuity. Similarly, Pierre Boulez

offered three works so "right" for the Proms (and for him) that there was nothing more to be said.

Sometimes it happens the other way round. I have a scrap of paper on which — at a dull committee meeting when I was near Sir Charles Groves — I wrote: "What about Wagner Faust Faure Pavane Chausson Poème with Jessye and Brahms 27". He handed it back immediately with the reply "I'll buy that". Amelia Freedman and Michael Vyner will recall successions of meetings at which we would push ideas to and fro until — as one supposes Ben Nicholson organized his beautiful abstract shapes — a coherent and satisfying structure emerged.

The most severe difficulty tends to arise when a particular work, or a programme, seems to demand performance. It then has to be cast — and a conductor and soloists cajoled into undertaking it with sympathy. In my experience Boulez and Boulez have been the two conductors who least betrayed whether their complete professional commitment concealed personal enthusiasm — or indifference. In this connection I am grateful to David Atherton for responding so warmly to the idea of *Il prigioniero*. Similarly, Andrew Davis readily accepted works by Stravinsky, Dallapiccola, Tippett and Henze; and Rich-

ard Hickox — though we argued about the order — welcomed a British programme of Debussy, Britten, Walton and Nigel Osborne. Would that the most eminent international figures were so responsive.

The making of programmes is one thing, the choice and engagement of soloists another. I have generally tried to put the programmes first (and to cast them afterwards) but there are great musicians who are specially popular at the Proms and whose current stock of works — not to mention their very limited availability — has often dictated part of a programme. Alfred Brendel is a case in point: his wish to play the Brahms D minor was irresistible and fortunately his diary permitted him to perform it with Abbado. Again, that wonderful pianist Alicia de Larrocha particularly asked to be allowed to play Franck and Falla, and happily she was free on the August Bank Holiday. Sometimes the concerto arrives backwards, as it were. Imogen Cooper — whose Schubert seems to me unsurpassed today — wanted to play other than Mozart, but her alternatives were either bespoken or had too recently or too often been heard at the Proms. So we finally agreed the relatively rare K415.

The choice of soloist in new and unfamiliar works is particularly problematic. The great international figures are rarely willing to find time to learn such music. (A distinguished colleague recently said to me "Why engage young X when you could engage the great Y?". To which the answer is that if the great Y would learn, say, the Muldowney Piano Concerto I would gladly do so.) This year the prodigious Hakan Hardenberger gladly took on the then uncomposed *Array* of Gordon Crose and Phyllis Bryn-Julson committed herself to Oliver Knussen's *Chiara*, a work not certainly complete. From earlier periods Debussy's Fantasy and Bartók's Scherzo were offered by Anne Quèffelec and Zoltán Kocsis. These were offers to be jumped at.

At the end of the day there has to be a willing collaboration between planner, conductor, soloists and — bless them — the audience. Isaac Stern, admirably undertaking Maxwell Davies's Violin Concerto in Olney this summer, would agree that if nobody does come the exercise is pointless. Happily, the Proms audience responds uniquely to the challenge of the unfamiliar. I leave the concerts in safe hands.

Cannes Film Festival
Spiritual mastery

The 1986 Cannes Festival has found a masterpiece, and it is unlikely that the coming week can produce a film to challenge Andrei Tarkovsky's *The Sacrifice* for the Palme d'Or — unpredictable though international juries can be.

When Tarkovsky left the USSR in 1984 many felt that he would not be able to work outside his own country, but *The Sacrifice* proves that the poet carries his own baggage. This is his most accessible film since *Andrei Rublev* — which is not to say that it is open to interpretation in terms of conventional narrative or direct symbolism. The son of a poet, Tarkovsky uses film like a poet, seeking possibilities for spiritual rather than intellectual communication.

Tarkovsky explains his theme quite simply: "The absence of our culture of room for a spiritual existence. We have extended the scope of our material assets and conducted materialistic experiments without taking into account the threat posed by depriving man of his spiritual dimension... I wanted to show that a man can renew his ties to life by renewing his covenant with himself and with the source of his soul."

Erlend Josephson, an indisputably great performer, plays Mr Alexander, who is celebrating his birthday with his wife (Susan Fleetwood), children and friends in his isolated seaside house. That night the television set crackles out a desperate last message from the Prime Minister, before all national services cease. The ultimate nuclear catastrophe has happened. Alexander makes a vow to God to sacrifice himself and all he holds dear if only the world can be restored to what it was, just a day ago.

What follows is an epic vision which could come from no other imagination, in which dreams, nightmares, Christian symbolism and sorcery combine to culminate in the extraordinary finale where the flames of Alexander's house fly up to Heaven in invocation.

All the familiar iconography is here — fire, flood, sleeping and fainting, with a speechless child as the repository of a saving innocence and wisdom. A final title dedicates the film to Tarkovsky's own son, in whom I place my faith and hope. This has a special poignancy since, at the time the film was shot, the Soviet authorities would not allow the boy to join his parents in exile. Only recently, when Tarkovsky's health became a matter of alarm (he was unable to attend his premiere here), has the family been reunited.

The universal terror also colours a very different epic, Raul Mollberg's sombre and impressive *The Unknown Soldier*. Vaino Linna's original novel of the Second World War is a national monument for Finns. When it was filmed 30 years ago by Edwin Laine it was still a reflection on recent past events; Mollberg's film has a sense of premonition. The victims though are unchanging; those good-hearted youngsters who regard themselves, in bewilderment, as they are turned by duty into brutes and killers.

David Robinson

HIGHLIGHTS OF THE SEASON

- MAHLER Symphony No 8 (BBCSO/Maazel), July 18 (first night)
- MONTEVERDI Orfeo (Early Opera Project/Norington), July 20
- HENZE Symphony No 7 UK première (BCSO/Rattle), July 25
- BOULEZ Figures-Doubles-Prismes (BBCSO/Boulez), July 26
- ELGAR Violin Concerto (Haendel/BBCSO/Pritchard), July 30
- HANDEL Solomon (English Concert/Pitcock), August 5
- MESSIAEN Turangalila Symphony (NYO/Elder), August 6
- BRUCKNER Symphony No 3 (Philharmonia/Kurt Sanderling), August 14
- VERDI Simon Boccanegra (Glyndebourne Festival Opera/Hatink), August 17
- DALLAPICCOLA *Il prigioniero* (BBCSO/Atherton), August 18
- BERLIOZ Romeo and Juliet (BBCSO/Baudo), August 22
- MOZART Requiem (Monteverdi Choir/English Baroque Soloists/Gardiner), August 26
- STRAUSS Ein Heldenleben (LPO/Hatink), August 29
- MAHLER Symphony No 9 (Toronto SO/Andrew Davis), September 1
- BARTOK Miraculous Mandarin (LSO/Abbado), September 2
- MAHLER Symphony No 5 (BBCSO/Janowski), September 7
- BEETHOVEN Symphony No 3 (Bavarian Radio SO/Colin Davis), September 8

Opera
Maskerade
Morley College

Radio and records have made Nielsen's *Maskerade* (1906) less of an unknown opera than it once was, but it has waited until now for a stage production in Britain, by the students who form Morley Opera. Vilen Tausky was the experienced conductor, communicating much of the music's vitality and some charm, though the homespun humour and folksy melody is carried to excessive length in three acts. The later of Nielsen's two operas, it has retained an enduring classic in his native Denmark, where in the 18th-century carnival masquerades were a social indulgence that crossed class barriers. The libretto derived from Holberg's comedy of 1724 proposes the chance mutual attraction at such a gathering of Leonora and Leander, who

Concerts
Noras/Johns
St John's/Radio 3

St John's is kind to cellists. As soon as they find themselves in the church at Smith Square, with its pillars, arched lights and tiled floor, the shoulders relax, the chest expands and the very wood of the cello seems to dilate in its warm acoustic. Arne Noras, making a rare London appearance from Helsinki, had it all set up. Even the lengthy re-tuning necessitated by Kodaly's demands in his Op 8 solo Sonata was a comparatively pleasurable experience. But this is in no way to discount the dignified and searching artistry he displayed in the Kodaly alone. His is a big tone, yet with a spectrum of timbres and inflections most subtly selected and blended. Nowhere was this aspect of his playing more excitingly put to the test than in the long opening dramatic recitative. Noras's combination of firm, fast left-hand vibrato and gentle, almost silky bowing produces a dense, mobile line ideal for delving into the expressive richness of a key itself, or for tying and untying the tiny knots of figuration with which Kodaly teases the movement to its ending. Noras, with an aural imagination equal to his technique, seemed to be emphasizing that this was the piece the cello had been waiting for since Bach. In the slow movement his balancing act between *pizzicato* and *arco* underlined, too, the music's own tightrope progress between introspection and display, qualities which Noras had earlier touched in his Beethoven G minor Sonata. Here, the almost meditative simplicity of concentration he brought to the slow introduction had its effect, too, on what was to come. The first Allegro grew out of the same mood, and was stimulated into new vigour by Noras's deft dialogue with the alert piano-playing of David Johns. When the tables were turned, and Noras accompanied Johns, either in the Adagio's long, live reading basses, or in the Rondo's fragments, he played the building's acoustics, too, at their own game, testing them and cutting through their cushioning warmth. I shall gladly bear it all over again next Sunday at 11.15am.

Noël Goodwin

LPO/Tennstedt
Festival Hall

That unique mixture of urgency and opulence which is the hallmark of all Klaus Tennstedt's interpretations (if such many-splendoured objects could be reduced to a single hallmark) found perhaps its ultimate fulfilment in a Beethoven's Symphony No 5. One could have predicted so much, but not the way in which Tennstedt turned the conventional drama upside-down. In the first movement, where others underline the motto's insistent hammering, Tennstedt sought out lyricism: the legato scale that rises briefly from cellos and violins in the development was made to carry an expressive weight far beyond normal. It was as if he wanted to emphasize the beauty of the human spirit that was being crushed. The motto-rhythm itself was driven hard though it is not in Tennstedt's nature to insist on absolutely precise articulation; even so, there was space enough for an extraordinary warmth of orchestral sound to be generated. This, then, was the opulence — where most would have been urgent. For Tennstedt, however, the greatest urgency comes from the exhilaration as he seizes the music out of the mists of the scherzo's distemper and into a blazingly exultant finale. It was here that the motto-rhythm was given particular weight, as an ubiquitous and energizing counterpoint to the glorious chorales of trombones and horns. Those horns had a marvellous evening (the solo horn and flautist had earlier been outstanding in *Leonora* No 3). Their prominence in the Andante seemed slightly miscalculated, but in the Scherzo an admirably risky *sforzando* entry, matched by some superbly unified cello and bass passagework, carried the drama to more dangerous heights. The other work in this all-Bethoven evening was the Violin Concerto, with Shlomo Mintz. If anyone doubted Mintz's technical wizardry, his seemingly effortless cruise through the Kreisler cadenza should have been convincing enough. But no one, to my knowledge, does doubt that it is his interpretative maturity that is debated, and this overbearing performance (replete with a sackful of *portamenti* that veered between the crude and the tasteless) hardly

Theatre
Inbuilt ironies

Fail/Safe
Soho Poly

Ayshe Raif's play opens with a spot of domestic bather between an anxiously protective mother and a rebel daughter who has just quit the nest and moved into a greasy bed-sit. What gives this some edge is the fact that the daughter is not a teenager but a woman of 42. There is an inbuilt irony in the sight of Jo scubbing her old mum's pleas for peaceful domesticity and blazing off with demands for a life of her own. The sight of Janette Legge delivering these lines, her face already set in the contours of middle-aged defeat, automatically cancels them out. If she had been someone who meant them, she would have left long ago. Miss Raif goes on to demonstrate this by means of a double action (well presented in the divided set for Sue Dunderdale's production), contrasting Jo's "free" life with her weekend life at home. In fact, there is no difference whatever. As a market researcher, she walks into the parlour of a lonely old actress and promptly falls into the clutches of a second maternal spider. In no time, she is clearing the place up and lending an ear to old Mavis's rambling theatrical reminiscences in the role of substitute daughter. The scenes setting up Jo's double imprisonment are bleakly comic and well sustained. The question then arises of what has made her like this in the first place. At which point, alas, the play launches into family history, with a long-standing personality clash between the cardigan-swathed mother and her brisk, go-ahead sister (Sheila Burrell), two of the unluckiest siblings ever to unwind over a pot of tea. The narrative thereupon loses its sense of direction, and you can sense Miss Raif toying with all kinds of alternative development, kick-starting the action back into life but never with any security of purpose beyond the certainty that it will all end in a row where everybody tells everybody else the truth. However, this is the work of a writer who can theatricalize the most humdrum exchanges, and who has supplied good parts played with a great command of mischief and emotional blackmail by Helena McCarthy and Gabrielle Blunt.

Irving Wardle



Sheila Burrell as the mother's go-ahead sister

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FINANCE AND INDUSTRY

STOCK MARKET

FT 30 Share
1342.4 (+11.9)

FT-SE 100
1623.3 (+19.5)

USM (Datastream)
121.13 (+0.52)

THE POUND

US Dollar
1.5370 (-0.0095)

W German mark
3.3783 (+0.0162)

Trade-weighted
78.1 (+0.1)

Signals from Washington put new life into dollar

By David Smith, Economics Correspondent

The dollar's slide halted yesterday after comments by the United States Treasury Secretary, Mr James Baker, and the chairman of the Federal Reserve Board, Mr Paul Volcker. Dealers decided that statements by the two men indicated an official US view that the dollar's fall had gone far enough.

The dollar was also helped by a 0.5 per cent rise in US retail sales volume last month, after a 0.9 per cent decline in March. The April figures were boosted by a 4.1 per cent increase in car sales, the biggest monthly rise since September.

Without that retail sales would have dropped by 0.4 per cent, the US Department of Commerce said.

Mr Baker, addressing the Joint Senate Finance and Banking Sub-Committee, said that exchange rates now better reflected economic fundamentals, following the year's 60 per cent appreciation against the dollar over the last 12 months.

Mr Volcker, after giving evidence to the Senate Banking Committee, told reporters he was unhappy with the low level the dollar reached against the yen earlier this week.

The yen/dollar exchange rate briefly dipped below 160 in Far East trading on Monday. Yesterday, the dollar closed at 162.90 in London, compared with 161.15 on Monday.

The dollar rose by two pence against the mark to DM2.1980 from DM2.1740, while the pound suffered in the dollar's general revival, losing nearly a cent to \$1.5370.

Mr Baker repeated his earlier view that there has been no dollar crash landing. "The decline has been orderly. There has been no freefall", he said.

And he confirmed that the



James Baker: "there has been no freefall"

Mr Baker said that he had discussed stabilizing exchange rates at present levels with his Japanese and German counterparts during the Tokyo economic summit. But he refused to elaborate on these discussions.

The comments by Mr Baker and Mr Volcker, while containing little new, succeeded in giving the dollar a chance to pause for breath. Even before the comments some dealers had decided that the dollar's fall had gone far enough. Economic data due in the US during the rest of this week will determine whether this view holds.

Despite the dollar's recovery, the mood of optimism in the London money markets about an imminent interest rate cut persisted. Money market rates eased by around 1/4 of a point, with hopes that Friday's inflation figures could trigger a base rate cut from 10.5 to 10 per cent.

United States had no target for the dollar, although he said he was "concerned at the unwarranted interpretation that the market sometimes attaches to that remark".

Dealers interpreted this to mean that the US would be prepared to intervene in the market to prevent the dollar falling too sharply.

Executive Editor Kenneth Fleet Increase in realism from Sir Nicholas

When the Stock Exchange reached its historic agreement in July 1983 with the Department of Trade and Industry, it looked to most insiders and outsiders that the exchange had made the minimum changes needed to protect its monopoly. A few, such as the exchange's chairman, Sir Nicholas Goodison, understood that more would consequently follow. It is doubtful, however, if anyone realized just how far and how fast the changes would flow. The jobber/broker system was an early casualty.

Full outside ownership of member firms was relatively swiftly conceded. Even so, the exchange's council thought it had protected the concept of a single unfragmented market and would keep a good deal of control over who could join the club and how they would behave.

Yesterday's widely expected announcement that the Stock Exchange Council and organizers of the embryonic International Securities Regulatory Organization (Isro) are talking seriously about merging into a single new self-regulating organization, under the provisions of the Financial Services Bill, shows just how far things have gone.

As late as last October Sir Nicholas, hoped all business in UK securities would be in the Stock Exchange. And the council still hoped to absorb regulation of the international firms who dealt in Eurobonds and a whole range of international securities outside the exchange. Within a fortnight, the formation of Isro by the outsiders had forced the exchange to come to terms, for it seemed that instead of the exchange members flowering into new fields, the international outsiders could grab their markets. It acknowledged that there might have to be a separate exchange for international securities and swept away the hefty proposed entry fees for new member firms.

Merrill Lynch and Nomura Securities are now in the Stock Exchange, but the juggernaut of change goes on. If the talks are successful, there would be a full merger of the traditional (and highly successful) activities of the Stock Exchange in regulating its own members with the as yet unformulated supervisory ambitions of Isro. And Ian Steers of Isro will be asking for 50/50 representation on the new body.

The Stock Exchange will still exist separately as a recognized investment exchange under the Bill, organizing listings, conduct and settlement of business, but unless Sir Nicholas does some stupendous negotiating, it will be one of several exchanges in which members of the new SRO will do business. A merger would have advantages in cutting down the number of SRO's, leading to greater uniformity.

According to Mr Steers, one of the other advantages - not necessarily for

investors - will be that unity will give the new body more clout. He cites the successful campaign for SROs to have legal immunity. There is an irony there. Isro threatened to abort itself if immunity was not given. If the Stock Exchange, which has operated so long without such privileges, had poured cold water on that, it might have ditched its rival. The forces of the international invasion were by then, however, probably too great to resist for long.

Goodwill is real

Company accounts are so much bunk. That, at any rate, would seem to be the implication of Hawley's bid for Pritchard Services. In accounting theory, Pritchard has negative net worth, but Hawley clearly does not go along with this assessment. Its bid, launched yesterday, values Pritchard at £148 million.

So who has the right of the argument? The market, at the end of the day, which means Hawley. Pritchard is firmly on Hawley's side of this argument, though the two companies do not see eye to eye on much else. Yesterday Pritchard, advised by Morgan Grenfell, rejected the offer as being too low. How can that quest for a higher valuation be reconciled with accountancy practice?

The particular area of concern for Pritchard is the recent accounting standard on goodwill. Pritchard's last year end was on December 29, 1985. Had it been three days later, Pritchard would have had to comply with this standard last year. As it was, it wrote off £24.55 million goodwill and has to decide what to do with the remaining £65.3 million before the end of this year. Writing it off would eliminate shareholders' funds. The accountancy standard implies that this goodwill has no value or at least that its value declines over time. Mr Ashcroft proved this to be untrue yesterday.

Goodwill is not Pritchard's only problem. The preliminary statement also showed net current liabilities, which means that Pritchard would not be able to pay all its bills (including overdrafts) were they to come in at the same time. That, however, has less to do with accountants than with Pritchard's recent run of trading problems and the collapse of ICC Oil Services, a 46 per cent owned associate.

If the accountancy profession is to become truly market oriented, then it will have to set realistic accounting standards. Mr Ashcroft may not have needed a set of report and accounts to put a value on Pritchard, as he already operates in a similar business so he knows what they are worth, but private shareholders depend on published information. Those who have hung on to their shares have reason to thank Mr Ashcroft.

Lloyds bid 'in trouble'

Lloyds Bank's offer document for Standard Chartered Bank was unveiled yesterday to claims from Standard's advisers that the £1.2 billion bid could be a "dead duck" because approval from the American Federal Reserve Board may not be secured in time. Lloyds needs the board's approval because of Standard's ownership of the Union Bank in California.

According to Goldman Sachs, one of Standard's advisers, the fastest approval in the past two years from the board for a change of ownership was 85 days from the filing of a submission. The average is nearer 130 days.

Lloyds filed its submission last week. According to the British takeover code, its bid must go unconditional no more than 60 days from the appearance of the offer document.

Sears up

Pretax profits at Sears for the year to January 31 increased by 5.7 per cent to £185 million on turnover up 12.8 per cent to £2.3 billion. The dividend was raised by 0.4p to 3.4p.

Capital talks

Intervention Video, the distributor of prerecorded video cassette tapes, is in an advanced stage of negotiating a capital reconstruction and injection of further capital.

Offer possible

Warehouse Group, the women's fashion chain, announced that talks were taking place which could lead to a takeover offer for the company. A further announcement would be made "as soon as practicable".

Bid lapses

The bid by Tarmac, the civil engineers, for Thermalite has lapsed. Acceptances had been received for 488,004 thermalite shares (6.46 per cent).

£50m placing

Portugal yesterday agreed to issue £50 million loan stock 2016 by way of a placing on a yield basis in the domestic sterling market. The issue yield will be determined at 3pm today and will be the sum of 140 per cent and the gross redemption yield on 13½ per cent Treasury stock 2004-08 at that time.

Blick issue

Blick, the Swindon-based time control and pegging equipment supplier, is to seek a full listing for its shares. Subject to market conditions, about one third of its issued ordinary share capital will be offered for sale towards the end of this month.

USM move

Clarke Hooper, sales promotion consultancy based in Slough, is to place 2.1 million shares - 29.4 per cent of the issued share capital - on the Unlisted Securities Market at 130p per share. The price values the company at £9.3 million.

Bell lines up more funding for bid

From Stephen Taylor Sydney

Mr Robert Holmes a Court's Bell Resources Holdings has secured an additional Aus\$1.5 billion (£724 million) credit to finance his takeover bid for BHP.

Bell was unveiling its latest manoeuvre in the long-running battle for control of the



Robert Holmes a Court: "good chance of success"

Australian conglomerate, which included raising its offer for BHP shares from Aus\$7.70 to Aus\$9.20.

The additional capital, which brings the resources available to Bell for the bid to Aus\$4.1 billion, will be provided by Standard Chartered Bank, the French bank Société Générale and Westpac Banking Corporation.

Financial commentators say the fact that Westpac is throwing its support behind Mr Holmes a Court indicates that it believes he has a good chance of success.

A Bell statement issued in Melbourne said the new offer was free from the minimum acceptance condition of 230 million shares, and increased the maximum acceptance level from 259.74 million shares to 400 million.

He said the partial offer sought to gain control of BHP at a price substantially less than the value of the underlying assets of the company, which he claimed was equivalent to \$9.35 a share.

There was no immediate reaction to the new offer from Mr John Elliott's Elders DXL, which last month entered the fray with a swoop which netted around 19 per cent of BHP.

Late yesterday the Bell board was meeting in Melbourne amid speculation that Mr Holmes a Court's opponents might join in an attempt to block his bid.

Stock Exchange and Isro work towards merger

By Lawrence Lever

A merger between the Stock Exchange and the International Securities Regulatory Organization (Isro) looked increasingly likely yesterday with the two bodies issuing a joint statement confirming that "discussions are being held which may lead to the formation of a single potential self-regulating organization".

The move comes after lengthy discussions by a joint Stock Exchange-Isro working party set up to examine whether they could form a recognized investment exchange to regulate dealing in international equities under the new self-regulatory system envisaged by the Financial Services Bill.

These were broadened to encompass the possibility of a single SRO through a series of informal dinners between Sir Nicholas Goodison, chairman of the Stock Exchange, and representatives from Isro, including its chairman, Mr Ian Steers, of the Canadian investment dealers and stock-broking firm, Wood Gundy.

Isro represents some 188 international financial institutions foremost in international bonds, equity, swaps, futures and options markets. Some 49 members of the Stock Exchange are owned by Isro members.

The joint statement issued yesterday said that the intention was that the representatives of an integrated SRO "would be representative of the combined membership".

Mr Steers said yesterday that he would be satisfied with an equal number of Isro and Stock Exchange representatives on the new body, which would be called not the Stock Exchange, but another name more representative of the territory covered by the combined body.

He put the chances of a merger at "better than even".

Both sides yesterday said that of the options available they favoured a fully integrated SRO with several recognized investment exchanges operating beneath it, covering different markets. One of these, possibly regulating British equities, would probably be called the Stock Exchange.

Hawley makes £148m bid for Pritchard

By Richard Lander

Hawley Group, the Bermuda-registered cleaning, home improvement and security company, yesterday launched a £148 million takeover bid for the troubled Pritchard Services conglomerate, whose interests range from cleaning the schools of Kent to guarding American diplomats in Thailand.

Within hours of announcing the bid, Hawley's brokers had swooped in the market to pick up more than 25 per cent of Pritchard's shares.

Both companies are heavily involved in providing contract cleaning services in Britain and the United States and Hawley's chairman, Mr Michael Ashcroft, said he wanted to create an international services group that would benefit from economies of scale.

The likelihood of a bid for Pritchard increased last week when the size of its financial woes were revealed in the 1985 results.

Pretax profits fell from £15 million to £10 million and a large write-down of assets left £9.8 million of net current liabilities on the balance sheet. Pritchard also cut its final dividend by almost a half and was told by its bankers to seek their approval for any further dividend payments.

However, the Pritchard chairman, Mr Peter Pritchard, rejected the offer which he said did not reflect the group's underlying strength and potential.

£86m Burmah cash call

By Carol Ferguson

Burmah Oil plans to raise £86 million with a one-for-five rights issue. The company will issue 28.8 million shares at 310p, a 12.7 per cent discount to the current price of 354p.

Burmah intends to use the proceeds to invest in capital projects and to make acquisitions.

The board expects at least to maintain the dividend at the 1985 level of 12.75p net.

For three years the group has been withdrawing from unprofitable activities to concentrate on certain key operations, principally Castrol oil and specialty chemicals. A spokesman said yesterday that further disposals with a book

Hillsdown has 24% of Berisford

By Alison Eadie

Hillsdown Holdings yesterday announced it had won control of 24.7 per cent of S&W Berisford's shares by the first closing date. The offer has been extended until May 27.

Hillsdown gained acceptances of 1.2 per cent, which was increased by Ferruzzi's agreed 9 per cent stake and 14.5 per cent held by Kleinwort Benson, the company's adviser.

An agreement with the Takeover Panel has provided for a further 381,001 shares or 0.2 per cent being held in bank and not counted until the offer goes unconditional.

The 0.2 per cent represents the amount above the 15 per cent ceiling that Kleinwort inadvertently exceeded.

The advice of the Office of Fair Trading on the competing bids for S&W Berisford has gone to the Department of Trade and Industry and a government decision is expected in the next few days.

The independent directors of Berisford repeated their view that Hillsdown's offer was inadequate.

Fosco Minsep's accounts for 1985 reveal a £25,000 payment to a director as compensation for loss of office. Sir Richard Dobson retired last June. The salary of the chairman, Mr David Atterton, was cut to £128,000 from £141,000.

National Bus sell-off deals 'could start this month'

By Teresa Poole

Mr Rodney Land, the chairman of National Bus Company, will submit to the Department of Transport on Friday a privatization plan which, if successful, will see him out of a job.

He was brought in last month to spearhead one of the Government's more unusual denationalizations after the former chairman, Mr Robert Brook, took early retirement in an agreement over plans to dissolve the company into 70 subsidiaries, to be sold off piecemeal.

That breakup is now complete and dozens of management teams are preparing buyout proposals. Negotiations are at an advanced stage for four of the subsidiaries and the sell-off could start before the end of this month.

The Government has said it wants as many sales as possible before October, when de-nationalization will cease.

The state-owned company, which is Britain's biggest bus and coach operator, employing 50,000 people, consists of 52 bus companies which operate under their own local names, and a number of engineering and coaching companies, as well as the National Express, National Holidays, National Travelworld businesses and the Victoria Coach Station management company.

As many as 60 management teams have expressed an interest and each is eligible for up to £50,000 assistance from National Bus towards the costs of putting together a bid. If the buyout is successful, the money will be repaid over several years.

Following "for sale" advertisements earlier this year, there has also been considerable interest from outside bidders.

Competition among the banks to provide buyout

Lloyds Bank Plc offer for Standard Chartered PLC.

Documents relating to the above offer were posted yesterday in London to shareholders of Standard Chartered. Any shareholder who has not received the documents within the next few days may obtain copies from Lloyds Merchant Bank Limited, Corporate Finance Division, 40/66 Queen Victoria Street, London EC4P 4EL or The Secretary, Lloyds Bank Plc, 71 Lombard Street, London EC3P 3BS.



A THOROUGHbred AMONGST BANKS.

MARKET SUMMARY

STOCK MARKETS

New York Dow Jones 1,786.48 (-0.87)

Nikkei 15,982.26 (122.57)

Hong Kong Hang Seng 1,803.73 (-26.77)

Australia All Ordinaries 259.6 (-2.1)

Sydney All Ordinaries 1,201.9 (-16.4)

Frankfurt DAX 1,981.8 (+18.4)

Paris CAC 407.1 (-3.5)

Zurich SMI 544.10 (same)

CURRENCIES

London New York £: \$1.5370

Paris Frankfurt £: DM2.1980

Sydney All Ordinaries £: index 112.9

FRF10.7436

Yen 250.38

Index 78.1

ECU 16.838546

SDR 13.787489

INTEREST RATES

London Bank Base 10 1/4%

3-month rate 10 1/8%

3-month 91-day bills 9 3/4%

buying rate

US Prime Rate 8.50%

London 6 1/2%

MAIN PRICE CHANGES

RISER Manders 237p (+11p)

NCC 285p (+20p)

Brit Aerospace 581p (+16p)

Concorc 99p (+4p)

Discounter 375p (+15p)

Grain & Land 1280 (+15)

FS Raticelle 195p (+22p)

BSR 139p (+8p)

Dataserv 183p (+22p)

376p (+28p)

Bass 782p (+24p)

Whitbread 225p (+15p)

Grand Met 1110 (+16)

WSL Holdings 195p (+17p)

United Eleatics 245p (+14p)

Body Shop 527p (+28p)

Island Frozen Foods 625p (+45p)

Dixon Group 342p (+16p)

Woodworth 815p (+20p)

Fentland 785p (+55p)

Globe 983p (+30p)

Pritchard 118p (+33p)

Royal Ind 957p (+25p)

Fosco 289p (+18p)

FALLS

Sylo 228p (-14p)

Burmah 354p (-20p)

State Points 130p (-7p)

GOLD

London Fixing AM 3343.80 pm 3343.70

close 3342.75-343.25 (221.75-222.25)

WALL STREET

New York (agencies)—Shares were mixed in featureless, early trading yesterday, after opening slightly higher. About half an hour after trading started, the Dow Jones industrial average had managed to rise by 0.74 of a point to 1,788.07.

The gain in April's retail sales, though small at 0.5 per cent, compared with the expected 1 per cent, failed to trigger any strong positive reaction in bonds to aid an upturn in share prices.

Declining stocks outnumbered rising ones by a small margin as the composite averages were mixed. Oil stocks continued to edge higher. Texaco led the active list, up by 1/4 to 33 3/4. Five of the 10 most active stocks were unchanged as dull trading patterns continued.

Table with columns for stock symbols (e.g., AMR, AIG, ALC) and their corresponding prices and changes. Includes sub-sections for 'CANADIAN PRICES' and 'FINANCIAL TRUSTS'.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES table showing market rates for various currencies like New York, Montreal, Brussels, etc., with columns for 1 month, 3 months, and 6 months rates.

COMMODITIES

LONDON COMMODITY EXCHANGE table listing prices for various commodities such as sugar, coffee, tin, and copper, with columns for different grades and quantities.

MONEY MARKETS AND GOLD

EURO MONEY DEPOSITS % table showing interest rates for various currencies and terms (e.g., 1 month, 3 months, 6 months).

INVESTMENT TRUSTS

Table listing various investment trusts with columns for company names, share prices, and other financial metrics.

LONDON FINANCIAL FUTURES

Table showing futures prices for various commodities like wheat, sugar, and tin, with columns for different contract types and prices.

THE TIMES UNIT TRUST INFORMATION SERVICE

Large table providing detailed information for various unit trusts, including names, share prices, and performance data. Includes sub-sections for 'UNIT TRUST MANAGERS' and 'GENERAL INVESTMENT'.

Handwritten note: '10/11/52' and other scribbles.

TEMPUS

Burmah has bulging purse for takeovers

Burmah Oil is going shopping for acquisitions. Its purse will be bulging, and not only with the £86 million proceeds of yesterday's rights issue. It has £75 million of cash in hand, and a strong balance sheet.

It also has the rump of its investment and distribution divisions to sell, with a book value of about £40 million and with every chance of pocketing a fair amount of the proceeds this year.

As the chart shows, the timing of the issue could not be more opportune. While there may still be some bid premium in the present price, the shares appear to be distancing themselves from the purer oil production plays.

Only 12 per cent of Burmah's 1985 pretax profit came from oil, a proportion which will undoubtedly fall this year, while Castrol and Speciality Chemicals (accounting for 66 per cent and 8 per cent respectively) will benefit from lower oil prices.

The temptation to take advantage of its strong share price to raise enough money to enable the group to move itself even further away from the beleaguered oil sector proved too strong to resist.

The market would have preferred to see a specific acquisition earmarked for the money, especially as the competition for the sort of speciality chemicals companies Burmah wants is fierce.

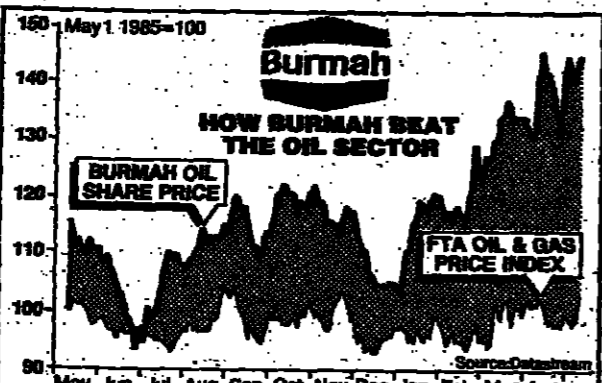
Burmah has its eye on a clutch of potential acquisitions, and is deep in negotiations with several in the range up to £25 million.

The rights issue also gives the flexibility to strike quickly if a company which is not overvalued appears to be for sale.

Burmah is seen as being in the final stages of a long process of recovery and rationalization, but of having insufficient internal growth potential. Castrol and oil production are relatively mature, while the Speciality Chemicals division is too small. If it does not succeed now, it will not be for want of money.

Mrs Fields

Mrs Fields Inc has brought a gust of fresh American air to London. The company, now being valued at £210 million, owes its origins to a young girl's weakness for chocolate "cookies" - a type of melt-in-the-mouth biscuit beloved of most Americans. Mrs Fields was aged 20 when she opened her first shop in 1977, and since then she and her husband



Source: DataStream

band Randall have opened 300 stores selling "cookies" throughout the United States and overseas.

Backed by sophisticated management systems, they plan to open 100 more stores this year, including four in London. The company is now raising money to pay for this expansion. Borrowings stand at \$56.2 million (£36.2m) but, after the flotation, which will raise \$24 million new money after the company's share of expenses and the transfer of some debt to MF Holdings, a private company controlled by Debbi and Randolph Fields, borrowings will fall to just \$7 million.

Why is Mrs Fields being floated on the London market rather than in New York? Of last year's \$72.6 million turnover, 97 per cent was in America but the plan is to diversify geographically.

Having chosen London, the company was restricted to the Unlisted Securities Market because Debbi and Randolph are not prepared to see their stake fall below 80 per cent.

With only 20 per cent in public hands, Mrs Fields can use the tax losses arising in MF Holdings, owned directly and indirectly by Debbi and Randolph and their charitable trusts.

Profits have grown quickly and are forecast to rise from \$6.76 million before tax in 1985 to not less than \$18.5 million this year. Allowing for the benefit of lower interest charges, that reflects a trading improvement of 71 per cent.

Against that background, the offer for sale price of 140p a share looks modest. The prospective earnings multiple is 18.7. If not for adverse sentiment against American companies floating in London it would presumably have been higher.

For Goldman Sachs, which is making the offer for sale alongside J Henry Schroder Wagg, the issue is a first. Goldman Sachs has not been involved in bringing companies to the London market before.

Mrs Fields should have given the American bank a taste for London listings.

Sears

Sears, the footwear and general retailer, turned in dull results for the year to January 31. Indeed, had it not been for a contribution of £9.6 million from Foster Brothers, the men's clothing retailer acquired a year ago, pretax profits would have been flat.

As it was, the pretax figure was up 5.7 per cent from £175.2 million to £185.2 million. Net interest costs rose from £2.6 million to £8.6 million as Sears repaid Foster's £40 million of borrowings.

With the exception of footwear, all parts of the business had a record year. Sears blames last summer's dismal weather for the 14 per cent fall in profits from the shoe outlets, which include Dolcis, Saxone and Freeman, Hardy & Willis.

While footwear is the main profit earner, contributing 41 per cent of profit, stores, which include Selfridges and Wallis, earned 34 per cent of profit. Excluding the Fosters acquisition, stores' profits rose 14 per cent.

The 860 William Hill outlets should gain from the relaxation of regulations allowing television and soft drinks into the shops, while the acquisition of 360 heating shops in Belgium should add £3 million to profit initially.

For the year to January 1987, the group is expected to make between £210 million and £215 million pretax. This would put the shares on a prospective 12.5 multiple, not a demanding rating for the retail sector.

Part of the fall was because of the ending of special low-cost credit schemes from the motor manufacturers - fixed

Institutional buying lifts shares

The City was a much happier place yesterday as institutional investors decided the time was right for buying again after staying on the sidelines for so long.

Encouraged by the Government's profit-sharing plan, hints of lower interest rates by Mr James Baker, the US Treasury Secretary and at least three new takeover situations, prices pushed ahead over a broad front.

The FT 30-share index rose by 11.9 points to 1,342.4, while the FT-SE 100 climbed by 19.5 points to 1,623.3.

Jobbers, taken by surprise at the sudden change of mood, were caught short of stock in some quarters, leading to many double-figure rises. Leaders to climb between 10p and 27p included British Telecom at 240p, Glaxo 98p, Hawker 53p and Royal Insurance 95p.

Against the trend, BOC Group dropped by 10p to 32p on further consideration of Monday's figures. An £86 million rights issue from Burmah Oil took the recent shine out of oil shares. Burmah closed 20p lower at

354p and BP eased 7p to 573p in sympathy. Elsewhere, builders, stores and foods all made good progress, while breweries were particularly strong ahead of the reporting season, which begins with Grand Metropolitan tomorrow. Bass at 782p and Whitbread at 285p, due on Wednesday of next week, advanced by 24p and 15p respectively.

Stores were helped by satisfactory profits from Sear's - up 3p to 118p - and confirmation of buoyant retail sales last month. Lower mortgages and the prospect of increased public spending lifted construction shares, where Tarmac at 460p and Costain at

510p, both improved by 14p. English China Clays climbed 8p to 355p in anticipation of good profits tomorrow. Of the latest bids, Pritchard Services stood out with a 33p gain to 118p on the unwelcome terms from Hawley Group, which was 3p easier at 128p.

Hoggett Bowers returned from suspension at 117p, up 9p, on the well-signposted offer from Blue Arrow, which fell by 18p to 363p. DF Bevan, suspended on Monday at 38p, came back at 49p on the terms from Wheway Watson, while Warehouse Group was marked up £2.50 to £12.50 on news of a possible approach.

Finally, BHP jumped 23p to 376p in response to increased terms from Bell Resources. British Aerospace recovered 18p to 563p after the annual meeting. Takeover favourites to attract support included RHP at 190p, Redfern 330p, Desouter 315p, Noble and Lund 128p, FS Ratcliffe 300p and Fasco 288p, all between 7p and 18p higher.

Electricals were supported by the favourable circular from Greenwell. STC improved by 6p to 128p and BSR put on 8p to 138p on the possible flotation of the possible subsidiary. Bumper profits boosted Datasat 20p to 190p. WSI Holdings gained 9p to 190p (after 195p)

ahead of a company presentation. In firm foods, United Biscuits at 245p, RHM 202p, Iceland Frozen 527p and Freshbake 90p, were favoured, up by 6p to 23p. In thin trading, Body Shop was called 45p higher at 625p. Dixons at 342p and Woolworth, 805p, climbed by 16p and 20p, awaiting takeover developments, but Style fell by 14p to 226p after losses.

Reebok's growth prospects continued to excite the parent company. Pentland at 735p, up 65p, AB Ports at 580p and European Ferries, 142p, recovered by 12p and 6p.

Tralagar House advanced by 14p to 312p on further reaction to recent results and the acquisition of John Brown.

Commercial Union at 329p and General Accident, 859p, hardened 9p each on hopes of modest first-quarter profits today against losses for the same period last year.

Good profits helped Chesterfield Properties to a 15p rise to 430p. Cable and Wireless gained 22p to 667p in response to a broker's recommendation.

RECENT ISSUES

EQUITIES	1985	1984	1983
Antler (180p)	125	125	125
Ashley (136p)	194 +1	159	159
BHP (100p)	218 -10	218	218
British Telecom (240p)	138 +3	138	138
Cambridge Leisure (125p)	103	103	103
Castrol (85p)	217 +8	217	217
Decca (130p)	144 -1	144	144
Ferguson (110p)	28 +1	28	28
Gold Ore (185p)	220 -1	220	220
Greene Surface (65p)	81 -3	81	81
Green (E) (120p)	122 -1	122	122
Ipaco (120p)	121 +3	121	121
Jarvis Porter (105p)	140 +7	140	140
Jays Hotel (115p)	95 -6	95	95
Lee and (100p)	159	159	159
Leiston (115p)	suspended		
Lodge Care (70p)	80 -1	80	80
Muller (105p)	127	127	127
Really Useful (280p)	368 +2	368	368
Splash Prods (72p)	72	72	72
Templeton (215p)	208	208	208
Sigma (101p)	73	73	73
Spice (80p)	96 -3	96	96
Tech Comp (130p)	219	219	219
Tech Project (140p)	129 +1	129	129
The Top Group (195p)	180 -3	180	180
Underwoods (180p)	180	180	180
Wester (Frank) (100p)	100	100	100
Welcome (120p)	194 +6	194	194
Westco (140p)	185 -1	185	185

Shop sales up 2% in spring spree

By David Smith, Economics Correspondent

The spring surge in retail sales was greater than originally estimated, according to official figures released yesterday.

Final retail sales volume in March was 2.2 per cent up on February, and well above previous highs.

The strong March rise, the announcement of which has come as a surprise to many retailers, reflects sales delayed by the exceptionally cold February weather, as well as the unusual event of a March Easter. The last time that Easter occurred in March was 1978.

Both factors boosted sales in March, according to officials, and neither will have been fully picked up by seasonal adjustment factors.

The index of sales volume in March was 119.8 (1980=100), compared with the previous record of 117.5 last August.

Despite the strength of retail sales, there was a fall in the amount of new credit advanced in March. It totalled £2,210 million, compared with £2,318 million in February and £2,739 million in January.

Part of the fall was because of the ending of special low-cost credit schemes from the motor manufacturers - fixed

Profits up at Smith & Nephew

By Clare Dobie

First quarter profits at Smith & Nephew Associated, the medical and healthcare products company, rose from £13.6 million to £16.8 million before tax.

The textile and personal hygiene businesses did well, healthcare was up to expectations and the toiletries side was down. The only real disappointment was the plastics and tape business, but that should benefit from the decline in the dollar.

Affiliated Hospital Products, acquired early last year, is benefiting from strong demand for surgical and examination gloves, boosted by the Aids scare.

Turnover rose from £99.9 million to £104 million in the three months to March 22, but it would have been £12.4 million higher if not for exchange rate movements. Currents knocked profits by £800,000 in reducing the sterling profit of overseas subsidiaries.

Meanwhile, the BICC chairman, Sir William Barlow, told shareholders that Balfour Beatty has had a good intake of orders, particularly in Britain, and BICC Technologies was continuing its improvement, but there were delays and hesitation in the energy sector.

DTI gets tough on unfair imports

By Teresa Poole

Government action against the illegal dumping of overseas goods in Britain and other unfair trade practices is to be stepped up, Mr Alan Clark, Minister for Trade, announced yesterday.

In response to an increase in the number of complaints from British industrialists and trade associations about imports into this country, the Department of Trade and Industry has set up an unfair trade unit which will coordinate work against all forms of unfair trade.

In particular, it will help companies to prepare specific cases for consideration by the European Commission which has responsibility for enforcing the European Economic Community's legislation.

About 50 cases arising in member countries are pursued each year and at the moment there are actions against Japan on photocopyers and domestic freezers, against China on paintbrushes, and against Turkey, Romania, Mexico and Israel over acrylic fibres.

Mr Clark was prompted to expand the work already done by the anti-dumping unit by appeals for help from all sectors of industry.

BAe orders 'buoyant'

The British Aerospace chairman, Sir Austin Pearce, said at yesterday's annual meeting that orders were building up for the company in addition to a £5 billion aircraft order from Saudi Arabia.

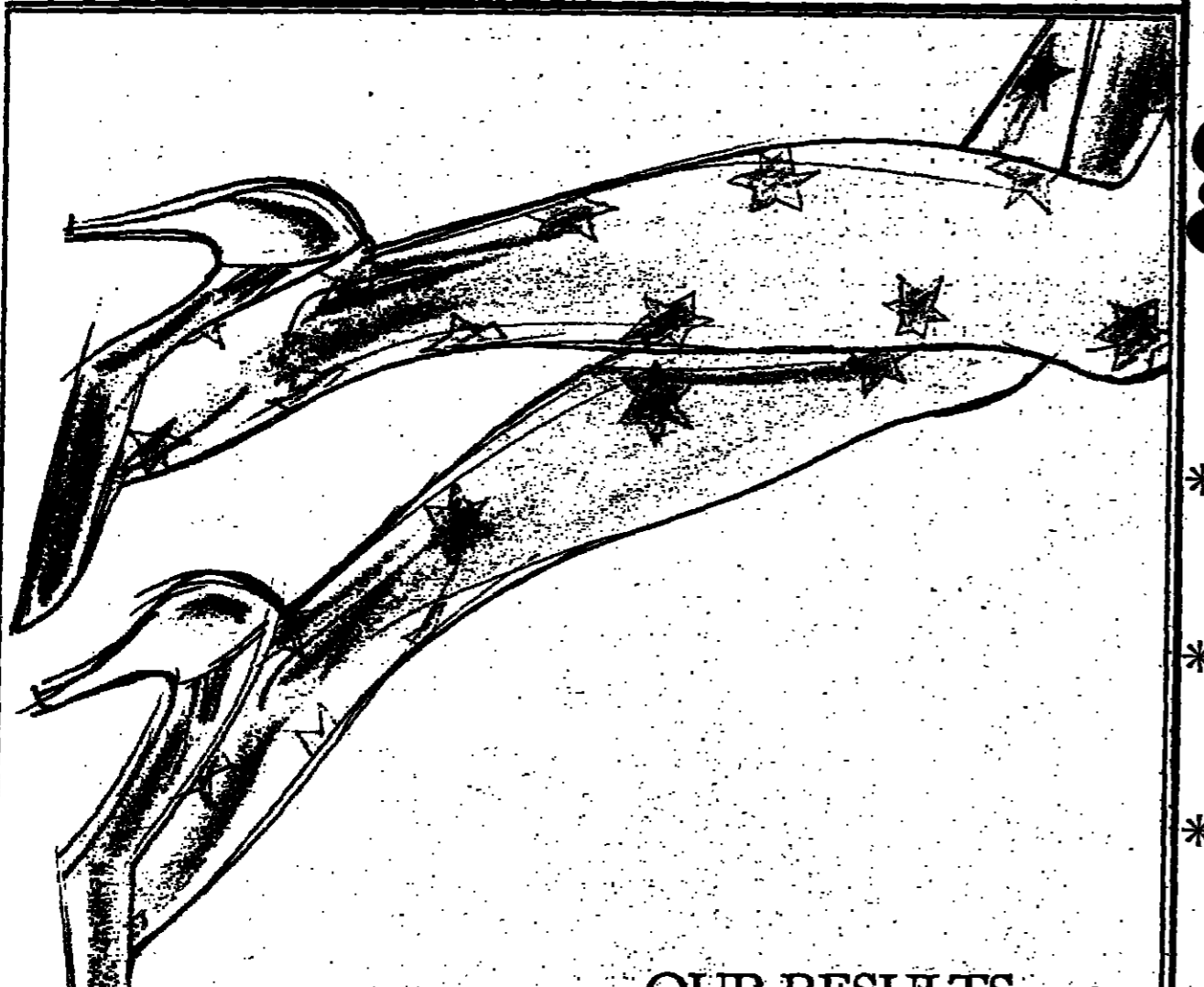
Meanwhile, the BICC chairman, Sir William Barlow, told shareholders that Balfour Beatty has had a good intake of orders, particularly in Britain, and BICC Technologies was continuing its improvement, but there were delays and hesitation in the energy sector.

'ICL made good progress in 1985'

PETER L. BONFIELD, Chairman

- * ICL benefited from the strategies implemented in preceding years and has continued its leadership in promoting Open Systems standards for information systems.
- * New products, many arising from collaborations, came on stream. Increased volumes were handled by new distribution channels.
- * The effects of staff and management training programmes were reflected in our ability to manage the business in turbulent market conditions.

RESULTS IN BRIEF	1985 £m	1984 £m
Turnover	1037.8	942.6
Profit before Tax	53.8	40.3
Return on Capital employed	24%	19%
Turnover per employee (£)	£50,300	£43,000



OUR RESULTS AREN'T THE ONLY ATTRACTIVE THINGS WE PRODUCE

Innovation in both design and production for Pretty Polly certainly achieved highly visible results. This drive for improvement underpins each of our companies' strategy for growth. It's an initiative which we enthusiastically support as the results benefit the group, our shareholders and, not surprisingly, our customers.

BTR
BTR PLC, SILVERTOWN HOUSE, VINCENT SQUARE, LONDON SW1P 2PL. 01-834 3848

ICL IS A MEMBER OF THE STC PLC GROUP We should be talking to each other. **ICL**

Blue Arrow aiming to acquire large American business

By Cliff Feltham

A big takeover deal in the United States is being lined up by Mr Tony Berry, head of the Blue Arrow employment agency group, after yesterday's agreed £16.2 million acquisition of the executive recruitment specialist Hoggett Bowers.

Mr Berry said: "There is a huge market in the United States which we intend to break into in a big way. We are looking at acquiring a business with a turnover of around £50 million or more."

The flurry of takeover activity since Blue Arrow came to the Unlisted Securities Market two years ago valued at £3 million has now turned it into a £100 million group.

Hoggett Bowers handles the recruitment of top-level appointments and has benefited



Tony Berry: Buying Hoggett vital for expansion in US from the keen demand preceding the big bang in the City. The company is expected to make not less than £1.1 million in the current year. Blue Arrow is offering one

of its own shares, 21p down in the market yesterday at 360p, for three Hoggett Bowers shares, valuing them at 120p. There is a cash alternative worth 11p a share.

Blue Arrow is the largest employment services group in Britain, operating in 150 locations under the names Brook Street, Blue Arrow and Relevance. It also has contract cleaning and various business travel services.

Mr Berry said that Blue Arrow will be moving to a full listing on the stock market next month.

"Buying an executive agency like Hoggett Bowers was vital in our plans to expanding in the United States," he said. "We now see ourselves developing into a widely spread services company and intend to look at areas such as market research and catering."

Bailey Morris reports on the Fed's significant new faces White House acts to contain Volcker's power

The Reagan Administration has announced two key appointments to the Federal Reserve Board which are designed to check the power of the chairman, Mr Paul Volcker, and broaden the international expertise of the central bank, officials said yesterday.

But they said the proposed elevations of Mr Manuel Johnson to vice-chairman and Mr Heinz Robert Heller to a forthcoming vacancy on the board did not constitute the revolt against Mr Volcker's firm rule which had been predicted in recent months.

Mr Heller, a senior vice-president and international economist for the Bank of America, is closer to the supply-side school of economic thought than the monetarist school, but is not considered a hard-liner. He enjoys broad support among economists spanning the ideological spectrum because of his knowledge of international economic issues.

The fact that Mr Johnson was nominated to fill the unexpired term of Mr Preston Martin, the present vice-chairman, over other top candidates, says much about the pivotal role he is expected to play as number two.

It was Mr Johnson, former assistant Treasury Secretary for economic policy, who rejected the appointment of Mr Heller over Mr William Gibson, the former front-runner, who had declined to accept the job unless he was named vice-chairman. Mr Gibson, chief economist for the Republic Bank Corporation of Dallas, was approached about the job, but was not offered the vice-chairmanship, officials said.



Paul Volcker: checked but still in charge

Indeed, the White House has rejected all attempts by seated governors and potential nominees to force it to make promises which would undermine Mr Volcker's authority as chairman, a position he holds until August next year.

Mr Martin resigned abruptly last month after successfully leading a revolt against Mr Volcker, but losing a bid for a promise from the White House that he would subsequently be named chairman when the job opens next summer.

£2.2 million Edington shares for market

By Lawrence Lever

A blow was struck for the junior financial services league yesterday with the public launch of Edington, a banking and financial services institution aiming to serve medium-size private companies, primarily in the North of England.

About £2.2 million shares in Edington are being offered through the leading regional broker, Henry Cooke Lumsden (HCL), at £3 each, with a minimum subscription level of 1.5 million shares (£4.5 million). About 85 per cent of the offer, which is not underwritten, is already spoken for by a cluster of institutions.

These include HCL, which will take a minimum 20 per cent stake in Edington, in return for 20 per cent of the equity in HCL. This is valued at £1.35 million, putting a notional paper value of £6.75 million on HCL.

Others taking a stake in Edington are two New York banks - Bessemer Trust Co and ELM Securities - and two, as yet unnamed, leading British insurance companies.

Edington intends to be a one-stop financial services group providing commercial banking, corporate finance, insurance broking and investment management services. It will provide loans itself of up to £500,000 and syndicate those above that figure. The minimum loan will be £50,000.

"The growth of financial conglomerates aimed at the institutions and multinationals in anticipation of big bang has diminished the availability of top quality services tailored to substantial private client business, Mr Angus Scrimgeour, chief executive of Edington, said yesterday.

"Edington has been created to fill this gap, and we believe we shall be the only full service financial institution in the north of England primarily dedicated to this market."

Mr Scrimgeour, who was formerly responsible for Citibank's north of England corporate business, believes that many successful private companies do not receive proper service from the big players in the commercial

banking and corporate finance field. In addition to servicing the companies, he hopes to manage the personal financial affairs of the proprietors.

Two directors of HCL, including Mr David Adams, HCL's managing director, will be non-executive directors of Edington, and the business will operate from premises adjacent to HCL's head office in King Street, Manchester.

Mr Adams says that HCL's independent status has won it a large amount of non-institutional business away from brokers taken over by other institutions. HCL also hopes to continue operating on an agency basis. Edington shares will not be quoted on the stock market, although Mr Scrimgeour says that it is intended to apply for a full listing within five years.

Edington is projecting pre-tax profits of £170,000 in its first year, rising to £780,000 and £1.1 million in the next two years. Some directors have unconditional options to subscribe for shares at their £1 par value rather than the £3 offer price.

Shops dispute estimates of strong retail sales

By Derek Harris, Industrial Editor

Retailers, which have been seeing normal seasonal selling patterns upset by the long winter and late spring are puzzled by the Government estimates which show a strong retail sales in March.

Reports to the Retail Consortium, the trade body which speaks for most retailers, have indicated good, but not spectacular sales during March and into April. The spring lift-off in do it yourself sales usually seen in March did not happen, according to the Consortium. Nor was there the usual surge in sales of fashion clothing. The blame was squarely on the weather.

Underlining the point are reports since that both DIY and fashion, with gardening goods, have shown big sales surges over the past fortnight as the weather has shown some improvement.

Final figures from the Department of Trade and Industry yesterday put the seasonally adjusted volume index of retail sales for March at 119.8, a 2.2 per cent increase on the February total and 5.8 per cent up on March last year. In the first quarter the level of sales was 1 per cent higher than in the previous three months and 4 per cent up on last year's first quarter.

The Consortium said: "The March figures are rather surprising because they do not equate with the general mood among retailers reporting to us." The difference could be accounted for by a number of factors, the Consortium believes.

It questions whether the

seasonal adjustment has been quite precise, particularly as it was the first time for some years that the whole of the Easter break fell in March. But equally retailers may be retrained in their judgement of sales because their expectations have been high, the Consortium added.

The effects of the Budget and declining mortgage rates might also have unleashed spending on more expensive items for the home such as electrical appliances, furniture and improvements, the Consortium suggested. That could have offset the indifferent showing in sales of fashion items, DIY and gardening goods.

The Consortium is still looking to retail sales to increase by 3 per cent during this year, compared with 1985, but points out that if the trend is as charted by the Government figures it is possible that the annual increase could prove to be 4 per cent or more.

Booyant sales of domestic electrical appliances in March were reported by Rumbelows with its 400 outlets selling a wide range of electrical and electronic goods. Sales were up in value about 15 per cent, a trend which continued in April, said Mr Ian Gray, the chain's managing director.

He added: "There has been growth especially in audio goods, compact disc players and microwave ovens."

Mr Geoffrey Maitland Smith, chairman and chief executive of Searns, parent of Selfridges, the Lewis's provin-

cial department stores and Britain's biggest chain of footwear outlets, said: "Sales were not all that exciting until but when the weather changed for the better a fortnight ago the whole picture has changed. Sales increases have been dramatic."

At the 21 department stores of the John Lewis Partnership, which had been seeing some mixed trading results during the earlier part of April, sales in the week ended May 3 rose on annual comparison, 12.2 per cent in value.

In the 14 weeks to May 3 sales were overall up 11.3 per cent against an expectation for the half year of a 10.4 per cent increase.

Gardening goods sales finally took off, with buyers reporting sales up by a third compared with the same period last year. Fashion items were four of John Lewis's 10 best selling ranges, with some fashion goods showing increases of nearly 50 per cent.

Other trade reports indicate an upturn in clothing and footwear sales as consumers prepare themselves for forthcoming foreign holidays. A big surge in DIY sales and in gardening departments was reported by B & Q, Britain's biggest DIY chain which is part of Woolworths. At 78 of the stores which open on Sundays the last three Sundays have seen sales at their best yet, said B & Q which reported sales throughout the chain up on annual comparison by 15 per cent in real terms excluding the effects of inflation.

As vice-chairman Mr Martin attempted to forge the new Reagan-appointed majority on the board into a coalition that would force Mr Volcker to accept easier monetary policies to fuel the US economy.

Mr Johnson is expected to play a more conciliatory role as vice-chairman. Although he joined in the highly-publicized four-three vote against Mr Volcker on February 24 to lower the US discount rate, he helped to arrange a consequent compromise. This allowed Mr Volcker to save face by publicly supporting the rate cut which he later announced

Wholesale lender launched

By Our City Staff

The mortgage market gained another new entrant yesterday with the launch by Kleinwort Benson, the City merchant bank, of the Mortgage Funding Corporation, a wholesale lender of mortgage finance to lending institutions.

MFC will not provide retail loans, but will focus on lending to institutions which want to provide mortgages to the public. The ultimate lender, or originator of the mortgage, will simply provide administrative services, acting as the agent for MFC in collecting repayments.

Mr Roger Boden, a director of Kleinwort, said yesterday that the role of MFC was "to fund mortgage loans at low cost without recourse to the originator of the mortgage, whilst leaving the originator its day-to-day relationship with its clients."

This would enable mortgage market lenders, which will pay MFC an annual fee of 0.1 per cent of the outstanding loan, "to concentrate on writing and servicing loans without funding or capital constraints."

Mr Boden added: "In effect, MFC will be a funding co-

operative with the board made up of representatives of a cross-section of the institutions supplying the mortgages." It will have a nominal capital which will be held in trust largely for the benefit of the lenders to MFC.

The new company anticipates that a target of loans of more than £300 million is a possibility by the end of the year. It has signed contracts to provide loans to Kleinwort and Allied Dunbar, and it is negotiating with Chemical Bank and Bank of Boston.

All MFC loans are to be fully insured against default.

Woolwich takes over society

By Our City Staff

The marriage plans of the Woolwich Equitable Building Society, which pulled out of a £15 billion merger with the Nationwide last November, took off again yesterday with the announcement of a merger with the Property Owners Building Society.

Yesterday's merger, however, is far less a marriage of equals than a takeover of the Property Owners which has assets of £300 million and operates from a single branch

in Cavendish Place, in the West End of London. The Woolwich has assets of £7.3 billion and more than 400 outlets.

Mr Donald Kirkham, chief executive of the Woolwich, said yesterday the linking of the two societies "gives members of the Property Owners access to a national network of branches offering a wide variety of competitive financial services and products."

The Property Owners' chairman, the Earl of Kinnoull, said the changes in the building society industry, coupled with the new legislation for societies, had forced a reappraisal of strategy.

He added that, although the society was not relinquishing its independence lightly, a merger with the Woolwich would provide the maximum benefits to members and staff of the society.

Highams steps up Canal holding

By Judith Hamley, Commercial Property Correspondent

Highams has increased its holding in the Manchester Ship Canal Company, for which it made a cash bid on Monday.

The bid was triggered by Highams's buying further preference shares giving it 31 per cent of the company's voting rights. It now has 71.62 per cent of the preference shares and 30.5 per cent of the ordinary shares. The offer

price is 625p cash per ordinary share and 300p per preference share.

The board of Manchester Ship has rejected Highams's offer and is telling its shareholders not to accept it. Manchester Ship Canal last valued its property portfolio at £30.8 million, but the plan, from Highams's point of view, is the 300-acre Barton site four miles from Manchester's city

centre, which could be profitably developed for retailing if the planners agree.

Highams is the private company of Mr John Whitaker who failed to get himself and the managing director of Highams on to the board of the Ship Canal Company at the annual meeting in February. His opponents included directors from Manchester City Council.

COMPANY NEWS

● HAZLEWOOD FOODS: Sunnolu, a subsidiary, has acquired Paul Hoskin, a producer, for £217,000, satisfied by 14,170 new Hazlewood ordinary shares and £103,075 cash.

● ANNET TRUST CO: The board has agreed, conditional

inter alia on the approval of the company's shareholders and warrant holders, to acquire Heritable Investment Management, a subsidiary of Worms & Co, for 1,450,000 new ordinary and 350,000 convertible preference shares convertible into a maximum of 550,000 new ordinary.

● BRICKHOUSE DUDLEY: In accordance with the information in the Glynned offer document the directors of Brickhouse have declared a second interim dividend of 2.65p net in lieu of a final.

● STVLO: Results for year to February 1. Dividend 4.5p (same). Figures in £000. Turnover 49,576 (58,752), pre-tax loss 259 (2,350) profit, tax 154 (314), extraordinary credit 1,660 (100), charge after tax and extraordinary dividend (items 1, 247 profit (1,736)). Loss per share 2.05p (8.86p earnings).

income 7,492 (6,442), tax 2,323 (2,704). Earnings per share 25.83p (18.83p). The group's investment properties have been independently revalued at open market value at £126,974,000.

● SNOWDON & BRIDGE: Company has acquired the wholesale grocery and cash-and-carry business of A H Craddock, of Brownhills, near Birmingham. The cash consideration of about £400,000 does not include any payment for goodwill. Company has been granted a 12-year lease of Craddock's warehouse premises at Brownhills. The acquisition will enable Snowden & Bridge to service the Midlands catering trade.

● DATASERV: Results for 1985. Final 1.65 cents (1.15), making 2.25 cents (1.75). Figures in \$000. Gross revenue 138.981 (101,047) reclassified earnings before tax 6,012 (3,449), taxes 2,307 (1,339).

BASE LENDING RATES

ABN	10.50%
Adam & Company	10.50%
BUI	10.50%
Caesars Bank	10.75%
Comendat Credit	10.50%
Comendat Trust	10.50%
Co-operative Bank	10.50%
C Moore & Co	10.50%
Hong Kong & Shanghai	10.50%
LLoyds Bank	10.50%
Nat Westminster	10.50%
First Bank of Scotland	10.50%
Paragon	10.50%

WATERFORD AGAIN RAISE THEIR GLASSES TO A RECORD PROFIT - IR £18.5 MILLION

Waterford Glass Group plc are delighted to announce record pre-tax profits of IR£18.5 million in 1985 - an increase of 27% from IR£14.6 million in 1984. Once again this is largely due to the continuing success of Waterford Crystal and Aynsley China.

Net borrowings were further reduced by 52% to IR£22m compared with IR£45m in 1984 and, with the debt/equity ratio falling from 47% to 27%, we also have a considerably strengthened balance sheet. This has been helped by another sound trading performance, further reductions in crystal inventories and the proceeds from the sale of our 60% interest in Switzer Group.

The 1985 accounts include IR£8.3m extraordinary items mainly arising from our determined efforts to rationalise the Smith Group's operations.

A final dividend of 14p net per share, together with an interim dividend of 10p represents an increase of 20% over 1984.

Waterford Crystal

With the United States still the dominant market, and sales reaching record levels in both Ireland and the UK, Waterford Crystal profits rose from IR£11.6m to IR£14.7m in 1985.

During 1986 our position will be further strengthened by important new developments - the completion of a new crystal and china gallery at Waterford costing over IR£1m, and increased Waterford crystal production. This will not only enable us to satisfy tourist demand as well as our existing customers, but also attack new markets.

Aynsley China

Since Waterford took over Aynsley in 1970, profits have multiplied by almost 30 times to reach a new record in 1985. The successful introduction of new Aynsley designs in the US will continue, as will the shop-in-shop concept for crystal and china being extended throughout selected stores in the UK.

Switzer Group

Results incorporate IR£1.7m pre-tax profit achieved in 1985. Waterford's 60% share of Switzer's after-tax profits was IR£0.4m. At 31st December 1985 Waterford disposed of its interests in this department store group to the House of Fraser who will remain major customers of Waterford Crystal and Aynsley China.

Smith Group

A further loss of IR£1.6m was recorded by this group in 1985. A strategy of concentrating on core Renault distribution business and reducing borrowings is in place.

John Hinde

Pre-tax printing profits remained at IR£300,000 which is unchanged from 1984.

FINANCIAL HIGHLIGHTS

EARNINGS PER SHARE (pence)

'81	'82	'83	'84	'85
4.40	3.76	4.47	5.58	6.73

SALES PROFITS BEFORE TAX

'81	'82	'83	'84	'85
19.0	20.8	21.2	24.5	29.2

CAPITAL EMPLOYED PROFIT BEFORE INTEREST AND TAX

'81	'82	'83	'84	'85
12.3	13.4	15.9	18.9	20.6

For the full 1985 Report & Accounts, please send this coupon to: The Secretary, Waterford Glass Group plc, Killybegs, Waterford, Ireland.

Name _____
Address _____
Telephone _____ Date _____

WATERFORD GLASS GROUP plc

More company

APPOINTMENTS

Jonas Woodhead & Sons: Mr Derek Norton has become group managing director and chief executive.

Boothbourne Properties: Mr Paul J Pozzani has become managing director.

Newmarket Venture Capital: Dr Caroline Vaughan, Mr Tim Lowden and Mr Tom Shaw have been named as directors.

Gibbs Hartley Cooper: Mr Peter Ables, Mr Richard Sheehan, Mr John Evans, Mr Brian Hough and Mr Michael Warner have been made directors.

China Coast Technology Investment: Mr Colin Kidd has become managing director.

Grundy Catering: Mr Richard Elms joins the board as technical director and Mr Michael Gates joins the company as manufacturing director.

IGG Communications: Mr Humphrey Metzger has been named as managing director of the company and as a director of the group's holding company, International Gemma Group.

Rutter Services Group: Mr Stuart Rutter has become managing director.

Trevor Bass Associates: Mr Patrick Lay has joined the board.

Oslo government admits it 'misled' on devaluation

From Tony Samstag, Oslo

Norway's new Labour government was reluctant to devalue its currency and even before taking office was issuing misleading statements in the hope of avoiding such a move, officials have admitted.

The krona was devalued by 12 per cent on Monday, three days after the new Prime Minister, Mrs Gro Harlem Brundtland, took over from her Conservative predecessor, Mr Kaare Willoch.

In announcing the decision, Mrs Brundtland blamed the price of oil, which has fallen this year from more than \$30 a barrel to about \$14, for forcing her to take the action, saying she "really had no other choice" and the economy was "out of control".

But as recently as May 3, Mrs Brundtland, commenting on speculation on the Norwegian krona on international currency markets, said her government had no intention of devaluing.

That statement, the Prime Minister's office confirmed yesterday, had been less a matter of policy than an attempt to cool down the market.

"It did not have the effect that it was meant to have," a spokesman said. "The speculation continued and inflation increased." He added that Mr Willoch had been consulted before Mrs Brundtland made her remarks.

This rather disingenuous start to Mrs Brundtland's brave new administration - immediately notable for her appointment of seven women to a cabinet of 17, probably a world record - reflects the potential unpopularity of the devaluation.

With food and consumer durables already among the most expensive in the world, the prospect of a stabilized krona in the currency market and more competitive exports in return for still higher prices at home is hardly calculated to infuse the average housewife with the joys of a Nordic spring.

Much Norwegian food is imported, if only from its Scandinavian trading partners, and subsidies on domestic products have already come under fire from all sides of the political spectrum. Cars are only the most coveted of many consumer goods that are



Mrs Brundtland: "economy was out of control"

not manufactured in Norway at all.

But the new government has resolved to show no mercy to those who will suffer from its austerity measures, and has so far received as much praise for its boldness as opprobrium for its severity.

Mrs Brundtland has stressed from the beginning that taxes on higher incomes will be one of her priorities. "Those who have earned most from Norway's wealth will have to bear the heaviest burden", she promises. The appeal to deep-rooted Scandinavian principles of equality

among men in general, and more so for women in particular, may be calculated but it is no less effective for that.

The government estimates that the price of imported goods will rise three per cent this year - causing an extra one per cent rise in the cost of living index - and five per cent next year.

Some critics, most predictably the former Prime Minister, are far from convinced that the inflationary effect might not be much greater.

Pay negotiations are continuing in the public sector, and trade union leaders are said to be incensed, in a year that has already seen some of the worst industrial conflict in Norway's history. But the new government refuses to build the effects of devaluation into its bargaining position.

Even the Federation of Norwegian Industries has expressed surprise that the devaluation was announced before negotiations had ended.

These are questions of timing, however. Few disagree with the assessment of Mr Hermod Skanland, head of the Central Bank, that "in our position any country would have used this instrument".

COMPANY NEWS

MAG FUND OF INVESTMENT TRUST SHARES: The final distribution on the income units for the period March 13, 1985 to May 1, 1986 will be 2.8p (2.5p), payable on July 7.

HOLMES & MARSHALL: Results for six months to the end of March 1986 are: turnover £11.3m (vs £10.7m), profit £1.1m (vs £1.0m), EPS 2.8p (vs 2.5p). Earnings per share 10.7p (6.5). Retained to include results of Blitz Design and Graphics on a merger accounting basis. Board is confident that group will achieve continued growth in second half.

WITAN INVESTMENT: The company has placed £50 million of 8.5 per cent debentures in 2016, at £86.28, payable as to £50 per cent on May 19, 1986 and the balance on Sept. 12, 1986. Interest will be paid half-yearly on April 1 and Oct. 1.

OUTWICK INVESTMENT TRUSTS: Total dividend for the year ended March 31, 1986, 3.4p (3p). Pretax revenue £3.8 million (£3.47 million). Earnings per share 3.99p (3.44p). Net assets per ordinary share 225.8p (178.2p).

NEIL & SPENCER HOLDINGS: Year to Nov. 30, 1985, turnover £41.5 million (£37.12 million). Pretax profit £14,000 (£1.08 million). Loss per share 0.2p (earnings 3.3p). The company plans to raise £1.6 million, after expenses, by an underwritten rights issue of 4.03 million new ordinary shares at 18p each and of 8.06 million deferred ordinary shares at 12p each on the basis of one new ordinary and two deferred ordinaries for every six ordinaries held.

Wheway to offer £4.4m for Bevan

Wheway, the engineering group, is to make an agreed bid for DF Bevan, the metal merchants to: general engineering group.

The offer of two Wheway shares for each Bevan share values Bevan at £4.4 million and each Bevan share at 54p. All Bevan shareholders will receive a second interim dividend of 1p a share in lieu of a final dividend and will be entitled to receive Wheway's dividend for the 12 months to October 1 this year.

Full acceptance of the offer would involve the issue of about 16.3 million new Wheway shares, representing 28 per cent of its enlarged issued share capital. It has no holding in Bevan but has received irrevocable undertakings to accept for 36 per cent of Bevan.

Rothschild will make a separate offer to purchase or procure purchasers at 22.25p per share for the Wheway shares to which Bevan shareholders will become entitled under the offer. The cash alternative value each Bevan share at 45p and will be available until the first closing date of the offer - although it could be extended.

Irrevocable undertakings to accept the offer and to retain the Wheway new ordinary

shares have been received from directors, their families and other interests in respect of 2.8 million Bevan ordinary shares, or 36 per cent of the current issued share capital. The Bevan board is unanimously recommending the offer to shareholders.

Its implementation, including an increase in Wheway's share capital, will also require the approval of Wheway shareholders, who will be asked to pass the necessary resolutions at an extraordinary meeting.

Columbus McKinnon Corporation and directors of Wheway, who together own 21.9 per cent of Wheway's issued share capital, have given an undertaking as shareholders that they will support the offer and vote in favour of the resolutions.

Bulldog sold

Dobson Park has agreed to sell Bulldog Tools, its wholly owned subsidiary, and the freehold and long leasehold properties occupied by Bulldog, to Lockrail, a company formed by Bulldog senior managers and their associates. The agreement is subject to the approval of Dobson's ordinary shareholders.

SCHERING AKTIENGESellschaft (Incorporated in the Federal Republic of Germany with limited liability) Share Capital Issued and fully paid DM 122,000,000 266,000,000 266,000,000 266,000,000 266,000,000

The Schering Group is a worldwide chemicals and pharmaceuticals concern with an active commitment to research. With its headquarters in Berlin and Birkbecker in the Federal Republic of Germany, the Group comprises 128 domestic and foreign companies. It has five operating divisions: Pharmaceuticals (42 per cent, of consolidated sales in 1985), Agrochemicals (28 per cent), Industrial Chemicals (17 per cent), Electroplating (7 per cent) and Fine Chemicals (6 per cent).

The Council of the Stock Exchange has granted permission for the whole of the issued share capital of Schering Aktiengesellschaft to be admitted to the Official List. 592,485 new shares of DM 50 each, issued on 20 June 1985 on certificate now 2,927,774 to 3,420,258, are entitled to receive half of any dividend paid in respect of 1985 but otherwise rank with the other shares of DM 50 each a Dividend of DM 12 (exclusive of tax credits) per existing share of DM 50 as proposed in respect of 1985. Details relating to Schering Aktiengesellschaft and the above shares are available in the statistical services of London Stock Exchange Limited. Copies of the listing particulars may be obtained during usual business hours on weekdays (Saturdays and public holidays excepted) up to and including 30 May 1986 from:

S. G. Warburg & Co. Ltd. 33 King William Street London EC4R 9AS

Deutsche Bank Capital Markets Limited 150 Leadenhall Street London EC2V 4RJ

Morgan Stanley International P.O. Box 132 Commercial Union Building 1 Undershaft Leadenhall Street London EC3P 3HB

Rowe & Pitman Ltd. 1 Finsbury Avenue London EC4A 4DA

Company Announcements Office The Stock Exchange Throgmorton Street London EC2P 2BT (until 16 May 1986 only)

14 May 1986

NOTICE OF REDEMPTION of Federative Republic of Brazil 8 1/4% External Bonds Due December 1, 1987 NOTICE IS HEREBY GIVEN, on behalf of the Federative Republic of Brazil, that on June 2, 1986, \$1,320,000 principal amount of its 8 1/4% External Bonds will be redeemed...

European Law Report Luxembourg

Sex bias in ban on part-timers' pensions

Bilka-Kaufhaus GmbH v Karin Weber and Hartz Case 170/84

Before Lord Mackenzie Stuart, President and Judges T. Koopmans, U. Everling, K. Bahlmann, R. Joliet, G. Bosco, O. Doe, Y. Gaimot and G. N. Kakouris Advocate General M. Darmon (Opinion October 10, 1985) [Judgment given May 13]

The exclusion of part-time workers from an occupational pension scheme was contrary to article 119 of the EEC Treaty where such a measure affected disproportionately more women than men unless that measure was attributable to objectively justified factors which were not related to any discrimination based on sex.

The appellant, Bilka, which belonged to a group of department stores established in Germany and which employed several thousand persons, operated a long-established, supplementary occupational pension scheme for its employees.

That scheme, which had been amended on several occasions, was regarded as forming an integral part of the contracts of employment of Bilka's employees.

Part-time employees were only admitted to that scheme if they had worked full time for at least 15 years out of a total of 20 years.

Mrs Weber had worked for Bilka as a sales assistant from 1964 to 1976. After having worked full time she chose to work part time from October 1972 until the termination of her employment. Since she had not completed the minimum of 15 years of full-time work Bilka refused to grant her an occupational pension.

Before the German labour courts she challenged the legality of that refusal claiming, inter alia, that the occupational pension scheme infringed the principle of equal pay for equal work as laid down in article 119 of the EEC Treaty.

She argued that the requirement of a minimum period of full-time work placed female employees at a disadvantage since, in order to be able to care

for their family and children, they would be more likely than their male colleagues to seek part-time work.

Bilka argued that the exclusion of part-time workers from the pension scheme was justified on sound commercial grounds. It emphasized that the engagement of full-time workers involved lower ancillary expenditure in respect of staff and that part-timers were available throughout the stores' opening hours.

Of the occupational pensions paid up to 1980, 81.3 per cent were paid to women, while women constituted only 12 per cent of the work force. Those statistics demonstrated, that there was no discrimination on the basis of sex in the disputed scheme.

Bilka appealed on a point of law to the Bundesgerichtshof (Federal Labour Court) which decided to refer certain questions to the Court of Justice of the European Communities for a preliminary ruling.

In its judgment the European Court of Justice held that the United Kingdom had argued that the conditions under which an employer admitted its employees to an occupational pension scheme did not fall within the scope of article 119 of the Treaty.

In its judgment in Case 80/70, Defrenne v Belgium ([1981] ECR 445) the Court had held that the concept of pay as defined in article 119 did not include social security schemes or benefits directly governed by legislation without any element of agreement within the undertaking concerned.

Although the occupational pension scheme at issue in the German proceedings, had been adopted by the German legislature governing such schemes, it was based upon an agreement between Bilka and its employees whose effect was to complement the social security benefits granted by national law. The contractual nature of the scheme was confirmed by the fact that that scheme and the rules relating thereto were regarded as an integral part of the contracts of employment between Bilka and its employees.

In those circumstances it was to be concluded that the occupational pension scheme at issue in the main proceedings did not constitute a social security scheme, directly governed by legislation which was therefore outside the scope of article 119. It followed that the case referred by the Bundesgerichtshof did fall within the scope of article 119.

In its first question the German court asked whether the staff policy followed by a department store which excluded part-time workers from an occupational pension scheme constituted discrimination prohibited by article 119 where such an exclusion affected a much greater number of female than male workers.

Although Bilka did not pay a different hourly rate of remuneration according to whether workers were part time or full time, it only granted the latter group of workers the benefit of an occupational pension scheme.

Since such a pension fell within the concept of remuneration within the meaning of the second paragraph of article 119, it followed that the overall remuneration paid by Bilka to full-time workers was greater for the same number of hours worked, than that paid to part-time workers.

In those circumstances the conclusions reached by the Court in its judgment in Case 80/70, Defrenne v Belgium ([1981] ECR 445) were equally applicable in the context of the instant case.

It followed that if it were shown that a considerably smaller percentage of female than of male workers carried out full-time work the exclusion of the part-time workers from the occupational pension scheme would be contrary to article 119 where, taking into consideration the difficulties faced by women who wished to work part time, such a measure was not justifiable by factors other than discrimination based on sex.

In its second question the national court sought to establish whether the reasons given by Bilka to explain its pay policy might be regarded as objectively justified pursuant to the Jenkins judgment.

It was for the national court, which alone was competent to assess the facts of the case, to determine whether and to what extent the reasons given by an employer to explain the adoption of a pay practice which was applicable irrespective of the sex of the workers, but which in fact affected women more than men, might be regarded as objectively justified.

If the national court found that the methods adopted by Bilka corresponded to a genuine requirement of the undertaking, that they were appropriate for obtaining the objective which it was pursuing and that they were necessary for that purpose, the fact that the measures in question affected a much greater

number of women than men was not a sufficient basis upon which to conclude that they infringed article 119.

Finally, the national court asked whether an employer was obliged by article 119 to arrange the occupational pension scheme which it provided for its employees in such a way as to take into consideration the family responsibilities of female employees which prevented them from fulfilling the conditions of entitlement to such a pension.

It was appropriate to recall, as had been recognized in the Court's judgment in Case 149/77, Defrenne v Sabena ([1978] ECR 1365), that the scope of article 119 was limited to the question of discrimination between men and women with regard to pay.

On the other hand, problems connected with other conditions of employment were dealt with in general terms by other provisions of Community law, in particular articles 117 and 118 of the Treaty.

The imposition of a requirement such as that mentioned by the German court exceeded the scope of article 119 and had no other basis in Community law as it stood at present.

On those grounds, the European Court ruled: 1 Article 119 of the EEC Treaty was infringed by a department store which excluded part-time employees from its occupational pension scheme where that measure affected a much greater number of women than men, unless the undertaking established that the measure was attributable to factors which were objectively justified and were in no way related to any discrimination based on sex.

2 Pursuant to article 119, a department store might justify the adoption of a pay policy which included the exclusion of part-time workers from an occupational pension scheme irrespective of their sex, by establishing that it sought to employ as few such workers as possible, where it was established that the means selected to attain that objective corresponded to a genuine need of the undertaking, were appropriate to obtain that objective and were necessary to that end.

3 Article 119 did not have the effect of requiring an employer to organize the occupational pension scheme which he provided for his employees in such a way as to take into consideration the particular difficulties encountered by employees with family responsibilities in fulfilling the conditions of entitlement to such a pension.

Law Report May 14 1986

Imposed short-time salary unlawful

Miller v Hamworthy Engineering Ltd Before Lord Justice Fox and Mr Justice Ewbank

[Judgment given May 9]

An employer who introduced short-time working and then after paid reduced remuneration to an employee on an annual salary acted unlawfully.

The employee had not agreed to the short-time work, was willing to work full time and contractual obligations and was entitled to receive his contractual pay in full.

The Court of Appeal so held in allowing an appeal by the plaintiff, Beverley Miller, from a decision of Judge Best in Poole County Court. The employer, Hamworthy Engineering Ltd, was ordered to pay to the plaintiff £650 in respect of past remuneration.

Mr Jeremy McMullen for the plaintiff; Mr Roy Lendon for the defendants.

three-day week. The government subsidy was no longer available and the plaintiff's membership of the Association of Scientific, Technical and Managerial Staffs, did not give their agreement to that reduced working week.

The plaintiff claimed £650 from the defendant being the net loss to him from having his pay reduced during the period of his short-time working that was not agreed to by him or by his union.

A contract of employment existed between the plaintiff and the defendant; he received an annual salary that was paid on a monthly basis. During the relevant period he was at all times willing and able to attend his work place and to perform his duties under his contract.

The defendants were unable to provide work and in consequence sought to reduce his salary. To do that they had to justify their refusal to pay him in full by reference to some express contractual arrangement.

The case thus turned on the few available documents concerning the plaintiff's employment. Originally, as a manual worker, the plaintiff's conditions of employment were set out in a document, "Statement of Terms of Employment". Those terms ceased to apply after he became a foreman in 1973 and moved to staff status.

It stated that "adjustments for overtime, lost time or other alterations are made at the end of the month following such overtime or short time".

Thus there was an express reference to short-time working. But that reference in that context did not give the defendant's authority to refuse to pay an employee who was willing and able to work simply because they could not provide work for him.

The reference to short time was concerned with short-time working by agreement; either between the parties themselves or contracted for on an employee's behalf by his union.

It was going too far to read that provision as conferring carte blanche on the defendants a right to alter the amount of salary that it had contracted to pay to an employee.

The conclusion was that none of the available documents justified the defendant's refusal to make their contractual payments to the plaintiff.

There was a contract of employment under which an agreed salary was to be paid. If it was to be displaced then the defendant had to show some variation of the terms that was binding on the plaintiff.

They had failed to do so and had to pay him his salary.

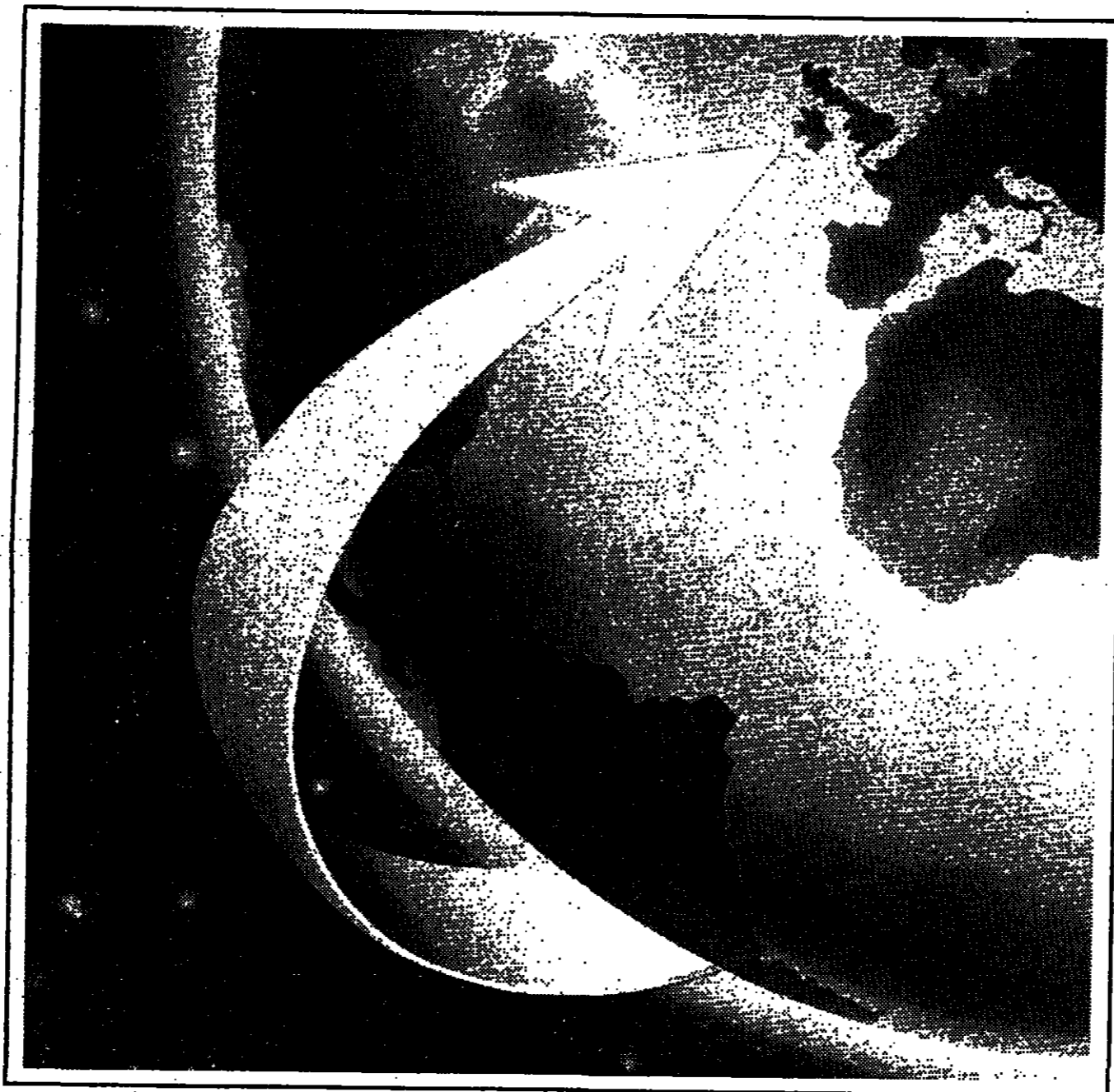
Mr Justice Ewbank delivered a concurring judgment. Solicitors: Robin Thompson & Partners; Humphris Kirk & Miller, Poole.

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Table with columns: No., Company, Group, Gain or Loss. Lists various companies like Somport, Grand Met, Irish Dist, etc.

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Table with columns: 1986 High, 1986 Low, Stock, Price, Change, % Change, % P/E. Lists various funds like 115, 116, 117, etc.

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Table with columns: 1986 High, 1986 Low, Stock, Price, Change, % Change, % P/E. Lists various funds like 118, 119, 120, etc.

INDEX-LINKED

Table with columns: 1986 High, 1986 Low, Stock, Price, Change, % Change, % P/E. Lists various funds like 121, 122, 123, etc.

BANKS DISCOUNT HP

Table with columns: 1986 High, 1986 Low, Stock, Price, Change, % Change, % P/E. Lists various banks like 26, 27, 28, etc.

STOCK EXCHANGE PRICES Equities make headway

ACCOUNT DAYS: Dealings began May 12. Dealings end May 30. Contango day June 2. Settlement day June 9. Forward bargains are permitted on two previous business days.

Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: BREWERIES. Lists companies like Anglo-Lycor, Bass, Beck's, etc.

Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: BUILDING AND ROADS. Lists companies like Aberdeen Const, Ample, Arrol-Johnston, etc.

Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: CHEMICALS, PLASTICS. Lists companies like AKZO NV, Amcol, Amchem, etc.

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Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: ELECTRICALS. Lists companies like AEG, AEG, AEG, etc.

Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: FINANCE AND LAND. Lists companies like Abn-Amro, Abn-Amro, Abn-Amro, etc.

Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: FOODS. Lists companies like ASDA, ASDA, ASDA, etc.

Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: HOTELS AND CATERERS. Lists companies like Grand Met, Grand Met, Grand Met, etc.

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Table with columns: 1986 High, 1986 Low, Company, Price, Change, % Change, % P/E. Section: TOBACCOS. Lists companies like ABB, ABB, ABB, etc.

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PA ADMINISTRATOR - PERSONNEL £10,500
One of the innovators in the computer world and international leaders in their field have a challenging post for a young secretary who is interested in progressing beyond the straight secretarial role.
The position, working for the Personnel Controller, places emphasis on administration plus some secretarial support.
An excellent opportunity to join a go ahead organisation.
Skills 80/50. Ideal age mid 20's.

Specialists for the 18-25 year olds

BRAND NEW START!

FAST MOVING! to £10,000
Join the world of public affairs. High profile job for Senior Secretary. Excellent skills will be rewarded by great benefits. Must be articulate and unfappable.

HIGHLY CONFIDENTIAL! to £10,000
Discretion is demanded at all times, so you must be used to working at a senior level. Opportunity to use your own initiative, and run the office when the boss is away.

GRADUATE! to £9,750
To take work load off this senior partner. Your determination to succeed and develop the role will need experience and self motivation. Must be smart with good phone manner.

DRIVE IN! to £8,500
Initiative and organisation are needed in this new department. Personality will be important when going out to talk to large companies and important people, as will administration skills when 'holding the fort'.

Full details from:
19/23 Oxford Street, W1 Tel: 01-437 9030
131/133 Cannon Street, EC4 Tel: 01-426 8815

Recruitment Consultants
Challoners

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL

PA/Administrator - Oil exploration £11,000

To run this expanding UK-based office. Related experience in the oil and gas exploration/petroleum industry would be an advantage to enable you to cope with this prestigious, yet demanding position.

You will act as their eyes and ears to ensure the office runs smoothly. This will entail lots of client contact and therefore a pleasing and positive personality is a must. In addition to excellent skills, you will also need to have a sound administrative background. Skills: 100/50.

HAZELL STATON
8 Golden Square, London W1.
Tel: 01-439 6021.

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL

Private PA

From £10,500
This is a fascinating, supremely challenging role. Our client deals around the globe - a businessman of charisma, energy and impressive connections. As her private assistant you will look after the London base; handling domestic staff, dealing with business affairs, organising functions (dinners, concerts) etc. An excellent memory, integrity and dedication are essential. Social skills and organising flair are also important. Good shorthand/typing requested. Age 24+ Please telephone 01-493 5787.
Gordon Yates Ltd.
35 Old Bond Street, London W1
(Recruitment Consultants)

CHEF-SEKRETÄRIN/ ASSISTENTIN FRANKFURT/MAIN

HERVORRAGENDES GEHALT
3i ist eine bedeutende, internationale Finanzgruppe, die Unternehmen aller Größenordnungen langfristig finanziert.

Wir bieten eine ungewöhnliche Chance für eine außergewöhnliche Sekretärin mit hervorragenden organisatorischen Fähigkeiten. Sie soll zunächst mitwirken, unser neues Büro in Frankfurt/Main aufzubauen und des weiteren Sekretärin und Assistentin des deutschen Geschäftsführers sein.

Die aussichtsreiche Bewerberin ist über 25 Jahre alt, spricht und schreibt Deutsch als Muttersprache, ist fließend im Englischen und verfügt über eine umfassende Erfahrung als Chefsekretärin. Sie ist kontaktfähig, übernimmt gerne Verantwortung und hat Schwung.

Die Stelle bietet die Möglichkeit sich innerhalb eines zunächst kleinen Teams zu beweisen und zu entfalten und eine langfristig interessante Position aufzubauen.

Interessiert? wenden Sie sich bitte an:

Ann Goldie
Investors in Industrie plc
91 Waterloo Road
London SE1 8XP
Tel: 01-928-7822

3i
THE CREATIVE USE OF MONEY.

Administrative Assistant in the Invitations Office of the Lord Mayor of London

Circa £8,500 pa
A unique opportunity to become a member of the small permanent staff who support the Lord Mayor of London.
Duties include the preparation of lists, table plans and menus for the many ceremonial and social events that occur throughout the Mayoralty, plus general office correspondence.
An aptitude for detail and organisation and an ability to deal with people at all levels is essential.
Accurate typing and a good telephone manner is required. Written French an advantage.
A non-smoker would be preferred.
Applications are invited from candidates age 35+.
Please apply in writing with full Curriculum Vitae by Friday, 23rd May 1986 to: The Invitations Officer to The Rt. Hon. The Lord Mayor of London, The Mansion House, London EC4N 8BH.

GO TO WORK ON THE RIVER

c.£12,000 rusty shorthand
As Personal Assistant/Secretary to the Administration Director and Personnel Manager you will have a vital role to play. Our client is a highly respected City commodity firm trading on the international markets. Only part of the work will be secretarial (80wpm s/h); the remainder will be administrative, dealing at all levels within this friendly and lively firm (300 staff) and includes some personal and charity work. Team spirited applicants aged 23-30 with 'A' levels, poise and initiative should apply. Hours 9.30-5.30. Please ring 588 3535.

Crone Corkill RECRUITMENT CONSULTANTS

City 377 8600 West End 439 7001

EXECUTIVE SECRETARY

The Woolwich, one of the UK's largest Building Societies requires an experienced Senior Secretary to work for the General Manager (Personnel).
Based at Chief Office - Woolwich, this vacancy offers individuals the opportunity to undertake an interesting range of secretarial and administrative duties at Executive level.
The ideal candidate should be aged 25 plus, have several years senior secretarial experience, a genuine interest in Personnel issues, and in addition possess excellent shorthand and audio typing speeds (100/60wpm). Word processing experience would be a distinct advantage.
The successful candidate can expect to join a progressive organisation offering an attractive salary which is reviewed annually, preferential mortgage terms, contributory pension scheme, subsidised staff restaurant facilities and twenty days annual leave.
Application forms are available from the Personnel Secretariat, telephone 01-854 2400 Ext 5737 and should be returned to Mrs Elaine Jones, Personnel Officer (Woolwich), Woolwich Equitable Building Society, Equitable House, Woolwich, London SE18 6AB.
Applications are welcome from both men and women.

WOOLWICH
EQUITABLE BUILDING SOCIETY

Secretary in Corporate Relations

This vacancy would suit someone who is keen to be more than just a secretary in this lively department.
The job involves a wide variety of secretarial and administration duties including considerable contact with product divisions, journalists, PR agencies, Government Departments and the general public.
Applicants aged 25+ should have secretarial experience at senior level with first class shorthand and typing skills. Cross training will be given if necessary on the Philips 5020 word processor. The ability to remain tactful and discreet whilst under pressure is necessary.
We offer a competitive salary and excellent benefits including 25 days' annual holiday, subsidised staff restaurant, pension scheme, season ticket loan scheme and discount on staff sales.
Please write giving full details to Mrs. M.D. Rush, Central Personnel Department, Philips Electronics, Arundel Great Court, 8 Arundel Street, London WC2R 3DT.

PHILIPS

Hi-Tech Happy?

£10,500
Breath-taking opportunity to put your enthusiasm to work, setting up a completely new W/P/computer system for this top professional company. You will handle all aspects - researching the logistics, testing and testing the systems, liaising and co-ordinating with their steering committee. You should be bright, self-starting and able to handle pressure. Good typing and s+h for own use essential. Age 24+. Please call 01-419 1232.
Recruitment Consultants

24 CARAT OPPORTUNITY

If you're worth your weight in gold this is the job for you, working for a top jewellery designer in W1. We also have exciting openings in the following fields:
• EXHIBITIONS • TV
• PROPERTY • OIL
• DESIGN • WINE
*Sal. range £8,000-£9,000
If you are bright and enthusiastic, age 18-25 with 80 abd and 55 typ + 9 mths sec exp. please call:
437 6032
HOBSTONES

COVENT GARDEN SECRETARY

Minimum 2 years experience with good presentation and speech (Shorthand 100wpm and accurate typing 65wpm) for 3 foreign publications. Candidates in small friendly department with medium sized company. Salary c. £7,500 + benefits.
Call Mrs Ball: 01-528 5411.

ASSISTANT TO DIRECTOR

Small busy Head Office of Country Sports Association requires Person Friday, Secretarial/book keeping background essential with good telephone manner. Remaining job offering scope and opportunity. Common sense and ability to make things happen are more important than typing speeds. Suitable for country lover position or for someone of more mature years returning after a break from full time employment.
The work involves membership services, PR, Parliamentary liaison and arrangement of social functions. Knowledge of computers and wordprocessing desirable. Salary negotiable around £9,000 depending on age and experience. 4 minutes walk from London bridge and Cannon Street stations.
Letters of application plus CV to:
Secretary,
Salmon and Trust Association,
Fishmonger's Hall, London Bridge,
EC4R 9EL.

Elizabeth Hunt STEP INTO BANKING

£9,500
A chance to join one of the world's most successful international banks and enjoy first class working surroundings and a benefit package to add at least £2,000 to your salary. Banking experience not needed but a stable work history and 100/50 skills are essential.

CITY PERSONNEL £10,500

A leading international City bank seeks a secretary to their personnel director. This position calls for a quick thinker with a good telephone manner and the ability to liaise at all levels. Amazing benefits include large bonus and mortgage subsidy. 100/50 skills needed.

Elizabeth Hunt Recruitment Consultants
23 College Hill London EC4 0H2 3551

TEMPING is even better at Hodge!

Following our recent success we are delighted to announce the expansion of our Temporary Service, introducing Belinda Grunwell - we are now able to provide a wider range of bookings for all our lessees.
And... you can now call us any time between 8.30 am - 6.30 pm.
If you would like to join our team
Please call
01-629 8863

HODGE RECRUITMENT

Sky-High PA

£11,000
Panoramic views over West London and top-level responsibility are yours, as PA to Sales Development Director of this high-flying world leader in office systems technology. He is young, dynamic and outgoing. You will work closely with him, co-ordinating his literary and handling problems, liaison etc in his absence. Stimulating surroundings. Generous 'large company' benefits. Director-level experience, WP and good typing essential. Age 25-35. Please telephone 01-493 5787.
Gordon Yates Ltd.
35 Old Bond Street, London W1
(Recruitment Consultants)

CAROLINE KING

* RESIDENTIAL PROPERTY *
£9,000
Enjoy organising lots of social occasions, travelling and dealing with the press? The furnished letting department of this well known company need a secretary who enjoys all three. Someone well groomed and spoken is essential. Typing 60 wpm needed.
* FASHION £8,000 *
This top Mayfair fashion house are looking for a confident young secretary to assist two managers in the sales department. A varied day with lots of contact with international clients and arranging VIP lunches. Beautiful office. Skills 90/55. WP training given.
Please telephone: 01-499 8070
46 Old Bond Street London W1.
CAROLINE KING SECRETARIAL APPOINTMENTS

FASHION EXCLUSIVE £10,000 NEG

A unique job for an exceptional person in this design and haute couture venture you will be dealing with clients, assisting with managerial aspects, liaising with the production and design team and turning your hand to almost anything connected with the fashion business. Enthusiasm, a flair for design, high standards and commitment are all essential qualities in this demanding position. You must have sound experience in fashion, be very well presented, well spoken and socially confident. Some secretarial skills are required. Age 25-45. Flexibility on working schedule possible.
434 4512
Crone Corkill
Recruitment Consultants
99 Regent Street W1

Director's Secretary Management Consultancy to £13,000

We have been exclusively retained by our client, an internationally established and fast expanding firm of management consultants, who need to augment their administrative and secretarial support staff in line with heavy consultant-level recruitment.

In order to place themselves at the forefront of a highly competitive and skilled growth industry they need a real depth of experience throughout their staff. A management consultancy background, whether gained in a head-hunting or information technology advisory environment, will be essential. The ideal candidates will understand the need to service clients to exacting professional standards within a highly pressured but stimulating atmosphere.

Work content will vary according to different assignments being handled, but good secretarial speeds (100/60) are required, together with strong administrative abilities and a self-starting, service-oriented attitude. Age indicator: early twenties plus, and ready to take responsibility.

Please telephone 01-437 1564 or write in complete confidence quoting reference MBNDS 9005.

MacBlain
NASH
& Associates Ltd
Recruitment Consultants 01-437 1564
130 Regent Street, London W1R 5FE

JUST WHAT A SECRETARY NEEDS:

SEE PAGE 5

PR ROLE £10,000 NEG

You need both personality + presentation to handle clients for this high-tech company dealing with the advertising world. Although shorthand and typing is required, you will broaden into an admin/personnel role as the company grows. Age 25-30.

NO SHORTHAND £9,600

You are 20's and would enjoy a lot of client contact, plus admin and word processing for a small West End engineering co. 5 weeks holidays.

HIGH AND LOW? £10,000

A high-tech company in the City need a low-aged (23-25) secretary for their marketing director. You are computer/WP friendly with 90+ shorthand. PA potential and capable of organising seminars and exhibitions.

STOCK BROKERS £10,500

You are confident, mid 20's+ and capable of supervising several staff as well as the whole range of secretarial duties including shorthand typing for the director of Canadian stock brokers in the City.

City 377 8600 West End 439 7001

Secretaries Plus The Secretarial Consultants

£10K+ IN HI-TECH

We need 2 enthusiastic adaptable people to join our growing team:
- PA to Vice Chairman. A good organiser who can work independently and speak French/German.
- Financial Admin/Secretary to MD. Accounting experience essential.
Phone R W Bellis on 078481 3115 or write to Beale International Technology Ltd, Whitehall, Wrasbury, Near Staines, Middlesex. TW19 5NJ

MAY WE TEMPT YOU?

As one of our young enthusiastic temps, you will be greatly appreciated by our interesting and varied clients all over London. Using your initiative and skills of 80/100 sh or audio, 50+ typ and good W.P. you will be paid excellent rates and have action-packed days. Age 19-25. Please call:

437 6032
HOBSTONES

THE NATIONAL TRUST SECRETARY TO THE DIRECTOR OF PUBLIC RELATIONS

The National Trust is seeking to appoint a secretary to its London Head Office to the Director of Public Relations.
The successful candidate will have previous relevant experience, first-class secretarial skills and an excellent telephone manner. An outgoing personality and administrative ability would be an advantage. An interest in the work of the National Trust, particularly regarding contact with the media, publications, appeals, and the general public is essential.
Salary Range: £7,950 - £9,550, depending on age and experience.
Please apply in writing, enclosing CV, to:
Miss Elizabeth Almark
Personnel Section
The National Trust
LONDON
SW1H 9AS
Closing Date: 23 May 1986

LA CRÈME DE LA CRÈME

Looking for a new job?

Come to the Alfred Marks Open Day, Thursday 15th May, Open till 8pm.

Our London branches would like to talk to you. We've got a great variety of permanent jobs all over town.

Ask ALFRED MARKS

SECRETARY Public Relations

An interesting vacancy has arisen for a highly competent, experienced secretary to work closely with our Public Relations Director, EMI Music, Europe and International. The Director is responsible for ensuring a high level of positive public relations activity in support of the general profile of EMI Music, working closely with senior EMI Music executives worldwide on all aspects of the media and acting as a principal link with the THORN EMI Corporate PR office.

This is a challenging opportunity for someone with excellent shorthand/typing skills (100/60) who will assist with various projects (eg. the opening of our new compact disc plant). Other duties include organising press functions, meetings, conferences, overseas travel, checking through newspapers/magazines for relevant articles relating to the Company and dealing with correspondence and telephone enquiries.

The person appointed must have excellent organisational skills coupled with the ability to communicate well with a wide range of people including senior EMI Music staff, journalists and members of the public. The work carried out requires initiative and diplomacy and the secretary will need to deal with information of a confidential and often sensitive nature. A flexible approach to working hours is essential.

If you are aged 23-30 and would like to apply please write with full CV to:

Jane Sullivan, Personnel Department,
EMI Music Limited,
20 Manchester Square,
London W1A 1ES.



SECRETARY/ASSISTANT AGE AROUND 35

Two of the partners in one of London's largest design firms are looking for a permanent secretary/assistant with initiative and enthusiasm.

Good secretarial experience should complement diplomacy and communication and organisational skills.

Clerical and typing support will be provided.

Apply in writing together with your cv to:

Mr L Porter Administration Services Manager
YRM Partnership 24 Britton Street LONDON EC1M 5NQ



YRM
PARTNERSHIP

PORTUGUESE SPEAKER

If you have a lively, outgoing personality, have banking experience and, most important, fluent Portuguese, the Deputy General Manager of an international bank in the City will welcome you as his P.A. Lots of telephone work. English shorthand, although not essential, would be an advantage. Preferred age mid-20's. Salary £9,500 plus banking benefits.

SPANISH IN WOKING £10,000

No shorthand or typing. Become Market Services Manager of a food Import Co. Talk to South American distributors and organise Market Research. Also some translation and figure work. Knowledge of Italian useful.

FLUENT GERMAN

The Deputy General Manager of an international bank in the City needs a secretary with really fluent German, Good English and banking experience are important as there will be a great deal of translating into and from German. Typing is needed. English shorthand would be useful. Salary £9,000 plus generous banking benefits. Age 23+.

P.A.'s IN PARIS

Fluent English and French with shorthand could qualify you for one of the four superb jobs we have in central Paris. Four totally different Companies to choose from - all need experienced secretaries aged about 25. Salaries will be negotiated at a level to attract.

174 New Bond St, London W.1.



International Secretaries

Recruitment Consultants
01-491 7100

EXECUTIVE ASSISTANT/SECRETARY £10,500 p.a. EC4

My other half is relocating to the Midlands. Sadly I have to leave my job of some 8 years with a Director of a public company in Fleet Street. The role is Executive Assistant but a high standard of Secretarial skills is essential.

More importantly, you will have continuous inter-company and major client dialogue at Director level, demanding a mature and confident approach.

If you can take decisions calmly and responsibly, initiate your own correspondence, are literate and reasonable numerate, this could be the job for you. This is a demanding job in a relaxed atmosphere.

Age: 25-40. Non smoker preferred

If this interests you so far and you'd like to know more please telephone me:-

Caroline Wallis,
on 01-583 8888 extn; 203.
NO AGENCIES PLEASE

SECRETARY TO HOSPITAL DIRECTOR £9,000+

An exciting and unusual challenge as secretary to the director of London's newest private hospital, the prestigious London Bridge Hospital by London Bridge Station. The busy, but varied, workload requires a mature, intelligent, organised and lively mind to cope with unpredictable day to day situations. You need to combine common sense, resilience & humour with the ability to deal with all levels of people, including top Medical Consultants, patients & the general public. First class secretarial skills and word processing experience essential. Please write enclosing C.V. or telephone for application form to:

Mrs Susan Ferguson,
Director of Personnel, St Martin's Hospitals Ltd.,
Porchester House, 91 Wimpole Street,
London W1M 7DA.
01-629 1501

La Crème

PERSONNEL
RECRUITMENT
CONSULTANTS

Personnel Assistant/Secretary

Personnel is as much about administration as it is about people and a successful personnel department needs efficiency as well as empathy. Our client, a major consumer marketing organisation, needs a secretary (30/50) who can assist with all the administrative responsibilities of a busy personnel department while also lending a sympathetic ear to any staff problems or enquiries. The role covers all aspects of coordinating recruitment and training - from drafting advertising copy to seeing the successful conclusion to recruitment campaigns, and will appeal to you if you want to capitalise on your secretarial experience. Aged 24+ you will have the personal confidence to deal with all levels of management. The envisaged salary is £9,000. For further information contact Rosalie Prescott.

01-491 1888

Personal Assistant to the Rector

To organise this important and busy office of the activities of the College of Science & Technology. A good general education and secretarial skills are essential. Other requirements are the ability to get on well with people (even academics), excellent personal skills and the ability to remain cheerful under pressure.

This is a senior position and candidates will be expected to have experience to match.

Salary according to qualifications and experience in the region of £10,000 p.a.

For further particulars contact Robert Latham, Senior Personnel Officer, Imperial College, 722, Tel. 01-253 5111 Ext 502.

Closing date 30 May 1986.

SECRETARIES

Take the first step in your sales career

Clip Display Systems is a young, ambitious and extremely successful company based in Bristol. Their products - simple, practical and highly effective modular exhibition and display systems - have created a dramatic impact on UK and international markets since their launch five years ago.

London is a key target market and, as part of their continuing expansion programme, Clip is to open a showroom at its very heart - in the prestigious Business Design Centre soon to be completed at the magnificent Royal Agricultural Hall, Islington. It is to manage this new operation that they now seek a self-motivated, energetic individual, ideally aged 25-35.

Reporting to the London Area Sales Manager, you will spend 80% of your time working independently at the showroom, dealing with personal and telephone sales enquiries and handling all associated administration.

Thus, whilst good typing is needed and some shorthand ability would be useful, of equal importance are a mature, flexible approach, effective communications skills, a flair for design and previous experience in a sales office environment.

Full product training will be provided and the salary offered will be around £10,000. In addition the prospects for developing a sales or management career within this growing company are excellent.

To find out more contact Steve Rowlands at Harrison Cowley, 35 Queen Square, Bristol BS1 4LU. Tel: 0272 277566.

Harrison Cowley

SEARCH - RECRUITMENT ADVERTISING - SELECTION

DRAKE

PERSONNEL EXECUTIVE RECRUITMENT £9,000

Take charge of the exclusive consultancy that only deals with senior executives recruitment and secretaries in hi-tech, entertainment and computer fields. With extensive administrative duties, you will find your day fully occupied. Assist in the arranging of interviews, tests and offers, type memos, notes and correspondence, set up interviews, screen applicants and provide complete back-up in the consultancy. For an immediate interview call 0800 812808 or 724-0911.

The People People
THE DRAKE INTERNATIONAL GROUP

FIRST CLASS PA £15,000

The Chairman of a well-respected international company in the City is looking for a PA.

As he generates a lot of paperwork, you should be prepared to handle a heavy secretarial load, but this will be compensated by considerable client contact, organising houses at Ascot and leaving at very senior level within the City.

Excellent social skills, a flair for organisation and first class secretarial skills are essential for this involving position.

Age 25-35
Salary: 110/60

CITY OFFICE
728 8491

ANGELA MORTIMER

DRAKE

PERSONNEL SENIOR COLLEBS £9,000 +

Free comes allocation, bonus at Christmas, London office, home work, 40 hrs per week. It sounds too good to be true. This international consulting company will offer scope, variety and an interesting career. Take care of the best clients and ensure that all their personal administrative needs are met. You will be responsible for typing correspondence, dealing with enquiries, running a training school, and do not hesitate.

Call SUE BERESFORD on 724-0911

The People People
THE DRAKE INTERNATIONAL GROUP

PA TO MD

Organise conferences and trade promotions when you accept the challenging PA role. Within a well known company, take an active part in market research, acquiring information on both clients and competitors. A levels & 100/50 skills required.

EXECUTIVES ASSISTANT £12,000 per annum
A career opening exists for an ambitious secretary who has all the necessary skills for the financial world. Entering junior management the possibility of share options is offered by this small investment bank.

COLLEGE LEAVER SECRETARY £7,500
This small lively property company currently seeks a junior secretary to assist one of its executives. With other shorthand or audio skills you will talk to clients and organise social engagements.

TELEPHONE: 629 8863

HODGE
RECRUITMENT

Osborne Richardson

AUDI PA £10,000
This prestigious organisation seeks more from its audio secretaries than plain typewriter banging. Handle your own projects, client presentations and build up a rapport with clients. Excellent benefits and beautiful offices. 65 wpm typing, audio & WP needed.

IN THE MONEY £9,500
+ FREE FARES + MORTGAGE SUBSIDY
Make the most of your secretarial expertise by joining this merchant bank and enjoying the numerous benefits. Learn all about international markets in this fast moving environment. 100/50 skills needed.

FASHION CONSCIOUS
COLLEGE LEAVER £9,500
A famous name High St. retailer seeks someone who although happy to use newly acquired secretarial skills is also happy to undertake heavy admin. duties. Numeracy and 90/50 skills required.

Please call Debbie Barlow, Anne Friend, Jill Osborne or Eileen Richardson between 9.00 am and 6.30 pm.

01 409 2393
Recruitment Consultants
110 New Bond St
London W1

THE WORK SHOP

Tasteful Temping...

No hassles. No let-downs. Just plain, simple, high grade temping.

A tasteful package of top jobs, elite rates and thoroughly professional service.

If you have sound skills and experience, you should be talking to 'The Work Shop'.

Telephone Sue Cooke on 01-409 1232.

Recruitment Consultants

BOOK KEEPER £10,000

This is a senior position carrying a high level of responsibility. You will have had experience of running a computerised accounting function handling everything from salaries and VAT to expenses and ledgers. Rare opportunity to join an expanding organisation situated in Slough town centre. For further details call Carol Newman at B & B Personnel on Maidenhead (0628) 738333 (Agy)

01-730 5148 (Rec. Con.)

TOP SECRETARY

Secretary required for Directors of a public company in the Casino business in Mayfair. Good shorthand and accurate typing essential plus knowledge of a Digital Dictate Wordprocessor (or similar). Salary on application according to age and experience.

Tab Mr. Osborne on 01-629 4400.

COFFEE IN THE GARDEN

This Saturday morning we are opening our Covent Garden office in order to see applicants who find it hard to visit us during the working week. If you are shopping in town this weekend and would like to pop in for an informal discussion about your next career move, we'd be happy to see you. Please telephone for an appointment.

Elizabeth Hunt Recruitment Consultants
23 Bedford Street London WC2 0240 3511

CHESTERTONS RESIDENTIAL

MARKETING, W2 c. £9,000

Secretary required to join this enthusiastic small team in London's leading Estate Agents.

We need someone lively, adaptable and with a sense of humour. Good typing, S/H and WP experience. Age 20+.

Duties will be varied as we meet new challenges every day. A flexible attitude to hours and a good telephone manner is essential.

Please contact Elizabeth Toppin on 01-262 5060

ADMINISTRATIVE PA £10,000 Early Review

Job opening on account to meet Director's immediate need in co-ordinating, organising & up-to-date information systems, as well as client liaison with major companies. Excellent & healthy personal benefits. Good work/life balance. Early - mid 20's.

FILMS £8,000 + benefits
Enjoy involvement & challenge in Video World, as secretary in international company. Interest in the business world clearly an advantage. Good typing, some shorthand & PR essential. 20's.

01-730 5148 (Rec. Con.)

JAYGAR

SENIOR P.A. PARK LANE, W1

I am extremely lucky, I work for a very demanding but innovative lady Personnel Executive. The work is hard but the rewards, in both job satisfaction and money are great.

Unfortunately, I have to find my replacement and would welcome interest from Secretary/P.A.'s, 25 and over, who are looking for a challenging position in an exciting environment.

Please apply in writing with full cv. to Box No. G92.

SECRETARY WITH WANG SKILLS £10,600

Senior Secretary to provide secretarial support with WP skills, for two Senior Consultants within a major international company with new luxury offices, based in the City.

The Company is friendly, lively and can offer an excellent remuneration package.

OFFICE SYSTEMS RECRUITMENT SERVICES

115 Shaftesbury Avenue
London WC2H 8AD
439 4001

DOMINION INTERNATIONAL GROUP plc

Based in prestigious offices near Wimbledon Village requires a good Secretary for a Senior Executive and his team.

Applicants should have a good educational background and possess good shorthand, typing and Wordprocessing skills. Good salary according to age and experience.

Please send C.V. to:

Mrs. L. D. M. Lees,
Dominion International Group plc,
Dominion House, 40 Parkside,
Wimbledon, London SW19 5NB.

Senior PA in Marketing £10,000

Excellent opportunity to join a lively dynamic City team working for the MD and the Head of PR.

You must be presentable, bright, personable, educated to at least 'A' level standard with speeds of 90/50. Total involvement a promise!

GRADUATE APPOINTMENTS

7 PRINCES STREET, W.1. 01-629 7262

Public Relations £7,500-£12,000

We are currently handling numerous vacancies in top P.R. agencies (City and West End) for graduate secretaries - from college leavers through to senior P.A.'s. All these companies share a common need to recruit intelligent, energetic people with good skills. (including shorthand).

GRADUATE APPOINTMENTS

7 PRINCES STREET, W.1. 01-629 7262

DRAKE

PERSONNEL INTERNATIONAL SENIORS £9,000

Join this large international company based in the heart of London. A exciting two year probation period your day will be filled with such variety from organising meetings and a high administration content. Such a young and professional environment offers enormous prospects.

If you want to see your ability, take on responsibilities and a challenge, and see good auto stats. Please call FIONA BIRDSONE on 221-5872.

The People People
THE DRAKE INTERNATIONAL GROUP

Versatile Secretary/Administrator To £9,500 + bonus

Small advertising agency close to Tower Bridge is looking for about four people rolled into one happy package. We see you as probably 30+ (maybe returning after a family break), well spoken and presented, confident, and able to use your own initiative.

Naturally we expect polished typing (W.P. training given if necessary), excellent organisational skills, and the ability to boss it around pleasantly. You won't mind taking the telephone calls, looking after stationery, and doing half-a-dozen rush jobs at once. In return, you'll be loved to pieces by us all.

Please call Jackie Bradley on 01-231 7275, or send a brief C.V. to her at Juniper Woolf and Partners Limited, 22 New Concordia Wharf, Mill Street, London, SE1 2BB.

ASSISTANT TO DIRECTOR

Small busy Head Office of County sports Association requires experienced, energetic, bright, organised Secretary/Administrator to provide support to 2 busy Personnel Officers.

Applicants must possess excellent organisational skills, be able to coordinate, type, and have a good knowledge of computer technology/head processing systems.

Salary negotiable around £9,000 dependent on age/experience. 4 minutes walk from London Bridge and Cannon Street.

Letters of application plus CV to: Director, Salmons and Trust Associates, Parkmeads Hall, London Bridge, E20 4BE.

Profile

Account Executive required with consultancy experience for corporate affairs department to work on a wide range of accounts. Salary according to age and experience.

Reply in writing with CV to:
Liz Frewster
Profile Public Relations Ltd,
Polygone House,
18-20 Brompton Rd,
London SW4 0BG.

GERMAN PR - MARKETING

Truly bilingual pay/per for fast moving Dept. of world renowned W. Lon Co. This newly created position requires a dynamic confident personality and will involve client contact and PR duties. Previous marketing exp. pref. £9,500 AAE. Age 20+.

MERRIOW EMP AGY
(THE LANGUAGE SPECIALISTS)
01 636 1487.

DRAKE

PERSONNEL FASHION & PROPERTY £9,000

Become a part of the exciting world of fashion and design. Organised Secretary/Administrator to provide support to 2 busy Personnel Officers.

Applicants must possess excellent organisational skills, be able to coordinate, type, and have a good knowledge of computer technology/head processing systems.

Salary negotiable around £9,000 dependent on age/experience. 4 minutes walk from London Bridge and Cannon Street.

Letters of application plus CV to: Director, Salmons and Trust Associates, Parkmeads Hall, London Bridge, E20 4BE.

PERSONNEL SEC/ADMIN £9,500 + MORTGAGE

Expanding International Bank urgently requires a bright, organised Secretary/Administrator to provide support to 2 busy Personnel Officers.

Applicants must possess excellent organisational skills, be able to coordinate, type, and have a good knowledge of computer technology/head processing systems.

Salary negotiable around £9,500 dependent on age/experience. 4 minutes walk from London Bridge and Cannon Street.

Letters of application plus CV to: Director, Salmons and Trust Associates, Parkmeads Hall, London Bridge, E20 4BE.

For further details please call:
PORTMAN
RECRUITMENT
SERVICES
01-236 1113

CHELSEA ESTATE AGENTS

Secretary with good shorthand and typing for busy rentals department.

Sense of humour & initiative essential.

Salary £8,000-£9,000

FRIEND
&
FALCKE
01-584 5361

WORLD EVENTS £10,000

Senior Secretary/PA position in a dynamic and growing company. Excellent benefits and a challenging and varied role. Salary £10,000 p.a. envisaged for 1986. Please call FIONA BIRDSONE on 221-5872.

Call 588 5081
RECRUITMENT
SERVICES
01-236 1113

Handwritten note: 01-491 1888

LA CRÈME DE LA CRÈME

SENIOR SECRETARY

£10,000

A major telecommunications company is creating a new group to deal with defence communication systems. A senior secretary is required to assist in the development of the group. This person will be working for a director and must have a good telephone manner and interpersonal skills. It is necessary that candidates have recent experience either in the UK military forces or in defence systems.

A salary of £10,000 is offered, together with a non-contributory pension scheme and an excellent working environment.

Please apply in writing to: Mr. J. Ault,
31 St. James's Square,
London SW1Y 4JR.

TOWN AND AROUND AND ABOARD

CITY: Experienced bilingual PA/secretary (GERMAN/English) with excellent shorthand - A new role in a major international bank. 1 year's experience plus 30 days vacation, and salary up to £11,500.

CITY: Experienced bilingual executive secretary (English/GERMAN) with shorthand in both languages, to work for Managing Director in dynamic financial environment. Banking benefits and salary up to £12,000.

MAYFAIR: Tri-lingual PA/secretary (23-35) with fluent English, FRENCH and SPANISH (English shorthand). To work for two senior executives of international investment company. Salary Around £10,000.

COVENT GARDEN: Computer - Keen. Tri-lingual secretary (Late 20's Plus) with shorthand in English and FRENCH, plus fluent SPANISH. To assist Managing Director of Financial Consultancy. Salary around £11,000.

EPSOM/ESHER area: PA/secretary with GERMAN of mother tongue standard, familiarity with GERMAN - speaking areas and really splendid English, to work at senior level. No shorthand, good salary and plenty of variety.

KINGSTON area: (moving to west London): Bilingual PA/Sec (25 plus) with excellent English and FRENCH and an interest in marketing - Must be a computer/word processor enthusiast around £10,000.

DAGENHAM: PA/secretary with fluent FRENCH (English shorthand) and experience at Director level, to assist recently arrived Managing Director (French). Excellent office environment and negotiable salary.

FELTHAM: Bilingual secretary (25 plus) with English shorthand and very fluent GERMAN, to work for Marketing Manager. Various activities including translations both ways and telephone liaison. Sal up to £9,500.

SPAIN: Bilingual secretary (25 plus) with good skills and experience at senior level, to assist Overseas Sales Manager of Property Development Company on the South Coast. English needs to be of mother tongue standard. Salary £9,500.

really excellent. Salary roughly equivalent to £8,300 gross, including profit share, Fair pay, and work permit available after trial period.

MULTILINGUAL SERVICES
Recruitment Consultants
22 Charing Cross Road, London WC2 OHOR.
01 836 3794/5

Manhattan Transfer

c£16k package

A major American investment organisation has taken an unprecedented decision to move from the City to the West End, where it will establish its trading operation. The VP masterminding this work is also the telecommunications chief and thus plays a key part in the operation. He needs a PA aged mid/late 20s who appreciates the role that information technology will play in the securities trading of the future. You must have the maturity to coordinate the move, taking decisions in his frequent

absence abroad and the enthusiasm to be in the vanguard of this minor revolution. Skills 100/60 with WP experience. Preferably IBM. Please telephone 01-439 6477



PA/Secretarial Recruitment Consultants

Sales Administrator/Secretary - c£9,500

An opportunity to use your initiative - NW10

Our client is the UK subsidiary of a multinational chemical company and is looking for a competent and experienced person to take charge of the Sales Administration Office of one of its divisions, and to act as Confidential Secretary to the two Senior Managers of the department.

Ideally aged 30+, you will have a background in sales administration and sound secretarial skills. Some knowledge of chemistry and experience of word processing/computers would be an advantage.

If you possess these skills, have a good telephone manner and are able to assume responsibility, please send a copy of your cv, or telephone, to Jo Byrne, Reliance Service Bureau Ltd., 50 The Broadway, Ealing W5. Tel: (01) 579 6221.

Elizabeth Hunt

ROOM WITH A VIEW TO £12,000

An unfappable, well presented, senior secretary is needed to join the Managing Director of the leading firm of chartered surveyors. He will appreciate efficiency and a stable work history. 80 wpm audio ability and rusty shorthand needed.

NO SHORTHAND
£10,000 - £11,000
Join this international research consultancy and enjoy a friendly team atmosphere in smart, very well equipped Mayfair offices. You'll be secretary to two senior consultants and should have fast audio ability (80 wpm) and a committed, confident personality. Age 22+.

Elizabeth Hunt Recruitment Consultants
2-3 Bedford Street London WC2 0H40 3511

DRAKE PERSONNEL
PERSONNEL OFFICER
c.£14,000
The leading firm of Solicitors is looking for a Personnel Officer to take charge of their recruitment of secretarial/administrative staff, handle staff welfare and records, advise on pay, provide health scheme and pensions. Prospects excellent as the company is rapidly expanding. If you are currently in a personnel position, preferably with legal qualifications, call PERELLA PRITCHARD on 094-0368.

Ann Warrington
Secretarial Careers
WIZARD AT WANG £10,000 neg
Friendly American lawyer in city needs sec with rusty shorthand to look him in fascinating deals.

LUMP SUM £10,000 + bonus
The annual bonus is part of total from stock to his PA Sec. Good shorthand & organizing skills put to good use.

'AEROBIC' FANATIC £10,000 + benefits
Assist Staff Pair with confidential admin, training, counselling etc as PA Sec. The company offers gym facilities & use of club rooms.

WIND IN THE WILLOWS £9,500 + benefits
Mother hen required for this financial director with 15/10 yrs exp. in Div level. Interesting but not demanding. 5/11. Audio & WP. 0409.

SENIOR SECRETARY

Senior Secretary required for Managing Director and Business Development Director of advertising company with blue chip client list, based in Mayfair.

Shorthand and adaptability essential together with ability to deal with high level client contacts. Word processing experience an advantage. Salary negotiable.

Apply in writing to Mark Jamison, Yershon Media, 7 Albemarle Street, London W1X 3HF.

London branch of international trade and finance house has an exciting opening for:
Senior Secretary-Director Level.
A mature reliable personality who gets things done and keeps the Boss as happy. Excellent skills (100/50) and solid experience in an international trade environment of advantage. Graduate preferred.

Junior Secretary
With shorthand and 50 wpm typing, knowledge of telex procedures essential, experience in an international trade environment preferred. You can expect excellent terms and prospects from this young go ahead company.

Please apply in writing marked private and confidential to:
R Winder
Dunlavy-Rosin
9 Kingsway
London WC2B 6XH

THE MIDDLESEX HOSPITAL MEDICAL SCHOOL/UNIVERSITY COLLEGE LONDON

Department of Medicine
DEPARTMENT ADMINISTRATIVE SECRETARY

New Joint Department of Medicine, active in teaching and research, seeks an experienced medical secretary to provide personal secretarial/managerial support to the Head of Department, and to co-ordinate the work of the department with the help of other secretarial staff.

This responsible post entails daily contact with academic, medical and scientific staff. Applicants should have administrative ability, be well organised and able to take initiative. Good secretarial skills, including audio-typing and shorthand, essential. Word-processing experience would be an asset.

Salary in the range £8,002 - £9,014; generous holidays and pension; 4 weeks annual leave. Applicants should send a full cv to: Miss Mary Brinkley, Administrative Officer, The Middlesex Hospital Medical School, Mortimer Street, London W1P 7PN or contact her on 01-380 9374/9373 for further details.

TEMPORARY PROFESSIONAL SECRETARIES WITH WP SKILLS AND DEDICATED OPERATORS YOUR IN DEMAND

Our new Famous office systems recruitment division of the Alfred Marks Group is in constant need of high calibre people to undertake assignments throughout the London area. Our contract team enjoy, highest rates of pay, continuous training and development on all the latest sophisticated systems and the opportunity to progress into support application programming and in-company consultancy training which in turn offers extremely attractive earnings and benefits.

SECRETARY/ADMINISTRATOR

Circa £9500

We are the London office of an expanding nationwide organisation. Over the last six months business has developed rapidly and as a result the workload has increased. Despite the slog we maintain a happy team atmosphere and we need a Secretary/Administrator to keep us all in line.

A level headed organiser with shorthand and word processing experience is essential due to the high demands of the job. You must have the ability to liaise effectively with clients and keep the office running smoothly.

If you can handle all this and have a sense of humour, please ring
JENNIFER BAKER on 01-630 6892.

Top West End salary - in HAYES!
Experienced Sec/PA - MD's alter ego
If you live out Middx, you don't miss that rapidly expanding beauty products/cosmetics co., now in new Business Centre off Uxbridge Road, Hayes, has young hard-working team headed by hyper-active MD in need of strong-minded, highly efficient, organising Secretary to handle detail. You'll be 30-plus (broaden ties) with strong personality, and the ability to get things done and everything you can for the MD. No market research - all the more PA things. Some shuffling. French useful. No fiery tower complex. Ring NOW.

mary overton
on 01-734 7282
Mary Overton Recruitment Ltd., 35 Piccadilly, London, W1V 9ER.

BIONIC GIRL

Small City specialist political risk insurance broker in need secretary/pa/broker preferably university graduate with interest in current affairs.
Tel: 01-623 2228

INTERIORS

£10,000

A top flight PA to the Managing Director with excellent secretarial skills is required by a long-established firm of interior designers. Fluid French is a must and knowledge of interior design an advantage. Excellent job content - excellent and interesting training. Superb job for the right candidate. Top position.

CITY: 01-481 2345
WEST END: 01-938 2188

SOCIABLE SEC

£10,500

Superb position exists for a bright and happy PA working for the chairman of the well-known company. Lots of clear contact, interesting and stimulating work. Excellent job content - excellent and interesting training. Superb job for the right candidate. Top position.

CITY: 01-481 2345
WEST END: 01-938 2188

FASHION

£9,000

Well established, up market, fashion retail company seeks a good PA/Secretary to help organize the Managing Director's office. Good administrative skills essential plus fluency in French to assist with the day to day work. Excellent job content - excellent and interesting training. Superb job for the right candidate. Top position.

CITY: 01-481 2345
WEST END: 01-938 2188

PA IN PR

£10,000

We are looking for a SV/Secretary/PA to work for the Director of a professional finance company. Excellent job content - excellent and interesting training. Superb job for the right candidate. Top position.

CITY: 01-481 2345
WEST END: 01-938 2188

FINANCE

£10,000

Lively and competent Secretary/PA to work for the Managing Director of a professional finance company. Excellent job content - excellent and interesting training. Superb job for the right candidate. Top position.

CITY: 01-481 2345
WEST END: 01-938 2188

INITIATIVE

27+ c£10,000

A mature, pleasant, PA is needed to work for the Managing Director of a professional finance company. Excellent job content - excellent and interesting training. Superb job for the right candidate. Top position.

CITY: 01-481 2345
WEST END: 01-938 2188

EXPERIENCED INTERVIEWER

LONDON W1 £10,000+

Experienced interviewer as first assistant to Manageress required by Employment Agency established over 15 years in the West End. An ideal opportunity to join a small but expanding friendly group. Phone Mike Brown on 01-221 3697

PR PA

£9,500 neg

We are seeking a well organised, self motivated and mature PA/senior secretary with good skills (100/60) who enjoys PR and will assume responsibility for supervision of some of the company's admin including appointments of secretaries etc. Pleasant personality and ability to work under pressure essential. Please apply in writing including CV to:
Mrs S McMahon,
Sydney Kay Firm Partnership
(Chartered Architects),
Thames Inn House, 5 Holborn Circus,
London EC1N 2HN

SECRETARY TO CHAIRMAN'S PA

To join friendly, very busy management consultancy/ market research company. Duties include: some shorthand, audio, typing of reports, organising travel arrangements, diaries, lunches etc. Applicants must have fast accurate typing, have some knowledge of WP (training provided), be conversant with modern office machinery and be able to communicate at all levels. Starting salary £9,000 (free lunch). Please send full CV and particulars to:
Reading Match
78-80 St John Street
London EC1M 4HR
(No agencies)

SHANGRI-LA INTERNATIONAL

Secretary Sales Co-Ordinator

Immediate vacancy for young energetic secretary - sales co-ordinator working for leading Far East hotel company. Language ability German and French. This busy sales office in Knightsbridge handles individual and group reservations. Excellent salary. Full CV to:
Jim Reid,
(Private & Confidential)
Shangri-La International
42 Cheval Place
London SW7 1EW

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What do you look for from temporary work? High rewards, certainly - but more besides! The question is valid, because in today's market, you do have a choice. Our own temporaries form an exclusive, high calibre team: our clientele amongst the most prestigious in London. With good skills, quite frankly you can make good money anywhere. But if you want the best, in every sense, then give me a call. Sara Dyson, on 01-493 5787.

Gordon Yates Ltd,
35 Old Bond Street, London W1
(Recruitment Consultants)

TV MARKETING

£9,500+

An excellent opportunity for a bright young secretary with good skills to work as part of the marketing team in a leading television company. The job is varied and interesting with lots of client liaison, organisation of parties and sports entertainment. There are excellent promotion prospects within the top television group for the enthusiastic and energetic. Relevant experience useful. Please call:
01-499 6566
The GROSVENOR

Come and run our small bureau you will find it very rewarding. Call Dorcas for details now. 938 2151

RECRUITMENT CONSULTANT

Bond St Bureau, a long established and successful staff consultancy with many prestige clients has an opening for an experienced consultant to join a small and friendly team. A proven track record in a related field plus a professional but sympathetic approach to people is required. Attractive negotiable salary. Please call Audrey MacCurtain on 629 3693.
BOND ST BUREAU
22 South Molton St, W1

SECRETARY

Enthusiastic, hard-working secretary with initiative and agreeable appearance used to working under pressure required for busy Landscape Design. Book-keeping, PAYE, shorthand and Word processing experience essential. A-level education with knowledge of Latin for plant ordering required. Good salary for the right person. Please Reply to BOX G98.

DRAKE PERSONNEL INTERIORS DESIGN

£10,000

They design the "real" sophisticated environment that gives the "pass" banks. They do it better than any other. You will be at the max of creativity and competence as PA to the MD. Be involved in projects, deal constantly with clients and meet and deal with them daily. You'll be a team player, organising, motivating, their energy and the results. Are you a pro? You'll be a good professional. PA setting a new challenge area a creative environment. With good skills call: 01-821 0368.
THE DRAKE INTERNATIONAL GROUP

LEGAL AUDIO SECRETARY

required to work for busy female partner in small Bloomsbury firm of solicitors. Legal experience necessary. Wang WP experience useful but not essential. Salary negotiable. Ring 01-631 4141.

SECRETARY W1

Required for small but interesting office in W1. Good shorthand, audio, typing and WP skills required. We also use an IBM-XT. Call Lewis 01-223 3. Small London Company subsidiary of International Financial Service Group. Salary c£9,500. Ring 01-408 1835 and ask for Gillian Rees or send cv. to her at the 4th floor, 15 Stanhope Gate, London W1V 6AG.

W/P MANAGER

To £10,000

The freedom to plan your own day, discuss projects with your clients and enjoy lots of good company. With your excellent WP skills you will appreciate the computers we have in our new offices in WB.

Come and run our small bureau you will find it very rewarding. Call Dorcas for details now. 938 2151

Elizabeth Hunt

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Would you enjoy an informal atmosphere, amazing office and good prospects? Then join this leading world design consultancy as secretary to a director who provides a designer service to the travel and leisure industries. 90/80 and WP skills needed.

MOVE INTO MARKETING
£9,000

Join this famous name company closely connected to the fashion industry as secretary to the marketing director. Your excellent organisational ability and creative ideas will be appreciated as you provide a full PA role. 5 weeks holidays. 100/55 skills needed.

Elizabeth Hunt Recruitment Consultants
18 Grosvenor Street London W1 01-240 3531

JOIN THE TEAM AT OFFICE OVERLOAD

Staff Care Package:
*Holiday pay *Bank holiday pay
*Guaranteed work *Social programme
for top skills
*Free WP/computer training
*Regular reviews
*Performance awards *Complete career development
*Immediate work *Rewarding & varied assignments

Call Moira or John on 01-229 9244
Office Overload Agency

THE WORK SHOP

Public Relations

£10,000+

Superb opening for a high calibre secretary as PA to MD of this fast-moving PR agency. You will enjoy all-round involvement, helping to organise press releases, road shows, seminars, conferences etc while handling VIP clients liaison. Approx 40% admin content. Hectic, friendly, very secure set-up. You should have good skills/80-60 and at least 2 years' work experience. Age 23+ Please telephone: 01-409 1232.
Recruitment Consultants

INTERNATIONAL BANKING

£13,000

PA for prestigious City American Bank working for Senior Consultant. Organizational and administrative role. Skills 100/70.

£10,500
Secretary PA for Executive Director, French Marketing area International City Bank. Skills 100/70 with a level French. Benefits immediate mortgage subsidy.

COLLEGE LEAVERS
City American Bank is recruiting several intelligent well qualified college leavers for International area. A levels, 5/15 100/55. Age 19+. £7,000 neg.
430 1551/2653
DULCIE SIMPSON APPTS

ADVERTISING OPPORTUNITY

£8,500 neg

We are a leading advertising agency in Mayfair and are seeking a well educated, experienced secretary to join one of our account directors and his team looking after some of our major clients.

This varied and responsible position requires excellent skills including shorthand, the ability to work well within a group and the common sense to deal with all aspects of secretarial work.

If you have advertising experience or a genuine interest in advertising and are looking for a new challenge this could be the opportunity you are looking for. For more details please telephone Susanna Jacobsen on 01-629 9496.

EUROBOND SEC. £12,5000+

A dynamic, hard working young secretary is desperately needed to join a young, expanding international team in the heart of the City - an ability to organise a group of young executives is essential. Beautiful offices. 50% secretarial. Speeds 90/60. Age c.21.

EXECUTIVE SEC-W1 £12,000
Our clients, an expanding communications company in the West End, are looking for a PA/Secretary who is able to take responsibilities and work under her own steam. You will have your own projects as well as being a perfect PA to your boss. Age c.24. Speeds 100/60.

TM International Ltd
Secretarial Recruitment
50 Hurs Green SW1
Individual career advice for secretaries and personal assistants
01-234 8891

THE WORK SHOP

Run The Office

£9,000

Major exhibition organisers seek secretary for small, specialist consultancy team. This is a highly involving role handling all administrative aspects and assisting the consultants in their service function. Situated in a large Georgian house in W1 you will enjoy a lively, friendly and relaxed environment. No shorthand required. You should have good typing, good education and ideally 2-3 years' experience. Age 23-35. Please call: 01-499 1232.

ADMIN AUDIO
£,500 +
In Mayfair Co requires sec with good administrative ability to assist manager with office staff training and other matters. Details 01-499 9274. Steve Mills (Rep Cons)

DIRECTORS SECRETARY

10,000 P.A.

Property/Hotel Company S.W.7. require highly efficient and self motivated secretary. 60% audio min. 50 w.p.m. 8/11 essential. W.P. exp and driving licence an advantage. Must be numerate and willing to work on own initiative. Varied tasks, research etc. Must be flexible and willing to do anything.
Ring 01-225 1477
Strictly no agencies

TV SECRETARY

To £3,300

A wonderful career opportunity for a shorthand Secretary with 100/50 speeds. Excellent salary. Experience wishing to enter this industry. This leading commercial company is based in SW1.

Please phone Derek Last 01-734 2921
Kompass Ltd.
(Rec Cons)
10 Nile Place,
Off Oxford Street,
London W1R 1AE.

DRAKE PERSONNEL CAREER PA

£8,500

Make decisions when you join this leading international pharmaceutical company where you will assist at MD level. 10/11 in all areas. Delightful working conditions. You will be based in business offices in Mayfair and will enjoy excellent career prospects once you have proved yourself.
If you have flair and confidence along with top secretarial skills call KAREN LEVINE on 734-8811.
THE DRAKE INTERNATIONAL GROUP

£10,000-£12,000?

Lively American com. req. ECS, keen, good typ. 100/75 wpm. Please call
Victoria Graham Ltd
(Rec Cons)
491 7002/3007 493 1769

SECRETARY

To manage the office of two top executives and handle the office and business. Excellent salary and benefits. Excellent working conditions and hours. Knowledge of office systems. An occasionally demanding but not too hot or cold. Please ring 01-234 8891.

ADMIN AUDIO

£,500 +

In Mayfair Co requires sec with good administrative ability to assist manager with office staff training and other matters. Details 01-499 9274. Steve Mills (Rep Cons)

The GROSVENOR

RESIDENTIAL PROPERTY 2

The best of Charles II for £300,000

Melton Constable Hall, Norfolk, reputed to be the finest Grade II listed house in England...

Number 18, Adelaide Square, Windsor, is a perfect terrace house originally built to Windsor Castle...

Georgian classic

Wybarton Park, on the edge of the conservation village of Wybarton, Lincolnshire, is a classic Georgian country house...

The Barn, in Bratton, west Wiltshire, is a large brick and timbered building about 200 years old used for storing goods...

A home that floats

Now for something completely different. The first of its kind flat-bottomed Thames sailing barge...

East Mascalls is a fine Grade II listed 16th-century house at Lindfield, West Sussex, built in the distinctive Cheshire style of timber frame...

Palace with hotel service

Richard Collins, who had previously worked in estate agency, formed Fremantle Properties in 1983 to specialize in refurbishing residential properties in central London...

Second-floor apartment sold for £800,000

It is intended to offer a level of services at Palace Court more generally found in a good hotel...

PROPERTY BUYERS' GUIDE COUNTRY PROPERTIES

CLUTTONS

Charleywood, Hertfordshire. An interesting chateau bungalow with attractive terraced garden having fine views over Charleywood Common...

RETIREMENT HOMES AMERSHAM

A high quality development of 2 & 3 bedroom sheltered Maisonettes within walking distance of all amenities...

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Charming 16th century grade II listed cottage situated on the edge of a common. 2 reception rooms, garden room, 3 bedrooms, bathroom, garaging, secluded garden...

SUFFOLK - WOODBRIDGE

A superbly situated residential farm with views over the High Weald countryside of Kent and Sussex. A delightful 17th Century farmhouse...

WILTSHIRE

UNUSUAL COTTAGE with beautiful views to Chilton Valley. 2 reception rooms, kitchen, bathroom, 2 bedrooms, 2 bathrooms, 110 sq. ft. garden...

Lane Fox & Partners Rylands

OXFORDSHIRE. Burford 4 miles, Stow-on-the-Wold 6 miles, Oxford 27 miles. A FINE MAINLY GEORGIAN RECTORY RENOVATED TO A HIGH STANDARD...

OXON/GLOS BORDERS - NEAR BURFORD

Faringdon 5 miles, Cirencester 15 miles. 17TH CENTURY VILLAGE HOUSE WITH DELIGHTFUL GARDEN...

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M4 5 miles, Malmesbury 6 miles, Swindon 7 miles. ATTRACTIVE GEORGIAN VILLAGE HOUSE IN IMMACULATE ORDER...

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Oxford 3 miles, Basingstoke 4 miles, M3 2 miles, London 45 miles. AN ATTRACTIVE AND WELL ARRANGED FORMER RECTORY...

OXFORDSHIRE - Oxford 6 miles

Woodstock 5 miles, London 54 miles. A SUBBER XVIII CENTURY VILLAGE HOUSE WITH considerable character and surrounded by mature woodlands...

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A well appointed Grade II listed village house of 16th century origin in a delightful setting with a conservation area...

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Land and Estate Agents Department. SHETLAND Isle of Yell. A MOST ENCHANTING AND ROMANTIC PENINSULA...

BATH NORTHANGER COURT

RENOVATED FROM 18TH and 19th century. This fine completed work on the site of the 'Northanger Court' is a superb example of Georgian architecture...

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NEAR CHICHESTER. Lovely 15th century stone house with superb views over the South Downs. 4 bedrooms, 3 bathrooms, 2 reception rooms, 2 living rooms, 2 sitting rooms, 2 dining rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

Simply Elegant PARKSTONE PLACE. FOUR LUXURIOUS APARTMENTS & SUITES. Fully fitted kitchen with built in appliances. Luxury bathroom with gold fittings. Gas-fired central heating. Double-glazed. Quality carpet throughout. Radio controlled garage door. Satelite TV, entry phone. Traditionally constructed to NHBC approval.

HEREFORDSHIRE, WORCS, & SHROPS. WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

IRELAND. GO GALWAY. Rare valuable building site overlooking Loch Galway. 1.75 acres. Valued at £150,000. Call 0977 65888.

KENT. EXHIBIT YOUR LAND. In Kent, you can find a wide variety of properties for sale or rent. Call 0977 65888.

HERTFORDSHIRE. BALETHALL. 3 miles. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

NEW GALLOWAY DUMFRIES. Traditional Scottish Farmhouse, substantially situated in an area of great beauty near Loch Ken. Set in 5 acres south facing land with excellent outbuildings & 2 reception rooms. Call 0977 65888.

SCOTLAND. PERTHSHIRE. 10 miles. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

MIDDLESEX

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

MIDLANDS

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

NORTH EAST

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

NORTH WEST

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In the heart of Woodcock Valley on the fringe of the Lake District, a superb 5 bed detached house with 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

OXFORDSHIRE

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

SCOTLAND

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SOMERSET & AVON

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SURREY

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

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BETWEEN HASTINGS & EASTBOURNE

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

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WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

SOMERSET

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

GLENCOE

WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

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NORTH COTSWOLDS

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BATH NORTHANGER COURT

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WIMBORNE 10 MILES. 3 bedrooms, 2 bathrooms, 2 living rooms, 2 dining rooms, 2 sitting rooms, 2 kitchens, 2 pantries, 2 cellars, 2 porches, 2 balconies, 2 terraces, 2 lawns, 2 gardens, 2 paddocks, 2 fields, 2 woods, 2 parks, 2 meadows, 2 commons, 2 heath, 2 moor, 2 tundra, 2 bog, 2 fen, 2 marsh, 2 plain, 2 steppe...

MORTGAGES

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PERSONAL COLUMNS

Classified advertisements... (Text about advertising rates and contact information)

WANTED... (Text about seeking a partner or specific services)

HELP... (Text about seeking help or advice)

OVERSEAS TRAVEL... (Text about travel services and agencies)

MUSICAL INSTRUMENTS... (Text about musical instruments and lessons)

UP UP & AWAY... (Text about flight services and destinations)

CRUISE & SAIL ABROAD... (Text about cruise and sailing options)

GENERAL... (Text about general services and information)

SELF-CATERING... (Text about self-catering services)

ALGARVE HOLIDAY BARGAINS... (Text about holiday bargains in Algarve)

UNUSUAL CLOCKS... (Text about unusual clocks and watches)

ROYAL DOULTON TOBY JUGS, FIGURINES, ANIMALS, ETC., WANTED... (Text about collecting items)

CLASSIFIED... (Text about classified advertisements)

WANTED... (Text about seeking a partner)

HELP... (Text about seeking help)

OVERSEAS TRAVEL... (Text about travel services)

MUSICAL INSTRUMENTS... (Text about musical instruments)

UP UP & AWAY... (Text about flight services)

CRUISE & SAIL ABROAD... (Text about cruise and sailing)

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FOOTBALL

Scots lament the international passing of Dalglish

Kenny Dalglish's glittering international career... (Main article text about Dalglish's career)

A kind of Watford of the ocean wave

The Kookaburra Yachting Syndicate... (Main article text about yachting syndicate)

ICE SKATING

Barber and Slater set for a last dance

Karen Barber and Nicky Slater... (Main article text about ice skating)

HOCKEY

World Cup hope for youngsters

England's selectors have picked a squad... (Main article text about hockey)

GOLF

Aoki receives invitation to the Open

Isao Aoki of Japan has qualified for the 115th Open... (Main article text about Aoki)

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Simply Turkey BANK HOLIDAY... (Advertisement for Turkey bank holiday)

CRICKET: JESTY FIGHTS ALONE FOR SURREY

Greenidge on the warpath as Hampshire forge on

By John Woodcock, Cricket Correspondent

Surrey and Hampshire were almost certainly playing for survival in the Benson and Hedges Cup yesterday, with the losers having only a remote chance of remaining in the competition. With seven overs left the match was still wide open, Hampshire being 195 for six in reply to Surrey's 239 for seven.

The groundsman had produced a good pitch, wonderfully good considering all the rain. That Hampshire chose to field must have been because they are better chasers than pace-setters. There was nothing much in the pitch as Butcher, chipping the ball into the gaps, got the Surrey innings going. In Clinton's absence with a thigh strain, Richards went in with Butcher, and held off Marshall's opening burst. It shows how much Richards has come on with the bat that Surrey have no qualms about sending him in last.

There cannot be many better drivers through extra-cover than Stewart (his father, Mickey, was more a hooker and cutter and worker of the ball), so that it was not long before Nicholas gave him a deep, wide long-off. It was there that he was caught at 103 in the 31st over. Butcher had mis-hit Tremlett to long-on by then, and in the last over before lunch, Lynch, sent back by Jesty, was run out by Robin Smith from short backward square-leg. It was Lynch's call, and there was just a run there.

This may well have been the turning point. Well as Jesty played for the rest of Surrey's innings Hampshire were able to contain his partners, though Doughty did hit Nicholas for six down to the Vauxhall End. With Jesty doing the same off successive balls, Nicholas was the costliest of the Hampshire bowlers. The most successful was not Marshall but

Tremlett, thanks to the consistency of his length and line. With Greenidge in cracking form Hampshire raced to 50 in 10 overs and were 91 after only 18 when Terry was first out, hitting a long hop to short mid-wicket. It had begun to look by then as though Hampshire would win in a canter. But in the next 16 overs they scored only 44 runs, while losing Greenidge, Robin Smith and Nicholas. Butcher ran out Nicholas in the first over after tea with a direct hit from short fine leg, a brilliant piece of fielding.

It was any one's game after that. Hampshire choose Turner for their one-day matches rather than an extra bowler, and they were glad of him now. Running well between wickets and looking for the gaps, he and Christopher Smith went along at the five runs an over that Hampshire needed when they came together. They had put on 53 in 11 overs when Lynch sent Turner back with a fine diving catch at short extra-cover.

Table with 2 columns: Player Name and Runs/Wickets. Includes players like A R Butcher, C Smith, T Tremlett, etc.

Surrey: A R Butcher c Smith b Tremlett 59, J P Woodward b Doughty 10, R A Smith c R Smith b Tremlett 25, J J Jesty not out 71, T Tremlett c Nicholas b Doughty 43, T Clark b Marshall 4, A N Sedham c Nicholas b Tremlett 8, M A Falshaw not out 21, M A Falshaw not out 21, Extras (b 14, w 12, nb 1) 21, Total (7 wickets, 55 overs) 239.

Hampshire: C G Greenidge c Doughty 58, V P Terry c Monkhouse b Doughty 32, R A Smith c Richards b Pooze 20, M C J Nicholas run out 1, M C J Nicholas run out 1, M C J Nicholas run out 1, M C J Nicholas run out 1, Extras 1, Total (8 wickets, 48 overs) 195.

Merciless End of the cup road for Gower

By Peter Ball

Essex are enjoying themselves against West Country opposition in their Benson and Hedges zonal matches. After their 277 against Somerset, their batsmen took a toll yesterday of some loose Gloucestershire bowling, with only a violent riposte by Curran, supported by a well-gathered 78 from Athey, threatening their grip on the match.

Chasing 272, Gloucestershire had a difficult beginning. Stovold fell in the first over with only a wide on the board and Romaines and Athey both looked uncomfortable against the accuracy of Lever and Foster.

Slowly Gloucestershire settled as Athey began to play with increasing freedom. Their progress could not match Essex's, however, and when Romaines was brilliant, medium pace to the right of slip by East, their stand of 109 had occupied 32 overs, to leave them needing 151 off the final 20 at tea.

In contrast, to Gloucestershire, Essex were given an explosive start by Gooch. His 50 came off only 45 deliveries, leaving the firm foundation on which Prichard, Border, Fletcher and Pringle built steadily.

On an easy-paced wicket, Walsh could do nothing to revive the winter's nightmares and Gooch was merciless, hooking and driving his wayward efforts savagely. His treatment of Lawrence was only marginally less severe.

After Gooch's departure, chipping Walsh on to his wicket and the sight screen reaching his half-century in 55 balls, only ten more than Gooch.

Table with 2 columns: Player Name and Runs/Wickets. Includes players like G A Gooch, R Prichard, etc.



Lamb: gold award for a golden innings of 106 yesterday (Photograph: Ian Stewart)

Botham has them wavering

By Alan Gibson

Somerset were the toss and batted. The weather was dry, though clouds were drawing up from the South-West. Roebuck took Marks in with him, a good idea, but we did not have much chance to assess their merits as a partnership because Roebuck was soon leg-before to Thomas. Marks was brisk and efficient and looking like making a large score when he mis-hit a high drive to extra cover, who did well to catch it.

That was 61 for two in the twentieth over. Hardy was run out, foolishly, since Richards did not fancy the run, and Somerset had been doing quite nicely at 64. Richards did not look quite his normal commanding self and was stumped off Steele from rather a wild dash down the pitch at 97.

At lunch, after 44 overs, the score was 133 for four. I thought, since Glamorgan are not a strong batting side, that 200 would do for Somerset. Faint aspirations! Botham is clearly enjoying his cricket. He was 32 at lunch and, after the further 15 overs, was 125, with the total 258 for seven. He felt like hitting them, so he hit them, and his eye was in. Glamorgan wavered in the field, as any side would under such an onslaught.

Glamorgan lost two wickets for nine runs and after eight overs the clouds began to drip and the players went off for an early tea. In 20 overs the score was 47. In the 26th over, at 67, Holmes was out, the likeliest man to make the big score. Thomas caught first ball and Pauline knew little about the next, which would have given Taylor the bat-tryck.

After 30 overs the score was 78 and Taylor had taken his third wicket. Marks, possibly brought on too late, bowled his usual economical spell. Morris and Ontong made a courageous stand, which ended at 130, in the fortieth over, when Morris was caught in the deep off D. Marks.

Table with 2 columns: Player Name and Runs/Wickets. Includes players like A J Hopkiss, A L J Gards, etc.

Worcestershire: T S Curtis b Wicket 14, D M South b Wicket 14, G A Hick b Wicket 36, D N Patel run out 10, N V Parfitt not out 10, J D Ingham not out 10, Extras (b 14, w 12, nb 1) 21, Total (2 wickets, 55 overs) 227.

SPEEDWAY

Top riders may have their work cut out

By Keith Mackin

There were many gloomy international leaving the Swindon track last weekend at the end of a dramatic first British semi-final in the world individual riders' championship. Sixteen riders broke the tapes and, to all-round consternation, six British internationals failed to qualify, a huge disappointment for them and something of an embarrassment to the Great Britain team managers, Eric Boocock and Colin Pratt.

The biggest surprise was the failure of Peter Collins, the former world champion, though the Belle Vue rider has not shown the best of form this season. Among the other qualifiers are Neil Collins, Neil Everts, Peter Carr, Simon Cross and Andy Smith, who last year reached the inter-continental final of the world championship.

The second semi-final takes place this weekend at the Odsal Stadium, Bradford, and following the disappointments of Swindon there could be problems for more international and national riders. Competing will be Simon Wigg, the Great Britain captain, Jeremy Doncaster, Kenny Carter and Chris Morton.

The Danes have also suffered a blow in advance of the second international against Great Britain, at Belle Vue on Friday. Tommy Knudsen, the former world No. 3, failed to qualify in the Danish final and, disgruntled for not being seeded through to the Nordic final, he has pulled out of the Denmark squad.

This is a vital match for both teams, with Great Britain narrowly beaten 55-53 in the first international at Cradley Heath, believing they have a great chance of squaring the series on the big Belle Vue track, which is not to the liking of most of the Danes. It is expected that Denmark will call up Bo Petersen, the former Swedish rider, to replace a Swedish rider who is less happy on big tracks.

With Phil Collins dropped, the Great Britain squad is made up of Simon Wigg (captain), Kenny Carter, Neil Everts, Neil Collins, Jeremy Doncaster and Chris Morton. Carl Blackbird and Kelvin Tatum are the reserves.

BASEBALL

NORTH AMERICA: American League: Baltimore Orioles 10, Cleveland Indians 8, Kansas City Royals 7, Detroit Tigers 6, New York Yankees 5, Toronto Blue Jays 4, Chicago White Sox 3, Boston Red Sox 2, Oakland Athletics 1, Houston Astros 0.

BOXING

REMEDI, Nevada: World middleweight champion Marvin Haugerby (USA) vs. Alexander Braxton (USA) in a 12-round bout. Braxton is a former world champion.

FOOTBALL

PREMIER LEAGUE: Tottenham Hotspur 2, Arsenal 1, Liverpool 1, Manchester United 1, Chelsea 1, Everton 1, West Ham United 1, Queens Park Rangers 1, Millwall 1, Luton Town 1, Barnet 1, Brentford 1, Crystal Palace 1, Notts County 1, Mansfield 1, Grimsby 1, Peterborough United 1, Shrewsbury 1, Exeter City 1, Torquay United 1, Yeovil 1, Weymouth 1, Dagenham & Redbridge 1, Maidstone United 1, Dover Athletic 1, Ebbsfleet United 1, Eastleigh 1, Hemel Hempstead 1, Slough 1, Woking 1, Havant & Waterlooville 1, Bournemouth 1, Southend United 1, Luton Town 1, Barnet 1, Brentford 1, Crystal Palace 1, Notts County 1, Mansfield 1, Grimsby 1, Peterborough United 1, Shrewsbury 1, Exeter City 1, Torquay United 1, Yeovil 1, Weymouth 1, Dagenham & Redbridge 1, Maidstone United 1, Dover Athletic 1, Ebbsfleet United 1, Eastleigh 1, Hemel Hempstead 1, Slough 1, Woking 1, Havant & Waterlooville 1, Bournemouth 1, Southend United 1.

RUGBY UNION

League schemes show way to the future

By David Hinks, Rugby Correspondent

The two pilot league schemes approved by the Rugby Football Union during the past season, in the Eastern Counties and the North-West, received the acknowledgement recently that they will certainly be implemented to five divisions. The Rugby Football Union, which has been in the process of reorganising its structure, has announced that it will be introducing a new league system from the 1987-8 season.

The winners of the two leagues, both of which have increased interest in the game, will be the Eastern Counties and the North-West. The Eastern Counties league will be made up of five divisions, with the North-West league being made up of four divisions. The Rugby Football Union has announced that it will be introducing a new league system from the 1987-8 season.

The main reason for the introduction of the new league system is to provide a more structured and competitive environment for the game. The Rugby Football Union has announced that it will be introducing a new league system from the 1987-8 season.

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PREMIER LEAGUE: Tottenham Hotspur 2, Arsenal 1, Liverpool 1, Manchester United 1, Chelsea 1, Everton 1, West Ham United 1, Queens Park Rangers 1, Millwall 1, Luton Town 1, Barnet 1, Brentford 1, Crystal Palace 1, Notts County 1, Mansfield 1, Grimsby 1, Peterborough United 1, Shrewsbury 1, Exeter City 1, Torquay United 1, Yeovil 1, Weymouth 1, Dagenham & Redbridge 1, Maidstone United 1, Dover Athletic 1, Ebbsfleet United 1, Eastleigh 1, Hemel Hempstead 1, Slough 1, Woking 1, Havant & Waterlooville 1, Bournemouth 1, Southend United 1.

LEGAL NOTICES

THE COMPANIES ACT 1985: Notice is hereby given that the following companies have been struck off the register of companies: [List of companies]

BASEBALL

Top riders may have their work cut out

There were many gloomy international leaving the Swindon track last weekend at the end of a dramatic first British semi-final in the world individual riders' championship. Sixteen riders broke the tapes and, to all-round consternation, six British internationals failed to qualify, a huge disappointment for them and something of an embarrassment to the Great Britain team managers, Eric Boocock and Colin Pratt.

The biggest surprise was the failure of Peter Collins, the former world champion, though the Belle Vue rider has not shown the best of form this season. Among the qualifiers are Neil Collins, Neil Everts, Peter Carr, Simon Cross and Andy Smith, who last year reached the inter-continental final of the world championship.

The second semi-final takes place this weekend at the Odsal Stadium, Bradford, and following the disappointments of Swindon there could be problems for more international and national riders. Competing will be Simon Wigg, the Great Britain captain, Jeremy Doncaster, Kenny Carter and Chris Morton.

The Danes have also suffered a blow in advance of the second international against Great Britain, at Belle Vue on Friday. Tommy Knudsen, the former world No. 3, failed to qualify in the Danish final and, disgruntled for not being seeded through to the Nordic final, he has pulled out of the Denmark squad.

This is a vital match for both teams, with Great Britain narrowly beaten 55-53 in the first international at Cradley Heath, believing they have a great chance of squaring the series on the big Belle Vue track, which is not to the liking of most of the Danes. It is expected that Denmark will call up Bo Petersen, the former Swedish rider, to replace a Swedish rider who is less happy on big tracks.

With Phil Collins dropped, the Great Britain squad is made up of Simon Wigg (captain), Kenny Carter, Neil Everts, Neil Collins, Jeremy Doncaster and Chris Morton. Carl Blackbird and Kelvin Tatum are the reserves.

BASEBALL

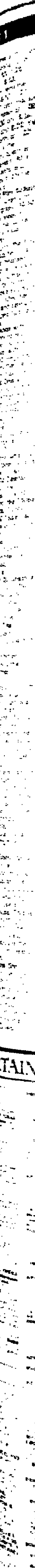
NORTH AMERICA: American League: Baltimore Orioles 10, Cleveland Indians 8, Kansas City Royals 7, Detroit Tigers 6, New York Yankees 5, Toronto Blue Jays 4, Chicago White Sox 3, Boston Red Sox 2, Oakland Athletics 1, Houston Astros 0.

BOXING

REMEDI, Nevada: World middleweight champion Marvin Haugerby (USA) vs. Alexander Braxton (USA) in a 12-round bout. Braxton is a former world champion.

FOOTBALL

PREMIER LEAGUE: Tottenham Hotspur 2, Arsenal 1, Liverpool 1, Manchester United 1, Chelsea 1, Everton 1, West Ham United 1, Queens Park Rangers 1, Millwall 1, Luton Town 1, Barnet 1, Brentford 1, Crystal Palace 1, Notts County 1, Mansfield 1, Grimsby 1, Peterborough United 1, Shrewsbury 1, Exeter City 1, Torquay United 1, Yeovil 1, Weymouth 1, Dagenham & Redbridge 1, Maidstone United 1, Dover Athletic 1, Ebbsfleet United 1, Eastleigh 1, Hemel Hempstead 1, Slough 1, Woking 1, Havant & Waterlooville 1, Bournemouth 1, Southend United 1.



Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1

- 6.00 **Ceefax AM**
- 6.50 **Breakfast Time** with Frank Sough and Salina Scott. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55. Regional news, weather and traffic at 6.57, 7.27, 7.57 and 8.27. National and international news at 7.00, 7.30, 8.00, 8.30 and 8.55. The new Top Twenty at 7.32 and a review of the morning newspapers at 8.57. Plus, Beverly Ait's financial forecasts and Alison Mitchell's 'phone-in financial advice'.
- 9.20 **Ceefax 10.30 Play School**, presented by Sarah Long and Stuart Bradley. 10.50 **Class**, the new edition of the magazine programme for the Asian world includes 'A Day in the Life of a School for the Disabled', discussing how a teacher and a mother of a handicapped daughter, Ranjan Badhika explains how she looks after her four children and cares for her handicapped husband. 11.15 **Ceefax**
- 12.30 **News After Noon** with Richard Whitmore and Sue Carpenter includes news headlines with subtitles 12.55 **Regional News**. The weather details come from Michael Fish. **Public Bill at One** with Paul Collins, Peter Foster and Magnus Magnusson. Michael Smith presents recipes from his BBC book, *New English Cookery* in a preview of the *Courtielle Fashion Awards*; and engineer John Dixon talks about his ordeal when he was held hostage by rebel Angolan forces in Cabinda. (r) 2.00 **Ceefax**, 3.52 **Regional News**, 3.52 **Regional News**.
- 3.55 **Up Our Street**, (r) 4.10 **Dogman and the Three Musketeers** (cartoon series). (r) 4.30 **Take Two**. This week's edition of *Did You See...?* comments on the programme, Charles in Charge. Presented by Philip Schofield.
- 5.00 **John Craven's Newsround** 5.05 **Jossey's News**. Part four of the five-episode series about a former professional footballer who is coach to a team of no-hopers. (Ceefax) 5.35 **The Flintstones**. Cartoon series about a Stone Age family.
- 6.00 **News** with Nicholas Witchell and Andrew Harvey. Weather.
- 6.55 **London Plus**.
- 7.00 **Wogan**. Tonight's guests include Millicent Martin, Maril Hener, Barbara Taylor Bradford and Auberon Waugh. Plus, a song from Talk Talk.
- 7.40 **Bob Monkton**. Part three of the repeat comedy series about a group of disparate individuals trying to get away from it all.
- 8.10 **Dad's Army**. Jerry leads his team to Southport. Jerry is soon shot of her latest admirer; and Pam comes to a decision over the Evans-Martinco venture. (Ceefax)
- 9.00 **News** with Julia Somerville and John Humphrys. Weather.
- 9.30 **C.E.D.** *The Body Out of Time*. A follow-up to last week's documentary about Pete Marsh, the man who was ritually killed thousands of years ago. (see Choice) (Ceefax)
- 10.00 **Bob Monkton**. Part three of the repeat comedy series about a group of disparate individuals trying to get away from it all.
- 10.10 **File: The Bank Shot** (1974) starring George C. Scott and Joanna Cassidy. Comedy thriller about an elderly man who plans to rob a mobile bank that is parked in the centre of a shopping centre. Directed by Gower Champion.
- 12.00 **Weather**.

TV AM

- 6.15 **Good Morning Britain** presented by Nick Owen and Annita Rice. News with Gordon Honeycombe at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; sport at 8.40 and 9.10; exercises at 8.55; cartoon at 7.25; pop music at 7.55; video report at 8.40; Michael Van Stratten at 8.55 and alternative treatments for arthritis sufferers at 8.12.
- 9.25 **Thames news headlines**.
- 9.30 **For Schools: celebrations** - Birthdays 9.47 A tour of Copenhagen's port and the new museum. 10.04 **Play School** - A visit to a tramway museum. 10.33 **English**: the play *Accusation*, by Alma Brown. 11.00 **Episodes** - A visit to a tramway museum. 11.33 **English**: the play *Accusation*, by Alma Brown. 11.55 **Cartoon**.
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BBC 2

- 5.55 **Open University: Computer Systems**. **Open University: Design**. Ends at 7.25.
- 9.00 **Ceefax**.
- 9.30 **Daytime on Two: Science** - **Roasting 1400°F** for four hours. 9.45 **Using CSE maths** at work. 10.35 **Statistics**: hypothesis testing. 11.00 **Words and pictures** for the young. 11.17 **Part four of a five-episode adventure in French** 11-13 **Problems for 10- to 12-year olds** 11.40 **The work of Juvenal** 1.43 **German language version of the programme** about apprenticeships in Austria. 2.00 **A visit to a tramway museum**. 2.18 **Wrestles** 2.40 **What learning was like for ancient Greek children**.
- 3.00 **Ceefax**.
- 3.52 **Regional News**.
- 5.30 **Moments**. Jenni Murray in conversation with artist David Shepherd. (First shown on BBC South) 6.00 **File: The Thunderbolt** (1953) starring Stanley Holloway and George Ralph. A gentle comedy, the hero is made to colour about the residents of a small village who join forces to save the branch railway line that is threatened by a Seething-spy cur. Directed by Charles Crichton. (Ceefax)
- 7.20 **The Coast of Carling**. The second of two programmes about the level of care Lord's St James's Hospital is able to provide for its patients. (First shown on BBC North)
- 7.50 **The Street**. A nostalgic trip down memory lane by a group of musicians who recall the time London's first jazz club opened, the Club Elvira, on Archer Street, in the 1940s. Among those who recall the characters and the music are Denis Rose, Ronnie Scott, Bill Maynard and Benny Green, and Peter Dinklage. Backed-up by rare film archive footage. (r)
- 8.20 **Forever England**, the second of Seryl Desbrières's six-part series about the economic divide between the north and south of England. This evening Miss Bainbridge meets the Britons of Sereby.
- 9.00 **M*A*S*H**. It is Christmas time and the members of the 4077th are making the best of it and Santa says a visit to the front line. Kindness and courtesy of a helicopter. (r)
- 9.25 **Play: The Best Years of Your Life**, by Clive Jermain. A far from maudlin story of a doctor with spinal cancer coming to terms with his terminal condition aided by his brother and his father. Starring Lee Whitlock, Steve French and Alan Ford. (see Choice)
- 10.15 **Sing Out**, with Edie Carroll Baker, Jerry Jeff Walker, Guy Clark, and others. 10.45 **Newsnight**, 11.25 **Weather**.
- 11.30 **Open University: Moral Responsibility** 11.55 **Partners in the Grain**. Ends at 12.25.

CHANNEL 4

- 2.15 **Their Lordship's House**. A repeat of last night's programme of highlights of the proceedings in the House of Lords. Presented by David Rose.
- 2.30 **Channel 4 Reading from the House of Lords**. Introduces coverage of the Glasgow Stakes (2.35); the Holston Pits Stakes (3.05); the Middlesbrough Stakes (3.40); and the Mail on Sunday 3-year-old Series Stakes (4.10). The race commentator is Graham Cook.
- 4.30 **Countdown**. Yesterday's winner is challenged by Alison Heath, a student from Reading.
- 5.00 **Alison Heath** has a date with an old high school boyfriend, now a successful businessman. There are lessons for everyone at the dinner when it is discovered that the man is blind.
- 5.30 **A Token Gesture**. A light-hearted look at Women's Lib from Canadian author, Michelle Langlois.
- 5.55 **Mother and Son**. Australian sit-com about an aged widow and her newly widowed son who comes to live with her. Starring Gerry McDonald and Ruth Cracknell.
- 6.30 **Flashback**. The sixth programme in the series about the biggest prison population in Western Europe? Joyo McMillan reports on the Glasgow Mayfest, now in its 10th year.
- 6.00 **News** magazine. 5.55 **Shipping**, 5.55 **Weather**.
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Gower's terms tell of TCCB anxiety

By John Woodcock, Cricket Correspondent

In the ordinary way the appointment of an England captain following a tour is seen as a vote of confidence. But not this time. Yesterday's announcement that David Gower will lead England in the two one-day internationals later this month and also the first Test match, rather than the full series, or indeed for the following series against New Zealand as well, tells of the selectors' anxieties.

Had they had the courage of their convictions they would, I think, have given Gattling the job here and now. Instead, while wishing Gower every success, the Test and County Cricket Board "have informed him that they are determined to improve standards both on and off the field and have made it clear that they expect their players once again to show a real pride in playing for England."

Gower's reaction to this was to say, "I am obviously on trial. The ball is in my court."

I've been asked to show more authority. So it is up to me. At least I know where I stand. Whether, in fact, he does, or could, when the selectors themselves hedge their bets, is another matter.

England gave the impression in the West Indies of not putting their backs into things (the authorities at Lord's have received numerous protests to this effect) and the captain must take much of the responsibility for that. Throughout a difficult tour there was a conspicuous lack of leadership. Some of the younger players endured weeks of disillusionment.

In Barbados, after losing to the island side and then by an innings to West Indies, Gower made the next practice, some days later, optional, and took himself off to the beach. So much for the responsibilities which go with leading England and for Peter May's injunction, earlier in the week, that a special effort be made to "stop

the rot". It was this sort of thing, at least as much as Gower's tactical shortcomings and the licence he allows the selectors, which prompted the selectors' stern and timely warning.

In giving Gower another chance the selectors no doubt took into account his record last year, when he captained a winning side against India and Australia, which was much to his credit, as well as the fact that he was England's most successful batsman in the Tests against West Indies. He also played a helpful part in persuading Graham Gooch to go to Antigua.

Then there was Willis's failure in the West Indies to compensate for Gower's lack of commitment. To some extent those who appointed Willis to be coach-cum-assistant manager sooner than was wise were answerable for the ensuing humiliation, which was Gower's own description of the tour. The fact remains,

though, that once again lip service, nothing more, has been paid to the standards which the Board espouse yet which they know are being compromised.

Those standards have not least to do with appearance, which means shaving more than every third day (those, that is, without beards) and not looking like tramps or stretching out on players' balconies in front of thousands of spectators in only the briefest of shorts or being without blazers when meeting the Governor-General or taking the field in drabs and drabs. Such slovenliness was not to be seen last winter in the West Indian camp. The chances are, of course, that with or without net practice, or discipline and dedication, England will make all the runs they need against India in the coming weeks and will be captained in Australia next winter by Gower.

More cricket, page 38

CYCLING

Delight as Pino homes in

From John Wilcockson
Jerez de la Frontera

The victory yesterday of Alvaro Pino, aged 29, in the 41st Tour of Spain was a triumph for the underdog. Most of the inhabitants of Pino's home town of Puenteareas, some wearing their colourful traditional dress, travelled the 700 miles by coach and plane from wet Galicia to dry Andalusia to witness his triumph. Pino's best previous performance was eighth in last year's Tour of Spain.

Remarkably, Pino won the final 12.5 miles time trial yesterday, seven seconds ahead of the double Tour de France winner, Laurent Fignon, and 33 seconds ahead of his last and only rival, Robert Millar, of Scotland. The Glaswegian, aged 26, raced brilliantly to take fourth place in the stage, but his best was not good enough.

On a course that started on the modern Jerez motor racing circuit among the vineyards that produce the world's finest sherry, Millar was always fighting a losing battle.

The third place in the time trial went to Sean Kelly, who conceded that he was not 100 per cent motivated.

FINAL STAGE: 12.5 miles time trial (Spanish unless stated): 1. A. Pino, 25min 43sec; 2. L. Fignon (Fr), 25:50; 3. S. Kelly (Ir), 26:26; 4. R. Millar (GB), 26:16; 5. P. Ruiz-Cabestany, 26:16; 6. M. Indurain, 26:18; 7. I. Gaston, 26:24; 8. Dietzen (WG), 26:35; 9. J. Vandendriessche (Bel), 26:45; 10. M. Lajarreta, 26:48. Overall positions: 1. Pino, 98:16:04; 2. Millar at 1:04; 3. Kelly, 5:19; 4. Dietzen, 6:58; 5. Lajarreta, 7:12; 6. Ruiz-Cabestany, 7:28; 7. Fignon, 7:29.

MOTOR RALLYING

Fatalities prompt Audi to withdraw

By John Goodbody

Audi, the West German car manufacturer, have withdrawn their cars from this year's world championship because of fatal accidents in three recent races. The move follows the decision by FISA, the sport's world governing body, to restrict from next year the exceptionally powerful 'B' cars which have been involved in tragedies in the Portuguese, Safari and Corsican rallies.

Audi's unexpected decision was prompted by the deaths of the Finnish driver, Henri Toivonen, and his co-driver, Sergio Cresto, of Italy, in the Corsican rally this month when they were trapped in their burning Lancia.

Wolfgang Habel, the chairman of Audi, said in Munich yesterday that the decision had been with the agreement of the drivers of Audi's two works teams, Hannu Mikkola, of Finland, and the West German, Walter Rohrl, both former world champions, and their co-drivers, Arne Hertz and Christian Geisendorfer.

Audi have been one of the most successful rally teams in the 1980s and their decision will have a profound impact on this year's championship in which only five of the 13 rallies have been held. The next event, the Acropolis, begins on May 31. Audi, whose last won the world title in 1984, are third in this year's championship.

No other leading manufacturer had last night followed Audi's decision but a spokesman for the RAC, whose annual rally is watched by three million spectators, said

they were sad at losing one of the most famous contenders for November's race. "It is a great shame and it will have a serious effect on the rally," he said. "But we understand Audi's attitude."

FISA have already acted to limit group 'B' cars which have been criticized for being "formula one cars in disguise." Rallying is open to both group 'A' and group 'B' cars, but in recent years group 'B' entries have dominated the annual championship.

Group 'A' consists of production cars where at least 5,000 similar models have been produced over 12 consecutive months. They are the sort of cars driven by the public. Few cars would cost more than £6,000 new or be capable of exceeding 130 mph.

The regulations for group 'B' is that only 200 models need to have been built, which usually restricts them to professional drivers. Often group 'B' will include cars costing more than £85,000 and capable of going faster than 160 mph.

The inclusion of both groups in the world rallying championship has created a gap between the ordinary person using group 'A' and the works driver driving a car from group 'B'.

An enthusiastic amateur driver can no longer compete on level terms in rallying and FISA's action has been designed to allow amateur drivers a better chance of a high placing in the demanding sport which marries endurance and speed time-trials, often at night.

BOXING

McGuigan is out to learn

By Srikumar Sen
Boxing Correspondent

Barry McGuigan gets the chance to learn from the master when he starts his preparation next week for the defence of his World Boxing Association featherweight title against the Argentinean Fernando Sosa, in Las Vegas, on June 23.

McGuigan, who leaves for California next Tuesday, will train in Palm Springs with his boyhood hero and the boxer he would like to model himself on — Roberto Duran, of Panama. The former world lightweight and welterweight champion will also be appearing on the same bill as McGuigan, against Robbie Sims.

McGuigan has been out of training because his manager, B.J. Eastwood, would like him to put on some weight for his trainer to work on. "Ideally, we want him to be ten or 12lb over the featherweight limit before he starts working in a warm climate. That will mean putting on six pounds before we leave," McGuigan will arrive in Las Vegas five days before the bout.

Frank Bruno, another British world title contender, will also have to get down to serious training soon. The date for his heavyweight title bout against the WBA champion, Tim Witherspoon, of the United States, has been set for July 19 at Wembley Stadium.

Ray Gilbody, the British bantamweight champion who failed in his challenge for the European title when he was controversially beaten by Ciro De Leva, of Italy, in Cosenza, is to get his chance to settle the score. The European Boxing Union have named the St Helens boxer as the official challenger.

● The European middleweight title fight between Herol Graham, of Sheffield, and Tony Sibson will be staged by Frank Warren, whose purse bid of around £140,000 was accepted yesterday by the EBU.

EQUESTRIANISM

Phillips off to Poland

By Jenny MacArthur

Captain Mark Phillips, who had to withdraw from the squad for this month's world three-day event championships after his horse, Distinctive, developed a skin infection, is one of eight riders on the short list for the Polish CCIO (Concours Complet Internationale Officielle) at Bialy Bor from September 18 to 21. Distinctive, winner of the Chatsworth three-day event last year, is said to be fit and well again.

Rachel Hunt, aged 20, is one of the younger riders on the list. Her inclusion comes after her outstanding performance at this year's Badminton, where she was runner-up on Piglet II.

With many of the European countries unable to find the resources to send a team to the world championships in Australia, it is expected that many of them, including Italy and The Netherlands, will send teams to Poland.

Major Malcolm Wallace, the director-general of the British Equestrian Federation, welcomed the Poles' innovative move.

The short-list for Poland is: M Gurdon (The Done Thing), R Hunt (Piglet II), G Leng (Night Cap II), H Ogden (Streetlighter/Cressage), M Phillips (Distinctive), R Powell (Catin of Rushall), I Stark (Glenburnie/Sir Wattie) and J Thelwall (Marsh Heron/King's Jester).

● Venture Busby, Mandy Orchard's ride for next week's world championships in Australia, is giving cause for concern because of intermittent lameness behind. He is



Bobby Robson, the England manager, takes time out during a game of golf with his World Cup squad in Colorado Springs to enthuse about Hoddle — "one of the best natural two-footed players in Europe."

Hoddle looks a class apart

From Stuart Jones
Football Correspondent
Colorado

England are to continue their World Cup preparations here this afternoon with a fixture against their fellow finalists from South Korea. It will be another valuable outing but the scowl, whichever way it reads, will be as insignificant as their 11-0 victory against representatives from the local air force earlier in the week.

For a start, the game will be held on the playing fields of a local school and almost everybody in the two respective squads will be given a chance to stretch their legs. England's lone injury doubts concern Bryan Robson, who has strained an Achilles tendon, and Wilkins, who has damaged knee ligaments.

On Monday the pair of them went cycling (or on their Tour de France, as they preferred to call it), while their colleagues took more gentle exercise on the nearby golf course. Robson and Wilkins were the only two who did not take part in the substantial win.

Dixon and Hateley scored three goals apiece in each half but the outstanding individual was Hoddle, who bagged a couple. Let the appraisal of Bobby Robson, the England manager, speak for itself. "He was fantastic. The broadness of his vision amazed me. I used to admire Johnny Haynes, with whom I played, and I thought he was the best passer of a ball I'd ever seen."

"I am now beginning to think that Hoddle could be even better. His delivery and his touch were immaculate. He has always been talented but it seems that he has added much more to his game. Over the next three or four weeks he is in a position to prove himself to be one of the best natural two-footed players in Europe, if not in the world."

"The strength of the opposition is not that important. If he can do that in that sort of company, I believe he can do it anywhere."

England's activities have otherwise been limited to strolling up the nearby mountains to 10,000 feet. It was there that Bryan Robson suffered his injury.

Everton's four representatives were the last members of the party to complete the inordinately lengthy journey to the training camp. Their reception on entering the United States was particularly poignant. The question of a chartered immigration officer could have been posed in no other country. On being told the purpose of their visit was to join England's build-up to the World Cup finals, he looked puzzled. "What's that?" he asked solemnly. "Is that for rowing?"

Over the weekend Lincker, Steven and Stevens were feted wherever they went between Wembley and Merseyside (Real depressed by the defeat last Saturday, chose not to join the FA Cup final celebrations with their rivals).

Within hours of being acclaimed by numerous friends, they were being ignored by a few strangers. They came to Colorado to acclimatize to the altitude. It could be said they have, momentarily at least, travelled in the opposite direction. After flying high alongside Liverpool, they are now grounded in relatively private isolation.

TENNIS

Becker provides a touch of glamour

From Richard Evans, Rome

Rome this year promises to be everything that Monte Carlo was not. It has sunshine (which might have been predicted) and now, as an unexpected bonus, it also has Boris Becker.

It was, in fact, Becker's inability through injury to play at Monte Carlo which prompted him to ask for a wild card here. Becker takes his place as No.3 seed in the strongest field for an Italian Open seen at the Foro Italico since 1978, when Bjorn Borg won here for the last time.

Of the top 10 at presentative in the game, only Stefan Edberg is missing — a tribute to the efforts that have been made to recapture some of the glamour and prestige of Rome in the early days of Open tennis.

Becker's appearance on the famous marble-tiled centre court certainly injected a little glamour into the proceedings as far as the Italian public was concerned because the place was three-quarters full, not a frequent occurrence on weekday afternoons in recent years. Becker made the most of a good first round draw and disposed of Michael Westphal, his West German Davis Cup team-mate, 6-2, 6-0.

Like Becker, Westphal prefers faster surfaces but unlike his compatriot he fails to make the necessary adjustment with his feet and gets lazy. Lazy players do not win on clay.

RESULTS: First round: L. Lavalle (Mex) bt M. Ciero (It), 5-7, 7-5, 7-5; T. Sind (Cz) bt C. Panatta (It), 1-6, 6-2, 6-0; N. Pietrangeli (Sp) bt H. Sundstrom (Swe), 6-2, 6-0; C. Pistolesi (It) bt A. Ganzabal (Arg), 6-3, 6-2; H. Gurnahart (Swit) bt J. Gunnarsson (Swe), 7-6, 6-1; R. Krishnan (Ind) bt S. Zivovnic (Yug), 7-5, 6-2; B. Becker (WG) bt M. Westphal (WG), 6-2, 6-0; D. Korošec (WG) bt R. Arguello (Arg), 6-3, 6-7, 6-2; M. Mead (Cz) bt S. Casal (Sp), 6-3, 6-4; R. Osterlund (WG) bt E. Bengtsson (Swe), 6-2, 6-1.

YACHTING

Pean and his crew victors on handicap

By Barry Pickthall

L'Esprit d'Equipe, the 58ft Briand design skippered by Lionel Pean from St Malo, France, crossed the Portsmouth finish line at the end of the Whitbread round the world race shortly before midnight on Monday to take handicap honours both for this final 6,280-mile stage from Uruguay and the race.

Pean and his French crew of eight were greeted by a large patriotic crowd of Tricolour-bearing supporters firing flares off at will to the strains of a jazz band on the quayside. And the celebrations continued well into the early hours of the morning.

The French yacht, sponsored by Bull Computers with the aim of engineering a greater team spirit within the company, won three of the four legs on handicap, finishing second to Philips Innovator on the second stage from Cape Town to Auckland, when a lack of wind at the finish robbed this crew of a clean sweep.

It was not all plain sailing however. After lifting out their fractionally rigged mast in Auckland for servicing, the crew found that the spar had buckled at deck level. The French mast manufacturer declined to replace the lower section, bolting plates each side of the damaged area instead. And this Heath Robinson repair almost cost them the race.

Shortly before rounding Cape Horn, as the yacht surfed through the Southern Seas at 12 to 15 knots, Lionel Pean suddenly noticed that continued pressure from the boom dragging in the water had exaggerated the original damage to the point where the section had almost cracked in half.

The crew hurriedly bolted a spare boom sleeve over the damage and, after rigging up a series of Spanish windlasses to support the section above and below deck, they managed to reach Punta del Este, the third stopover port with the rig just intact.

Three days ago, the mast was again distorted while surfing across the Bay of Biscay but by this time the crew knew they held a healthy lead over second-placed Philips Innovator and were able to take it relatively easy on the last 400 miles to the finish.

Norsk Data, the former Great Britain II now skippered by Bob Salmon, is due to complete her fifth circumnavigation this afternoon. Salmon and his 18-strong crew of amateurs, who all paid for the privilege of competing in this event, will be at least three-and-a-half days outside the yacht's record 134½-day circumnavigation set during the 1977-78 Whitbread race.

RESULTS: Total corrected time for L'Esprit d'Equipe 111 days 23 hours 59 minutes 49 seconds; 2 Philips Innovator 112 days 21 hours 31 minutes 57 seconds; 3 Fazzar First 115 days 00 hours 49 minutes 10 seconds; 4 UBS Switzerland 117 days 04 hours 47 minutes 03 seconds.

SPORT IN BRIEF

Stevenson loophole

Reno (AP) — The International Amateur Boxing Association is to propose a 35-year-old age limit on boxers. But even if it is approved, it will contain a loophole that would allow the three-time Olympic champion, Teofilo Stevenson, of Cuba, to box in the 1988 Games in Seoul, South Korea, at the age of 37.

Dr Hans Grebe, the president of the association, said that when a boxer reached 35 he could apply for an extension to box until December of his 37th year and would be allowed to do so if he passed an annual examination. The 1988 Games will be held in September and early October of Stevenson's 37th year.

The proposal must be approved by the executive committee of the IABA, which is due to meet today, and by that group's congress. The congress meets in November at Bangkok, Thailand.



Terry Connor (above), the Brighton and Hove Albion footballer, yesterday signed a new three-year contract. Alan Mallery's first success after rejoining the club as manager. Connor, a forward who joined Brighton from Leeds United in an exchange deal involving Andy Ritchie, scored 16 goals in 38 matches this season.

Title bout

Tokyo (AP) — Tsuyoshi Hamada, of Japan, will challenge the champion, Rene Arredondo, of Mexico, for the World Boxing Council junior welterweight title in Tokyo on July 24.

Irish honour

Trevor Anderson, the Linfield forward and former Irish international, has been named Northern Ireland footballer-of-the-year. The former Manchester United, Swindon Town and Peterborough United player, now aged 35, scored 32 goals this season to help Linfield win the Irish League championship for the fifth time.

Mike again

Newport Rugby Football Club have picked the hooker, Mike Watkins, as captain for next season, his fourth successive year in charge. Newport were beaten finalists in the Welsh Cup this season, finished fourth in the merit table championship and won the Snelling Sevens.

Cyclist hurt

Palermo (AP) — An Italian cyclist who lapsed into a coma following a crash in the Tour of Italy was reported to be improving after undergoing a brain operation. Doctors said Emiliano Ravasio, aged 24, had regained consciousness after a blood clot was removed from his brain.

Cash pledge

Coventry City Football Club are expected to announce the name of their new manager within the next week and he will have money to spend on players. Ted Stocker, the club's chairman, said that money from the £130,000 sale of David Bowman and Jim McNally to Dundee United would be made available to strengthen the team.

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